

# Customers' Perception on Hotel Buffet Menu Setting, Drivers of Plate Waste and Food Waste Awareness

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## Abstract

This study elucidated the problem of food waste in buffet-style restaurants, the factors that contribute to food loss, and the aim to investigate the feedback received from restaurant consumers. The present study utilised a quantitative research approach, employing a structured questionnaire as the primary research instrument and employed a research strategy characterised by descriptive methods and a correlational approach. A cross-sectional study design was employed, wherein data was collected at a single moment in time from individual respondents encountered during the specified period. Findings showed the relationship between the signal provided by buffet menu settings and the drivers of plate waste, and their collective impact on food waste awareness among buffet customers. Future studies may examine the strategies employed by hotel operators to raise consumer awareness on the issue of food waste associated with buffet services.

## Keywords:

Buffet Menu Setting, Drivers of Plate Waste, Food Waste Awareness

## 1 Introduction

The practice of offering buffet-style meals, which enables patrons to consume unlimited quantities of food, has gained popularity in numerous nations (Chang et al., 2022). The culinary items are meticulously displayed on elongated, embellished surfaces, systematically categorized according to meal classifications, including appetizers, soups, main courses or entrees, and desserts. Hotel restaurants strategically offer buffet options to expedite the dining experience for guests, particularly during lunch hours when time constraints may limit the duration of the meal or lunch break. The buffet offers patrons an infinite supply of food, with provisions being consistently replenished, at a fixed cost that is deemed by customers to be commensurate with its perceived worth. Nevertheless, the provision of unlimited food at buffets leads to superfluous food preparation. The provision of unlimited food on the buffet table is likely to result in increased food wastage, as clients may not feel compelled to be mindful of the amount of food, they leave uneaten on their plates. The origins of food waste within the restaurant and hotel sector can be attributed to various factors, such as meal preparation and portion sizes, including consumer consumption (Dolnicar et al., 2020).

A buffet is a common dining option frequently provided by hotel restaurants during lunch, Hi-Tea, or dinner, wherein patrons are afforded the opportunity to select and consume a variety of food items that are displayed on a designated buffet counter or table. According to Chang (2021), the use of buffets in hotels contributes to the hotel's operational efficiency by lowering reliance on servers, hence enhancing service efficiency for clients. Despite the potential high cost of the buffet meal, customers remain willing to pay for many reasons. There are several noteworthy factors contributing to the appeal of buffet-style dining. Firstly, the reduced waiting time for food preparation ensures prompt availability of meals when required. Additionally, the wide array of food options presented for patrons' selection enhances the dining experience. Furthermore, the freedom granted to customers to partake in unlimited servings and frequent visits to the buffet table throughout the designated meal period further contributes to the allure of this dining format. Hotel buffet patrons, despite their advantageous position to consume copious amounts of food, are frequently deceived by the realization that the food items showcased on the buffet counter may ultimately be discarded as food waste. Food waste is a prevalent issue that occurs at several stages of the food manufacturing process. However, it is particularly noteworthy to focus on the end consumers, since food waste becomes more visible through the accumulation of uneaten food and leftover plates (Soorani & Ahmadvand, 2019). According to Dolnicar and Juvan (2019), research has indicated that various factors contribute to plate waste among drivers. These factors include a lack of acquaintance with food ingredients and proper eating techniques, excessive portion sizes, a lack of self-control and over-serving, and subpar food quality that ultimately results in food waste.

The lack of knowledge of food ingredients or the preparation methods of certain foods might be attributed to the exposure of customers to various types of cuisines.

Certain customers may lack familiarity with a certain culinary genre. It is possible that their knowledge is limited to the culinary traditions of the local region. According to the research conducted by Filimonau et al. (2021), it was observed that food waste emerged as a rather big concern in Asian regions when compared to Western nations. The understanding of cultural influences on individuals' ability to control food portion and intake is a complex matter (Chang, 2021). The efficacy of food waste reduction initiatives in hotels is contingent upon the perception of customers on the consequentiality of their actions. The examination of the buffet menu setting and the factors that contribute to plate waste serve as crucial precursors to understanding the issue of food waste. Additionally, exploring the level of awareness among hotel restaurant customers regarding the reduction of food waste emerges as a significant sustainable objective for the future.

