



UiTM Cawangan Kedah



Faculty of Business and Management

UiTM di hatiku

VOLUME 6



e-ISSN 2716-599X



FBM INSIGHTS

Faculty of Business and Management
Universiti Teknologi MARA Cawangan Kedah
e-ISSN 2716-599X

The editorial board would like to express their heartfelt appreciation for the contributions made by the authors, co-authors and all who were involved in the publication of this bulletin.

Published by : Faculty of Business and Management,

Universiti Teknologi MARA Cawangan Kedah

Published date : 10th November 2022

Copyright @ 2022 Universiti Teknologi MARA Cawangan Kedah, Malaysia.

All rights reserved. No part of this publication may be reproduced, copied, stored in any retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior permission from the Rector, Universiti Teknologi MARA Cawangan Kedah, Kampus Sungai Petani, 08400 Merbok, Kedah, Malaysia.

The views, opinions, and technical recommendations expressed by the contributors and authors are entirely their own and do not necessarily reflect the views of the editors, the publisher and the university.

FBM INSIGHTS EDITORIAL BOARD

Advisor

Dr. Yanti Aspha Ameira binti Mustapha, Universiti Teknologi MARA Cawangan Kedah

Chief Editor

Dr. Zuraidah binti Mohamed Isa, Universiti Teknologi MARA Cawangan Kedah Dr. Norhidayah binti Ali, Universiti Teknologi MARA Cawangan Kedah

Managing Editor

Dr. Azyyati binti Anuar, Universiti Teknologi MARA Cawangan Kedah Puan Nurul Hayani binti Abd Rahman, Universiti Teknologi MARA Cawangan Kedah

Editors

Dr. Dahlia binti Ibrahim, Universiti Teknologi MARA Cawangan Kedah
Dr. Nur Zainie binti Abd Hamid, Universiti Teknologi MARA Cawangan Kedah
Dr. Roziyana binti Jafri, Universiti Teknologi MARA Cawangan Kedah
Puan Rosliza binti Md. Zani, Universiti Teknologi MARA Cawangan Kedah
Puan Najah binti Mokhtar, Universiti Teknologi MARA Cawangan Kedah
Puan Yong Azrina binti Ali Akbar, Universiti Teknologi MARA Cawangan Kedah
Puan Hanani binti Hussin, Universiti Teknologi MARA Cawangan Kedah
Puan Shakirah binti Mohd Saad, Universiti Teknologi MARA Cawangan Kedah
Encik Mohd Radzi bin Mohd Khir, Universiti Teknologi MARA Cawangan Kedah
Puan Wan Shahrul Aziah binti Wan Mahamad, Universiti Teknologi MARA Cawangan Kedah

Manuscript Editor

Cik Nurul Izzati binti Idrus, Universiti Teknologi MARA Cawangan Kedah Puan Nurfaznim binti Shuib, Universiti Teknologi MARA Cawangan Kedah

Secretary

Puan Intan Nazrenee binti Ahmad, Universiti Teknologi MARA Cawangan Kedah Puan Syahrul Nadwani binti Abdul Rahman, Universiti Teknologi MARA Cawangan Kedah

Technical Board

Dr. Afida binti Ahmad, Universiti Teknologi MARA Cawangan Kedah

Graphic Designer

Dr. Shafilla binti Subri, Universiti Teknologi MARA Cawangan Kedah

RECTOR'S MESSAGE



Congratulations Faculty of Business and Management of Universiti Teknologi MARA Cawangan Kedah, Kampus Sungai Petani on the publication of the 6th Volume of FBM Insights!

I am very pleased to know that there are more than 40 authors and more emerging issues are being presented in this latest volume of FBM Insights. This portrays that UiTM Kedah Branch is actively involved in disseminating business related information and knowledge to the public.

I hope this bulletin can provide an opportunity for the Faculty of Business and Management staff to produce more academic materials and develop their skills in academic and creative writing. Furthermore, more initiatives should be launched to support this life-long process.

Again, well done to the Faculty of Business and Management and those who were involved directly and indirectly with the publishing of FBM Insights Vol.6. I wish FBM Insights all the best and continue to grow and move rapidly forward in the future.

