

DEPARTMENT OF BUILDING UNIVERSITI TEKNOLOGI MARA (PERAK)

CONSULTANT TENDER

Prepared by:

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FACULTY OF ARCHITECTURE, PLANNING AND SURVEYING UNIVERSITI TEKNOLOGI MARA (PERAK)

JULY 2020

It is recommended that the report of this practical training provided

By

MUHAMMAD AMMAR ZAKIR BIN MOHD ZAMRY 2019401282

entitled

CONSULTANT TENDER

be accepted in partial fulfillment of re	equiren	nent has for obtaining Diploma in Building.
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DEPARTMENT OF BUILDING

FACULTY OF ARCHITECTURE, PLANNING AND SURVEYING UNIVERSITI TEKNOLOGI MARA

(PERAK)

JULY 2020

STUDENT'S DECLARATION

This is to declare that I Muhammad Ammar Zakir Bin Mohd Zamry student of University Technology MARA (Perak) Malaysia, Faculty of Architecture, Planning and Surveying batch 2019-2022, has given original data and information to the best of my knowledge in the report title **Consultant Tender** is a record of independent work carried out by me under the guidance and supervision of En. Muhammad Naim Bin Mahyuddin towards the partial of requirement for the Diploma in Building course.

In this regard I would like to mention that this report is prepared by my own work and no part of this report was copied without proper acknowledgment. This report was prepared during a practical training session that I underwent at MMN Bina Sdn Bhd for duration of 20 weeks starting from 23 August 2021 and ended on 7 January 2022. It is submitted as one of the prerequisite requirements of BGN310 and accepted as a partial fulfilment of the requirements for obtaining the Diploma in Building.

.....

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Date : 23 AUGUST 2021

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My appreciation would be incomplete without giving credit to UITM, especially Faculty of Architecture, Planning and Surveying who has equipped me with essential skill for self-learning. Its well-grounded graduate philosophy has proven to be useful in the industry.

Not forgetting, a very great thankful to my practical training coordinator, En. Muhammad Naim Bin Mahyuddin and programme coordinator, Dr. Dzulkarnaen Bin Ismail for their supervision and fair assessment.

Last but not least, I would thank all of my colleagues from UITM and others universities who have undergo the training for their comforting support.

ABSTRACT

This internship report serves the purpose to record the details of my industrial training which was conducted in MMN Bina Sdn Bhd, which is one of the construction company in Kuantan area. This report will cover the details of my internship in the Development for duration of 5 months which began from 23 August till 7 January, 2021 at MMN Bina Sdn Bhd which is located at Semambu, Kuantan, Pahang.

Student who are undertaking the course name Diploma in University Technology MARA (UITM) are compulsory to undergo an industrial training at one of the company for a period of 5 months prior to graduating. Student are allowed to make their own choices to enter any company to do their internship, as long as have building background. This is to ensure students will be getting the exposure to involve in building related works instead of other non-building related works. The objectives of this industrial training are to develop a deeper understanding on the course which they are undertaking and to provide the appropriate work-related trainings to them in the field of civil profession.

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CHAPTER 1.0

INTRODUCTION

1.1 Background of Study

The student of civil beside of doing project are also given an option to undergo an internship programme of 20 weeks to have a practical experience. This is an essential academic requirement, which is followed by comprehensive report writing. Usually the choice of organization is based on the area of specialization of student. This internship furnishes the student with an exposure into the practical world. They are able to look at different concepts, given in books, take up form and come to life.

Construction sector play a very important and active role in economic development of a country. If the construction sector of the counter is effective and efficient, it brings rapid growth in various sectors of the economy.

The construction sector in Malaysia with advent of modern technology and intense competition is playing key role in the development of economy especially in the sector of development country's transport network and tourism infrastructure and many others.

