

# FINDING GREEN IN TODAY'S CONSUMER-FROM CONSUMPTION TO CONSERVATION

# NORLIANA BINTY MORD FAYZAL 2008278512

BACHELOR OF BUSINESS ADVINISTRATION WITH HONOURS (MARKETING) FACULTY OF BUSINESS MANAGEMENT UNIVERSITY TEKNOLOGI MARA CLIEBLE

0020BER 2010

#### ACKNOWLEDGEMENT

First and foremost, I am grateful to Allah S.W.T, the most compassionate and with his willing to give me the opportunity to complete this final year project which the title is "Finding green in today's consumers – from consumption to conservation". This final year project report is based on the methods given by the university and was prepared for Faculty Business Administration, University Technology Mara to complete the undergraduate program.

Firstly, I would like to express my deepest thanks my family and friends that gave me both the financial and emotional support when I needed them at all times. I would also like to further extend my most gratitude and appreciation to all parties that have given me their full support and encouragement that were beneficial for me till the project paper are fully completed.

I am heartily thankful to my advisor, Mr Cyril Supain, whose encouragement, guidance and support from the initial to the final level enabled me to develop an understanding of the Project paper. Last but not least, my thanks to Mr Franklin Hazley Lai as a supervisor of students practical, Miss Lee Ka Han and Madam Lily Jainol, practical training supervisors (Sabah Wetlands Conservation Society), Kota Kinabalu Wetland Centre's staffs for sharing a lot of knowledge and experiences, Friends who give the idea and support to complete this project paper.

Lastly, I offer my regards and blessings to all of those who supported me in any respect during the completion of the project.

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#### ABSTRACT

The purposes of this paper is to identify the level of green in today's Kota Kinabalu consumer, to identify the preparedness of their acceptance towards the green marketing also to identify whether green marketing are able to influence the consumer in Kota Kinabalu. A questionnaire was designed and answered by Kota Kinabalu Wetland Centre consumers by completing the questionnaire also through online survey. Random sampling technique was used for the research. Based on the research findings, Most of the Kota Kinabalu's consumers are ready for green marketing. Most of them also aware to green marketing. The three variables which consist of social influence, environmental attitudes and behaviours, environmental awareness and commitment influence their level of green also acceptance of the green marketing. Furthermore, the findings also identify the level of green in the consumer which is divided to 4 level which is pale green, light green, green and dark green. Based on the finding also the researcher identifies the demographic profile of the green consumer. Attitudes and behaviour of consumer towards the green products is important to identify to sustain the green marketing. Some of the consumers are aware to green marketing but some of them don't have the commitment to act to green. Future research needs to be replicate in order to sustaining the green marketing.

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