

# BACHELOR OF BUSINESS ADMINISTRATION (Hons.) HUMAN RESOURCE MANAGEMENT

**ENT530: PRINCIPLES OF ENTREPRENEURSHIP** 

SOCIAL MEDIA PORTFOLIO - CHOCO CRISPY



**GROUP:** 

ENT530U

#### PREPARED BY:

NAME	STUDENT ID
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Nurul Fatihah binti Addenan	2020865828

#### PREPARED FOR:

MISS NUR NAJJAH BINTI ABD RAHIM

#### **ACKNOWLEDGEMENT**

In the name of Allah, Alhamdulillah, I express my gratitude to Allah SWT, the Almighty, for providing the resources and blessings necessary to complete this Social Media Portfolio on time.

Miss Nur Najjah binti Abd Rahim, our compassionate and thoughtful lecturer, has been a constant source of encouragement and support for us. Throughout the project, she has provided invaluable construction opinions and feedbacks that have improved the overall flow and ease of the project.

Next, we would want to thank our parents for all of their support and guidance over the years. We may be unable to accomplish this project without their help.

Our friends and loved ones, especially those who assisted us in completing this Social Media portfolio, are also to be thanked. We appreciate you sharing this with us. In addition, the kindness of others who were not directly involved in this project means a great deal to us.

Lastly, we sincerely hope that you will find this assignment useful. We have put in a lot of time and effort to make sure everything in this assignment is done correctly before its deadline.

Thank you.

#### **EXECUTIVE SUMMARY**

The ability of a small business to generate profits on a regular basis is essential to the performance. As for our company, Choco Crispy, we strive to provide our consumers with the greatest chocolate jars possible. Choco Crispy is a dessert snack made to be consumed on the go. Cookies, coco crispy, bubble rice, and more are coated in an even layer of melted chocolate. Persiaran Balairong, Bukit Jelutong, Selangor is the location of our main shop. The company is officially launched on April 15th, 2022. Because our location is in the heart of a lot of homes and apartments, our neighbours have easy access to food when they're hungry or bored.

Every mouthful of their chocolate crispy is meant to bring a grin to the face of their clients. It's a long-term goal to surpass everyone else in the industry by creating the best chocolate container possible, with an emphasis on quality and perfection.

Our Choco Crispy vision, mission, and logo are based on our product's practicality and attractiveness to our customers. For Choco Crispy, challenges include competition from Nims Crispy Choco Tub and Mellow Cookies, two other chocolate-jar manufacturers.

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1.0. GO-ECOMMERCE REGISTRATION



This certificate that NURUL FATIHAH BINTI ADDENAN

has completed the SEO and Google My Business on 7 July 2022

organised by





# CERTIFICATE OF COMPLETION

This certificate that Nur Iffahanis Binti Hazali

has completed the SEO and Google My Business on 7 July 2022

organised by



#### 2.0. MYENT CERTIFICATE



# MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2020461782

Nama : NUR IFFAHANIS BINTI HAZALI

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGURUSAN SUMBER MANUSIA

Fakulti : Faculty of Business & Management

Kampus : Selangor

#### **MAKLUMAT PERNIAGAAN**

Mod Perniagaan : Hybrid Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : 6

No. Pendaftaran Perniagaan : 202203166560 (003412471-K)

URL Perniagaan : https://www.facebook.com/Choco-Crispv-FSFA-104714572232072

Alamat Premis Perniagaan

Tarikh Mendaftar : 07 Jul 2022

Tarikh Kemaskini

Tarikh Cetak : 07 Jul 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



# MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2020865828

Nama : Nurul Fatihah Finti Addenan

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGURUSAN SUMBER MANUSIA

Fakulti : Faculty of Business & Management

Kampus : Selangor

#### **MAKLUMAT PERNIAGAAN**

Mod Perniagaan : Hybrid
Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : 6

No. Pendaftaran Perniagaan : 202203166560 (003412471-K)

URL Perniagaan : https://www.facebook.com/Choco-Crispy-FSFA-104714572232072

Alamat Premis Perniagaan

Tarikh Mendaftar : 12 May 2022
Tarikh Kemaskini : 07 Jul 2022
Tarikh Cetak : 07 Jul 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

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#### 3.0. <u>SSM REGISTRATION</u>







BORANG D (KAEDAH 13)



## PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

### FSFA CHOCO CRIPSY SHOP NO. PENDAFTARAN: 202203166560 (003412471-K)

telah didaftarkan dari hari ini sehingga **2 JULAI 2023** di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 3 JULAI 2022.

