

# SOCIAL MEDIA PORTFOLIO

BLINK AND CO.

#### PRESENTED BY:

- 1. AZUWINA AINA BINTI AZMI
- 2. SITI NUR AISYAH BINTI DAHARI MOHD

#### PRESENTED TO:

MADAM NUR SHAHRULLIZA MUHAMMAD







**AZUWINA AINA BINTI AZMI**2022764817



SITI NUR AISYAH BINTI DAHARI MOHD

2022988047

### ACKNOWLEDGEMENT



Alhamdulillah, first of all, we would like to praise and thank God for allowing us to finish our social media platform assignment with flying colours. Also, we would like to acknowledge and give our warmest thanks to our beloved lecturer, Madam Nur Shahrulliza Binti Muhamad. Her guidance and advice carried us through all the stages of writing this assignment. Moreover, we are grateful to all of those with whom we have had the pleasure to work during this and other related assignments. In fact, words cannot express our gratitude either. We were forever thankful for the unconditional love and support throughout the entire assignment process and every day. May God bless all the beautiful souls that help us.

### EXECUTIVE SUMMARY





**BLINK & CO.** was founded in March 2023 by two independent women, Azuwina Aina Binti Azmi and Siti Nur Aisyah Binti Dahari Mohd. This business is our first baby.

**BLINK & CO.** is a partnership business that focuses on high-quality accessories and sparkling brooches that will complete the look of modest women. **BLINK AND CO.** is available in 20-piece brooches for RM10. We only offer the best and highest quality brooches to our customers at a cheaper price. In fact, our beloved customers may choose from an extensive selection of designs, sizes, and colours.

**BLINK & CO.** is located at Kampung Merbau Sempak, Sungai Buloh, and covers the areas of Sungai Buloh, Puncak Alam, Subang Jaya, and also Petaling Jaya. Customers can buy directly from us or via our Facebook page, and we will deliver it to their doorstep.

**BLINK & CO.** is very concerned about the quality of the brooches and gives only the best to our customers. In a nutshell, customers' happiness and satisfaction are the main reasons why we are here today.