## **2 Literature Review**

### **2.1 Buffet Menu**

Hotel restaurants provide a diverse range of culinary styles and dining options. The buffet menu is highly desirable among consumers due to its self-selection feature, allowing individuals to freely choose their preferred meal items. Moreover, the buffet menu frequently offers unlimited portions without direct oversight from servers. The restaurant and hospitality sectors, frequently offering all-you-can-eat buffets, are exerting a subtle influence on consumers, encouraging them to request or take larger quantities of food than they typically consume. According to Juvan et al. (2017), buffets are a form of meal service that allows customers to independently select their preferred dishes and consume them to their satisfaction. Hotel and restaurant menus play a pivotal role as marketing instruments in facilitating consumers' engagement with various food and beverage choices (Pavesic, N.D.). Menu design plays a pivotal part in effectively conveying the many offerings of a restaurant and shaping consumers' initial perception of the establishment (Reynolds, Merrit, & Pinckney, 2005). A meticulously designed menu facilitates the decision-making process for clients by strategically directing their focus towards particular goods. The menu design has a direct impact on customers' views of the restaurant, attitudes, and purchasing intentions (McCall & Lynn, 2008). Food and beverage expenditures have been recognized as substantial factors that contribute to the financial performance of various establishments within the hospitality industry. In order to maintain a competitive edge, operators in the dining industry must possess a comprehensive understanding of the consumer eating experience, as their primary offering revolves around the provision of food and drinks inside a restaurant environment. Menus play a crucial role in the communication of food and beverage options inside restaurant environments, while also serving as a means to convey the establishment's overall image. To effectively create and implement customized menus, it is imperative for restaurant owners to possess a comprehensive understanding of the contemporary customer mindset (Ada et al., 2017).

## 2.2 Drivers of Plate Waste

The quantification of food waste in a restaurant context pertains to the enumeration of plates containing residual food (Chang et al., 2022). Based on the research conducted by Goh and Jie (2019) and Juvan et al. (2017), it has been established that plate waste, referring to the uneaten food left by guests, constitutes a significant portion of overall waste in the hospitality industry, ranging from 6% to 40%. This phenomenon has been identified as a primary contributor to food waste in the sector (Wansink and Johnson, 2015). The prevailing body of research on plate waste has consistently identified several variables contributing to this phenomenon, including customer apathy, oversized portions, excessive ordering, inadvertent over-serving, and insufficient training (Ang et al., 2021; Rasool et al., 2021; Dolnicar et al., 2020; Principato et al., 2018). Despite the desire of staff members to intervene in order to mitigate plate waste, they find themselves entangled in a challenging predicament due to the presence of paying clients. The phenomenon in question is particularly evident in high-end dining establishments that cater to affluent clientele (Principato et al., 2018). In such contexts, the wastage of food on plates has been found to be associated with redundant service practices (Chang, 2018). While food decoration has been found to enhance the visual appeal of meals and evoke favourable emotional responses (Chen et al., 2015), some customers may see it as superfluous (Tsaur & Yen, 2019). This finding was substantiated by a study conducted by Miroso et al. (2016), wherein it was seen that patrons displayed hedonistic tendencies, such as a tendency to discard food if they did not derive satisfaction or enjoyment from their dining experience.