DATUK NOR AZIMAH ABDUL AZIZ

Pendaftar Perniagaan Semenanjung Malaysia





UserID: EZBIZ Date: Mon Jul 04 21:58:48 MYT 2022

#### 4.0. INTRODUCTION OF BUSINESS

#### 4.1. NAME AND ADDRESS OF BUSINESS

Choco Crispy is the name of our business, and it refers to the things we sell. Choco Crispy is a dessert item that is designed to be taken as a snack. We chose to start this business because this product is popular among youth. Since the chocolates are smoothed using vegetable oils, the items are produced with melted chocolate, which helps to prevent the melted chocolate from hardening due to exposure to air and temperature changes. The melted chocolate is then used to coat crunchy or chewy components like cookies, coco crunchy, bubble rice, and more in an equal layer. Our main shop is located in Persiaran Balairong, Bukit Jelutong, 40150 Shah Alam, Selangor, where the choco jars may be found. Our items are also available on social media platforms like Facebook, making it easier for customers to purchase them. We also provide deliveries to customers, whether we send them personally or send them by postal service. We did everything we could to make our customers pleased when they purchased our products.

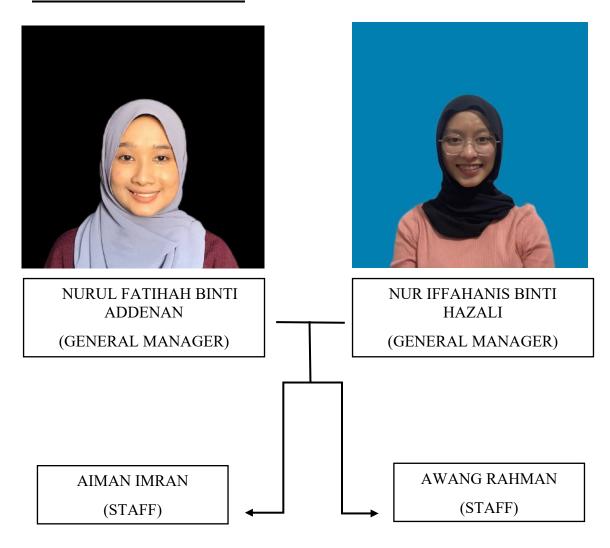


LOGO FOR BUSINESS (CHOCO CRISPY)

BUSINESS INFORMATION		
NAME OF BUSINESS	Choco Crispy	
BUSINESS ADDRESS		
BUSINESS EMAIL	chococrispyfsfa@gmail.com	
CONTACT NUMBER		
FORM OF BUSINESS	PARTNERSHIP	
DATE OF COMMENCEMENT	15 <sup>TH</sup> April 2022	
NAME OF BANK	BANK ISLAM	
ACCOUNT NUMBER		

## **BUSINESS INFORMATION**

#### 4.2. ORGANIZATIONAL CHART



#### 4.3. MISSION / VISION

Our mission for this business is to serve everyone with a superior bite, flavour, and service than anybody else, and to make every bite of our choco crispy bring a smile to our customers' faces. Meanwhile, our vision is to become the top choco jar maker who places a premium on excellence and perfection in the creation of the best chocolate jar in the world.

# 4.4. <u>DESCRIPTIONS OF PRODUCTS</u>

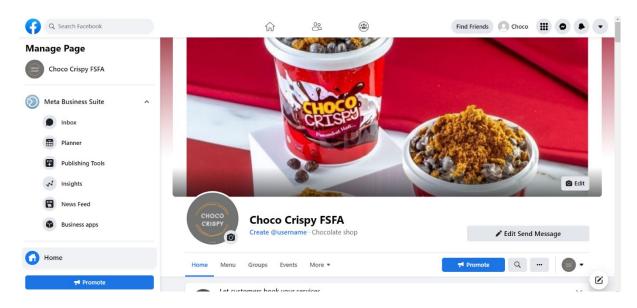
A list of products we are selling

PRODUCT	DESCRIPTIONS
CHOCOS PARTIES	No matter what flavour or toppings the customer selects, all of these choco jars cost <b>RM9.00.</b>
	The choco jars are available in :  - Mini krunch - Bubble rice - Choco ball
	The flavours available for the choco jars are :  - Chocolate - White chocolate - Strawberry - Butterscotch
Chipsmore Crumb  Crumb  Oreo Crumb  Crumb  Crumb  Crumb	The toppings available are: - Biscoff - Strawberry - Cranberry - Blackcurrant

