

SOCIAL MEDIA PORTFOLIO



FACULTY : FACULTY OF ACCOUNTANCY

PROGRAM : AC 220 - BACHELOR OF ACCOUNTANCY

GROUP : AC220B4D

COURSE : PRINCIPLES OF ENTREPRENEURSHIP

COURSE CODE: ENT 530

SEMESTER : 4

GROUP MEMBERS: NURUL AFZA KHUSAINI BINTI MAT HUSSIN (2020878568)

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ii. ACKNOWLEDGEMENT

First and foremost, we would want to praise and thank the Almighty God for providing us with the strength and because of His blessing, we finally managed to complete this assignment. Aside from that, we would like to express our gratitude to our subject ENT530 lecturer, Mr Raslan Bin Nordin, who has taught us a lot of things regarding this subject and given us guidelines on the business world. Without his teachings, we would not be able to know the process of business and complete this assignment.

Besides, we would also like to thank our classmates in AC220B4D for being helpful and mindful during the process of completing this assignment. Support and great team work are what help us a lot throughout this exhausting semester.

Lastly, we would like to thank our family members for their unlimited support throughout this semester. Without their support and encouragement, we may be not able to complete the assignment successfully.

iii. EXECUTIVE SUMMARY

Minaz Hijabi is a partnership business which is owned by my partner Nurul Afza Khusaini Binti Mat Hussin and me, Azdila Tasya Binti Mansor. This business was started on 24th May 2022. Since this era is an era where everything could be done from fingertips, hence we start our business through an online platform. Social media is one of the online platforms which give us the opportunity to build our business and gain loyal customers to expand our business even further as it is a convenient way to shop regardless of place and time.

Minaz Hljabi is a business that sells bawal hijab. Our product is a bit different from other brand's hijab as we sell printed cotton bawal hijab which is more unique as there are a variety of designs that we produce. Most of our designs that we make are according to the festivals that we celebrate, such as Hari Raya Aidiladha and Independence Day. Not just that, we also design our new product based on the collaboration with influencers or artists. Hence, we will make designs 100% according to the taste and ideas from the influencers or artists themselves that express their identity. Through this way of producing new products, we are able to expand our business through the followers of the influencers.

Despite the high cost of having collaboration with third parties, our products' price remain reasonable with the quality we provide in the hijab. We are using high quality cotton voile for our products which are very convenient and easy to wear as the material is easy for customers to style. We have 2 categories of hijab which are Adult Categories and Kid Categories that are family friendly whereby most mothers love to have matching outfits with their daughters.

Last but not least, we hope that our products will help all the women out there despite their age groups to be able to feel good and beautiful without having to overspend their money. We are here to make people believe that lower price products also can produce a high quality product that will satisfy their demand.

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i. Go-Ecommerce registration



This certificate that NURUL AFZA KHUSAINI BINTI MAT HUSSIN

has completed the Fundamental of SEO and Google AdWords (Level 1) on 13 July 2022

organised by





This certifies that AZDILA TASYA BINTI MANSOR

has completed the **Digital Marketing** on 30 July 2022

organised by



ii. Introduction of business

Name and address of business

We are actually a dropship from the famous muslimah brand in Malaysia which is MINAZ. This brand sells from the top to toe. They sell cosmetics, hijab, clothes, hand bags and other accessories. Our business name is Minaz Hijabi which refers to the business's product based on square hijab. Thus, we call it Minaz because of the brand so our customers will know what brand we actually sell and 'Hijabi' because it sounds feminine when we put 'i' at the end, in accordance with the product we sell specially for women.

The business is located at kampus since one of us is currently staying at kampus. The location is UiTM Cawangan Selangor Kampus Puncak Alam Bandar Puncak Alam, 42300 Puncak Alam, Selangor.

This is our business logo:



Organizational chart

Nurul Afza khusaini

Marketing

Sales

Purchase

Finance

Organizational chart of Minaz Hijabi- partnership

Mission and vision

Our mission is to meet customer demands by providing the best product in terms of quality. Cheap price but best product quality comparable to international products.

Our vision is to open branches in every state in Malaysia and also neighboring countries such as Indonesia, Singapore and Brunei.

• Description of products

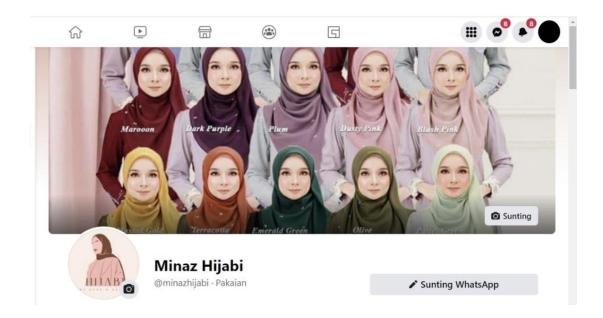
MINAZ Hijab is crafted from classic cotton voile fabric that is easy to shape and drapes beautifully on our customers. Every Series is available in 5 different designs both for adults and kids. Each design comes in 4 exquisite shades of colors giving you endless choices to mix and match our customers' looks. Besides, the size dimensions for adult hijab is L 90cm x W 90cm or known as *bidang 45*'. For kids, the hijab is L 70cm x W 70cm known as *bidang 36*'. Each hijab comes with a ziplock bag. It is easy to store and can be reused.