Various strategies can be employed to mitigate food waste within the context of hotel operations (Beretta & Hellweg, 2019). Although there is a prevalent inclination to exceed expectations in terms of food and service quality, this service culture can be perceived as an instance of service redundancy (Chang, 2018). Fine dining establishments ought to reassess the repetitive nature of their meal presentation. Despite the fact that food decoration enhances the visual appeal of meals and evokes pleasant emotional responses (Chen et al., 2015), it is possible that customers may see it as superfluous (Tsaur and Yen, 2019). It is advisable to refrain from employing intricate food decoration techniques that are extremely technical, since they might lead to both wastage during the preparation process and on the plate. In addition, it is advisable for restaurant management to endorse innovative methods of preparing healthy meals, such as grilling, as it results in a significantly lower percentage of plate waste (less than 10%) compared to deep frying (37% waste) (Betz et al., 2015). Moreover, it is recommended to reduce the use of starch embellishments, as they contribute to a substantial amount of waste (30%) (Betz et al., 2015). From a managerial perspective, it is imperative for operations managers to allocate resources towards the acquisition of enhanced forecasting tools. This strategic decision is crucial in effectively managing consumer demand, especially in the context of buffet operations, with the aim of minimizing superfluous food preparation. In order to enhance monitoring and discourage excessive self-serving by customers, managers can effectively employ

strategies such as restricting plate size and employing decorative screens to create an illusion of a smaller buffet area.

### **2.3 Food Waste Awareness**

The Food and Agriculture Organization of the United Nations (FAOs) has recognized food waste as a significant global concern, which carries significant environmental, economic, and societal consequences. Regrettably, hospitality enterprises find themselves in the forefront of the food waste predicament across several nations. According to Coskun and Ozbuk (2020), restaurants in Turkey are responsible for around 3,782 kg of food waste annually, placing them in the second position among nations belonging to the Organization of Islamic Cooperation. The term "food waste" encompasses any residual or discarded material that arises from the various stages of food production, processing, distribution, and consumption (Okazaki et al., 2008). In the realm of hospitality, food waste can typically be classified into two distinct types, namely meal preparation waste and plate waste, as identified by Boruhan and Ozbiltekin-Pala (2021) and Okumus (2020). Consumers exhibit a higher propensity to pay an equivalent price for a reduced quantity of food subsequent to the implementation of promotional strategies. However, the anticipated effect on food waste is deemed to be inconsequential. The prevention of food waste is associated with social emotions of guilt and shame, which presents opportunities for an effective information campaign aimed at motivating consumers to decrease their food waste (Jagau et al., 2017). According to Parfitt et al. (2010), consumer participation presents a significant opportunity for reducing food waste in industrialized nations. Consumers can potentially contribute to the attainment of this objective by enhancing their understanding of the matter and actively promoting a favourable perception of food preservation.

### **2.4 Customers' Perceptions on Buffet Menu Setting, Drivers of Plate Waste and Food Waste Awareness**

Multiple research investigations have identified noteworthy associations between customers' evaluations of buffet settings and their level of food awareness. The hospitality industry, characterized by its all-you-can-eat buffet-style settings, is often associated with the development of food waste. This can be attributed to factors such as heightened customer anonymity and the sense of an excess of food (Dolnicar and Juvan, 2019; Juvan et al., 2018). The food waste problem in the hotel industry is often underestimated by providers, despite its significant scale (Filimonau et al., 2021; Vizzoto et al., 2020). There is noticeable skepticism among these providers regarding the implementation of measuring operations aimed at quantifying the leftover food (Kasavan et al., 2019; Sakaguchi et al., 2018). The statement raises concerns as it highlights the need of measurement activities in engaging personnel in efforts to combat food waste and increasing consumer awareness to prevent discrepancies between the amount of food taken from a buffet and the amount actually consumed (Principato et al., 2018). Several studies have been conducted, with a primary emphasis

on the creation of messages that elicit consumer awareness regarding the mitigation of plate waste. However, the adoption of strategies to minimize food leftovers remains relatively infrequent, as evidenced by the works of Filimonau et al. (2019), Kasavan et al. (2017), and Sundt (2012).

According to a study conducted by Thyberg and Tonjes (2016), plate waste has been identified as a significant contributor to food waste in the hotel business, particularly in the context of all-you-can-eat arrangements (Matzembacher et al., 2020). In a study conducted by Dolnicar et al. (2020), it was seen that the dissemination of a leaflet or a stamp collecting booklet had a significant impact on enhancing hotel guests' consciousness regarding plate waste, resulting in a notable reduction in the quantity of food being wasted. This experiment stands out as one of the limited numbers of field studies conducted on this subject matter. Nevertheless, the inclusion of a pro-environmental message in the flyer or stamp collection booklet does not significantly reduce the average amount of food waste generated. In a similar vein, Kallbekken and Saelen (2013) provide evidence of the positive impact associated with providing social cues that encourage patrons to make several visits to the buffet, as opposed to consuming all requested food in a single sitting. This practice effectively mitigates the quantity of food waste generated in hotel restaurants.