This study is conducted on one of the leading, innovative and modernized construction company of Pahang i.e. MMN Bina Sdn Bhd. MMN Bina Sdn Bhd (MMN) is a pure native construction company with extensive experience of over 30 years, registered with the Contractor Service Center (CSC) in class' A 'and the Malaysian Industrial Development Board (CIDB) in grad '7' with SCORE recognition 3 star and is a core company which is a High Performance Native Company under the auspices of TERAJU and recognized by the Ministry of Works Malaysia as a High Performance Native Contractor (HPNC)

1.2 Objectives

- a. To identify the types of tender in the scope of consultant
- b. To observe the content that is needed in making a tender
- c. To determine the process of tender as a consultant

1.3 Scope of Study

The scope of this internship work is limited to overall description of the company and its services. The scope of this study may be started as follow:

- The study would assist Quantity Survey (QS) Department in making purchase order, writing Building Quantity (BQ) tender.
- The study would help assist HR department deal with client and office work.

1.4 Methods of Study

1. Observation

This method is done directly by knowing the process of making a tender. According to my views, it is a method of collecting the information with a larger scope in order to learn the processes in the proper order from experienced people during my practical session at the company.

2. Interview

Interview method are help me a lot for me to collect data in the tender document process. I gain new Knowledge by asking the my workmate that have many experienced in tender document process.

3. Document review

We can view the completed document in softcopy or hardcopy to gain a better understanding. That way, we can study the procedure and learn all of the requirements and guidelines for completing the paperwork.

CHAPTER 2.0

COMPANY BACKGROUND

2.1 Introduction of Company

MMN Bina Sdn Bhd (MMN) is a genuine native construction company registered with the Board Malaysian Industrial Development (BMID) in Grade '7' with 3 Star SCORE recognition, Division Development of Contractors and Entrepreneurs (BDCE) as the next native Work Contractor is a CORE company which is a High Performance Native Company under the auspices of lead and recognized by the Ministry of Works Malaysia as a High Performance Native Contractor.

MMN is led by an entrepreneur with extensive experience of over 40 years in the construction industry Dato' Sri Haji Mohamed Mokhtar bin Dato' Haji Nadzri who holds a Master of Management Executive Project. Began to work in this industry since 1982, as an employee in several companies built. In 1985, he started a small business by running a sub business contract to become the main contractor through partnership companies, privately owned and private limited. Started enrolling with PKK in Class 'D' in 1992 to class Bx in 1995 and to Class 'A' in 1996 in the name of Mohamed Mokhtar Nadzri Sdn. Bhd. and in 1999 changed its name to MMN Bina Sdn. Bhd. (MMN).

MMN has now grown into a well -established, high -capacity company and has completed various projects exceeding RM1 billion with a paid -up capital of RM4 million, working capital exceeding RM26 million, while the authorized capital of RM10 million, the company's net worth exceeding RM30 million, support financing from financial institutions in excess of RM63 million and the value of current assets such as plant and equipment construction in excess of RM15 million.

MMN has also implemented and completed projects that require expertise and abilities high such as the implementation of design and construction projects, construction of hospitals, tall buildings, bus terminals, housing, water supply works such as construction of dams, water treatment plants, specialist works construction of sports facilities, infrastructure works such as flood mitigation, earthworks, roads, completion abandoned projects, fast track projects and construction works in remote areas. With

the support of extensively experienced management and technical staff yet trained as well as having machinery and plant equipment for adequate self-construction work as well as support increased suppliers of building materials and finance, if given the opportunity, in shaa Allah MMN will be able to complete the entrusted project perfectly.

2.2 Company Profile

MMN Bina Sdn Bhd was established and started operating in 1995, and currently active in a civil engineering contractor, hiring of heavy machineries, trading in building materials and Transportation Agency. This company are 100 native company. MMN Bina Sdn Bhd based in Kuantan located at Lot 22-23, LKNP, Kawasan Perindustrian Semambu, 25350 Kuantan, Pahang, Darul Makmur.



