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SOCIAL MEDIA PORTFOLIO SNACKRY

PRINCIPLES OF ENTREPRENEURSHIP (ENT530): SOCIAL MEDIA

FACULTY & PROGRAMME : FACULTY OF BUSINESS AND MANAGEMENT

: BACHELOR OF BUSINESS ADMINISTRATION

(HONS.) TRANSPORT

SEMESTER : SEMESTER 3

PROJECT TITLE : SOCIAL MEDIA PORTFOLIO

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ACKNOWLEDGEMENT

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Next, we want to express our gratitude to the respective lecturer of ENT530, Mr. Raslan Bin Nordin, for guiding us in order to build our business. Thank you for giving us this opportunity to carry out this project and continue to support us in completing this assignment through this semester.

Thank you also to our family for supporting us in doing this project and always giving us positive vibes. We also want to thank all our friends who always help us and share their knowledge in order for us to finish this project.

Lastly, we would like to thank everyone who was directly or indirectly involved in completing this social media portfolio assessment.

EXECUTIVE SUMMARY

Snackry is a business established by two young people by highlighting the concept of "being slightly hungry to the point where a full meal would be impractical, but a snack would suffice". It was launched on May 27, 2022. This business has been registered under the Companies Commission of Malaysia (SSM) where it gives space to many people to run their business activities. Snackry wants to be a business that can satisfy the demands of its customers with quality products that are guaranteed to be halal.

In addition, the products offered are not limited to one product only. In fact, Snackry introduced two of their products, namely Kuih Siput and Chocoishi. These two products make Snackry more confident in marketing widely where they not only prioritize taste, but the ingredients in making the product are also a key factor.

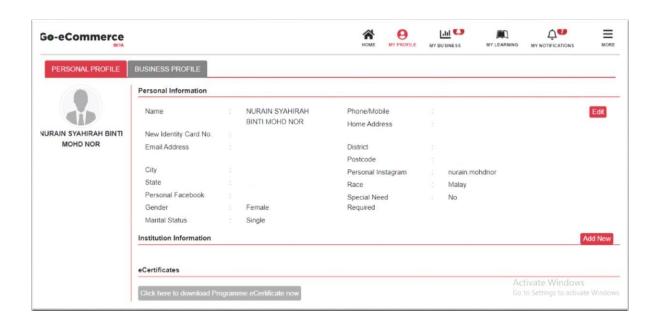
Snackry also wants to be one of the platforms that is always searched by customers not only at one time but at any time. Offering products that do not depend on one season is one of the main purposes of Snackry. When customers do not depend on a certain season to buy, they will always be able to get information and products from Snackry.

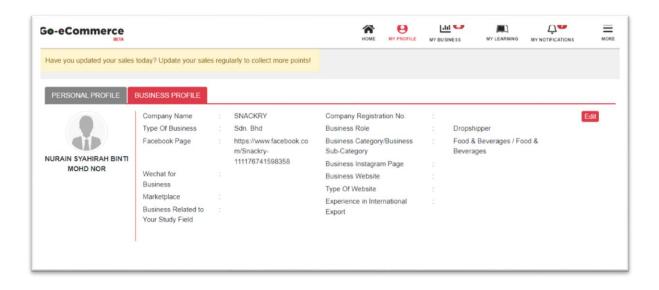
Snackry's target customers are both male and female, regardless of age. The process of ordering and delivery is all done online. Customers only need to place an order through the link provided. In addition, Snackry also frequently posts on their Facebook page and communicates with their customers. Furthermore, their social media portfolio includes teasers, creating soft sell and hard sell to attract their customers.

Table of Content

ACKNOWLEDGEMENT	2
EXECUTIVE SUMMARY	3
1.0 GO E-COMMERCE REGISTRATION	5
2.0 INTRODUCTION OF BUSINESS	8
2.1 Name and Address of Business	8
2.2 Organizational chart	9
2.3 Mission/Vision	10
2.4 Descriptions of products/services	10
2.5 Price List	11
3.0 FACEBOOK (FB)	13
3.1 Creating Facebook (FB) page	13
3.2 Costuming URL Facebook (FB) page - LIKE	13
3.3 Facebook (FB) post – 7 Teaser	14
3.4 Facebook (FB) post – 16 Copywriting Hard Sell	18
3.5 Facebook (FB) post – 16 Copywriting Soft Sell	27
4.0 CONCLUSION	35