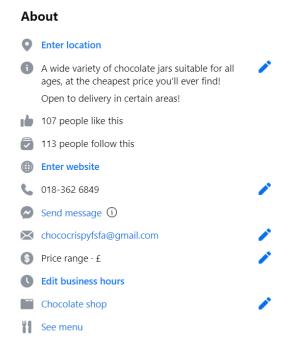
#### 5.0. FACEBOOK (FB)

### 5.1. CREATING FACEBOOK (FB) PAGE

**FACEBOOK NAME: Choco Crispy FSFA** 



#### **FACEBOOK PAGE**



**FACEBOOK ABOUT** 

### 5.2. <u>CUSTOMIZING URL FACEBOOK (FB) PAGE</u>

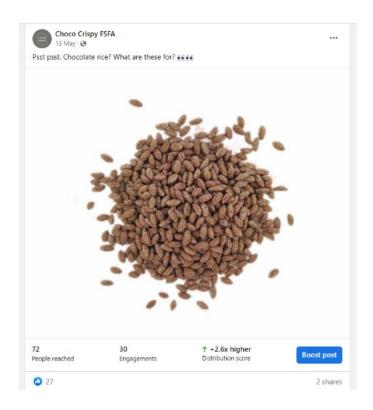
FACEBOOK URL: <a href="https://www.facebook.com/Choco-Crispy-FSFA-104714572232072">https://www.facebook.com/Choco-Crispy-FSFA-104714572232072</a>