Figure 2.1: MMN Bina Head Quarters Office

MMN Bina Sdn Bhd can be contact via company email at mmnbina@mmnbina.com.my, fax (09-567 8388), or directly contact through company number (09-568 8388)

Company Board of Director:

No	Name	Position	Work Experience
1.	Dato' Sri Haji Mohamed Mokhtar	Director	41 years of experience in
	bin Dato' haji Nadzri		administration and
			construction company
			management
2.	Datin Sri Hajjah Noor Hasani binti	Director	20 years of experience in
	Hamid		related work
3.	Najwa binti Dato' Sri Haji Mohamed	Director	7 years of experience in
	Mokhtar		related work

Table 1.1 Company Board of Director



Figure 2.2: MMN Bina Logo

2.3 Company Organisation Chart

The company's business started with the construction sector with the establishment of MMN Bina Sdn Bhd and now continues expanded its wings with the restructuring and establishment of subsidiaries under the holding company Capital Impian Sdn Bhd. This restructuring aims to diversify branches of business, improve performance and provide better quality services to customers



Figure 2.2 Company Organization Chart

With increased experience, efficient and committed management system, highly skilled workforce, additional working capital and supplier support as well as visionary leadership, the Group of Companies will continue to move forward in its efforts to realize the government's aspiration to produce competitive native entrepreneurs more viable next able to go a step further up to listing on the board of the Malaysian Stock Exchange.

2.4 List of Projects

2.4.1 Completed Projects

No	Drainat Title	Client	Project Cost
No.	Project Title	Chent	(RM)
1	Cadangan Pembangunan Kampus	Kolej Yayasan Pahang	RM 28.1 million
	Kolej Yayasan Pahang Di Atas Lot PT		COMPLETED
	88929, H.S.D 28231, Mukim Kuala		
	Kuantan, Tanjung Lumpur, Pahang		
	Darul Makmur Untuk KYP Education		
	Sdn Bhd. Fasa 2 Peringkat 1 : Sebuah		
	Bangunan 3 Tingkat Bersepadu Blok		
	Akademik Dan Hal Ehwal Pelajar		
	Serta Sebuah Bangunan 2 Tingkat		
	Pusat Sumber		
2	Rancangan Tebatan Banjir Bandar	Jabatan Pengairan Dan	102.8 Million
	Pekan, Pekan Pahang Fasa II –	Saliran Negeri Pahang,	COMPLETED
	KerjaKerja Menaiktaraf Ban Selatan,	Kuantan, Pahang	
	Parit Utama, Sungai Air Hitam,		
	Pembinaan Penyambung Ketapang,		
	Struktur Kawalan Sungai Mat Dulang,		
	Parit Kuliah, Sungai Air Tawar dan		
	Kerja-Kerja Berkaitan		
3	Pembinaan Akademik Bola Sepak	Jabatan Kerja Raya	81.8 Million
	Negara Fasa II, Gambang, Kuantan,	Malaysia	COMPLETED
	Pahang (Reka & Bina)		
4	Bekalan Air Kuantan Fasa III. Pakej 6	Pengurusan Air Pahang	16.1 Million
	(II) : Membina, Menyiapkan Dan	Berhad	COMPLETED
	Mentauliah Stesen Pam Pneggalak,		
	Sebuah Tangki Agihan 9.0 Juta Liter		
	Serta Kerja-Kerja Berkaitan Di		
	Gambang, Kuantan, Pahang Darul		
	Makmur		

5	Penempatan Semula Perkampungan	Jabatan Kerja Raya	41.2 Million
	Orang Asli, Sungai Ruil, Cameron	Malaysia	COMPLETED
	Highlands, Pahang Darul Makmur.		

2.4.2 Project in Progress

No.	Project Title	Client	Project Cost	Dateline of
110.	Troject ride	Chent	(RM)	Work
1	Bekalan Air Karak : Merekabentuk,	Pengurusan Air	38.3 Million	17-Jan-2022
	Membina, Menyiapkan Dan	Pahang Berhad		
	Menauliah Sebuah Loji Rawatan			
	Air Jenis Konvensional Berkapasiti			
	11.0 JLH, Tangki Imbangan 3.0 JL			
	Dan Tangki Simpanan 1.0 JL Serta			
	Kerja-Kerja Berkaitan Di Karak,			
	Daerah Bentong Negeri Pahang			
	Darul Makmur.			
2	Peningkatan Jeti Operasi Lumut	Jabatan Kerja	67.8 Million	25-Jun-2023
		Raya		
3	PPUM - Pembinaan Kompleks	Jabatan Kerja	165 Million	04-Feb-2025
	Pakar Pesakit Luar (KPPL) (Reka	Raya		
	dan Bina)			

CHAPTER 3.

