CONSUMER ACCEPTANCE OF ENVIRONMENTAL CAMPAIGN: CONSUMER ATTITUDES, AWARENESS, AND KNOWLEDGE DETERMINANTS

SUHANA BINTI DIKAR 2012843222

Submitted in Partial Fulfillment of the Requirement for the Bachelor of Business Administration with (Hons) Marketing

FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA SABAH

JUNE 2015

ACKNOWLEDMENT

I'm very thankful to my almighty God, Allah S.W.T with his bless and support, I am able to complete this project paper. Foremost, I would like to express my sincere gratitude to my advisor Mr. Franklin Hazley Lai for the continuous support of my research, for his patience, motivation, enthusiasm, and immense knowledge. His guidance helped me in all the time of research and writing of this thesis. I could not have imagined having a better advisor and mentor for this project paper.

My sincere thanks also go to my coordinator industrial training and project paper, Madam Dayang Haryani Diana Ag. Damit because always giving me invaluable guideline, encouragement and also her insightful comments through this semester. Without her advice and comment I am sure I can able finish my practical training and my project paper.

I would also like to thank my family for the support they provided me through my entire life and in particular, I must acknowledge best friend, Isfalela Binti Ismail and Babyiana Ak Sullang without whose love, encouragement and editing assistance, I would not have finished this thesis.

TABLE OF CONTENT

CONTENT	PAGE
TITLE PAGE	i
DECLARATION OF ORIGINAL WORK	ii
LETTER OF SUBMISSION	iii
ACKNOWLEDGEMENT	iv
TABLE OF CONTENT	v
LIST OF FIGURE	viii
LIST OF TABLES	ix
ABSTRACT	x
CHAPTER 1: INTRODUCTION	
1.1 Background of Study	1-2
1.2 Problem Statement	3 - 5
1.3 Research Objectives	5
1.4 Research Questions	5
1.5 Significance of Study	
1.5.1 The Policymaker	6
1.5.2 Marketers	6
1.5.3 Researcher	6
1.6 Scope of Study	7
1.7 Limitations of Study	8
CHAPTED 2. LITEDATUDE DEVIEW	
CHAPTER 2: LITERATURE REVIEW 2.1 Buying Culture	9
2.2 Impact of Excessive Plastic Bag Consumption	9-10
2.3 Environmental Awareness Program	11 – 13
2.4 Successful Campaign	13 – 14
2.4.1 Consumer Attitude	13 - 14 $14 - 16$
2.4.2 Consumer Awareness	
	16 - 17 $18 - 19$
2.4.3 Consumer Knowledge	
2.5 Respond & Feedbacks of Consumer on NPBC	20 – 21
2.6 Implication of Success NPBC	21
2.7 Proposed Theoretical Framework	

2.3.1 Framework	22
2.3.2 Independent Variables	22
2.3.2 Dependent Variable	22
2.8 Hypothesis	23
CHAPTER 3: RESEARCH METHODOLOGY	
3.0 Introduction	24
3.1 Philosophy of the Research Design	
3.1.1 Research Design	24
3.2 Data Collection Process	
3.2.1 Definition of Research Population and sample	25
3.2.2 Population and Sampling Frame	25
3.2.3 Sample Size	25
3.2.4 Questionnaire Design	25 – 2
3.2.5 Data Collection Method	28
3.3 Types of Data	
3.3.1 Primary Data	29
3.3.2 Secondary Data	29
3.4 Data Analysis Procedure	
3.4.1 Frequency Distribution	30
3.4.2 Descriptive Analysis	30
3.4.3 Cronbach's Coefficient Alpha	30
3.4.4 Pearson Correlation	31
3.4.5 Regression Analysis	31
CHAPTER 4: DATA ANALYSIS AND FINDINGS	
4.0 Introduction	32
4.1 Reliability Analysis	33
4.1.1 Reliability Analysis After Data Transform	33
4.2 Frequency Distribution Analysis	
4.2.1 Gender	34
4.2.2 Race	35
4.2.3 Age	36
4.2.4 Highest Qualification	37
4.3 Cross tabulation Analysis	
4.3.1 Gender and Qualification Cross Tabulation	38

ABSTRACT

Natural environment is undoubtedly one of the major problems facing all the people inhabiting our planet and one of the factor that contribute to this problem is consumer purchasing which specifically into free given plastic bags from retail stores. Recently, Government imposed No Plastic Bag Campaign with objective to preserve the environment and reduce the plastic consumption. But then, this campaign had provoked range of reaction thus portray mixed outcomes to indicate the effectiveness of this campaign/ Questionnaire survey will be distributed to a total of 130 respondents among the consumer who purchasing goods at selected retail chain stores in One Borneo Hypermall. The data obtained will be analyzed to address the research objectives and hypotheses. The result of this study found out that consumers are highly accepted the campaign implementation and all potential factors that associate with consumer behavior had significant relationship (.000 where, p<0.05). This study is intend to help the policymakers and the marketers to understand more about consumer behavior and determining the effectiveness of the campaign in consumers routines thus to educate consumers in preserving the environment and instilling the moral values in consumers behavior. As for future research, it is suggested to add more possible variables that can help in interpret more about consumer behavior. Moreover, it also recommended replicating this research model in other different campaign.