• Price list

Hijab types	Price for peninsular Malaysia	Price for Sabah & Sarawak
Adult	RM29	RM31
Kid	RM23	RM25

iii. FACEBOOK (FB)

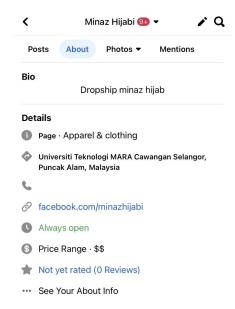
<u>Creating Facebook (FB) page</u>
 Below is our facebook page, Minaz Hijabi. The total of likes we gained for now is 133 likes.



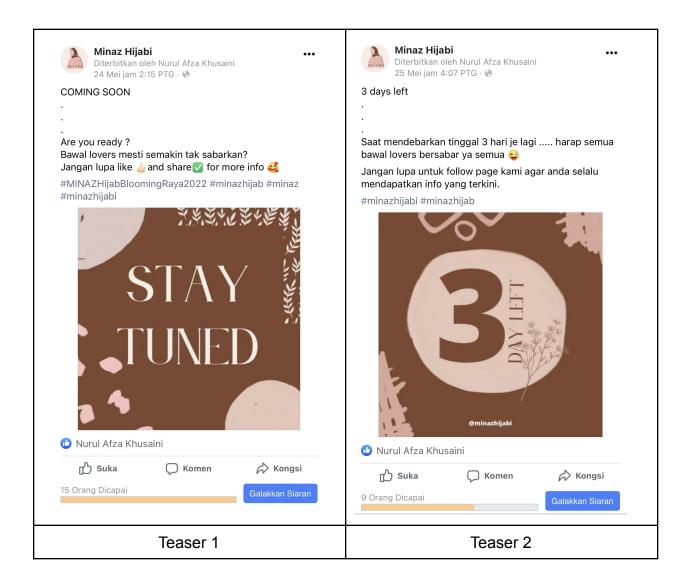
Customizing URL Facebook (FB) page

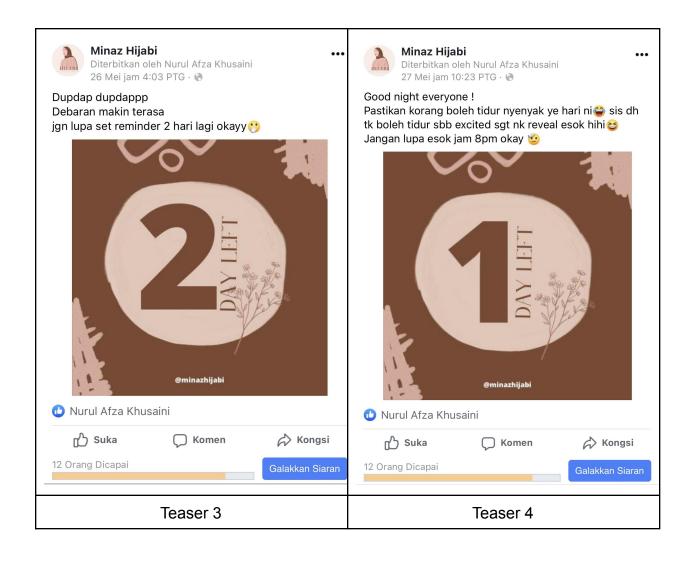
https://www.facebook.com/minazhijabi/

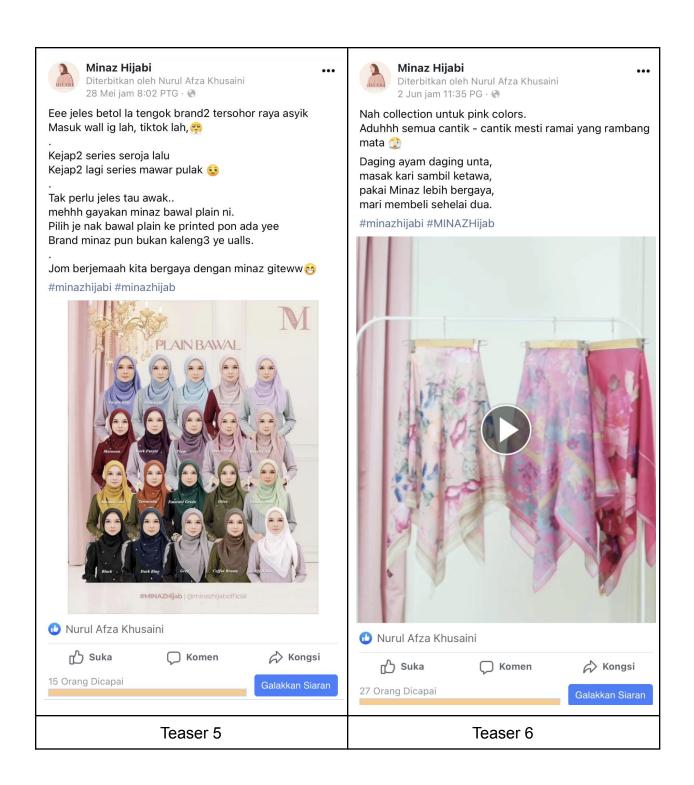
Below is the or customized URL Facebook page of the Minaz Hijabi:

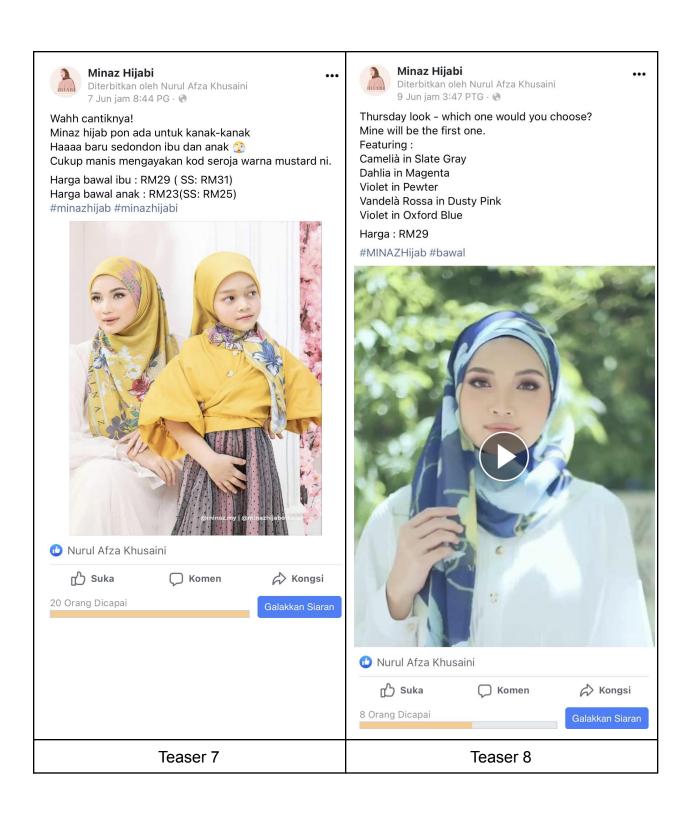


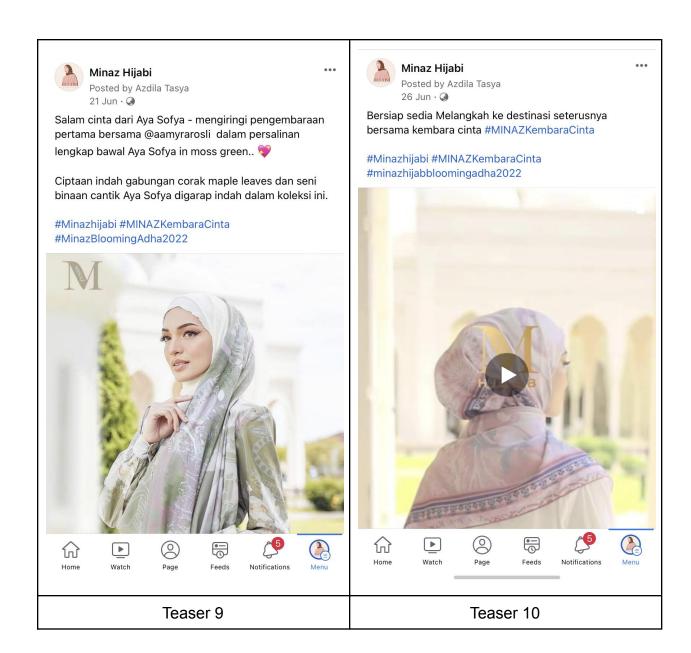
Facebook (FB) post – Teaser



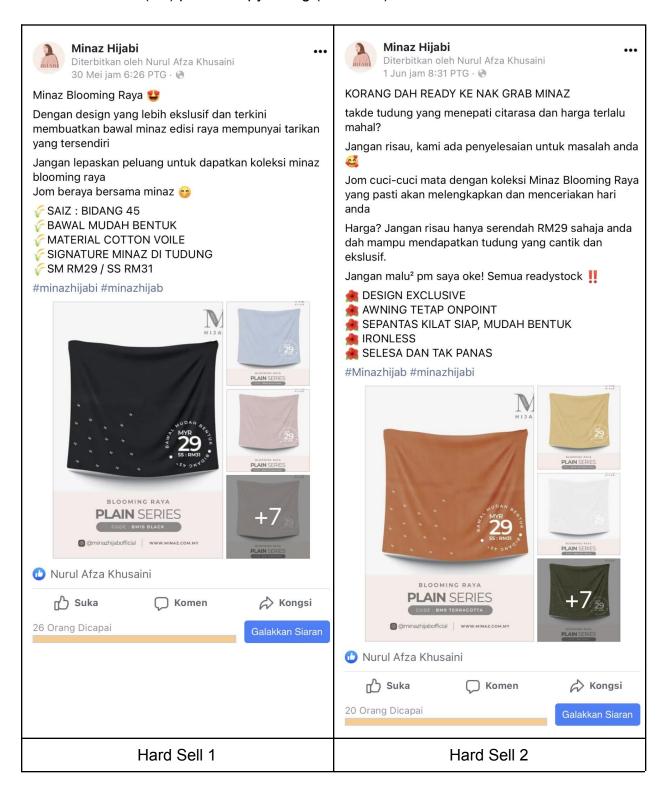


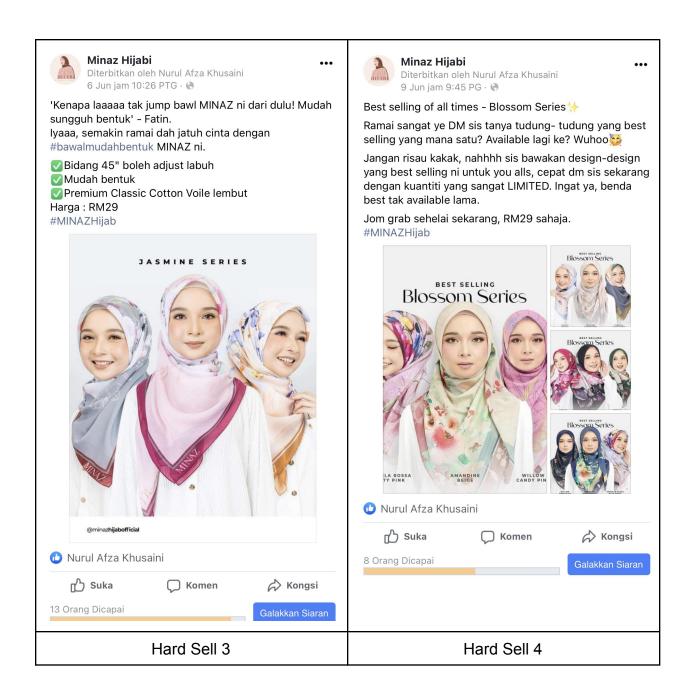