1.0 GO E-COMMERCE REGISTRATION





EZ-BIZ- SURUHANJAYA SYARIKAT MALAYSIA (SSM)





SUNGGUEPON SEGALA CEARA TELAR DIAMBIL UNTUR NEDASTIKAN MAKUNGI TANG DIBERI ADALAH BETUL DAN REMAHENI PENDAPUR PERILAMAN TIDAK BOLER DIPERTANGGUNGAN BAGI SEBARANG REPORTAN MAKUNGI TANG TERSILBA PAND TERETORGIA

** MAKLUMAT PERNIAGAAN **

 NAMA PERNIAGAAN
 : SNAIL SNACKRY

 NO PENDAFTARAN
 : 202205187272 (003418817-X)

 ALAMAT UTAMA PERNIAGAAN
 :

ALADESI CIABATTIRANIANA

BENTUK PERNIAGAAN : PERKONGSIAN
TARKEH MULA BERNIAGA : 28-46-3022
TARKEH PENDAFTARAN : 25-47-3022
TARKEH LUPUT PENDAFTARAN : 24-47-3023
STATUS : AKTE

** JENIS PERNIAGAAN **

RETAIL SALE OF FOOD PRODUCTS.

** MAKLUMAT CAWANGAN **

*** TIADA CAWANGAN ***

SCHOOL STANDARD STAND

2.0 INTRODUCTION OF BUSINESS

2.1 Name and Address of Business



Figure 1: Logo Snackry

Snail Snackry is a business name based on our main product, "Kuih Siput." Our motto is "Laen Dari yang lain," which shows our different nostalgic tastes and is worth buying when you miss the taste. Our target market is not specific because it is very suitable for all, especially during occasions and Hari Raya. In addition, to further expand the business, we have become a dropship for the chocojar product, CHOCO OISHI.

Name of Business	SNAIL SNACKRY
Business Address	
Corresponding Address	
Telephone Number	
Form of Business	Partnership
Main Activities	Retails Sale of snacks
Date of Commencement	28/06/2022
Date of Registration	25/07/2022
Registration Number	202203187272 (003418817-X)

2.2 Organizational chart



Figure 2 Snackry Organisation Chart

Snail Snackry is a type of partnership company. We founded Snackry with Nurain Syahirah as marketing manager and Nik Nur Adilah as sales manager, and both of us are the founder. We both manage and operate this business together and split the earnings. As a result, the Snackry organizational structure only includes marketing and sale because our company is tiny. We hope to expand our business to hire additional employees in the future.

2.3 Mission/Vision

Mission:

- Selling traditional snacks at a much lower price.
- Upgrade the sale of traditional food to continue growing both domestically and abroad.
- Attracting younger people to eat traditional foods.
- Providing delicious snacks at reasonable prices

Vision:

 Maintain the tradition and quality of Kuih Siput in line with introducing new innovations made with premium ingredients and providing a fresh perspective to the public

2.4 Descriptions of products/services

Our product is known as 'Kuih Siput.' 'Kuih siput' is a food shaped like snails, thus the name. In Malay, siput means "snail." Kuih siput is fashioned similarly to gnocchi (Italian pasta) but is considerably smaller and more flavorful. It is popular in Malaysia and serves guests throughout the holiday season, particularly during Hari Raya or Chinese New Year. Kuih siput, made out of curry powder and aromatics, has an irresistible taste that adults and children enjoy. These snacks are prepared with a specialized instrument. It resembles a board with several lines on the surface for pressing and rolling the dough.

Most of the time, we use door-to-door delivery services for customers nearby, while JNT delivers services for customers far away. The postage fee is RM 8 for the peninsula and RM 10 for Sabah and Sarawak. So far, our customers are only in the peninsula. Meanwhile, for the door-to-door delivery services, we will charge cash on delivery (COD) according to the distance range of RM3-RM4.