BACKGROUND OF PROJECT

3.1 Introduction to Case Study

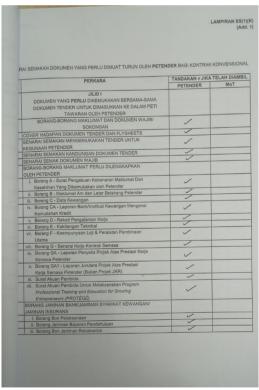
This is Tender document for project of "Meroboh, Membina Dan Menaik Taraf Terminal Dan Jeti Penumpang, Kargo Dan Roro Di Kuala Kedah, Kedah Darul Aman. This tender was made by Kementerian Pengangkutan Malaysia on 7 November 2021.

3.2 Elements and Contents of Tender Document

There will be three sections in the document tender. Section I, document tender, section II, bill of quantities and schedule unit of rates, and section III, specifications and drawings. There are many kind of form in the 'Dokumen Wajib.' The contractor is responsible for filling out these form. The forms are Borang A, Borang B, Borang C, Borang CA, Borang D, Borang E, Borang G, Borang GA and Borang GA1

Section I

"boring senarai semakan dokumen",instruction to tenderer, lampiran SS, Form of tender, and Form A to form GA1



semakan dokumen

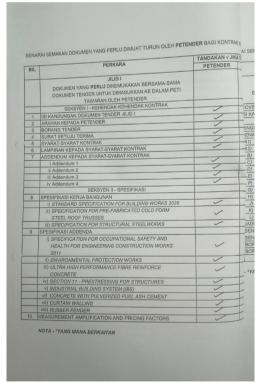
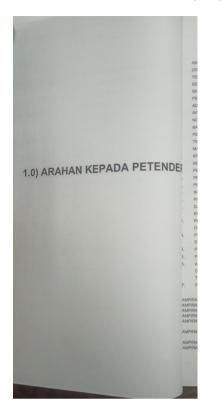


Figure 3.2 : senarai

Instruction To Tenderer (ITT)