Moreover, it has been shown that buffet-style settings tend to foster plate waste due to psychological variables that might heighten the probability of food remnants. These factors include the fear of experiencing a sense of deprivation and individuals' disinclination to make multiple visits to the buffet (Dolnicar & Juvan, 2019). There is limited academic research available that provides evidence for the effectiveness of the following measures in mitigating plate waste in buffet-style environments: Kallbekken and Saelen (2013) have posited that the implementation of smaller plates, a reduction in the number of buffet service stations, or the avoidance of live cooking at the buffet can effectively curtail food waste by a significant margin of up to 20%. Therefore, the following hypothesis was proposed and tested.

H1: Buffet menu setting significantly related to food waste awareness.

H2: Drivers of plate waste significantly related to food waste awareness.

### **3 Methodology**

#### **3.1 Research Design**

This study involved the utilization of a quantitative research design, employing a structured questionnaire as the primary research instrument. This study employs a descriptive research design and utilizes a correlational technique as well. A cross-sectional study design was employed, wherein data were collected at a single moment in time from individual respondents encountered during the specified period. The data gathering approach involved the use of self-administered questionnaires, which were prepared in an online format. The study's demographic comprises individuals who frequent buffet restaurants in the state of Selangor. Given the total population of 6.56

million individuals in the state of Selangor, as reported by the Department of Statistics Malaysia (DOSM, 2021), the application of Krejcie and Morgan's (1970) table for determining sample size indicates that a minimum of 381 respondents would be adequate for achieving statistical representation of a population exceeding 50,000 individuals.

In assessing the items for the study variables, 5-points Likert scale was used. The instruments used for the three variables in this study capsule the work of several researchers related to the issue. For assessing the perceptions of respondents on buffet menu setting, 10-items instrument used by Tekin and Ilyasov (2017) was adapted. The items for measuring the response on drivers of plate waste was adapted from Dolnicar and Juvan (2019). In addition, assessing respondents' food waste awareness involved the combination of items and adaptation of several studies such as Filimonau et al. (2020), Soorani and Ahmadvand (2019), and Principato et al. (2015).

*Table 1.0: Measures of the study variables*

<b>Study Variables</b>	<b>No. of Items</b>	<b>Sources of Scale</b>	<b>Type of Scale</b>	<b>Questions Number</b>
<b>Perceptions on Buffet Menu Setting</b>	10	Tekin and Ilyasov (2017)	A five-point Likert-scale from (1) "Strongly Disagree" to (5) "Strongly Agree"	1-10
<b>Drivers of Plate Waste</b>	12	Dolnicar and Juvan (2019)	A five-point Likert-scale from (1) "Strongly Disagree" to (5) "Strongly Agree"	11-22
<b>Food Waste Awareness</b>	10	Filimonau et al. (2020); Soorani and Ahmadvand (2019); Principato et al. (2015)	A five-point Likert-scale from (1) "Strongly Disagree" to (5) "Strongly Agree"	23-32
<b>Demographic Profile Information</b>	5	Education Level, Marital Status, Ethnicity, Gender & Age	Selection of nominal & ordinal scales	33-37

The data gathered from the survey were analysed using SPSS software to examine the reliability, mean and standard deviation, correlation, and strength of the relationship between the variables in the study.

## **4 Findings**

### **4.1 Response Rate**

Following the administration of the online questionnaire, a total of 120 valid responses were received out of the initial pool of 381 questionnaires. These responses were subsequently processed and assigned appropriate codes. The questionnaire was made available to responders for a duration of one month prior to its closure for the purpose of data gathering. As previously stated, the target demographic for this study comprises individuals who frequent buffet restaurants in the state of Selangor.