♠ facebook.com/Choco-Crispy-FSFA-104714572232072

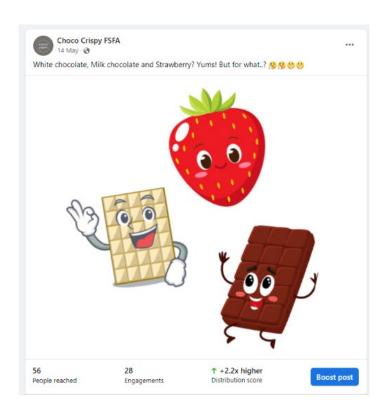
# **POSTINGS**

TYPE OF POSTINGS	QUANTITY
TEASER	6
HARDSELLS	16
SOFTSELLS	16
TOTAL :	38

### 5.3. FACEBOOK (FB) POST – TEASER



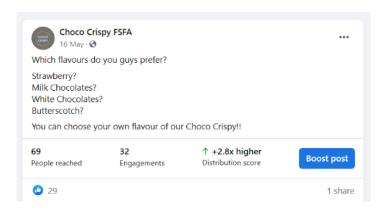
**TEASER 1** 



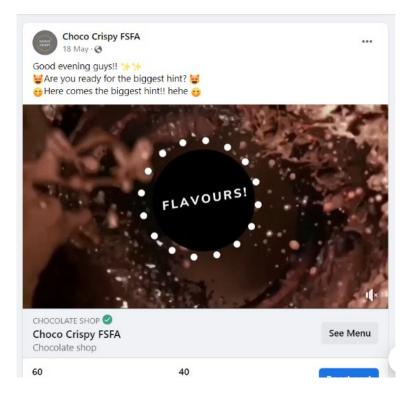
**TEASER 2** 



**TEASER 3** 

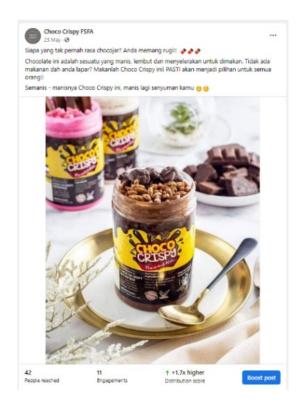


**TEASER 4** 

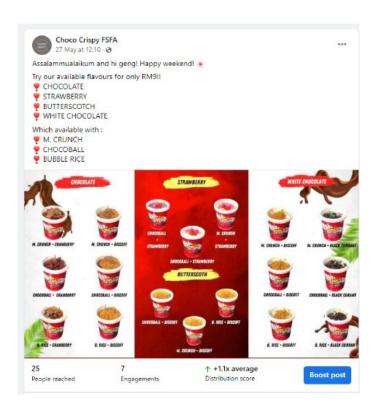


**TEASER 5** 

#### 5.4. FACEBOOK (FB) POST – COPYWRITING (HARD SELL)



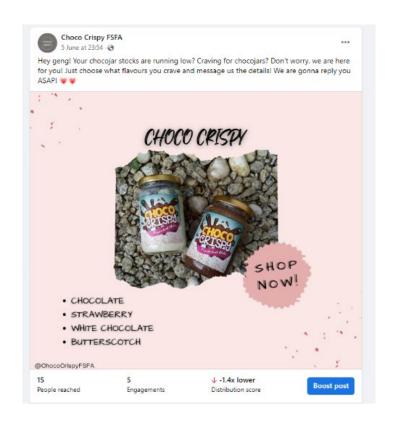
HARD SELL 1