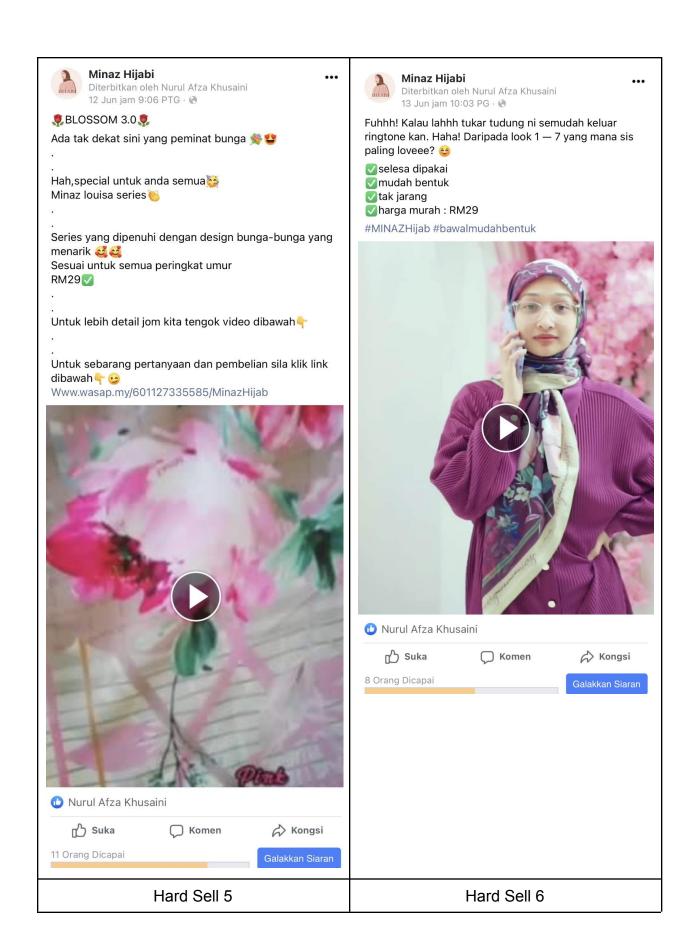


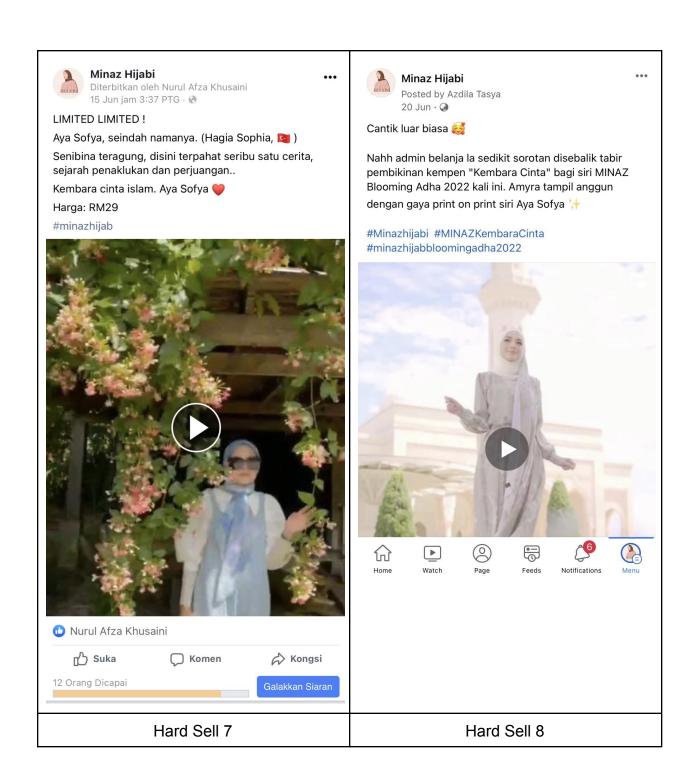


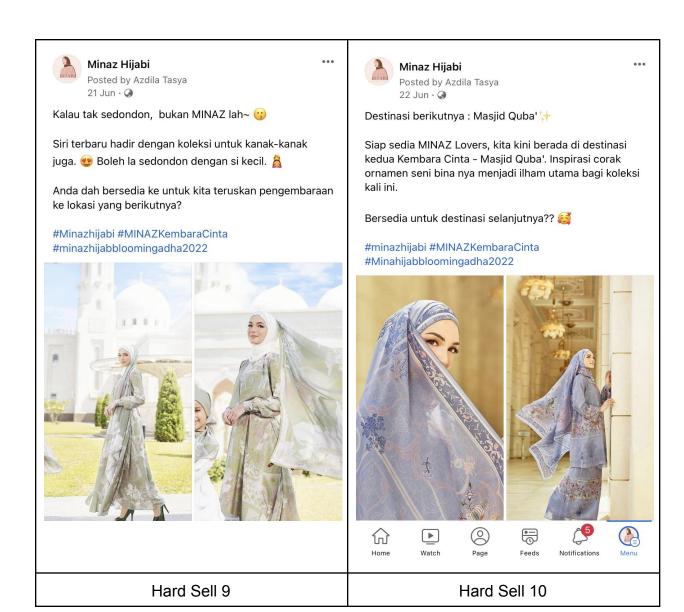
Facebook (FB) post – Copywriting (Hard sell)

