

SOCIAL MEDIA PORTFOLIO



PRINCIPLES OF ENTREPRENEURSHIP (ENT530): SOCIAL MEDIA PORTFOLIO

- **FACULTY** : Faculty of Film, Theatre and Animation (FiTA)
- **PROGRAMME** : FF231 Cinematography
- SEMESTER : 4
- PROJECT TITLE : Social Media Portfolio

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EXECUTIVE SUMMARY

The term "social media marketing" refers to the process of attracting the attention of a social media user for a specific purpose. In today's industry, social media marketing has become one of the most effective tools for businesses to increase their product's visibility. Based on the assignment that has been given, our group has been assigned to create a Facebook Page (FB) that is purposely for the marketing and selling of the product.

Samsan Class provides accessories and lifestyles to customers. Our products are made out of silicone, and people of all ages have begun wearing these wristbands to make a statement. The initial objective of our business is to offer original merchandise and collaboration from local music bands to music fans and also at the same time offer affordable prices and as well as unique and stylish designs to wear.

According to Miss Nur Najjah Binti Abd Rahim, there are numerous things that must be followed in the Facebook Page, such as the Teaser for the product, Soft Sell, and Hard Sell, as well as a couple of other posts that must be posted. Before entering the firm, the researchers must also register under E-Commerce as one of the rules.

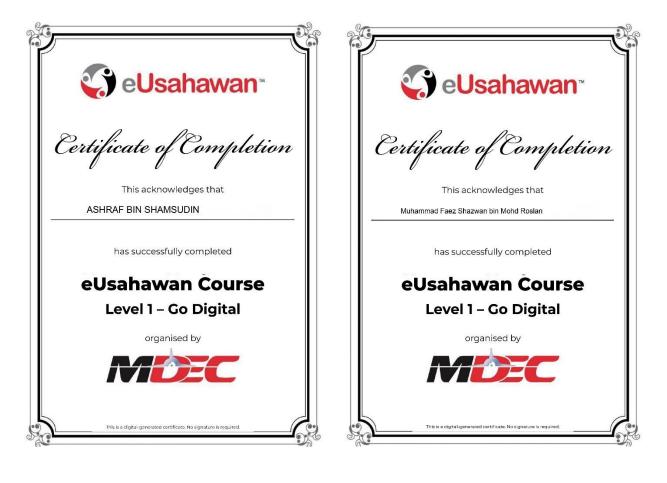
Our group will present proof of the corporation in this report, such as some of the items that have been posted on Facebook and the business past, which in this case will be more focused on the firm that has been collaborating.

Based on the product that has been chosen, our customers can choose a wristband to notify the world about a cause they support or care about, which is why wristbands were chosen as the main merchandise. Apart from that, we believe that wearing a bracelet can be simple and attractive. We also feel that, due to the needs of the customer, this product will last a long time on the market.

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Go-Ecommerce registration



MyENT Certificate



INTRODUCTION OF BUSINESS

1.1 Name and Address of Business

Our company name was chosen after watching two Korean dramas about the path of a small startup that aims to be big. We founded the Samsan Class company, which sold wristbands, after being inspired by the drama. Our items are distinguished by the fact that we make merchandise for local bands such as Bunkface, Oh Chentaku, Classmates, and Sekumpulan Orang Gila (SOG). As a result, our primary target demographic is music fans and fashion-conscious teenagers. Our company address is







1.2 Organizational chart





(ASHRAF)

1.3 Mission / vision

We believe that every business has its own mission and vision statement in order to run their business according to their goals which need to be achieved. Therefore, we have made our mission and vision for our business so that we know what to achieve in short-and long-term goals.

Mission

- To become the best local brand merchandise distributor
- To become the first choice of a wristband among Malaysia customer

Vision

To make a Wristband by Samsan Class collaboration brand as the top merchandise in Malaysia

1.4 Descriptions of products/services



S A M S A N 📟 L A S S



Samsan Class is a business that offers wristbands with a variety of designs and colors to our customers with original merchandise and collaboration from local music bands to music fans and also at the same time offers affordable prices and as well as unique and stylish designs to wear. Our wristband is made out of silicone and has a circumference of 190mm and a width of 25mm.