**ACKNOWLEDGEMENT** 

**EXECUTIVE SUMMARY** 

• GO-ECOMMERCE

REGISTRATION

MYENT CERTIFICATE

SSM REGISTRATION

ORGANIZATIONAL CHART

MISSION AND VISION

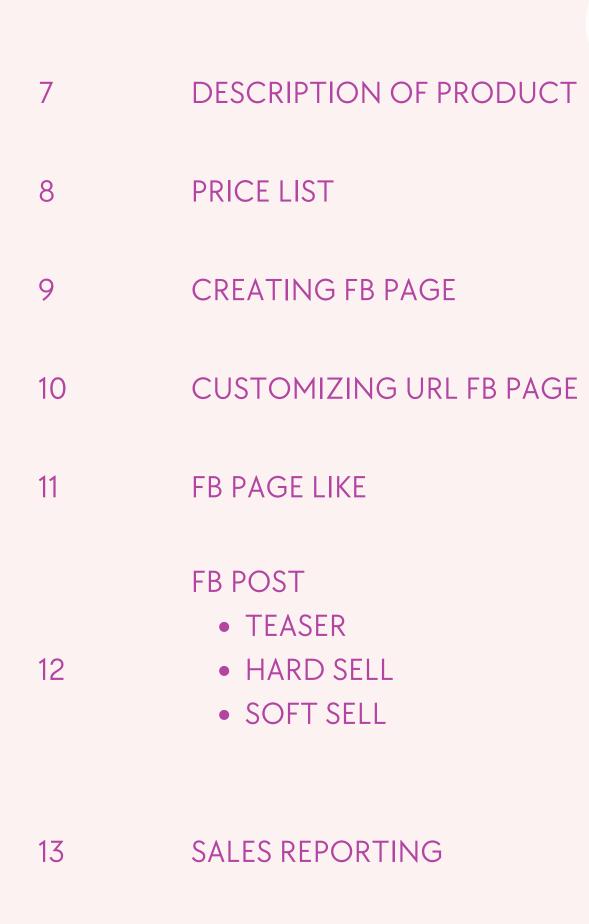
INTRODUCTION OF BUSINESS

3

4

5

6



CONCLUSION

14



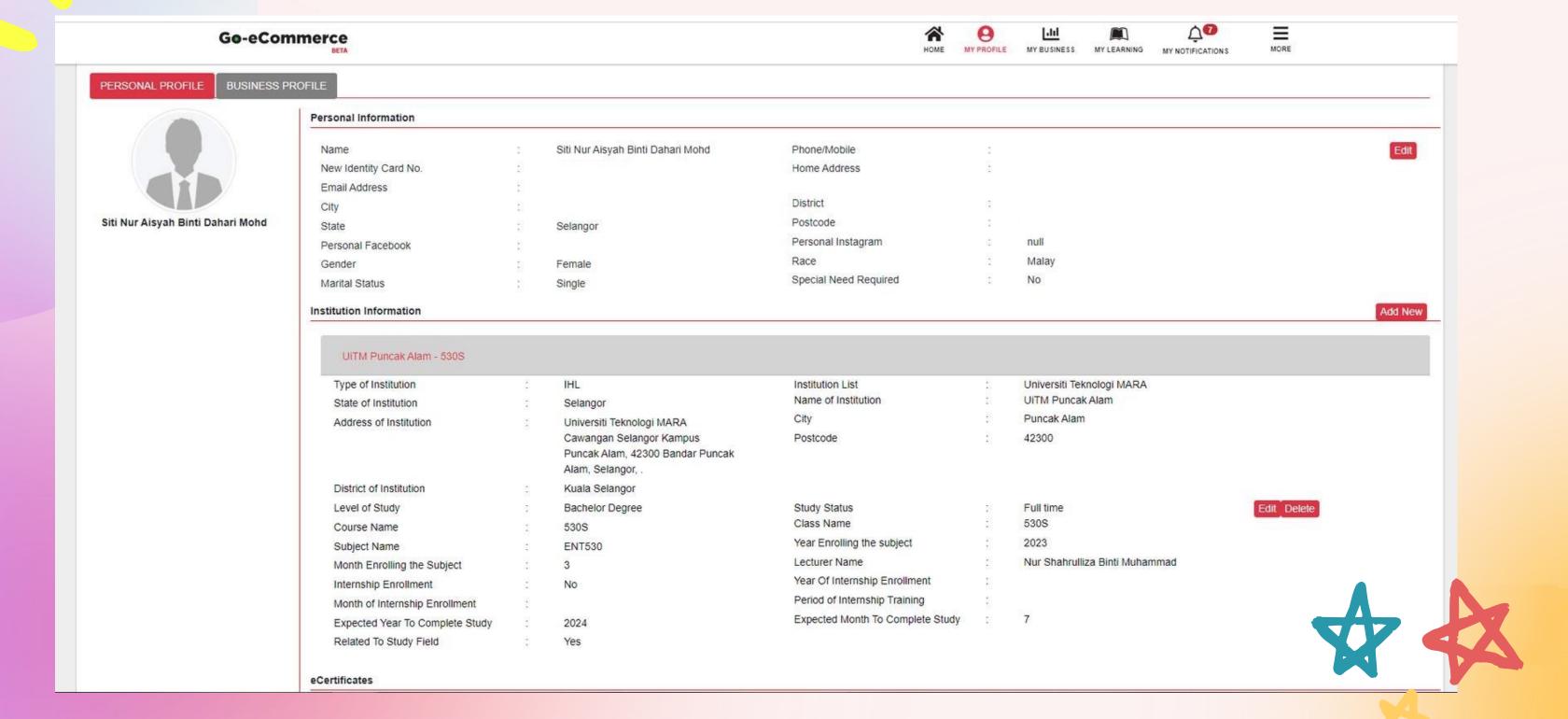
### 01 SECTION

**GO - ECOMMERCE REGISTRATION** 





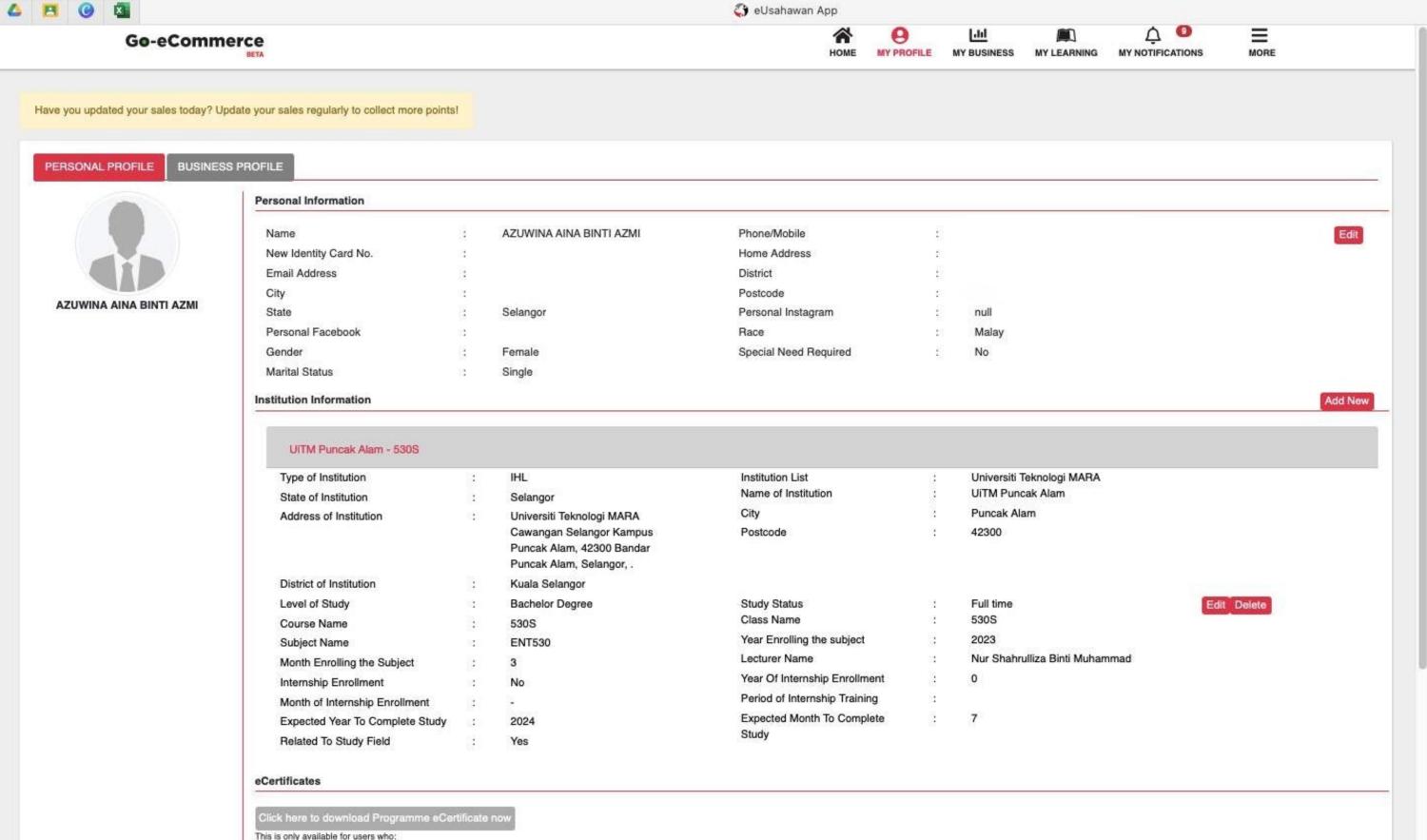
### GO - ECOMMERCE PERSONAL PROFILE



### GO - ECOMMERCE PERSONAL PROFILE









### GO - ECOMMERCE BUSINESS PROFILE

#### Go-eCommerce







Service Owner



Apparel, Health & Beauty / Apparel & Accessories



 $\equiv$ MORE

Edit

Have you updated your sales today? Update your sales regularly to collect more points!

#### PERSONAL PROFILE

#### **BUSINESS PROFILE**



Siti Nur Aisyah Binti Dahari Mohd

Company Registration No. Company Name Blink & Co. Business Role Type Of Business Enterprise Facebook Page https://www.facebook.com/ablinkthing Business Category/Business Sub-Category Wechat for Business Business Instagram Page Marketplace **Business Website** Business Related to Your Study Type Of Website Field Experience in International Export

