PUSPAMARA SENDIRIAN BERHAD PROSPECT AND STRATEGY

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ADVANCED DIPLOMA IN BUSINESS STUDIES (MARKETING) SCHOOL OF BUSINESS AND ADMINISTRATION SHAH ALAM, SELANGOR

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EXECUTIVE SUMMARY

Puspamara Sendirian Berhad is a Bumiputra company which operated in Fetaling Jaya. The company manufactures textile products especially apparels and garments.

Currently, the company main activity is supplying uniforms to the government agencies like the Armed Forces, Police and Customs. Puspamara also produces jackets for the purpose of exporting to the foreign market.

A study was conducted to find out other opportunities for the company in expanding its market and not only depending on its existing market. Furthermore, the study was also concerned in finding problems that may become barriers for the company and try to come out with strategies to overcome the problems.

The findings shows that people are still unaware of Puspamara Sendirian Berhad and there are some weaknesses that exist that may hold the company growth.

The company should take some actions to increase