#### 4.1.1 Respondents' Demographic Profiles

The following Table 2.0 outlines the respondents' demographic which include gender, age group, marital status, ethnic origin / race and monthly income. The table lists the frequency of each profile and its respective percentage value.

Table 2.0: Respondents' Demographic

Profiles	Categories	Frequencies	Percentage (%)
Gender	Male	50	41.7
	Female	70	58.3
Age	≤20	4	3.3
	21-29	16	13.3
	30-39	32	26.7
	≥40	68	56.7
Marital Status	Single	24	20.0
	Married	44	36.7
	Married with Children	50	41.7
	Others	2	1.7
Ethnic Origin	Malay	104	86.7
	Chinese	6	5.0
	Indian	6	5.0
	Others	4	3.3

Table 2.0 illustrates that the gender distribution had a higher representation of females, with a total of 70 female responses accounting for 58.3% of the sample. In contrast, the proportion of male respondents was 41.7 percent, with a total of 50 individuals. The data pertaining to the age distribution of the participants indicated that a majority of them fell within the age brackets of 30 years and above, particularly in the 40-year-old and above category. In the study, a total of 68 respondents, accounting for 56.7% of the sample, were aged 40 years and above. The next highest age group consisted of respondents aged between 30 and 39 years, with a frequency of 32 or 26.7% of the total sample. Lastly, there were 16 respondents, equivalent to 13.3% of the sample, who fell within the age range of 21 to 29 years. An additional 4% or 3.3% of the population falls within the age bracket of below 20 years.

The majority of participants in the study were married and had children, accounting for 50 respondents or 41.7% of the total sample. Married individuals without children constituted 44 respondents or 36.7%, while single individuals accounted for 20.0% of the sample. The remaining 1.7% of respondents fell into the "others" category. In relation to ethnic composition, the predominant group consisted of Malays, comprising 86.7% of the population. Chinese and Indian ethnicities followed, each accounting for 5.0% of the population. In conclusion, a total of four participants, comprising 3.3 percent of the sample, identified themselves as belonging to a category other than those previously mentioned.



## 4.2 Reliability Analysis of Study Variables

The Cronbach's Alpha Coefficient value for all the independent variables in the study revealed a range of coefficient values from .726 to .760. The dependent variable that has the highest coefficient value is food waste awareness with a value of .780. For the independent variable which are the buffet menu setting with a value of .726 and drivers of plate waste with value of .760. This shows that all variables are accepted as the Cronbach's Alpha value is more than .50.

*Table 3.0: Reliability Coefficient Values of Study Variables*

Variable	Number of scale items	Cronbach's Alpha Coefficient ( $\alpha$ )
Buffet Menu Setting	10	.726
Drivers of Plate Waste	12	.760
Food Waste Awareness	10	.780

## 4.3 Correlation Analysis of Study Variables

Pallant (2007) asserts that the Pearson product-moment correlation coefficient analysis is employed to assess and investigate the correlation relationship and direction among the variables of a study. The interpretation of the analysis yields a range of coefficients, with values ranging from  $r=.10$  to  $.29$  for small coefficients,  $r=.30$  to  $.49$  for medium coefficients, and  $r=.50$  to  $1.0$  for big coefficients (Pallant, 2007). A correlation coefficient of  $.90$  indicates the existence of multicollinearity (Hair et al., 2006).

According to Pallant (2007), it is important to acknowledge that the magnitude of the sample size significantly influences the statistical significance of the correlation coefficient, whether it is denoted as  $r$  or  $\rho$ . The speaker proceeded to assert that even a slight correlation can achieve statistical significance when the sample size is large ( $N>100$ ). Pallant (2007) argues that correlations of modest or moderate magnitude, which fail to reach statistical significance at the conventional threshold of  $p<0.05$ , can nonetheless be considered acceptable when based on a limited sample size.