**Available Contest** 

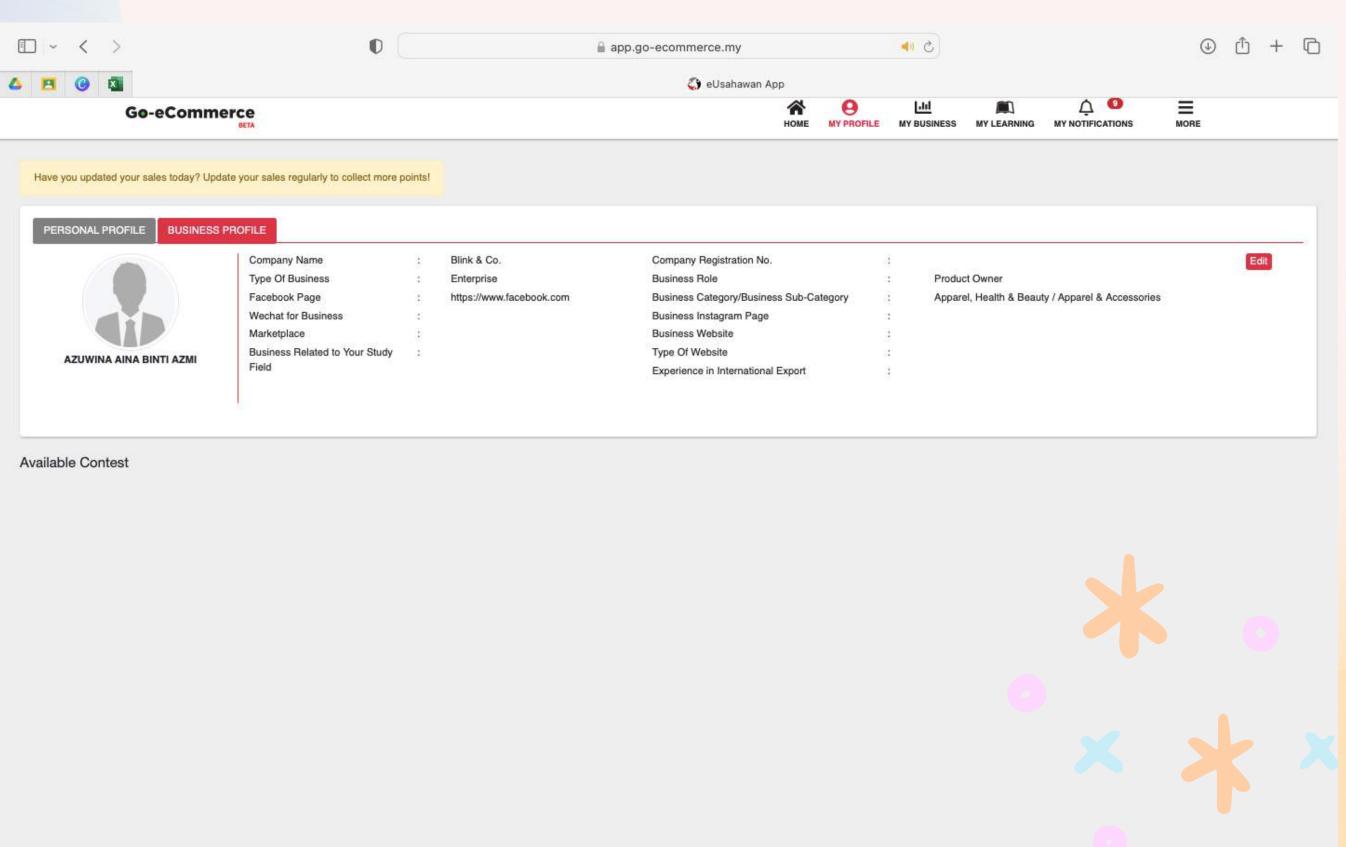






### GO - ECOMMERCE BUSINESS PROFILE













#### MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022988047

: Siti Nur Aisyah Binti Dahari Mohd Nama

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) EKONOI

PERNIAGAAN

: Faculty of Business & Management Fakulti

: Selangor Kampus

#### **MAKLUMAT PERNIAGAAN**

Mod Perniagaan : Hybrid

: Aksesori Dan Bekalan Jahitan Bidang Perniagaan yg

diceburi

Tempoh Berniaga : 6 bulan

No. Pendaftaran Perniagaan

URL Perniagaan

: https://www.facebook.com/ablinkthing/

Alamat Premis Perniagaan

Tarikh Mendaftar : 22 Mar 2023

Tarikh Kemaskini

Tarikh Cetak : 22 Mar 2023

Siiil Pendaftaran Pernjagaan MyENT ini merupakan rekod rasmi pernjagaan yang dijalankan oleh pelajar semasa tempah pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis. Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)







#### MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2022764817

Nama : AZUWINA AINA BINTI AZMI

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) EKON

PERNIAGAAN

: Faculty of Business & Management Fakulti

Kampus : Selangor

#### **MAKLUMAT PERNIAGAAN**

Mod Perniagaan : Hybrid

Bidang Perniagaan yg

diceburi

: Aksesori Dan Bekalan Jahitan

Tempoh Berniaga

No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com

Alamat Premis Perniagaan

Tarikh Mendaftar : 12 Jun 2023

Tarikh Kemaskini

Tarikh Cetak : 12 Jun 2023

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempah pengajian di UITM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang natis: Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

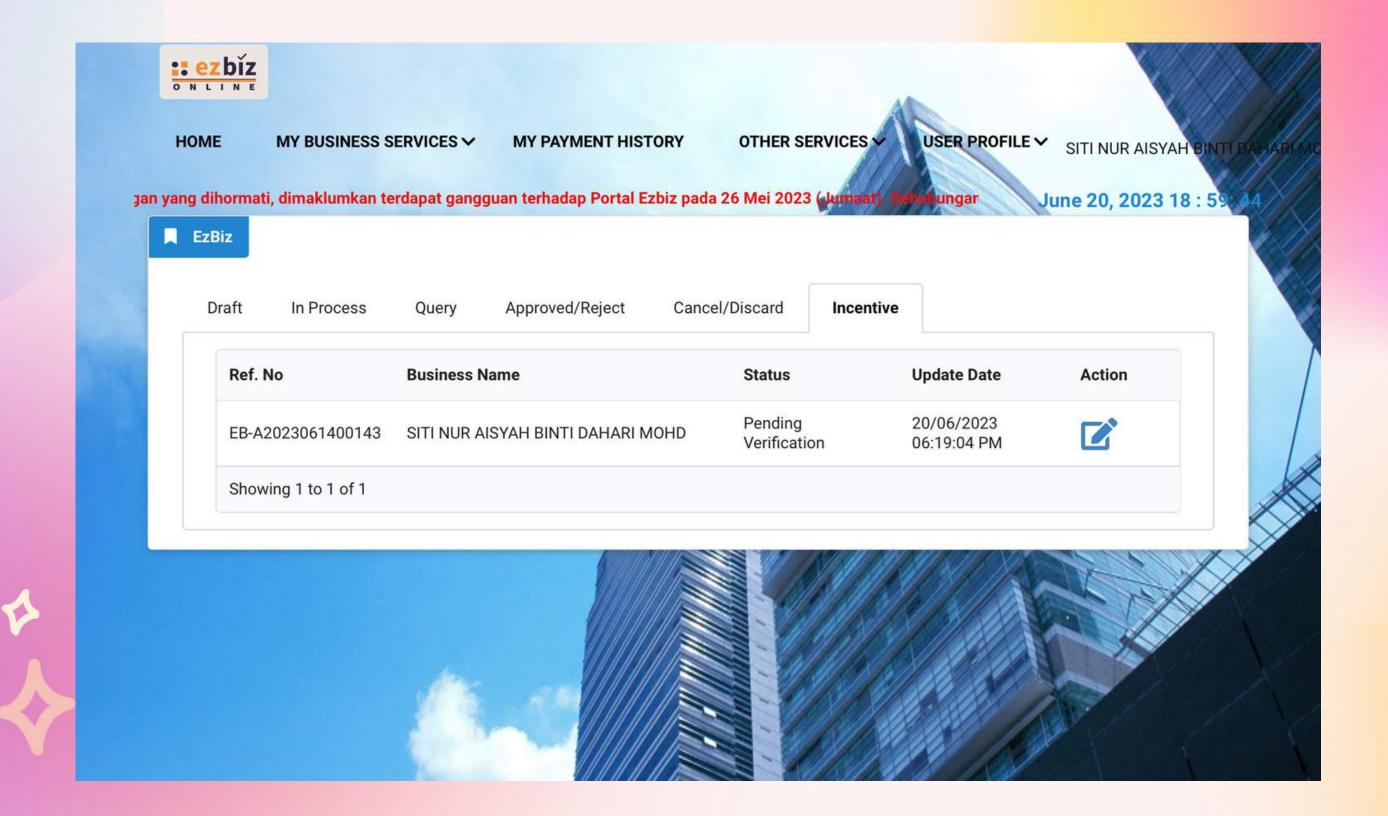
PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)





### **SSM Registration**



# Registration









BORANG D (KAEDAH 13)



#### PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

AZUWINA AINA BINTI AZMI NO. PENDAFTARAN: 202303157121 (003503874-D)

telah didaftarkan dari hari ini sehingga 19 JUN 2024 di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 20 JUN 2023.

DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Perniagaan Semenanjung Malaysia







### 02 SECTION

INTRODUCTION OF THE BUSINESS



#### INTRODUCTION OF THE BUSINESS



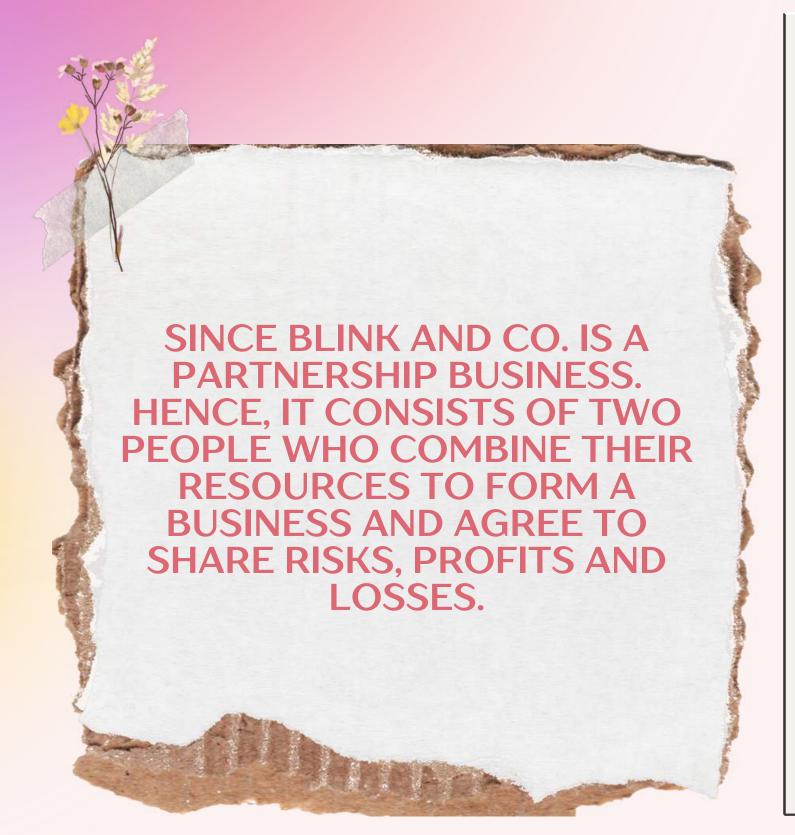
### LOGO OF BLINK AND CO.