Prof. Dr. Roshima Haji Said Rector Universiti Teknologi MARA (UiTM) Cawangan Kedah



السلام عليكم ورحمة الله وبركاته Assalamualaikum warahmatullahi wabarakatuh

Welcome to the 6th Edition of FBM Insights 2022. This edition boasts 40 articles by the academics of Faculty of Business and Management UiTM Kedah Campus. The topics involved a broad range of business and management knowledge. Congratulations to all authors for your endless support and valuable contribution to the newsletter.

FBM Insights was mooted in 2020 and it came about with the intention to encourage and improve research writing activities among the lecturers of UiTM Kedah's Business and Management Faculty. As the editions progressed, the support from the academics has not faltered. I hope the support continues in editions to come.

I would like to congratulate the editors and the committee for the hard work and perseverance in managing the newsletter. All the best to everyone and thank you again.

Dr. Yanti Aspha Ameira Mustapha FBM Insights Advisor

TABLE OF CONTENTS

Editorial board		ii
		iv
		V
1.	GHOST KITCHEN Yong Azrina Ali Akbar, Wan Shahrul Aziah Wan Mahamad & Ramli Saad	1
2	BANKRUPTCY OH BANKRUPTCY: THE MALAYSIANS' SCENARIO Anita Abu Hassan, Abdul Majeed Ahmad & Mohd Syazrul Hafizi Husin	4
3	ENTREPRENEURS AND PASSION FOR BUSINESS Nurul Hayani Abd Rahman, Rabitah Harun & Nurul Fazila Abd Rahman	7
4	BUILDING AN OMNICHANNEL IN RETAILING Muhammad Hanif Abdul Gafar & Nor Amira Mohd Ali	9
5	THE DOWNSIDE OF OMNICHANNEL Nor Amira Mohd Ali & Muhammad Hanif Abdul Gafar	11
6	MAKING SENSE OF GOLD INVESTMENT Dahlia Ibrahim & Zuraidah Mohamed Isa	13
7	THE STRATEGIC ROLES OF CULTURE TO FOREIGN CORPORATIONS IN MALAYSIA Khairul Azfar Adzahar, Mohd Fazil Jamaludin & Mohd Shafiz Sahran	15
8	BITCOIN: A FUTURE CURRENCY? Muhammad Zarunnaim Haji Wahab	17
9	ALL YOU NEED TO KNOW ABOUT NFTs Mohd Fazil Jamaludin, Mohd Shafiz Sahran & Khairul Azfar Adzahar	20
10	A GLIMPSE INTO THE TYPOLOGIES OF SENIOR ENTREPRENEURS Marlina Muhamad, Fariza Hanis Abd Razak & Haryani Haron	22
11	THE MONEY MULE SYNDICATE Mohd Shafiz Sahran, Mohd Fazil Jamaludin & Khairul Azfar Adzahar	26
12	REINFORCEMENT THEORY ANALYSIS ON TRAINING AND DEVELOPMENT Baderisang Mohamed, Mohd Sukor Md. Yusoff & Nur Azmina Salimi Uzair	29
13	TECHNOLOGY ANXIETY IN CONSUMER PURCHASE BEHAVIOUR Syahida Abd Aziz & Roziyana Jafri	31
14	THE CHALLENGES OF ONLINE SHOPPING Baderisang Mohamed, Mohd Sukor Md. Yusoff & Fatin Hanani Rooslan	36
15	THE FUTURE OF MONEY: CRYPTOCURRENCY IS THE WAY TO GO IN MALAYSIA Zuraidah Mohamed Isa, Dahlia Ibrahim & Mohamed Hanif Abu Hassan	40

ALL YOU NEED TO KNOW ABOUT NFTs

Mohd Fazil Jamaludin
Faculty of Business and Management, Universiti Teknologi MARA, Cawangan Kedah
mfazil@uitm.edu.my

Mohd Shafiz Saharan
Faculty of Business and Management, Universiti Teknologi MARA, Cawangan Kedah shafizsaharan@uitm.edu.my

Khairul Azfar Adzahar
Faculty of Business and Management, Universiti Teknologi MARA, Cawangan Kedah
azfar938@uitm.edu.my

The abbreviation NFT refers to a Non-Fungible Token, which is a type of crypto asset that utilises blockchain technology. Blockchain, on the other hand, is a digital public database of transactions, to record ownership details and offer validation of its authenticity. According to Vasan et al. (2022), a Non-Fungible Token (NFT) is a permanent and verifiable online record that links the owner of a digital artwork, frequently referred to as cryptoart. They have already mapped the Foundation platform and found over 48,000 artworks listed by over 15,000 artists through their NFTs. An NFT may be created from virtually any type of digital asset, including photographs, videos, musical compositions, texts, and even tweets.