As for the service, Samsan Class also offer free delivery service for customer that are in the Uitm Puncak Alam area. Not only that, our customers can get a discount when purchasing our wristband for more than 3 types.

1.5 Price List

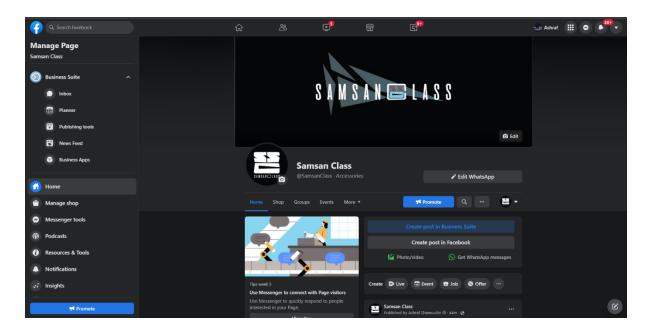
	OH CHENTAKU (YOUNG HEARTS) RM 15.00
SANSAN CLASS UCCA BROOM LEBAR 25mm UCCA 25mm U	SLEEPING WITH SIRENS (WHITE) RM 15.00
	MAYDAY PARADA (WHITE) RM 15.00
SINSINGLASS LEAR 25mm LEAR 25mm MARYJANE	MARY JANE (BLACK) RM 15.00
SINSAN ELASS	LIBERTY FREEDOM (BLACK) RM 15.00

FACEBOOK (FB)

2.1 Creating Facebook (FB) page

As we are starting our business, we had created a Facebook Page. This is to promote our products and services among Facebook users, especially those who are nearby to our business area.

Not only that, we are aware that people nowadays are more into online where they can search and find information easily. Therefore, creating Facebook Page is one of the good mediums to connect our business with our customers through online. In Samsan Class Facebook Page, we had created posts such as teaser, soft sell, and hard sell with the related business.