### ORGANIZATIONAL CHART





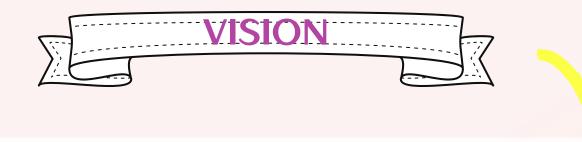


OWNERS OF BLINK AND CO.



### MISSION AND VISION









### Apart of being tools for keeping hijab in tact, it is also one of the way to revolutionise the way women style their hijabs



#### Material:

Platinum with coating in 3 different colours; gold, rose gold and silver.

Long lasting material

High quality shining korean rhinestone

#### Colour:

9 types of colours randomly given

Size:

1.2cm-1.5cm



### Design:

Very feminine and elegant. suitable for any occasion

The needle is very sharp and it can penetrate more than 3 layers of fabric.









Free gift: Mini luggage box

FREE

Colour is given randomly

### O3 SECTION



**FACEBOOK** 



**TEASER** 



HARD SELL

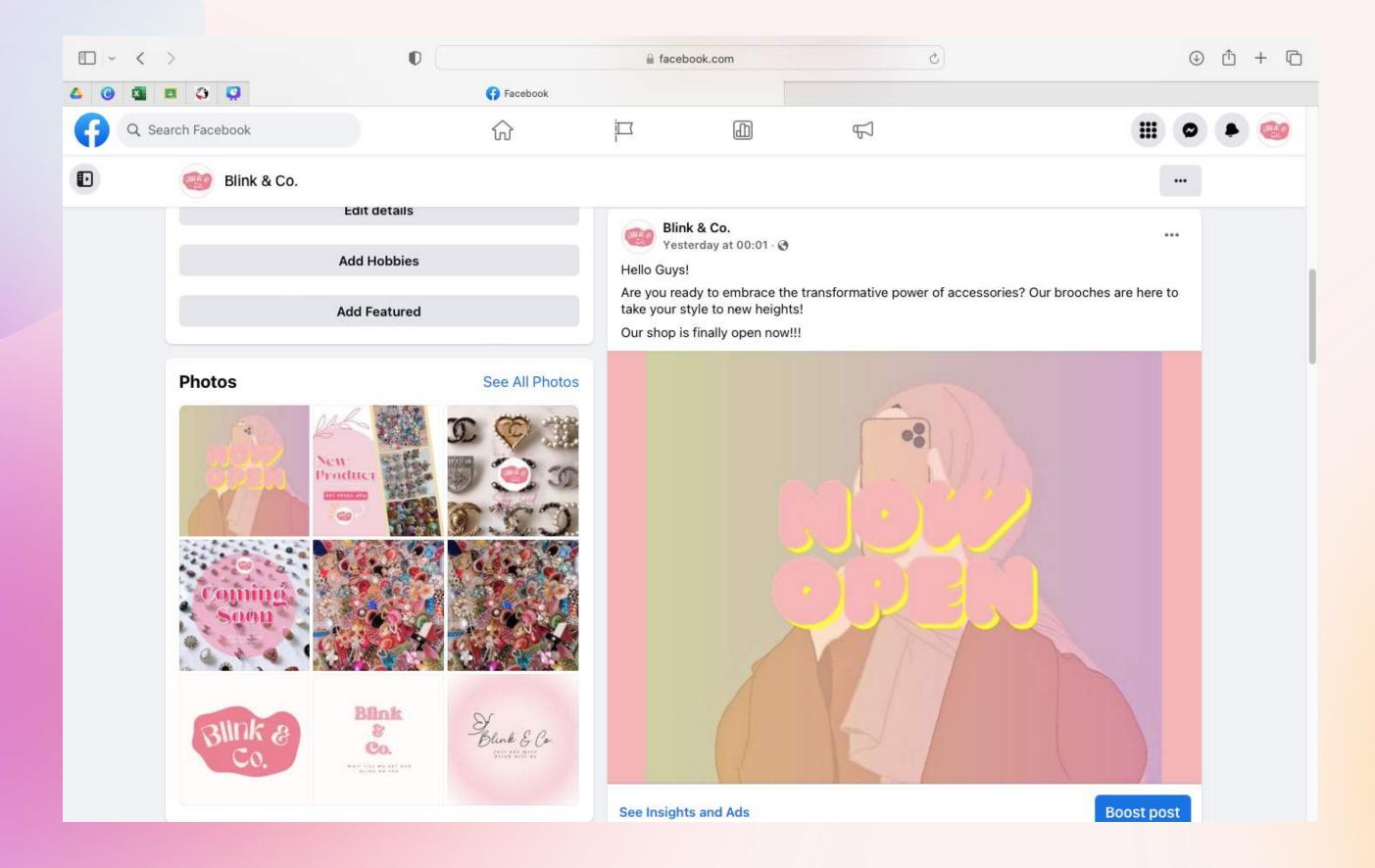


**SOFT SELL** 





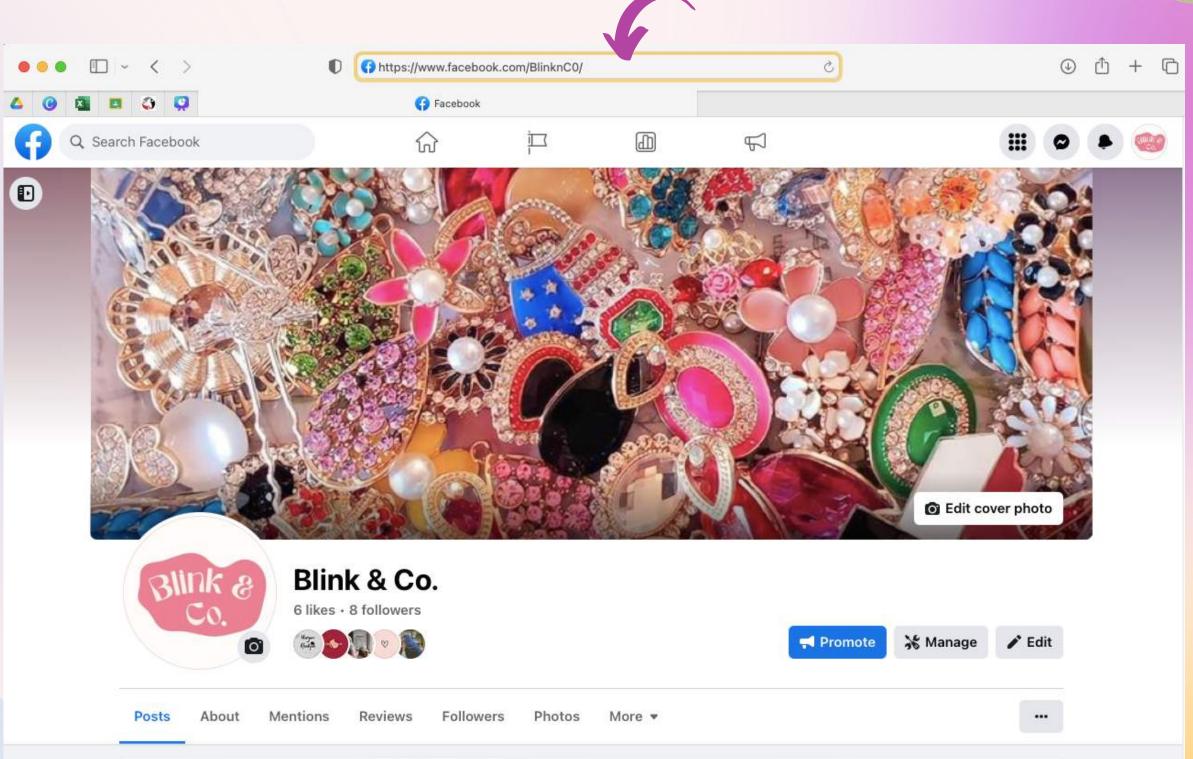
#### **CREATING FACEBOOK PAGE**





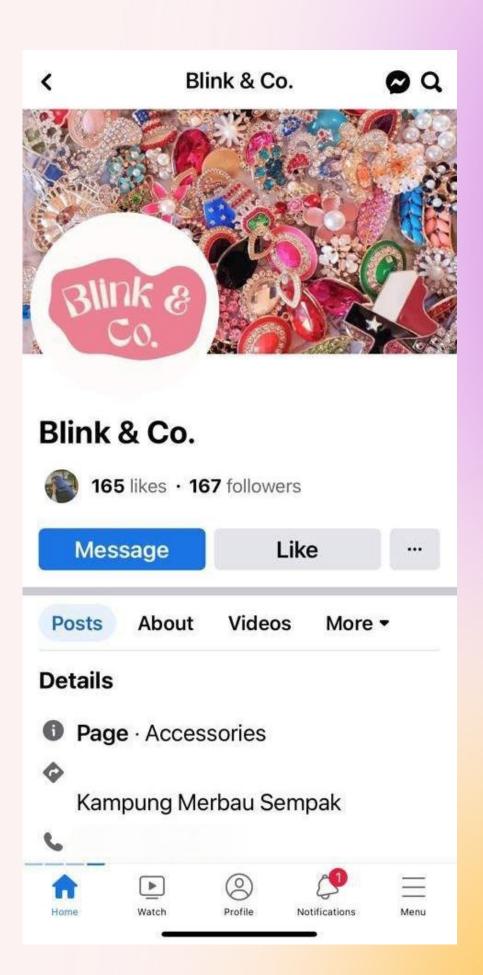






### NO. OF LIKES/FOLLOWERS

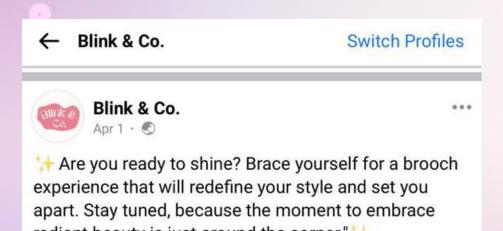


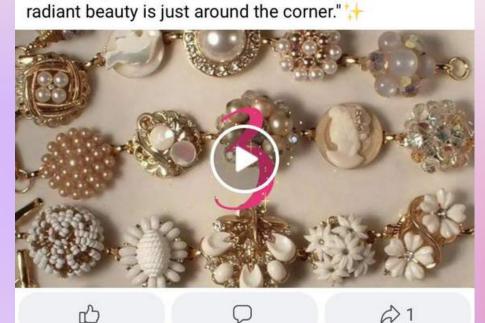






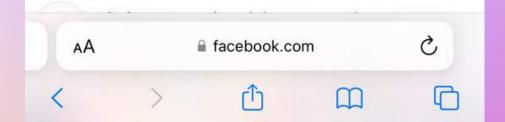


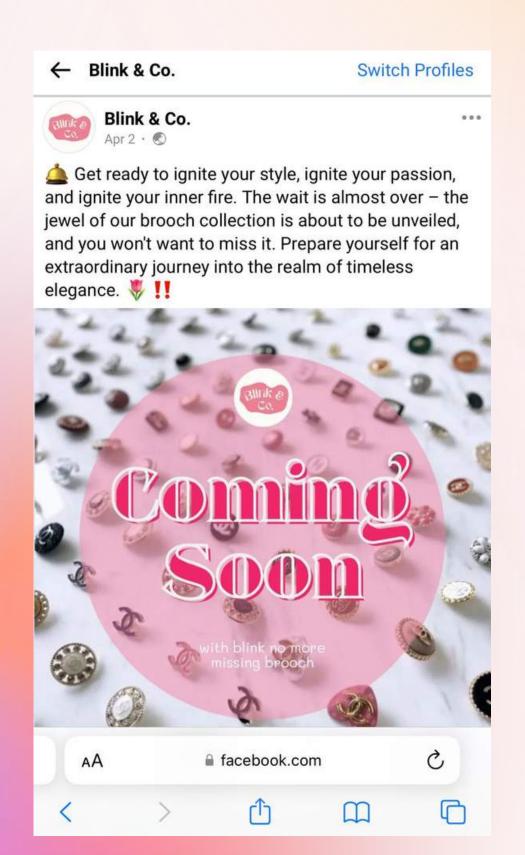


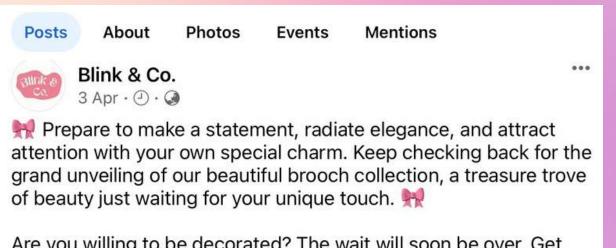




Promote







Are you willing to be decorated? The wait will soon be over. Get ready for an unforgettable brooch experience.



4.

**5**.

Blink & Co.



