

# TOUGH AND ADVENTUROUS: AN EMPIRICAL STUDY ON CASERO'S EVENTS (BURNOUT 360 SABAH DRIFT CHALLENGE) ADVERTISEMENT PERCEPTION BY KOTA KINABALU AREA

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### **ABSTRACT**

Purpose – This paper is aims to identify the advertisement characteristics of sport elements to attending the Casero Events. This study also helps to measure the effectiveness of Casero Events sport event in terms of promoting the event applying the message appeal techniques Beside that, the study also provides a recommendations and suggestion in improving the advertisement strategy by Casero Events.

**Design / Methodology / Approach -** Questionnaires were constructed based on the independent variables that contribute to the respondents' perception and their opinion of Casero Events advertisements. A questionnaire was designed and answered by Casero Events customers.

Findings – The result of this study will indicate the criteria of Casero Events advertising strategy towards customers. Furthermore, this study also identifies the respondents perception and their opinion of Casero Events advertisements.

Originality / Value – This study maintain its originality by gather the related information by hand whether through primary data finding or secondary data finding.