2.5 Price List

PRODUCT	PRICE LIST
SELANAT	SPECIAL KUIH SIPUT RM 15
Crispy Mini Coco Crunch Melted Premium Choc BUY NOW	MINI COCO CRUNCH RM 13
CRISPY CHOCOBALL Crispy Choco Ball Premium Chocolate Order Now	CRISPY CHOCOBALL RM 13



MIXED (BISCOFF+ OREO TOPPING) RM 15

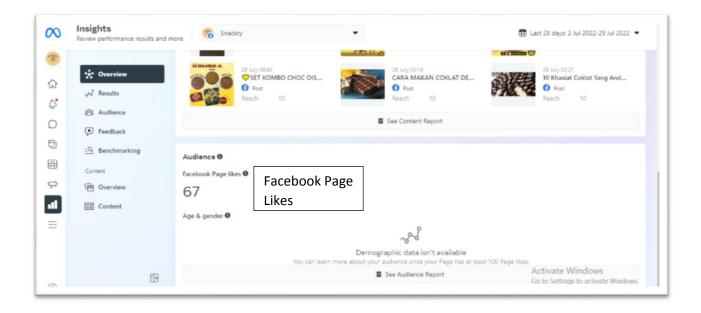
3.0 FACEBOOK (FB)

3.1 Creating Facebook (FB) page

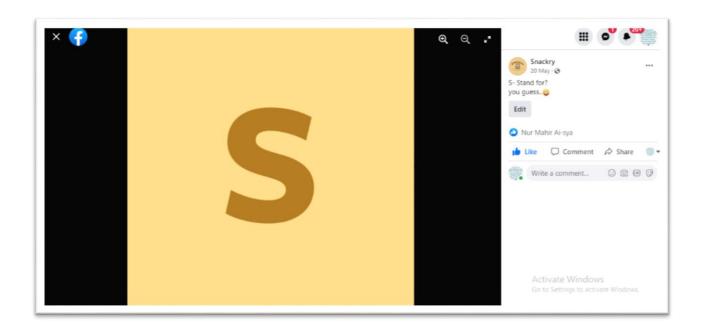


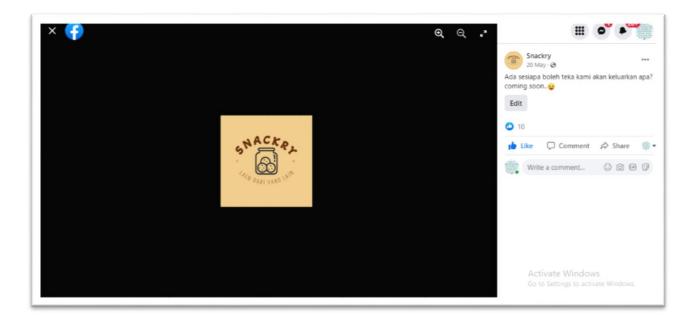
3.2 Costuming URL Facebook (FB) page - LIKE