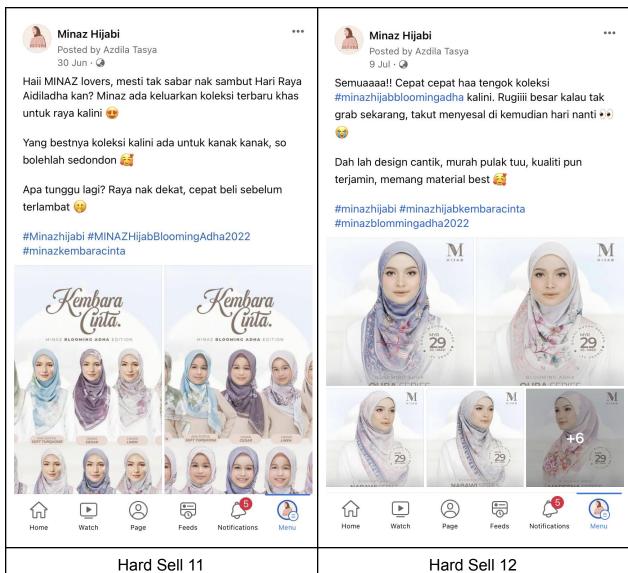




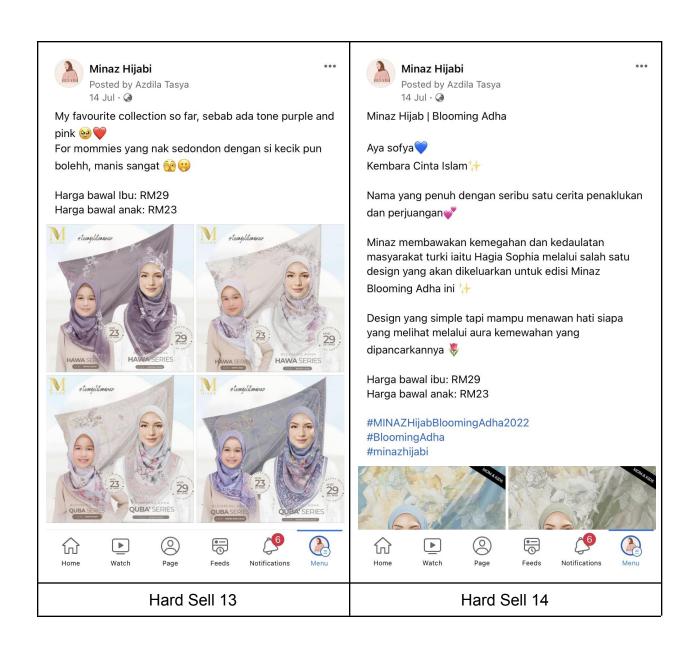


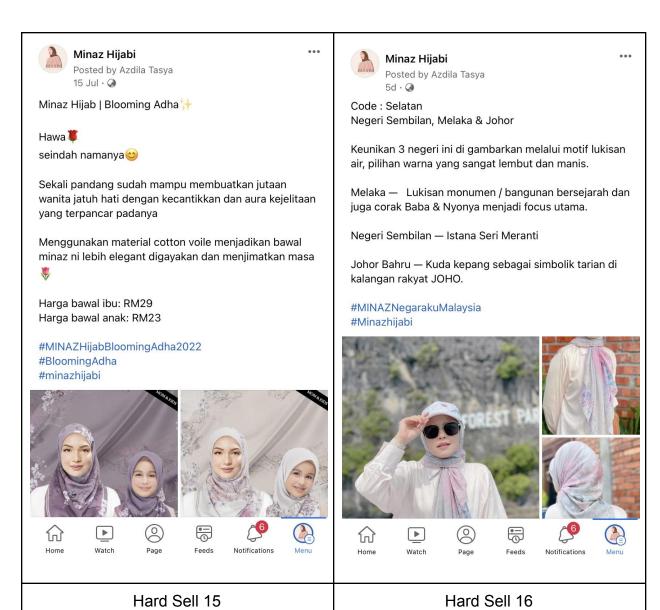




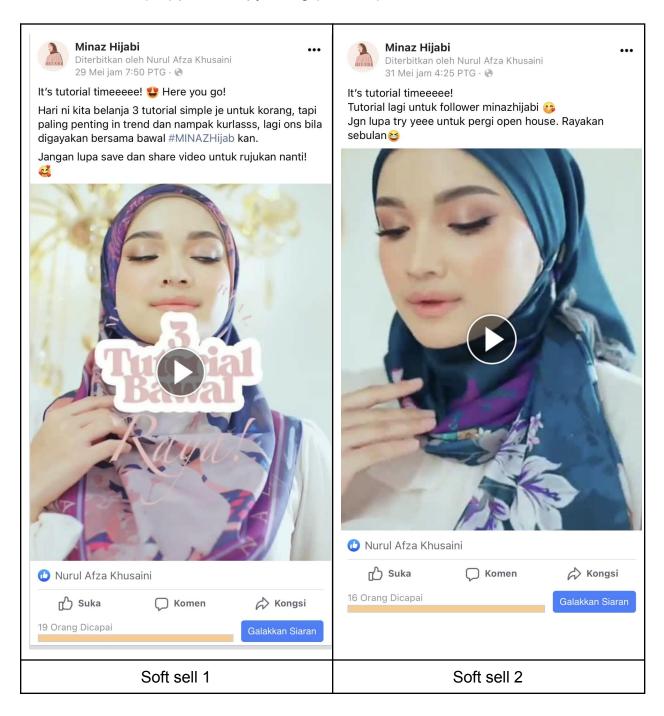