NFTs provide artists with a means to produce digital works of art and certify their work as being one-of-a-kind, everlasting, and worthy of collection. Additionally, NFTs provide collectors with the chance to present their collections on digital platforms. As a direct result, the market for digital art generated \$2.5 billion in revenue during the first two quarters of 2021 (Vasan et al., 2022). Last year, one Malaysian artist's debut NFT release grossed almost RM1.6 million, making it the most expensive batch of NFTs sold in one release during a 24-hour period by a Malaysian artist to date (Lin, 2021). Another example is the first collection of Nike's virtual sneakers. It was named Cryptokicks and consisted of 20,000 NFTs. One of the shoes in the collection was designed by the artist Takashi Murakami, and it was purchased by someone using the alias AliSajwani for the price of RM594,960 (\$134,000) (Williams, 2022).

Trading platforms like OpenSea, NiftyGate, SuperRare, and Foundation, amongst others, act as middlemen to facilitate the buying and selling of cryptoart (Vasan et al., 2022). Among the limited number of marketplace platforms for NFTs in Malaysia are pentas.io, NFT.my, and TRART, just to name a few. The recent suggestion made by Malaysia's Communications and Multimedia Ministry (K-KOMM) about the legalisation of activities related to mining cryptocurrencies and nonfungible tokens was met with positive feedback from individuals working in the local non-fungible token and cryptocurrency industries (Tan Su Chiat, 2022).

Nevertheless, NFTs also have their fair share of controversy. Recently, The New York Times published an article titled "Thefts, Fraud and Lawsuits at the World's Biggest NFT Marketplace", which had a significant impact on the NFT community. The article mentions that a crypto scammer took advantage of a weakness in the OpenSea system to purchase the NFT for a price that was far lower than what it was worth. Customers also claim that OpenSea is slow to prohibit the sale of NFTs that have been taken by hackers. Hackers may make a rapid profit by flipping the stolen items, so they have an incentive to do so. The rise of stolen artwork on the platform has infuriated creators who, in the past, looked at NFTs as a potential source of sustainable income. At least four traders have filed lawsuits against the business, and last month, one of the company's former executives was arrested (Yaffe-Bellany, 2022).

In conclusion, there are benefits and drawbacks associated with NFTs. Since it is still relatively new, there are likely to be many critics and objections levelled against it. It is totally up to us to see it as a potential and gain something good from it.

REFERENCES

- Lin, R. (2021, August 25). Digital dreams two NFT collections by Malaysian artist Katun rake in over RM1.6mil.pdf. *The Star*. https://www.thestar.com.my/lifestyle/culture/2021/08/25/two-nft-collections-by-malaysian-artist-katun-rake-in-over-rm16mil
- Tan Su Chiat. (2022, March 25). NFT, Cryptocurrency Legalisation Will Spark Growth of New Economy In Malaysia. *Bernama*. blis.bernama.com/index.php?mod=articles&opt=la&cid=1&scid=5&aid=8357206
- Vasan, K., Janosov, M., & Barabási, A. L. (2022). Quantifying NFT-driven networks in crypto art. *Scientific Reports*, 12(1), 1–11. https://doi.org/10.1038/s41598-022-05146-6
- Williams, A. (2022, May 26). Nike Sold an NFT Sneaker for \$134,000. *New York Times*. https://www.nytimes.com/2022/05/26/style/nike-nft-sneaker.html
- Yaffe-Bellany, D. (2022, June 6). Thefts, Fraud and Lawsuits at the World's Biggest NFT Marketplace. *New York Times*. https://www.nytimes.com/2022/06/06/technology/nft-opensea-theft-fraud.html