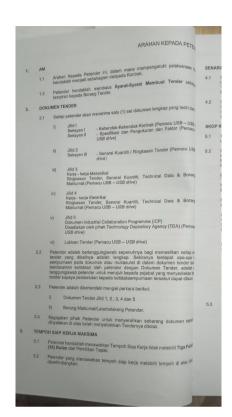


Figure 3.3 : Instruction To Tenderer

Lampiran SS

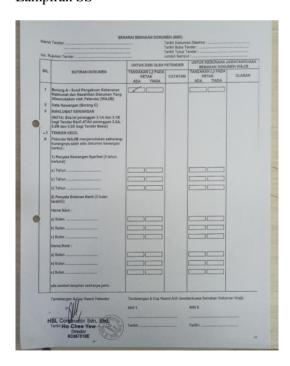


Figure 3.4 : Lampiran SS

Form Of Tender

	(J.K.R. 203C - Plus 5090
	KERAJAAN MALAYSIA JABATAN KERJA RAYA
	BORANG TENDER FORM OF TENDERS
TENDER BAGI TENDER FOR	
mengikut Pelan-Pelan No Io accordance with Drawings N	
	o.
	ng diberi untuk menerangkannya. sypplied in amplification thereof.
dinyetakan dalam Notis Tendi hingga tarikh akhir yang ditata; Cayass of the Tender Table mentioned Drawings, Specific	an Dokumen Tender ping lain boin dilitar di tempat pan r dalam masa walab pajabat pada mana-mana hari balorij Ran bagi panyarahan handa r Dokuments compilising the Cardinat Agreement, the abora station and other Pracher (Dokuments vinay he seen at the place laring office bours on any working day writifite final date tixed to
Kepada	
To	
(Pihak menedina ten	(m)
TUAN,	
int, yeng berhandahangan ol be- melaksana dan menjalankan il- buruh, bahan dan loji ban se dibuguk, diperhal dan dima Dokumen Tember, yang henda yang diperhalkan di bawah int. Uhder and selajedi di the di- buruh pendahan di diperta dan melaksah dipitat sedi eveny melaksah and dipitat sedi eveny	add Sparati-Sparati Mombust Tonder yang oliampirtan bersaman ini na dalata terajain ni nenekulut terateri dan nenakasi urti. deni dalat perinden dan membenduan terateri dan nenakasi urti. deni dalat perinden membenduan terateri dan membenduahan membenduahan membenduahan seria dalat dalat perindentah ditarritan dan selaksi dalat dalat dalam dalat perindentah ditarritan dan selaksidan deni dalat dalat perindentahan serian pinika kompandu perindentahan serian pinika kompandu berapat menangai Dalatamen Tender tersebut bagi juman wang selaksidan dalam dal
	arred berein below