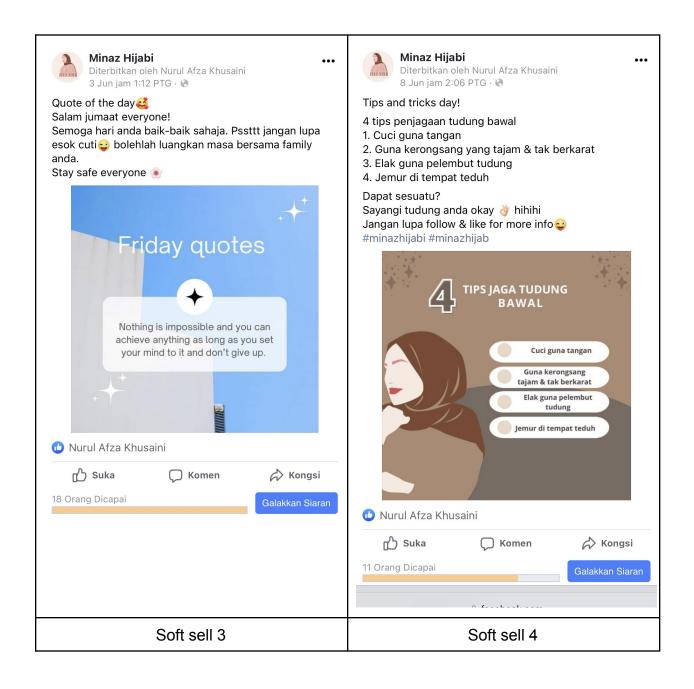
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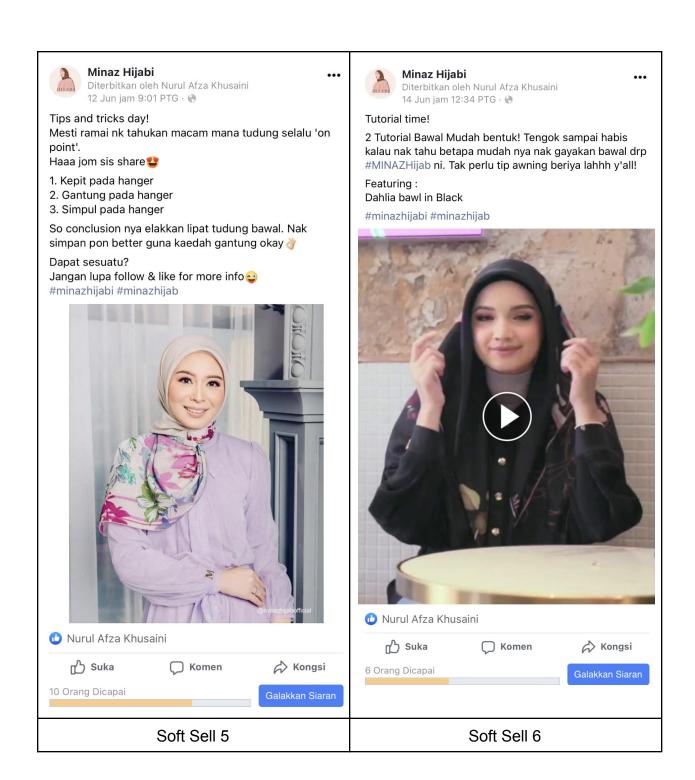