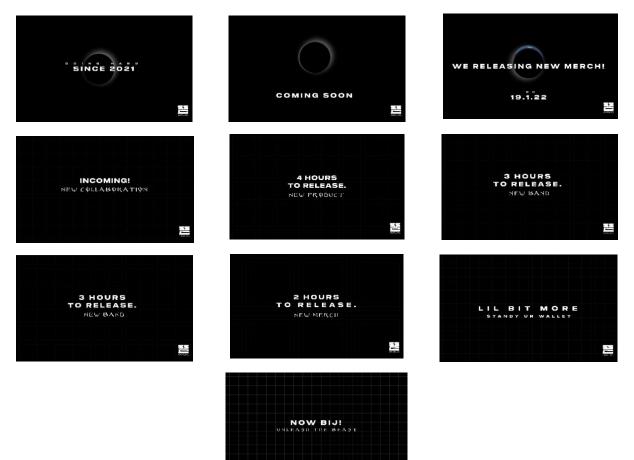


2.1 Facebook Page

2.2 Customizing URL Facebook (FB) page

FB pages URL : https://www.facebook.com/SamsanClass

2.3 Facebook (FB) post – Teaser

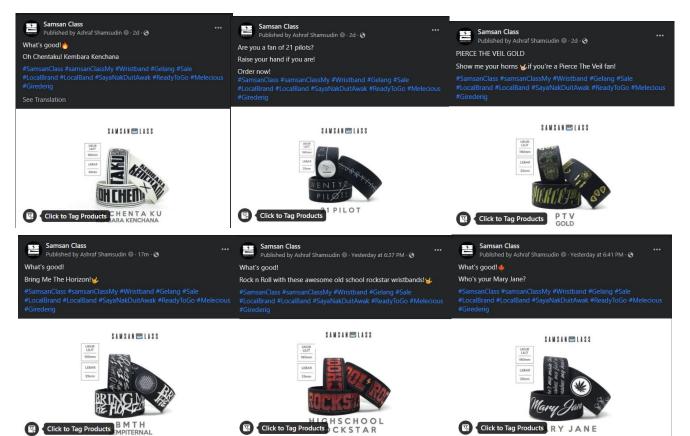


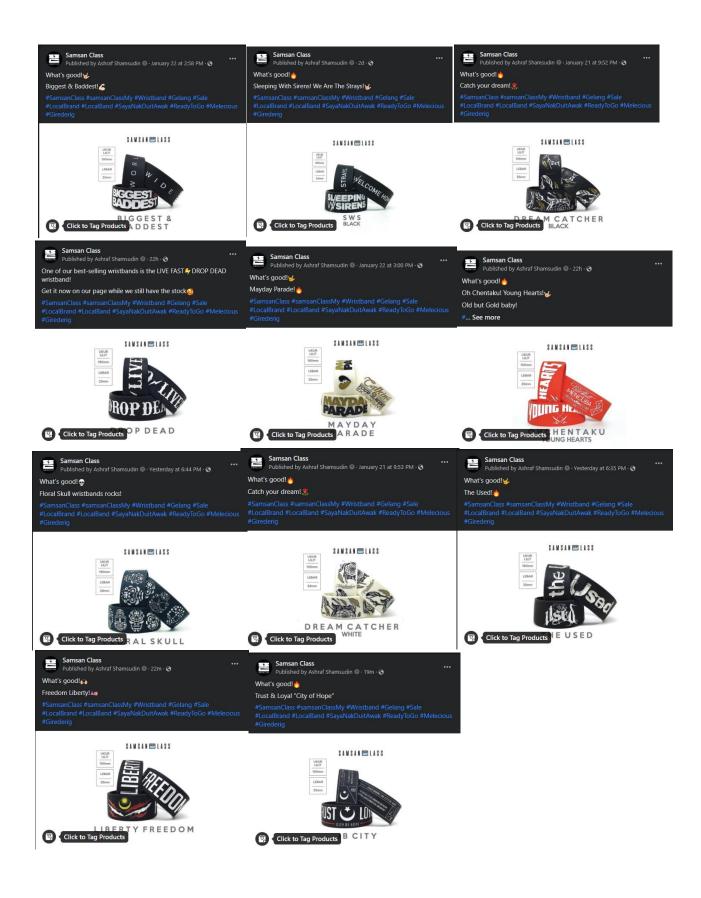
1

2.4 Facebook (FB) post – Copywriting (Hard sell)

TAK HENSEM TAKPE! Janji Wristband SSC Ada	PAKWE KAU HENSEM? Pakai wristband SSC tak? tak?! Lemahi	BUKAN KALAU MATI DAJJAL DATANG KE? Itu ajalii yang dajjal tu kaui btw aga disgount
SEDAK RAPAH WRISTBAND SSC ORANG? Mu tunggu aku beli natang.	MU TUNGGU AKU SEMARK NATANG Pakai Wristband SSC Auto Hensem	DISANA WRISTBAND SSC DISINI WRISTBAND SSC Dimana Mana Wristband SSC Styloo
DENGAR CERITA KALAU TAKDE WRISTBAND SSC, MALAM NANTI DIA DATANG BAWAH KATIL	MINGGU NI ADA PROMOTION Woi!!!	BELI 5 FREE POSTAGE BUY 10 YOU GOT ME JK HEHE
OHH IM ADDICTED TO WRISTBAND SSC!	SALE 1 JAM RM5 JE TAKKANLAH TAKDE DUIT. HEHE	'NAK MAK TERINGIN NAK PAKAI Wristband 55C'
STEPSON RAJAHAW PENAH KABO Wristband SSC kan Ado tenenent Apolaoi Mri Ler Malet Vi Mehe	SALE THAIPUSAM	JUMAAT HITAM SALE
		LANTAKI SALE KITAORANG SENDIRI BUAT WOI PM PM PM PM PM
	BORING SALE	

2.5 Facebook (FB) post – Copywriting (Soft sell)





2.6 Relevant graphics to each post/copywriting



CONCLUSION

In a word, Samsan Class wristband is a business that sells a variety of designs and colors to our customers with original merchandise and collaboration from local music bands not only through face-to-face method but also online by creating a Facebook Page. We can conclude that by conducting our business through Facebook Page, we are able to promote and market our products and services as well as make consciousness of our existing business brand among Facebook users.

In addition, it does not only give benefits to our business but also for ourselves as well. As we are able to follow and update with the business trends nowadays, we also can enhance our knowledge and skills in marketing.

Therefore, as a start-up company that uses Facebook Page, we were able to achieve some of our goals with success and will be ongoing to achieve all Samsan Class targets in the future by expanding and conducting our business through other available social media and as well improve our marketing strategy.