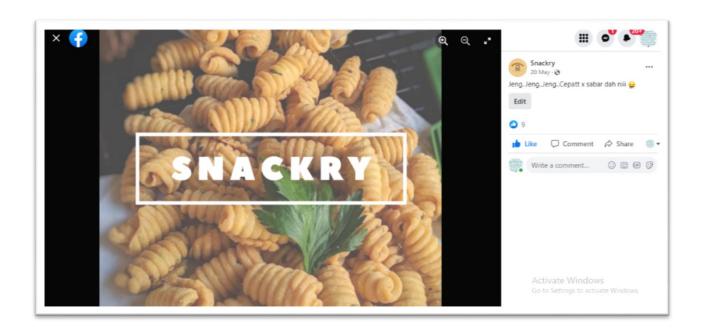
https://www.facebook.com/SnailSnackry

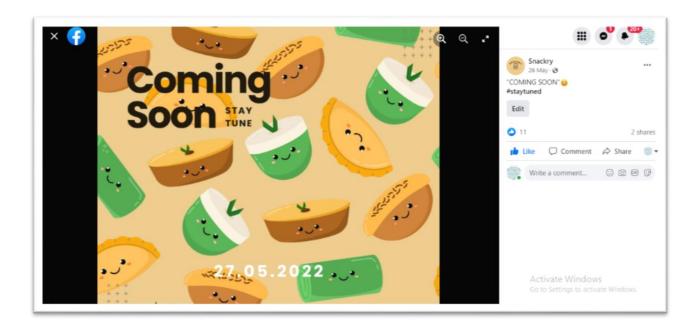


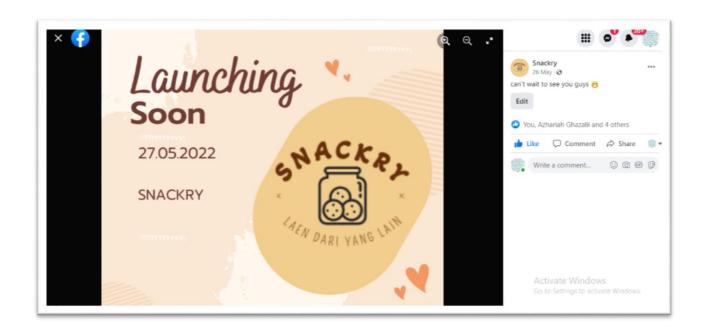
3.3 Facebook (FB) post – 7 Teaser







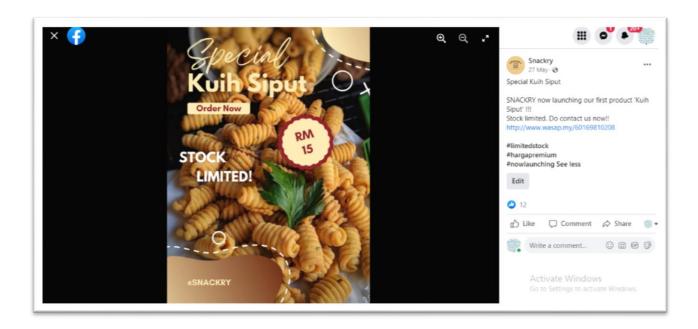








