

FACULTY BUSINESS AND MANAGEMENT (TRANSPORTATION)

PRINCIPLES OF ENTREPRENEURSHIP(ENT530)



SOCIAL MEDIA PORTFOLIO (RETHRIFT)

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EXECUTIVE SUMMARY

Nowadays, there are many people, especially the youth, who want to start their own business as they want to generate their own income. This is also due to the pandemic which has affected many companies that cause them to reduce their employees which eventually the employees need to find a way to gain income. However, due to the advancement of technology and digitalisation, people now can promote and sell their products online as it does not require any physical store. Therefore, the people do not have to spend their money on opening a store and they can operate their business on digital platforms such as Facebook. Go-ecommerce is also one of the online platforms that enables youths, micro-entrepreneurs and SMEs to learn more about using eCommerce for their existing or future businesses.

This is a Social Media portfolio for the Principle of Entrepreneurship (ENT530) subject. This portfolio will consist of Go-ecommerce registrations of the pair students and also both of the students' MyENT certificates. This portfolio also will introduce the business of Rethrift which is a business that sells preloved men and women's apparels, outerwear and caps and hats. Besides, this report explains the name and the address of the business. This report will also illustrate the organizational chart of Rethrift including the mission and vision of the business. In this report, the description of products and the price list will also be included. In addition, snapshots of Rethrift's Facebook Page, Facebook posts such as teaser, hardsell and softsell of the business will be inserted in this report.

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TABLE OF CONTENT

TITLE	PAGES
1.0 GO-ECOMMERCE REGISTRATION	1-2
2.0 MYENT CERTIFICATE	3-4
3.0 INTRODUCTION OF BUSINESS	
3.1 Name and Address of Business	5
3.2 Organizational Chart	6
3.3 Mission and Vision	7
3.4 Descriptions of Products	7
3.5 Price List	8
4.0 FACEBOOK (FB)	
4.1 Creating Facebook (FB)	9
4.2 Customizing URL Facebook (FB) page	9
4.3 Facebook (FB) post - Teaser	10-11
4.4 Facebook (FB) post - Copywriting (Hardsell)	12-13
4.5 Facebook (FB) post - Copywriting (Softsell)	14-15
5.0 CONCLUSION	16



Figure 1.1 Muhammad Syahir's Go-eCommerce Certificate



Figure 1.2 Mohamad Rifqi's Go-eCommerce Certificate



Figure 2.1 Muhammad Syahir's MyENT Certificate



MASMED YOUNG ENTREPRENEUR (MyENT)

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Bidang Perniagaan yg : Pakaian dan Kelengkapan

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No. Pendaftaran Perniagaan:

URL Perniagaan Alamat Premis Perniagaan

Tarikh Mendaftar : 13 Nov 2021

Tarikh Kemaskini

Tarikh Cetak : 28 Jan 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM.
Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

Figure 2.1 Mohamad Rifqi's MyENT Certificate

3.0 INTRODUCTION OF BUSINESS

3.1 Name and Address of Business



Figure 3.1 Logo of the Business

The name of the business is Rethrift. Rethrift is a business that sells a variety of men and women's apparels. Thrifting is where people use their money carefully and not wastefully. The name Rethrift is inspired by the 3R concept which are the reduce, reuse and recycle. We want to create awareness where people can save their money and save the environment. This is because there are issues where many cloth manufacturers overproduce their products. The quality of the products is lower and not long lasting which eventually will be harmful to the environment as the clothes will be thrown away and increase the quantity of trash in the landfill. Therefore, we decided to sell preloved apparels so that people can save the environment and people also can save their money as they can get clothes at a cheaper price. Next, the address of the business is at

. The business is located at one of the founders' houses.

However, the business does not have any physical store and it is an online business and it totally uses its Facebook Page to promote and sell its products.

3.2 Organization Chart

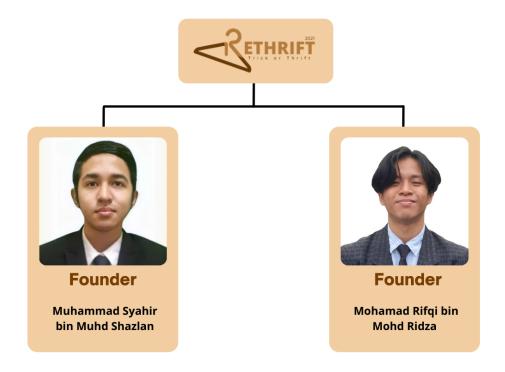


Figure 3.2 Organization Chart of Rethrift

The business is created and founded by two owners which are Muhammad Syahir bin Muhd Shazlan and Mohamad Rifqi bin Mohd Ridza. The founders and owners are high school friends who love to thrift and have the same dream of starting a thrift business since they were in high school. The two owners are the one who are responsible for all of the promoting, selling and packaging of the products as Rethrift is a small business which does not have other employees. The business uses third parties' delivery services such as J&T and Poslaju for delivering the products to the customers. This business is based on what we learned throughout our diploma and degree's year. We apply skills such as management, financing, communication, marketing, and many other skills. These are the skills that are crucial in starting a business no matter the scale. Starting this business may seem hard and requires a lot of knowledge but we are already prepared mentally and physically in doing this business. We hope our business can grow and improve from time to time.