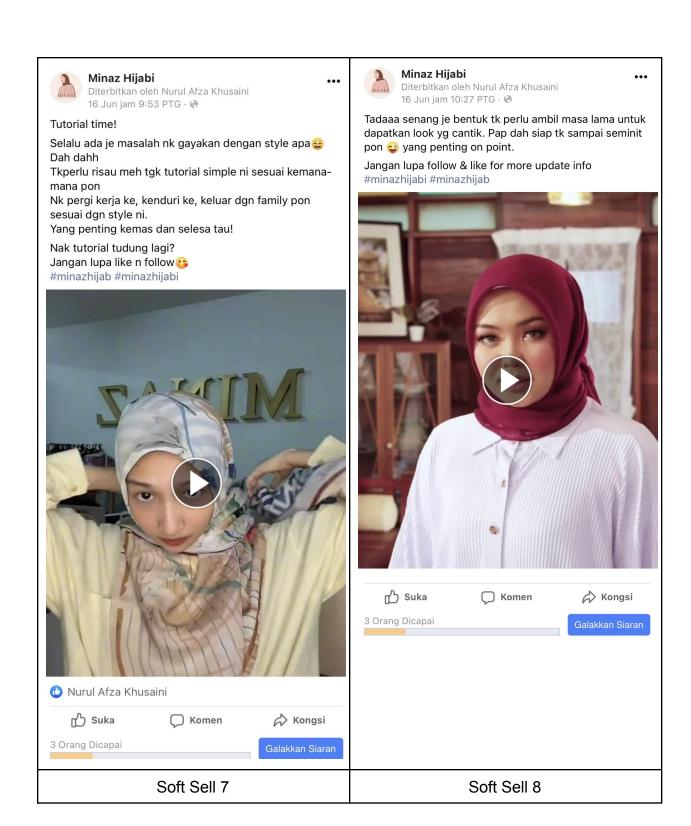


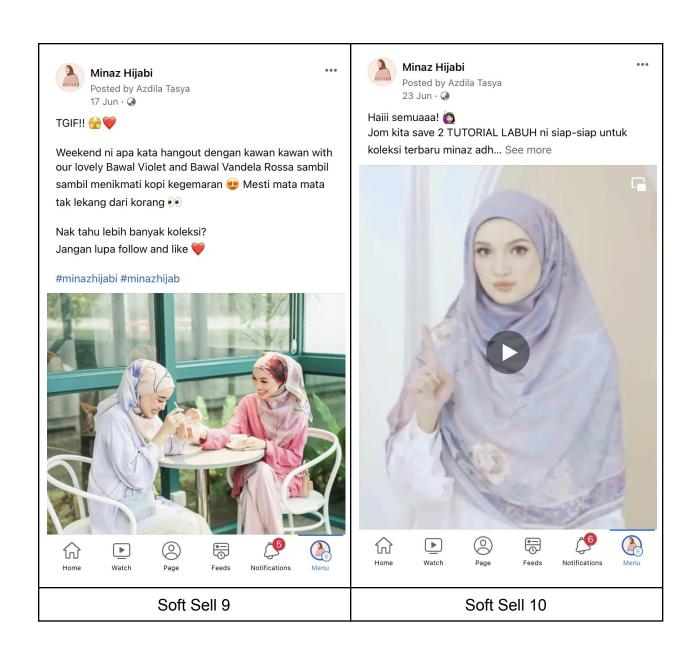
• Facebook (FB) post – Copywriting (Soft sell)