*Table 4.0 Pearson Product-Moment Correlation Matrix of Study Variable*

Scale	1	2	3	Mean	SD
Buffet Menu Setting	1	-.448**	.365**	3.55	.491
Drivers of Plate Waste	-.448**	1	.267**	3.17	.492
Food Waste Awareness	.365**	.267**	1	4.12	.399

Note:  $N=120$

As shown in the Table 4.0 above, a Pearson product-moment correlation coefficient was computed to assess the relationship between the food waste awareness with buffet

menu setting and drivers of plate waste. There was a positive correlation between the buffet menu setting and food waste awareness,  $r=.365$  ( $p<.002$ ). The relationship between buffet menu setting and food waste awareness is moderately significant correlated, hence the H1 is accepted. In addition, there was a positive correlation between the drivers of plate waste and food waste awareness,  $r=.267$  ( $p<.003$ ). The relationship between buffet menu setting and food waste awareness is correlated, hence the H2 is accepted. The summary of the hypothesis testing as reported in Table 4.0 found that buffet menu setting, and drivers of plate waste were having positive significant relationship with food waste awareness.

## **5 Discussion & Conclusion**

The primary emphasis of the discourse was to examine the aims of the investigation and the research inquiries established at the outset of the study. The primary aim of this study is to investigate the correlation between consumers' perceptions regarding the arrangement of hotel buffet menus. Hence, the initial series of inquiries aims to ascertain the respondent's level of attraction towards each character with respect to the study variables. The second aim of this study is to investigate the correlation between factors influencing plate waste and the level of food waste awareness among patrons of hotel buffets. The initial set of inquiries in this research was to ascertain the primary objective of the study, which is to investigate the potential influence of the buffet menu setting and drivers of plate waste on individuals' food waste awareness. Therefore, it can be said that buffet menu setting, and drivers of plate waste has significant relationship with food waste awareness of the respondents when they dine in a buffet setting.

The significance of menu design in the mitigation of food waste cannot be overstated. Prior studies have demonstrated that over 50% of restaurants in Nordic countries acknowledge menu planning as a crucial measure for mitigating food waste. The presence of inadequate or insufficient menu planning, as well as the provision of a vast array of menu options, have been identified as contributing factors to the issue of food waste within the food production chain of restaurants and foodservice establishments (Wu & Teng, 2022). The issue of food waste has garnered significant attention due to its substantial environmental, social, and economic ramifications. Scholars have recently focused on the extensive magnitude of food waste within the global food supply chain (Pinto, Melo, Campos, & Cordovil, 2018). This study holds significant importance in elucidating whether customers possess the requisite information to effectively seize job opportunities.

Previous research has indicated that food waste predominantly transpires within the food service cycle. However, a significant oversight in these studies is the failure to consider the influence of customers' attitudes and actions on the extent of food loss within all-inclusive hotels. All-inclusive hotels are distinguished by their provision of limitless food service as an integral component of a prepaid package. The findings of the study suggest that both the provision of all-inclusive services, such as open buffets and

dinner performances, and the actions of visitors play a role in the generation of food waste. In addition, the adoption of inappropriate dietary practices, such as repeated visits to the buffet, extensive sampling of various buffet items, and consumption of excessively large portions, can be attributed to the escalation of food waste. Hence, the findings of this study indicate the necessity of redesigning current menus in alignment with the preferences of the majority of hotel patrons, or alternatively, substituting the primary entrée area of the buffet with interactive live cooking stations. Consequently, the study recommends the revamping of current menus in order to align them with the tastes of the majority of hotel patrons. Alternatively, it suggests the substitution of the main dish section of the buffet with live cooking stations that offer made-to-order dishes.

This study highlights the significance of engaging in effective communication with visitors regarding the adoption of sustainable practices. The implementation of awareness campaigns plays a pivotal role in disseminating ideas and reinforcing the significance of sustainability among tourists. The utilization of many communication channels, including social media platforms, brochures, and posters, has the potential to exert an influence on the behaviour of guests. The staff members working at food and beverage outlets within hotels have the potential to fulfil a significant function in teaching and providing guidance to guests regarding suitable portion sizes, ingredients, and flavours. Additionally, they can enhance visitors' understanding in a polite manner, all while assuring customer satisfaction. Based on the findings, it was determined that the training and awareness of personnel play a crucial role in the efficient functioning of both back of house and front of house operations.

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