# **UNIVERSITI TEKNOLOGI MARA**

# CONSUMERS' PURCHASE INTENTION OF HALAL FOOD AT FOOD COURTS: THE MODERATING ROLE OF HALAL CERTIFICATION

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#### ABSTRACT

Halal food and beverage has risen to prominence as a global leader in Islamic lifestyle spending. The increasing global demand for halal food highlights the importance of halal certification. Other fundamental issues related to halal food, such as hygienic practise, halal certificate manipulation, and expiration, have contributed to consumer concern with reports of misconduct and unethical behaviour. This includes all types of eateries such as restaurants, kiosks, cafeterias, food courts, etc. As a result, the Decomposed Theory of Planned Behaviour was used in this study to understand the relationship between the consumer's intention for halal food at food courts. First, this study investigated at how consumers' attitudes toward halal food purchasing at food courts were influenced by their knowledge, halalan thoyiban, and lifestyle. The study then looked at the impact of family and friend influence, as well as media influence, on consumers' subjective norms toward halal food purchasing at food courts. Third, the study sought to ascertain the impact of self-efficacy and facilitating conditions on consumers' perceived behavioural control when purchasing halal food at a food court. Fourth, this study found that attitude, subjective norms, and perceived behavioural control all have an impact on consumers' intentions to buy halal food at food courts. The study then investigated the influence of halal certification on customer buying intentions. Finally, the influence of attitude, subjective norm, and perceived behavioural control on consumer intention to purchase halal food at food courts was investigated using halal certification as a moderating variable. Self-administered questionnaires were used to distribute the surveys at food courts in Klang Valley shopping malls. As a result, 394 people who had eaten at those food courts filled out the survey. The data was analysed using the Statistical Package for Social Science (SPSS) and PLS Software. Nine of the 14 hypotheses tested were supported. The findings revealed that knowledge, halalan thoyiban, and lifestyle have a significant influence on attitudes toward halal food consumption. The influence of family and friends, as well as the influence of the media, significantly influenced subjective norm, and self-efficacy and facilitating conditions significantly influenced perceived behavioural control. However, it was discovered that perceived behavioural control was insignificant in influencing consumer intention to purchase halal food, whereas attitude and subjective norms were significant. Furthermore, halal certification was found to be insignificant in terms of influencing consumers' purchase intentions. Furthermore, the findings revealed that halal certification had no effect on the relationship between attitude, subjective norm, or perceived behavioural control and consumers' purchase intention of halal food. The findings of this study added to the body of knowledge about halal certification as well as the other constructs studied. More importantly, it provided academics and industry with some insights into improving consumer purchase intentions of halal food at food courts.

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# **TABLE OF CONTENTS**

CON	ii		
AUT	iii		
ABS	iv		
ACF	KNOWLEDGEMENT	v	
TAE	vi		
LIST	LIST OF TABLES		
LIST OF FIGURES			
LIST	Γ OF ABBREVIATIONS	XV	
CHA	<b>APTER ONE : INTRODUCTION</b>	1	
1.1	Research Background	1	
1.2	Overview of Population in Malaysia	6	
1.3	Problem Statement	8	
1.4	Research Objectives	13	
1.5	Research Question	13	
1.6	Scope and Limitation of Study	14	
1.7	Significance of the Study	14	
	1.7.1 Theoretical Significance	16	
	1.7.2 Practical Significance	17	
1.8	Definition of Terms	18	
1.9	Organization of Study	19	
СНА	APTER TWO : LITERATURE REVIEW	21	
2.1	Preamble	21	
2.2	Market Structure of Food Service Industry	21	
2.3	Halal Food Purchase Intention	23	
2.4	Overview of the Underpinning Theory	24	
	2.4.1 Theory of Reasoned Action (TRA)	25	
	2.4.2 Theory of Planned Behaviour (TPB)	27	
	vi		

	2.4.3	Decomposed Theory of Planned Behaviour (DTPB)	31	
2.5	Attitude			
	2.5.1	Belief Structures	38	
	2.5.2	Knowledge	40	
	2.5.3	Halalan Thoyyiban	41	
	2.5.4	Lifestyle	49	
2.6	Subject	ive Norm	51	
	2.6.1	Belief Structures	52	
	2.6.2	Family and Friend's Influence	52	
	2.6.3	Media Influence	53	
2.7	Perceiv	ed Behavioural Control	53	
	2.7.1	Belief Structure	54	
	2.7.2	Self-Efficacy	54	
	2.7.3	Facilitating Conditions	55	
2.8	Halal Certification			
	2.8.1	Halal Certification Process	57	
	2.8.1.1	Malaysia Halal Certification Procedure	57	
	2.8.1.2	MESTI Certification Scheme	58	
2.9	Develo	Development of Research Framework 60		
2.10	2.10 Hypothesis Development			
	2.10.1	Attitude and Purchase Intention of Halal Food	63	
	2.10.2	The Influence of Knowledge on Attitude	65	
	2.10.3	The Influence of Halalan Thoyiban on Attitude	68	
	2.10.4	The Influence of Lifestyle on Attitude	70	
	2.10.5	Subjective Norm and Purchase Intention of Halal Food	71	
	2.10.6	The Influence of Family and Friend's Influence on Subjective N	orm	
			74	
	2.10.7	The Influence of Media Influence on Subjective Norm	75	
	2.10.8	Perceived Behavioural Control and Purchase Intention of Halal F	ood	
			77	
	2.10.9	The Influence of Self-Efficacy on Perceived Behavioural Control	78	
	2.10.10	The Influence of Facilitating Conditions on Perceived Behavio	ural	
		Control		