

PROMOTIONAL SPORTS EVENT: FACTORS THAT MOTIVATE SPORT SPECTATORS TO ATTEND LIVE SPORTS EVENT: A CASE STUDY OF MALAYSIAN SUPER LEAGUE (MSL) IN SABAH

DAKIEL RIVEN DENIS JOIMOT 200997275

BACHELOR OF BUSINESS ADMINISTRATION
WHITH HONGURS (MARKETING)
FACULTY OF BUSINESS MANAGEMENT
UNIVERSITY TEKNOLOGY MARA
SABAH

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Daniel Niven Denis Joimot

2009997275

Bachelor Business Administration

With Honours (Marketing)

Universiti Teknologi MARA

Kota Kinabalu Sabah

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ABSTRACT

Football is the number one sports in Malaysia. The decrease number of spectators'

attendance in Malaysian Super league has become the concern of Football Association

of Malaysia as well as the Sabah Football Association. This study examines how

different factors contribute to the motivation of spectators attending Malaysian Super

League game in Sabah. The outcome of this study will be used as a guideline for

sports marketers especially in football to initiate marketing strategies based on the

outcome of this study.

Keywords: Spectators motivation, attendance, Malaysian Super League.