Prepare to make a statement, radiate elegance, and attract attention with your own special charm. Keep checking back for the grand unveiling of our beautiful brooch collection, a treasure trove of beauty just waiting for your unique touch.

Are you willing to be decorated? The wait wi... See more







Hello Guys!

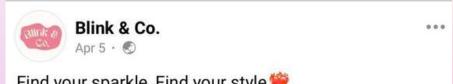
Are you ready to embrace the transformative power of accessories? Our brooches are here to take your style to new heights!

Our shop is finally open now!!!



### FACEBOOK HARD SELL

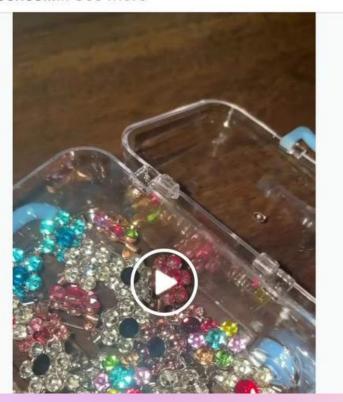




Find your sparkle, Find your style 🦃

Introducing our extraordinary collection of brooches, meticulously crafted to captivate and inspire 💞

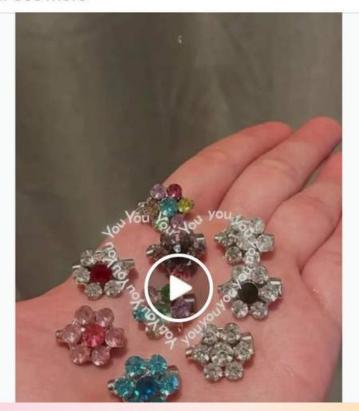
For only RM10, you may get not 5, not 10 but 20 pieces of brooches!!!... See more





Hello Hijabista! 🧕

Our brooches are a must-have addition to your accessory collection. With their timeless appeal and versatility, these brooches effortlessly transition from day to night, adding a touch of sophistication to any look... See more





It's alright. We got ya 👫

Let's fall in love with our delightful brooch designs that are meticulously crafted to add a touch of charm and personality to your hijab looks 🧕 ... See more

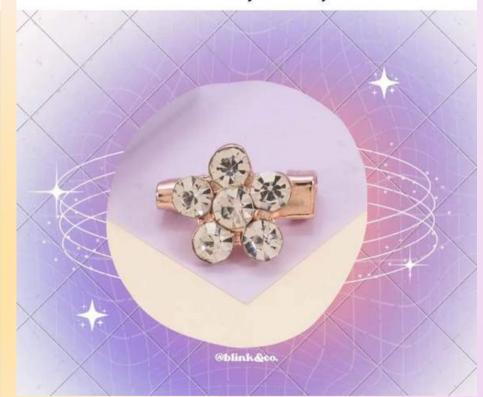




Looking for that perfect finishing touch to complete your outfit?