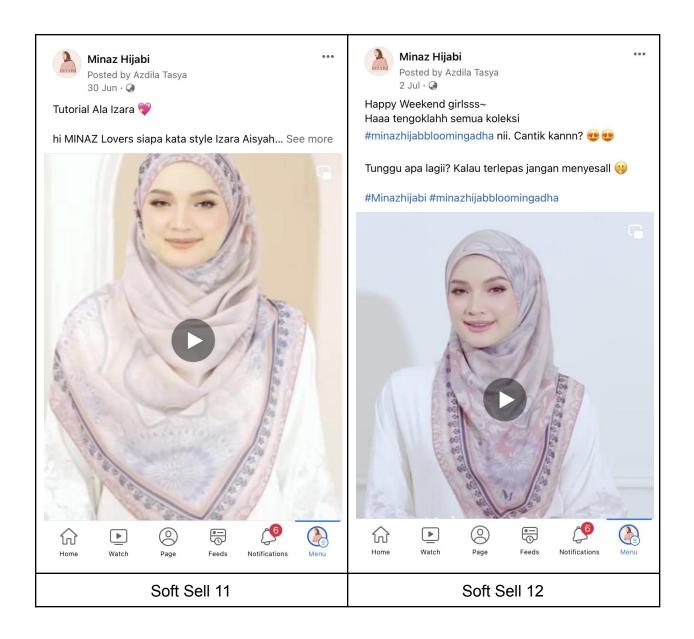


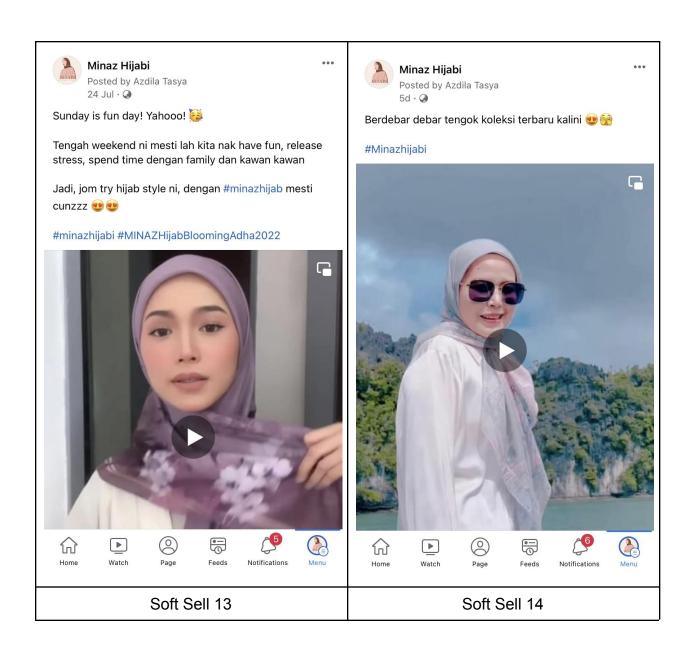


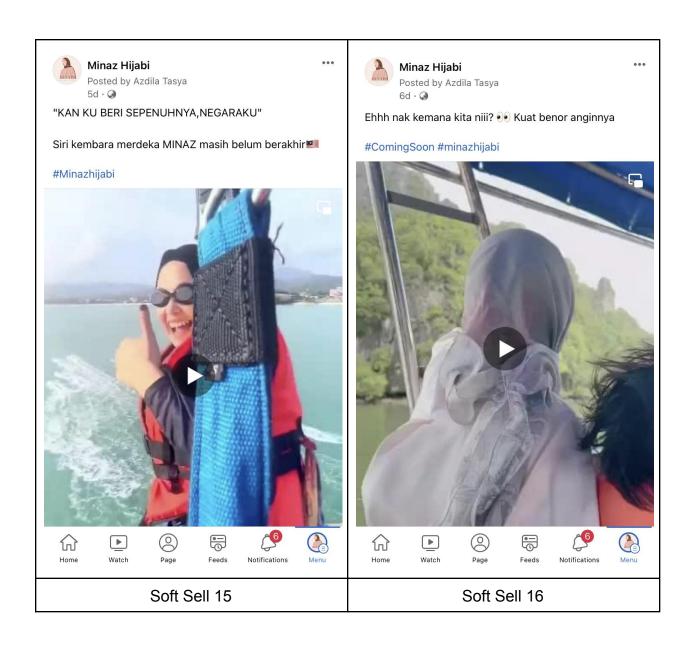




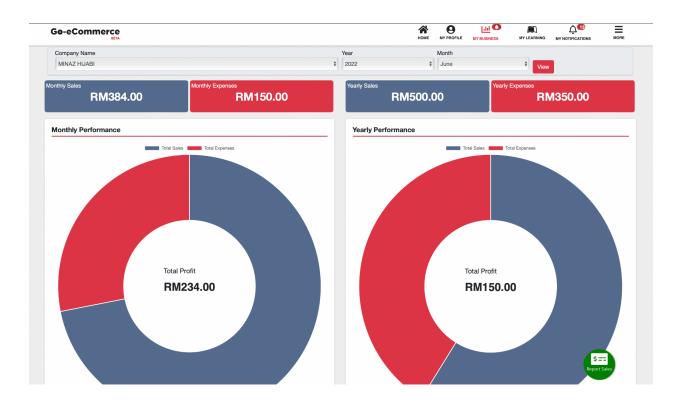








iv. SALES REPORT



Go-eCommerce

Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Created At
MINAZ HIJABI	29/05/20 22	online	Others	Facebook	116					31/07/20 22
MINAZ HIJABI	28/05/20 22	expens es				Marketing	Others	200		31/07/20 22
MINAZ HIJABI	03/06/20 22	offline			58					31/07/20 22
MINAZ HIJABI	07/06/20 22	expens es				Marketing	Others	150		31/07/20 22
MINAZ HIJABI	10/06/20 22	online	Others	Facebook	21					31/07/20 22
MINAZ HIJABI	14/06/20 22	online	Others	Facebook	63					31/07/20 22
MINAZ HIJABI	20/06/20 22	online	Others	Facebook	150					31/07/20 22
MINAZ HIJABI	21/06/20 22	online	Others	Facebook	21					31/07/20 22
MINAZ HIJABI	25/06/20 22	online	Others	Facebook	71					31/07/20 22

iv. CONCLUSION

In conclusion, we are grateful that we completed this assignment and the opportunity given. Minaz Hijabi is a successful project for us as we are able to make our own business and make quite good sales. The challenges and hardships that we face throughout this project really open our eyes regarding this industry and how important it is to have the knowledge and never stop learning and give up in any situation. We believe that success will always come to those who it sees work hard the most.

Last but not least, we hope that we can continue to expand our business by fully utilizing all the opportunities and knowledge that have been given to us. We will continue to learn new knowledge and skills not only for ourselves but to help all women out there to achieve their own definition of beauty and own unique style without having to spend lot of money.