3.4 Facebook (FB) post – 16 Copywriting Hard Sell







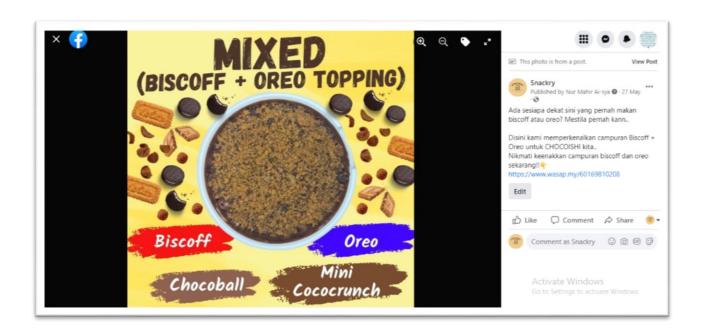


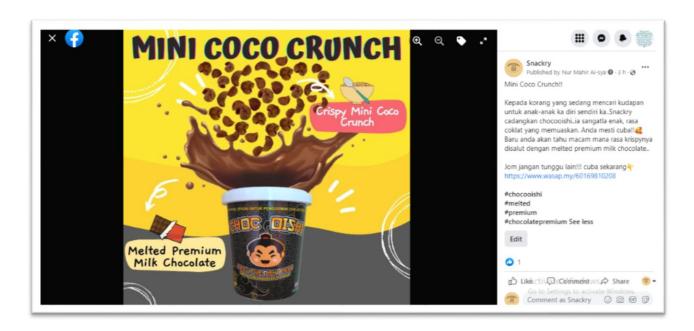


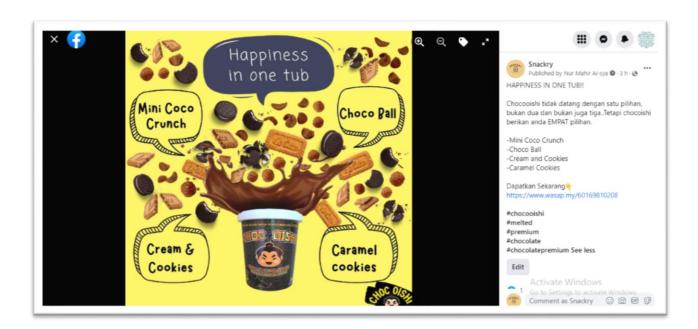


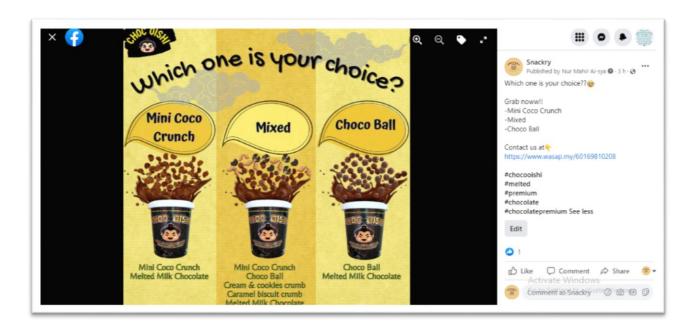


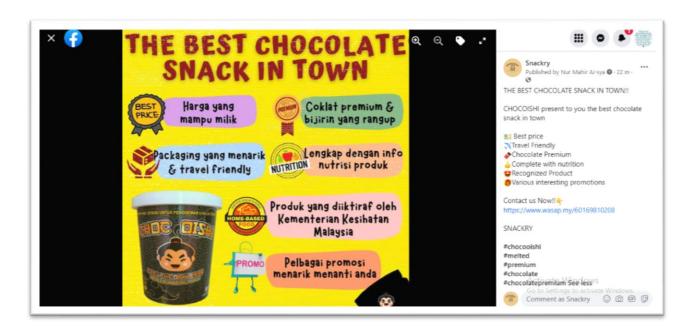


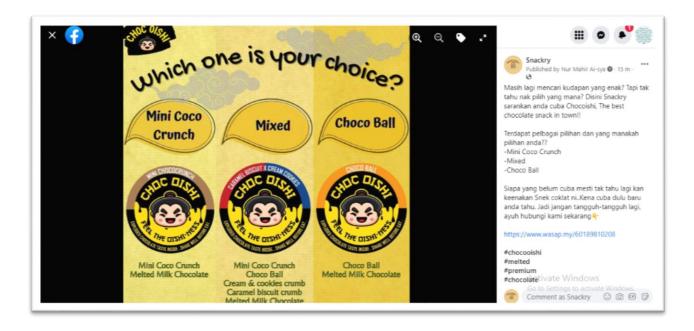