Look no further than our stunning brooch collection

Whether you're dressing up for a formal occasion or want to add a touch of sparkle to your everyday attire, our brooches will effortlessly elevate your st... See more

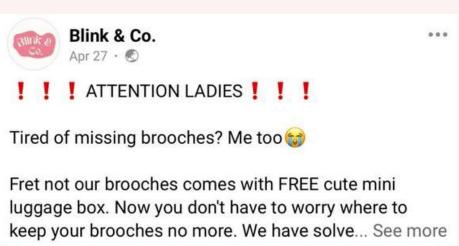


## FACEBOOK HARD SELL





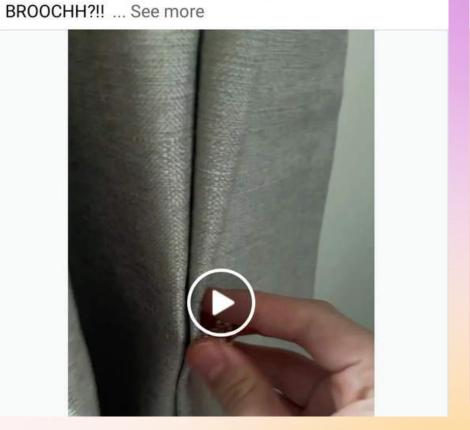


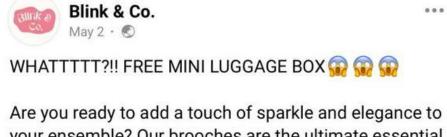






ROSAK!!! BENANG TERTARIK? BECAUSE OF THE





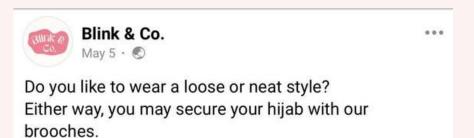
your ensemble? Our brooches are the ultimate essential to your hijab

What do you get from us ? ... See more



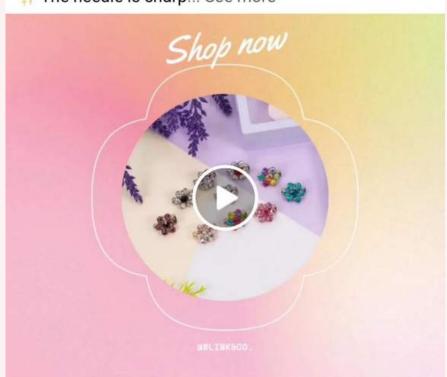


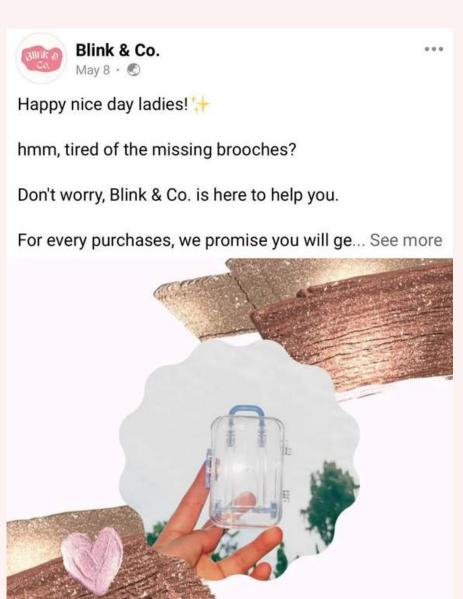




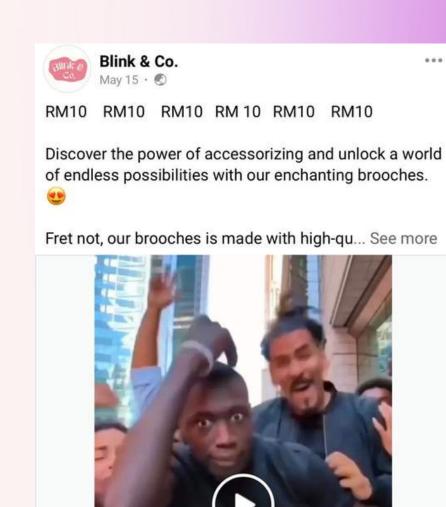
It is guaranteed that you will get:

The needle is sharp... See more





Oblink &co.



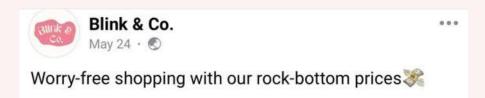


Blink & Co.

May 15 · 🕙



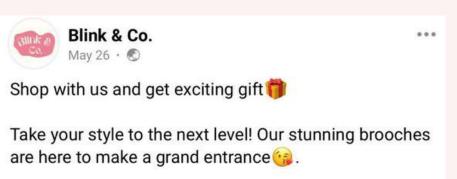




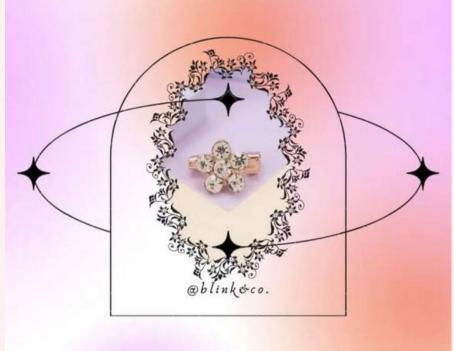
With only RM 10 pretty, you will get 20 PIECES OF BROOCHESSSS ANDD FREE MINI LUGGAGE BOX WORTH RM 5. WHAT A DEAL!

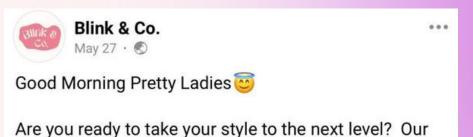
Material: Metal Platinum... See more





Not only that, to express our love to our customers, we are giving away mini luggage box for FREE ... See more

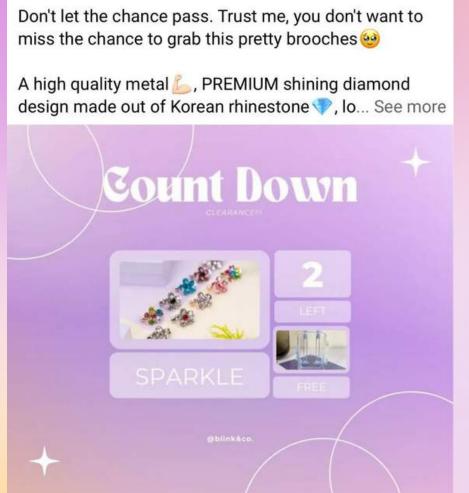




Are you ready to take your style to the next level? Our collection of brooches will instantly elevate your hijab looks to new heights of elegance and sophistication.

Unleash your inner fashionista with our eleg... See more





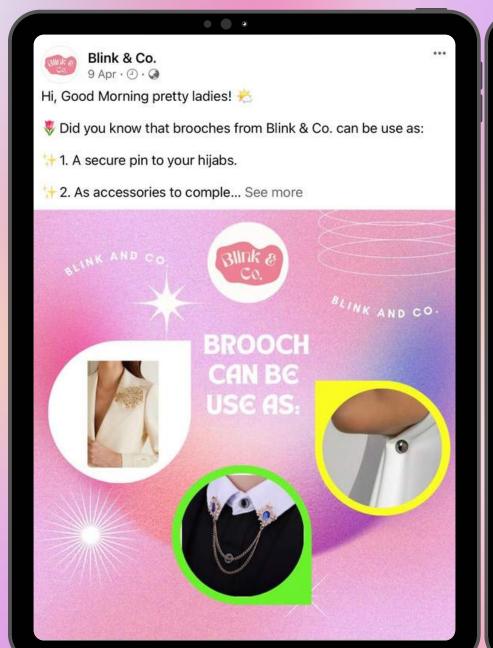
Blink & Co.