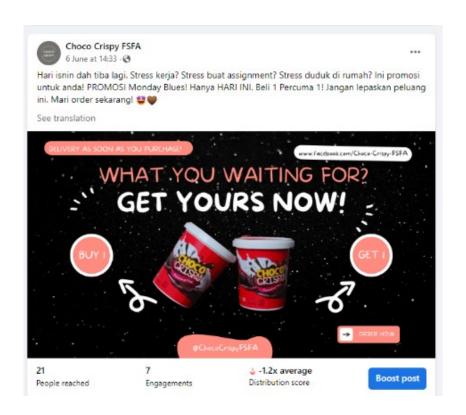
**HARD SELL 2** 



HARD SELL 3



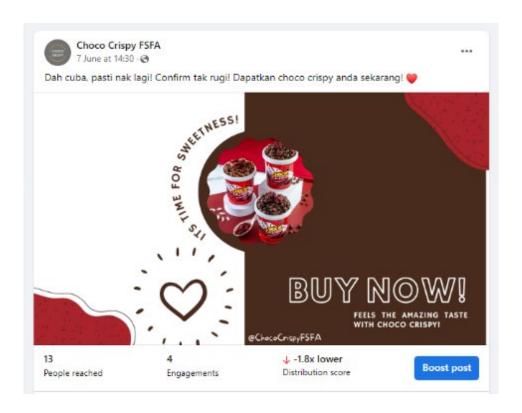
HARD SELL 4



**HARD SELL 5** 



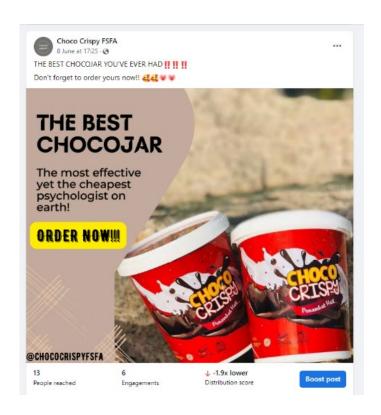
HARD SELL 6



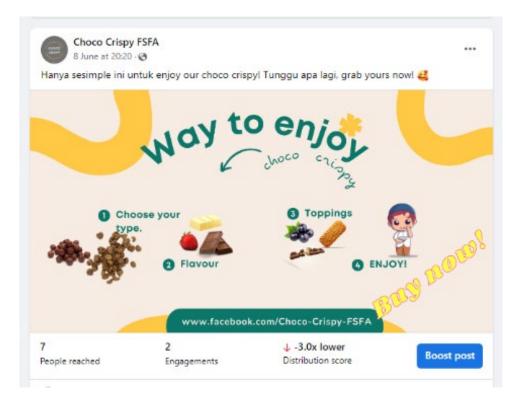
HARD SELL 7



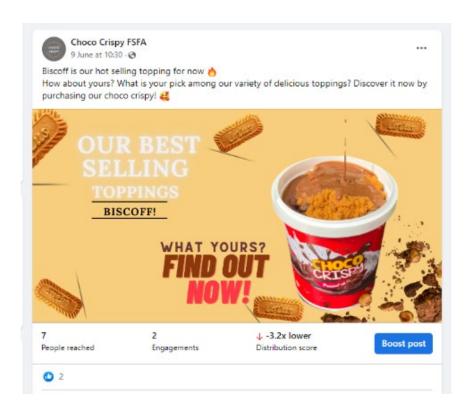
**HARD SELL 8** 



**HARD SELL 9** 



HARD SELL 10



**HARD SELL 11** 



HARD SELL 12



HARD SELL 13



**HARD SELL 14** 



HARD SELL 15

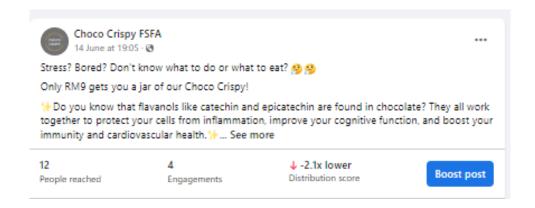


**HARD SELL 16** 

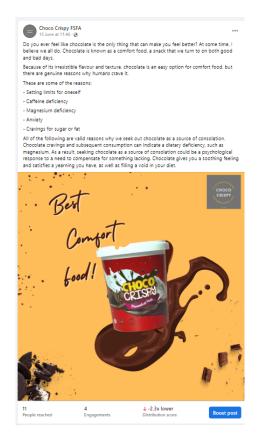
#### 5.5. FACEBOOK (FB) POST – COPTYWRITING (SOFT SELL)