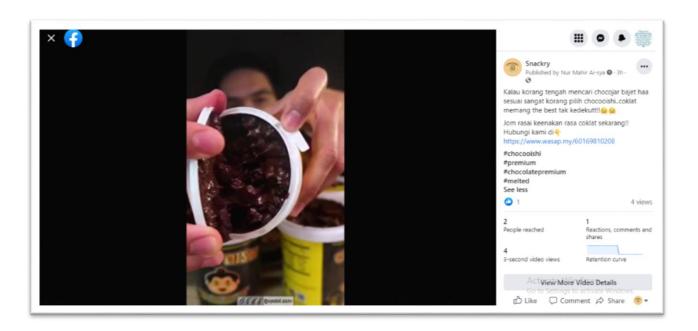










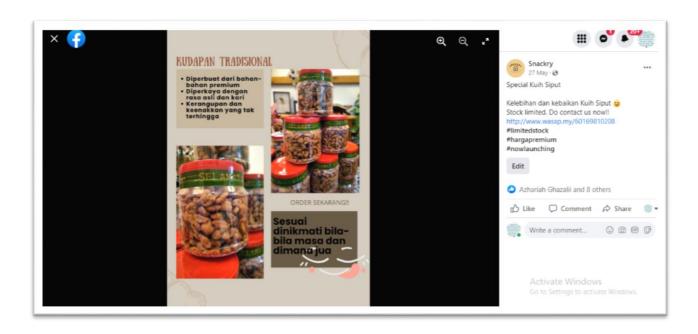




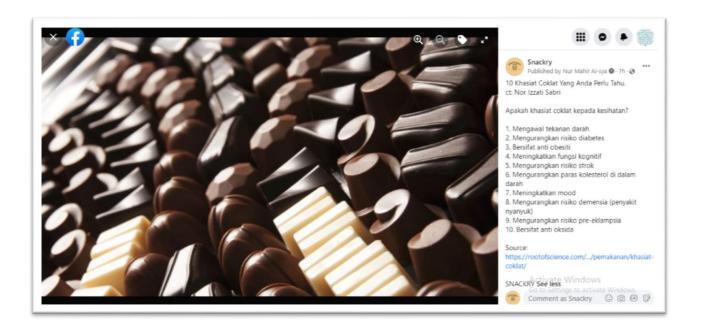


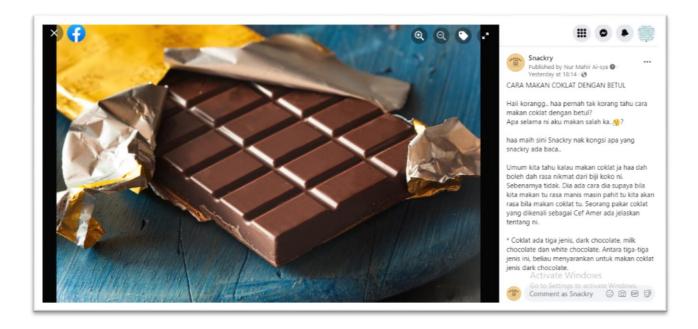


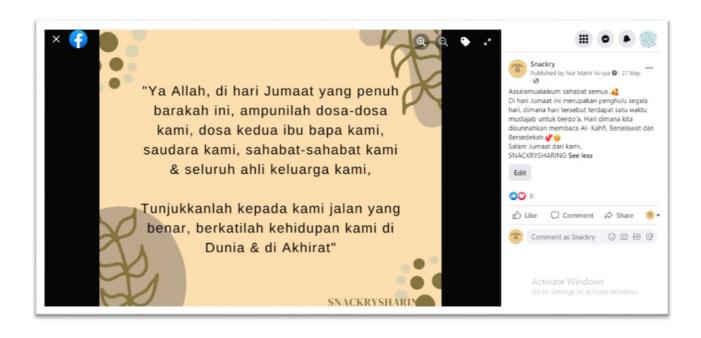
3.5 Facebook (FB) post – 16 Copywriting Soft Sell