May 31 · 🕙

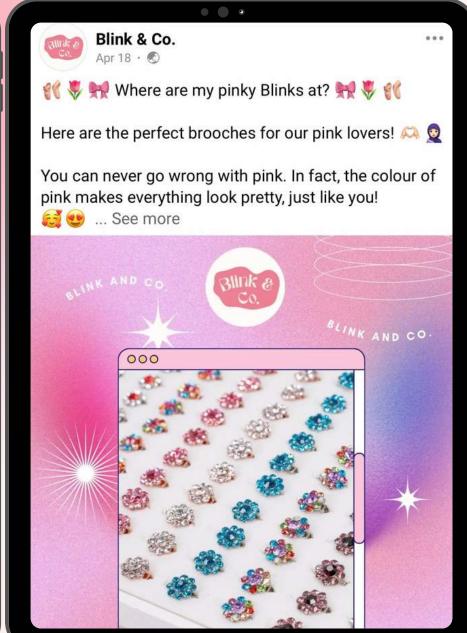
2 LEFT IN STOCK 😖







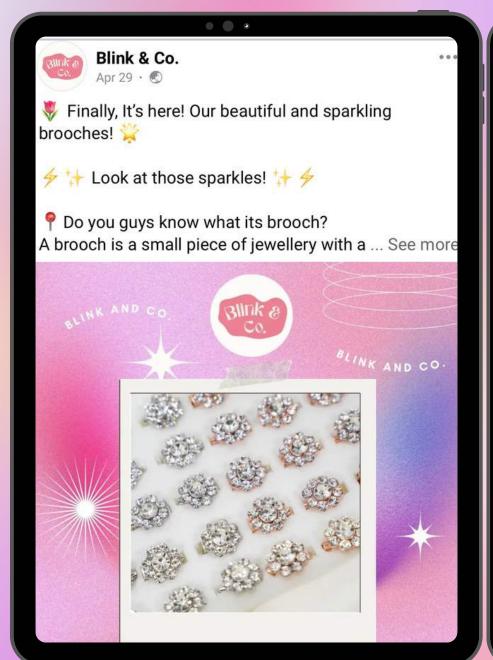




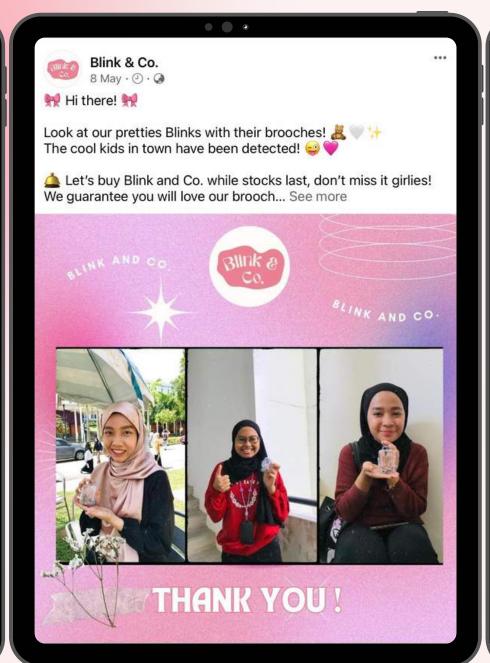








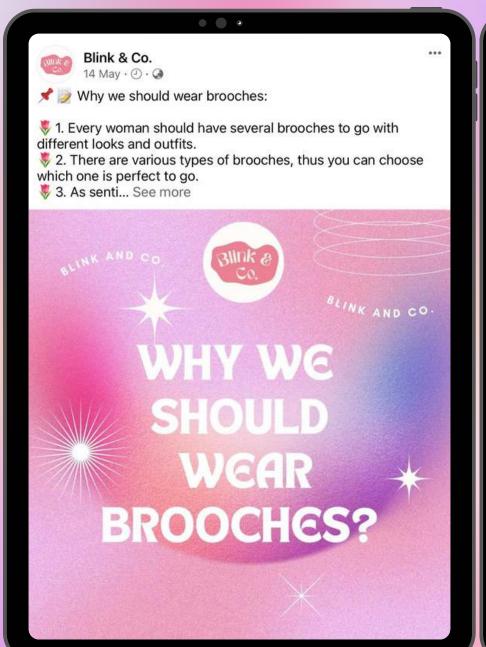












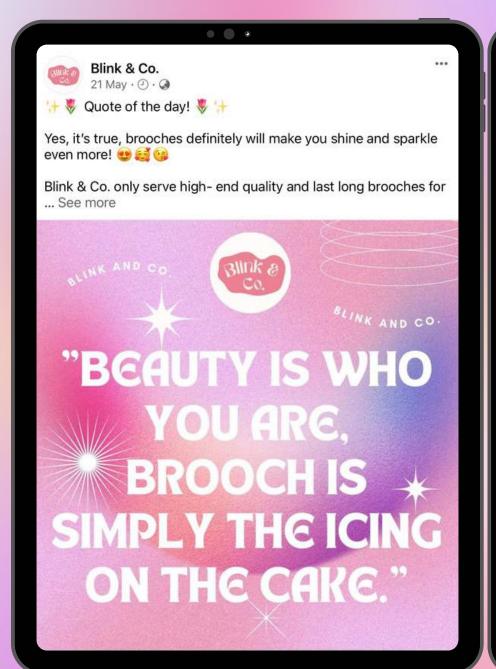




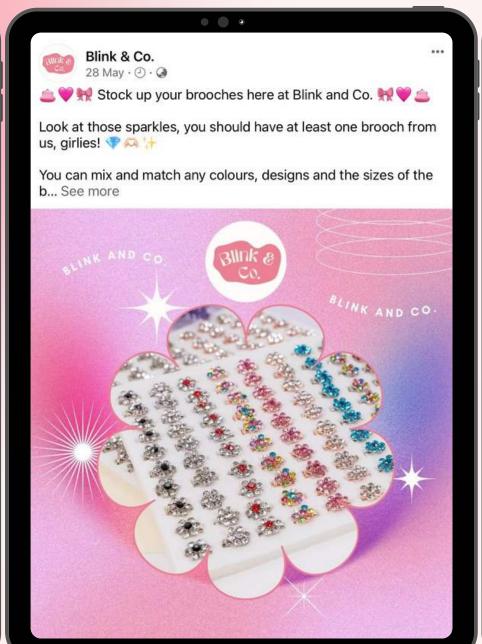


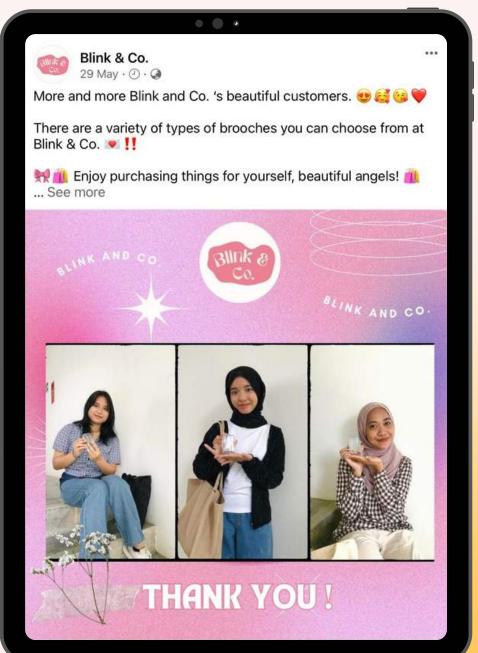














### 04 SECTION

**SALES REPORTING** 









It's official, the SOLD sign is up.