Figure 3.5 : Form of Tender

Form A

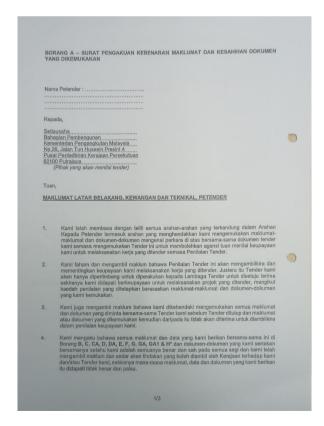


Figure 3.6: Form A

Form B



Figure 3.7: Form B

Form C

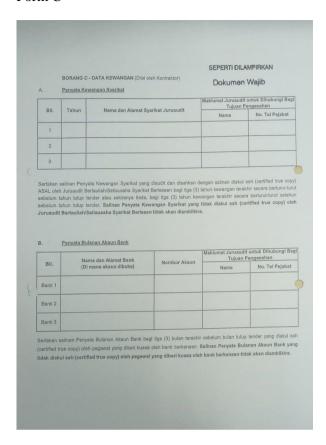


Figure 3.8: Form c

Form CA

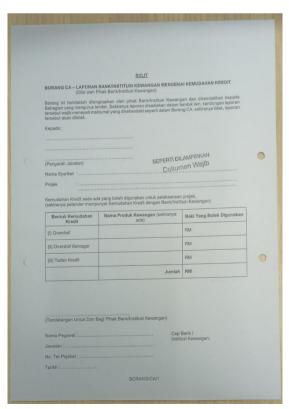


Figure 3.9: Form CA

Form D



Figure 3.10 : Form D

Form E

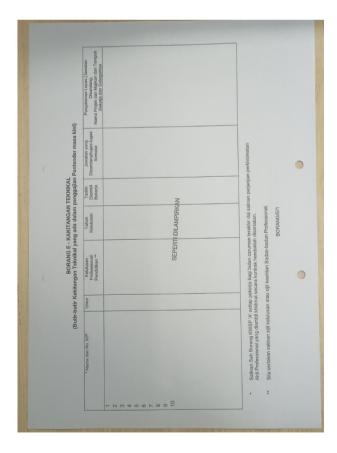


Figure 3.11 : Form E

Form F

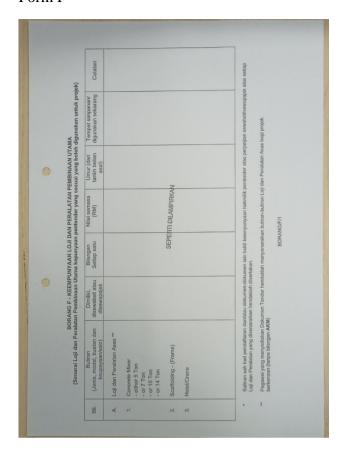


Figure 3.12 : Form F

Form G

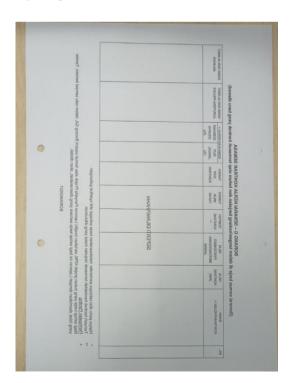


Figure 3.12 : Form G

Form GA1

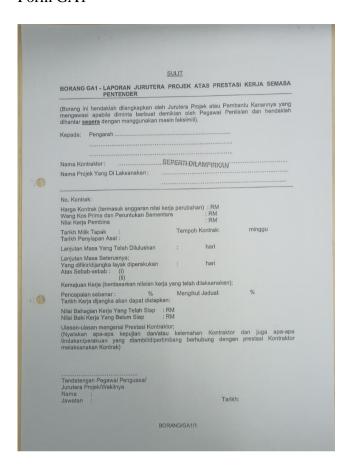


Figure 3.13: Form GA1

Section II

Summary of tender, Bill of Quantities, Schedule Unit Rates and list of drawing Summary of tender