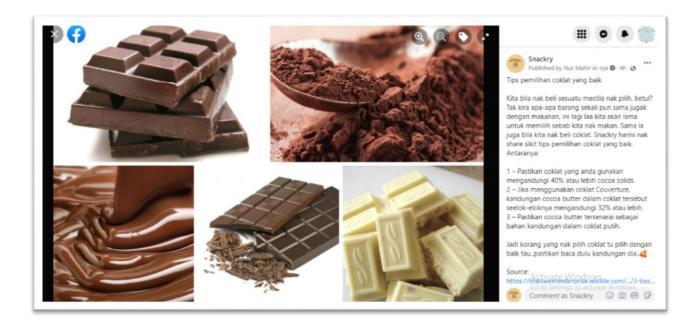




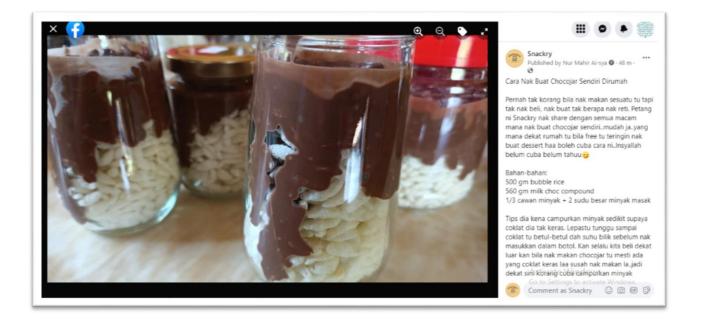


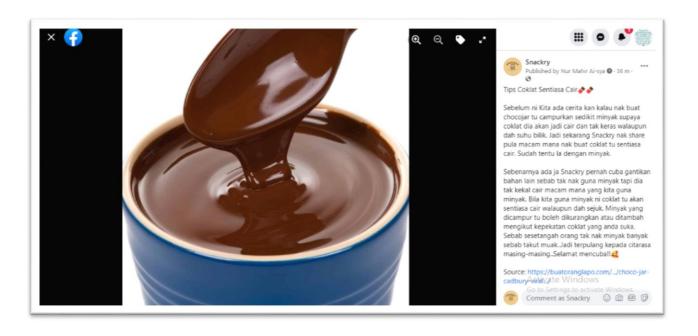




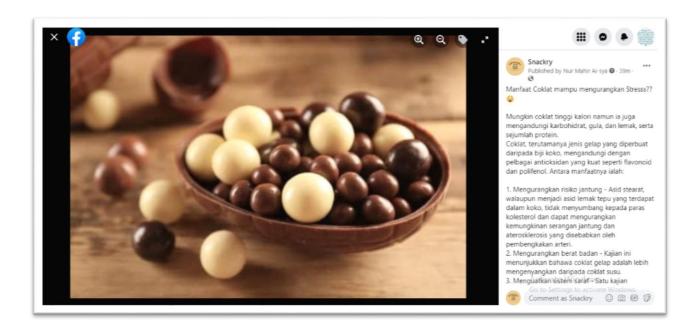


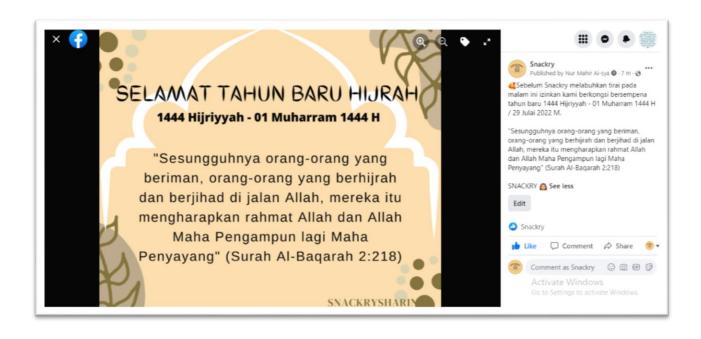




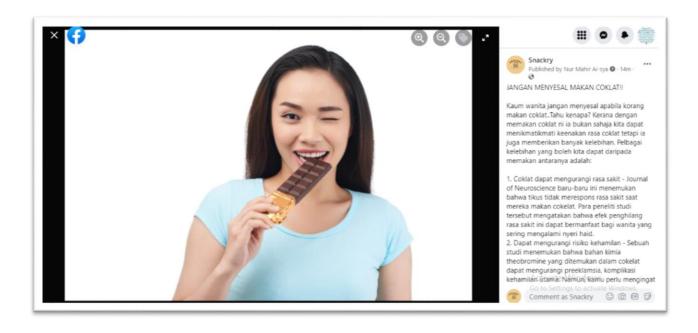


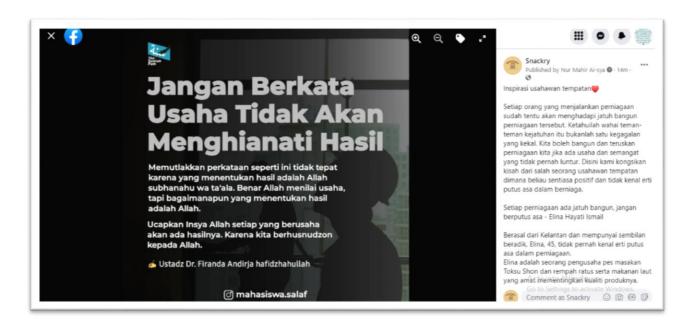














4.0 CONCLUSION

We are immensely appreciative of the opportunity to complete this social media portfolio. We've had many fresh experiences, which have been quite valuable in our participation in this social media industry. A media social provides several potential benefits for our business, including the ones outlined below, which may lead to more excellent sales and profits.

1. Increase brand awareness

Most firms utilize social media to raise brand awareness and recognition. Customers prefer to buy brands they recognize. Social media has an advantage over the conventional press in that it can bring your brand in front of consumers rapidly and simply. Furthermore, these can foster brand loyalty, resulting in long-term commercial benefits.

2. Cost-effective.

Everything is free to create a social media account. However, we may pay for promotions that will assist enhance visibility. We make it simpler for people to view, locate, and share material by sharing it. That is, publishing our content can potentially increase brand exposure.

3. Identify trends of consumers behavior and opinion.

Social media can have an impact on consumer behavior. It is critical to understand the extent of its effect. Social media may also provide valuable information about your customer's purchasing decisions and what they think about current trends. Understanding your customer's values can help you sell to them.

People are getting benefits by using social media. Social media has positive and negative impacts on individuals. Still, most businesses like to use social media to promote their product because it helps them to grow their business and sales.