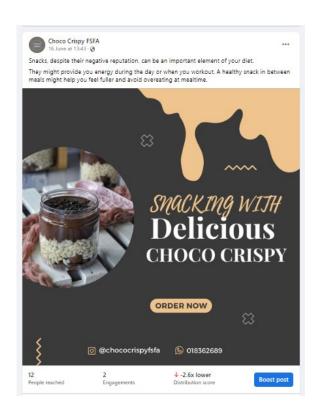


**SOFT SELL 1** 

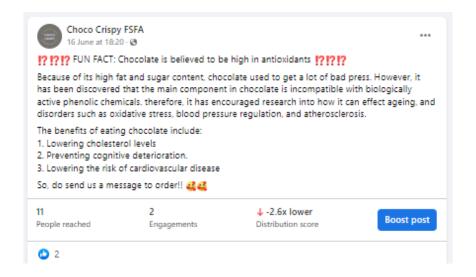


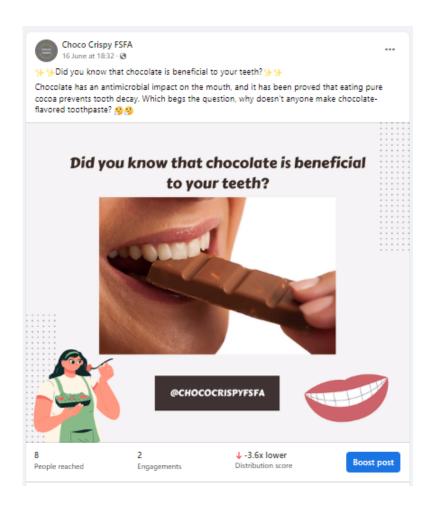
**SOFT SELL 2** 





**SOFT SELL 4** 





**SOFT SELL 6** 

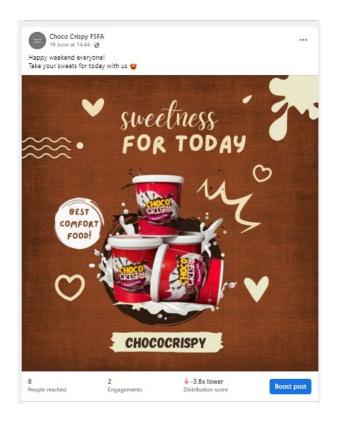




**SOFT SELL 8** 



**SOFT SELL 9** 



**SOFT SELL 10** 



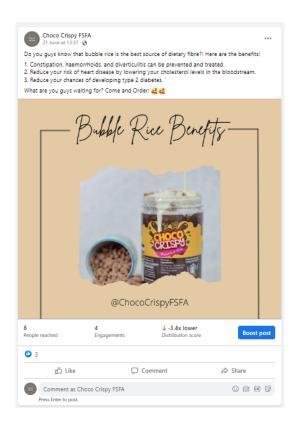


**SOFT SELL 12** 

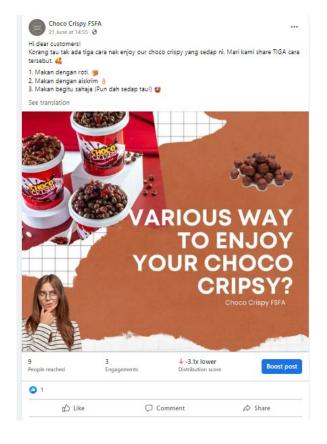




**SOFT SELL 14** 



**SOFT SELL 15** 

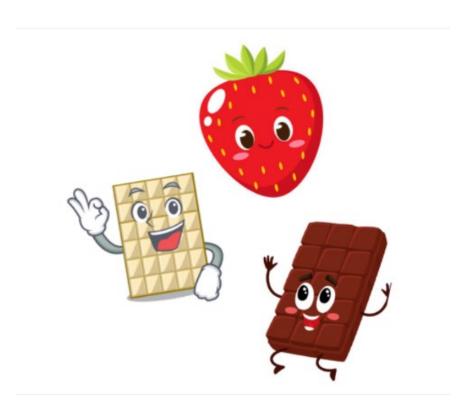


**SOFT SELL 16** 

## 5.6. RELEVANT GRAPHICS TO EACH POST/COPYWRITING



**GRAPHIC 1** 



**GRAPHIC 2** 



**GRAPHIC 3** 



**GRAPHIC 4** 



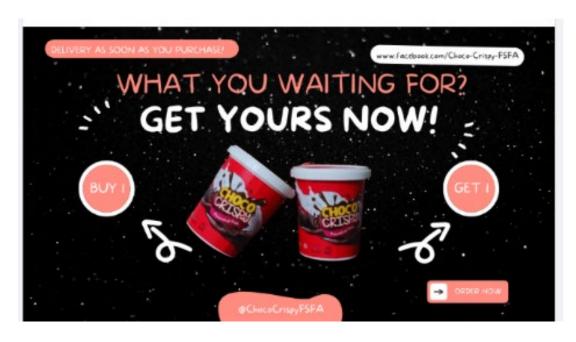
**GRAPHIC 5** 



**GRAPHIC 6** 



**GRAPHIC 7** 



**GRAPHIC 8** 



**GRAPHIC 9** 



**GRAPHIC 10** 



**GRAPHIC 11** 



**GRAPHIC 12** 



**GRAPHIC 13** 



**GRAPHIC 14** 



**GRAPHIC 15** 



**GRAPHIC 16** 



**GRAPHIC 17** 



**GRAPHIC 18** 



**GRAPHIC 19** 



**GRAPHIC 20** 



**GRAPHIC 21** 



**GRAPHIC 22** 



**GRAPHIC 23** 



**GRAPHIC 24** 



**GRAPHIC 25** 



**GRAPHIC 26** 



**GRAPHIC 27** 



**GRAPHIC 28** 



**GRAPHIC 29** 

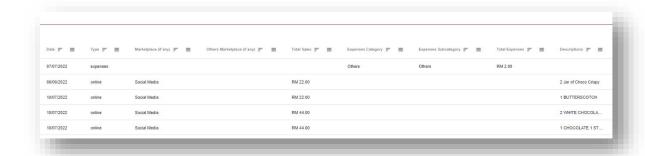


**GRAPHIC 30** 



**GRAPHIC 31** 

## 5.7. SALES REPORT



SALES REPORT		
NUMBER OF ITEMS	ITEMS	PRICES (RM)
3	CHOCOLATE	66
1	BUTTERSCOTCH	22
2	WHITE CHOCOLATE	44
1	STRAWBERRY	22
TOTAL		154

## 6.0. CONCLUSION

We are happy to have completed this social media portfolio report at the end of the day. As a result of our involvement in compiling this study, we have gained a wealth of knowledge. We are optimistic that our present business will continue to expand. Despite the hurdles we face, we want to make a large profit by the end of the year.

Next, the social media business has become quite difficult. This is because social media sites like Facebook, Instagram, and Shopee are being used by everyone to promote and sell their items. Students can sell their products on these platforms for free because they do not charge any fees.

Finally, this report has helped us a great deal because we have gained a lot of expertise in managing our business on the web. In addition, we must learn how to deal with challenges and conquer them. We believe we will be better equipped to run a business in the future if we get more experience and training in this area.