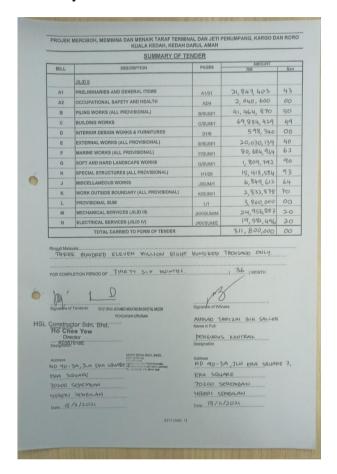


Figure 3.15 :Summary of tender

Bill of Quantities

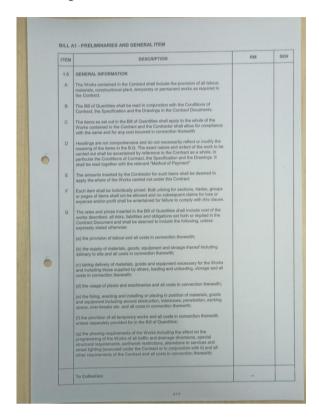


Figure 3.15: Bill of Quantities

Schedule Unit Rates

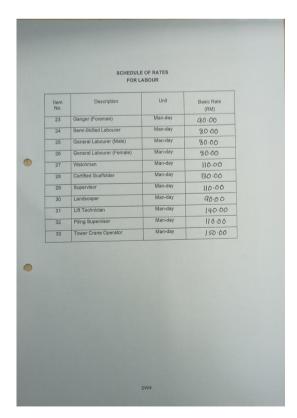


Figure 3.17 : Schedule Unit Rates

list of drawing

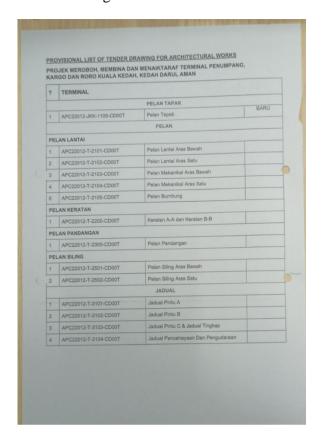


Figure 3.18: list of drawin

Section III

Specifications and Drawings

Specifications

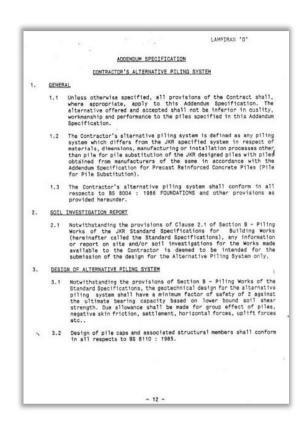


Figure 3.19: Specifications

Drawings



Figure 3.20 : Drawings

3.3 Procedure of Tender Document

- 1. The tenderer must first verify the tender announcement online. Tender notices will be published by Malaysian ministries such as the Ministry of Finance, Ministry of Transport, Ministry of Education, and others. The tender notice can be accessed on their official website or through myprocurement. They usually update at 12 p.m. every day.
- 2. Each tender advertisement will then state the project's relevant specialised code and grade. If the company decided to purchase the tender advertisement, the tenderer must complete the tender request form and get it signed by the company's director.
- 3. After completing the tender request form, the tenderer must complete a separate online form called "Borang Saringan Wajib." Before making final payment, the goal of filling out the form is to select just the most qualified tenderers to participate in the project. The tenderer is normally asked to fill in company details such as address, email, phone number, CIDB, SPKK, and PKK certificate number and expiry date on the form.
- 4.Tenderer will receive an email after successful qualified the "saringan". Tenderer will make payment to participating the tender. After three to four day, tenderer will receive the payment receipt from them.
- 5. A briefing session and a virtual site tour are the next steps. The tenderer who has made the payment will be sent the date, time, and google-meet link. At least one professional employee from the company must attend the briefing session and site visit.
- 6. Tenderers will get an email with a link and password to download and print the tender document one week after attending the virtual briefing. Because the tender assistant only has three days to download the paperwork, they must be alert. The tenderer is not allowed to expose the password to anybody else..

- 7. The tenderer can start compiling and filling out the tender document with all of the important information. Ensure that all forms in the "Dokumen Wajib" as well as the Bill of Quantities have been double-checked to ensure that there are no errors. Before being delivered, the document must be carefully wrapped or placed in a box. The document must be physically delivered to the given address.
- 8. Finally, the tenderer must wait for an email from the department announcing which company will get the tender project.

3.4 Problems Occurred During Tender Document Preparation

The tendering process allows a bidder to prove their reasonableness for a project in comparison to their competitors, as well as enable the client to compare proposals. When tendering for construction projects, there are a few typical errors that can cost the bidder the opportunity to win the project. Improper formatting, missing information, incorrect costing, and late submission are some of the most prevalent errors.

i.Missing information

Different documents may be required for different types of tenders. Besides, this issue might cause by the mistakes of the tenderer that does not fill in the tender before submissions. For example, when it comes to the client's requirements, bidders frequently neglect to sign all of the relevant documents. If a bidder does not have the document or data that the clients need, they may be penalised or disqualified if they do not conform to the required formatting.

ii. Late submission

The deadline for each tender is different. Many issues will arise as a result of late or last-minute submissions while drafting the tender document. The tenderer must complete and submit the tender documents the before the closing date and time to avoid the document tender being disqualified. When a tenderer does not have enough time to complete the document, this problem always arises.

3.4.2 Solutions to the problems above

i. Missing information.

As a result, the tenderer's team must be more careful when it comes to documentation. If any forms or related documents are missing, the tenderer must inform the client as soon as possible to avoid the work be delayed.

ii. Late submission.

To avoid being disqualified from winning the tender offer, we must ensure that we keep track of time and work as a team. If there are too many tenders to submit, each employee must stick to their daily timetable in order to perform their tasks. They can create a work schedule for each tender they want to follow up on. A company can better grasp the tender's requirements and is more likely to be able to deliver it well if it creates a tender assessment process.

CHAPTER 4.0

CONCLUSION

Overall, internship is a really good program and recommended to my fellow friends. It helps to enhance and develop my skills, abilities, and knowledge. It was a good experience and memories as not only I have gained experience, but also new friends and knowledge. MMN Bina Sdn Bhd also a good place to do the internship since it provide numerous benefits and advantages to the practical trainees. They provide us with our own places and several accommodations such as Wi-Fi, access card, transportation for site use and allowances. The treatment by the company was just, equitable and professional. I've learned from different department and people. I am grateful and thankful to my supervisor for the experiences and tutoring. They also help me to handle some of my weaknesses and provided guidance to me whenever I am in need. I think the 5 month duration of internship program will make as a core subject and I am encouraging for the student of University Technology Mara to grab the opportunity to do internship as it will help us to identify your strength, abilities, weaknesses and more.

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Google Map. Available https://www.google.com/maps/place/Mmn-Bina-Sdn-Bhd. Retrieve on 12 December 2021.