Blink & Co. 3 Jun . (2) . (4)

The demand was overwhelming, and now we're left with empty shelves. Our products are long sold out, but we're grateful for the incredible support we received from our customers. Thank you for making our inventory vanish in a blink! Thank you for all of your ... See more

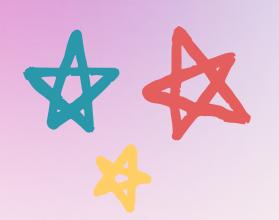


We officially launch our business on 5th April 2023. Our business is operating both offline and online basis.

We have 200 pieces of brooches and 10 pieces mini luggage box as our packaging in our inventory.

Our customers will get 20 pieces of brooches and 1 mini luggage box per set meaning we are required to sell 10 set of brooches to clear our inventory.

Even though we are ready to serve our customers on online basis, majority of our customers are among the student from UiTM Puncak Alam.



**OUR CUSTOMERS** 











**Farah** 

Kasih Najwa



Total : RM 10 (Cash)
Postage : COD



Total : RM 10 (Cash)
Postage : COD



Total : RM 20 (QR Payment)
Postage : COD

### **OUR CUSTOMERS**

















Postage: COD







### **OUR CUSTOMERS**













Raihana

Fathihah







### GO-eCommerce Sales Report





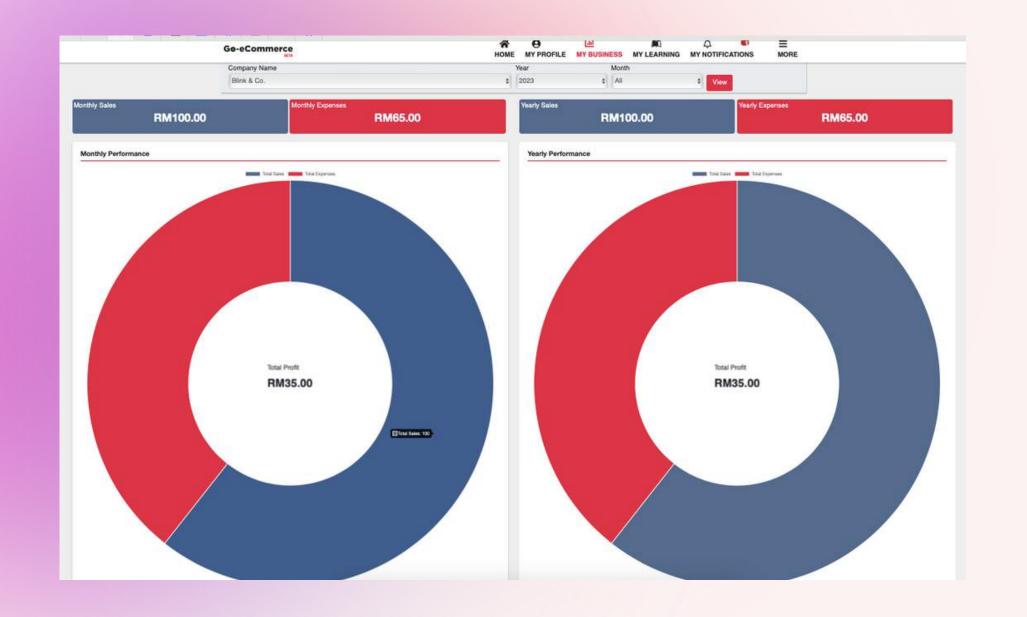
### Go-eCommerce

Business Name	Date	Туре	Marketplace (if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
Blink & Co.	18/04/ 2023	offline		271	10				SYUHADA > BANDAR BARU BANGI > CASH > COD	18/06/ 2023
Blink & Co.	21/04/ 2023	offline			10				FARAH > PUCHONG > CASH > COD	18/06/ 2023
Blink & Co.	09/05/ 2023	offline			10				AZRA > SEREMBAN > CASH > COD	18/06/ 2023
Blink & Co.	19/05/ 2023	offline			10				SYAKIRAH > PUTRAJAYA > QR PAYMENT > COD	18/06/ 2023
Blink & Co.	24/05/ 2023	offline			10				NATASHA > ALOR GAJAH > QR PAYMENT > COD	18/06/ 2023
Blink & Co.	25/05/ 2023	offline			10				HAZWANI > CHERAS > QR PAYMENT > COD	18/06/ 2023
Blink & Co.	04/06/ 2023	offline			10				RAIHANA > PUNCAK ALAM > CASH > COD	18/06/ 2023
Blink & Co.	07/05/ 2023	offline			10				FATHIHAH > AMPANG > QR PAYMENT > COD	18/06/ 2023
Blink & Co.	30/04/ 2023	offline			20				KASIH > PUNCAK ALAM > QR PAYMENT > COD	18/06/ 2023
Blink & Co.	28/03/ 2023	expe nses				Goods	Stock	50	BROOCH 200 PCS	18/06/ 2023
Blink & Co.	29/03/ 2023	expe				Goods	Stock	15	PACKAGING 10 PCS	18/06/ 2023



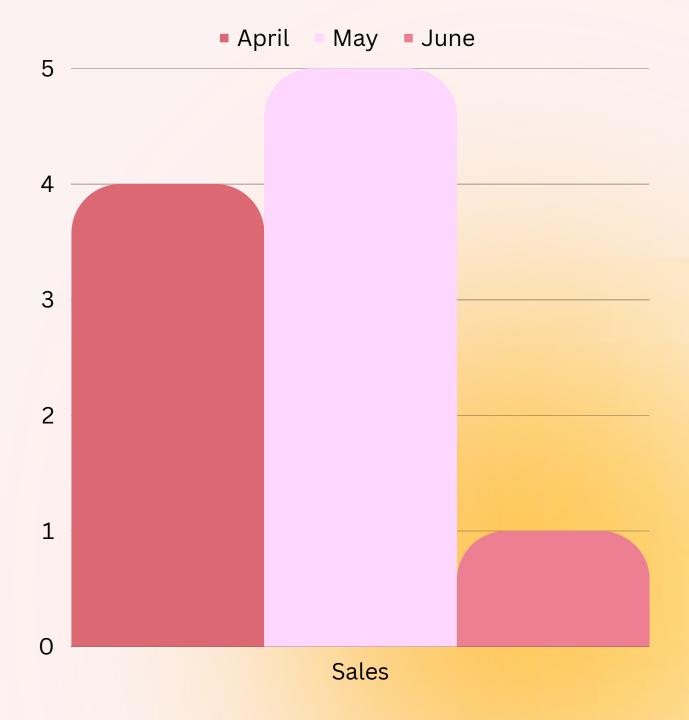


# Overall, we have successfully sell 10 set of brooches with the total sales of RM 100. The total expenses or capital is RM 65. Resulting in net profit of RM 35





# The highest sales is on May with 5 sales, followed by on April with the total of 4 sales and we made our last sales on early of June





### CONCLUSION

In conclusion, using Facebook as the main platform to sell our product, which is Blink & Co., is a great opportunity to make our business grow. Nowadays, Facebook is one of the apps that are frequently used by people around the world. Hence, by using this app, it is easy for us to reach our potential customers. Also, since Blink & Co. is a new business, both of us are eager to learn as much as we can. By doing this assignment, both of us learned how to run our businesses smoothly and how to manage them in the right way. In fact, it also helps us develop our marketing skills.

Moreover, Blink & Co. has had total sales of RM 100.00, which can be assumed to be a good start for our business. Blink & Co. will continuously concentrate on its marketing and management plans to make sure that our business is well known to other people. Both of us hope that Blink & Co. will fly higher and be able to attract more loyal customers in the near future.



THAT'S ALL FROM US,

# THANK YOU!