3.3 Mission and Vision

The vision of Rethrift is to show people that preloved clothes are worth the money and have class. Meanwhile, the mission of Rethrift is to offer a wide range of men and women used apparel that is well designed, various of color, size and affordable for everyone as they can save their money while saving the environment.

3.4 Description of Products

Rethrift sells men and women preloved apparels. We have a lot of products in our shop. It can be categorized into four types which are men's apparels, women's apparels, outerwear and caps and hats for both men and women. Our apparels mainly come from ourselves and that includes our family members and also friends. We inspect all the clothes that we want to sell and make sure that it is in good shape and the quality and condition is on point. We want our customers to have a good first impression on our shop and ensure they receive the best and high-quality preloved apparels which will make them repeat on buying our product. Our four types of products are:

Products	Description
Men's apparels	The men's apparels consist of stylish button up shirts, collared shirts, turtleneck shirts
Women's apparels	The women's apparels consist of beautiful and elegant dresses and blouses
Outerwear	The outerwear consists of jackets and cardigans which are for men and women
Caps and Hats	The caps and hats consist of cool baseball cap, 6 panel cap

Table 3.4 Description of Rethrift's Products

3.5 Price List

We offer a wide range of prices for our products. It is based on brand, quality, and conditions. We want to give our customers the best quality of apparels with the best price possible. This is because we want to achieve our main goal which is to create awareness where people can save their money while enjoying the best products.

Products	Price (RM)
Men's apparels	RM30-RM50
Women's apparels	RM40-RM50
Outerwear	RM35-RM45
Caps and Hats	RM20-RM40

Table 3.5 Price List of Rethrift's Products

4.0 FACEBOOK (FB)

4.1 Creating Facebook (FB)

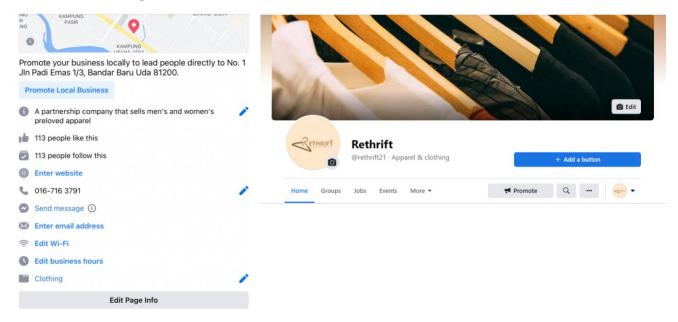


Figure 4.1 Rethrift Facebook Page

We create our business Facebook Page as we start our business. We promote our business through our Facebook page. This page includes all of our product, promotion, teaser and others. It acts as a medium to expose and introduce our business to many people as there are many Facebook users.

4.2 Customizing URL Facebook (FB) page



Figure 4.2 Rethrift Customized Facebook Page URL

This is the business Facebook page URL which has been customized to make it easier for people to search for our business.

4.3 Facebook (FB) post - Teaser















Figure 4.3 Teaser Post of Rethrift

OUTERWEAR

4.4 Facebook (FB) post - Copywriting (Hardsell)



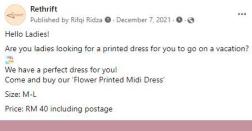






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Rethrift









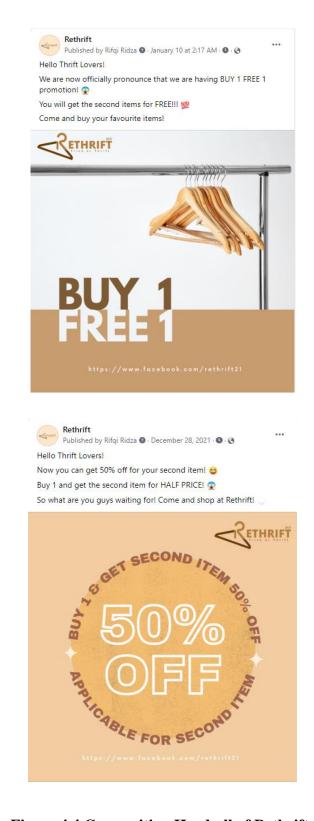


Figure 4.4 Copywriting Hardsell of Rethrifts

4.5 Facebook (FB) post - Copywriting (Softsell)



Rethrift





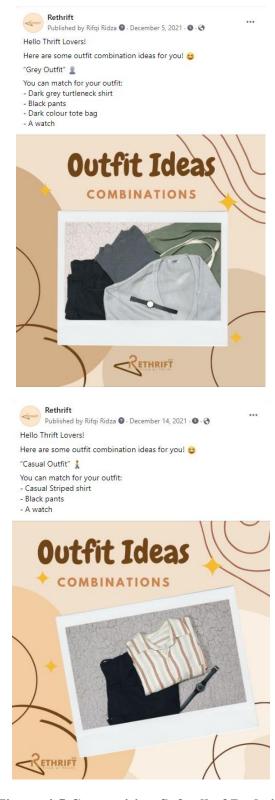


Figure 4.5 Copywriting Softsell of Rethrift

5.0 CONCLUSION

As a conclusion, Rethrift is a business that sells preloved men's apparels, women's apparels, outerwear and caps and hats. The business also wants to open people's minds whereby the thrifted items can be the same quality as new items and it also wants to engage with people to save the environment by thrifting. The quality of the products will always be the owners' priorities and focus as they want their customers to get what the business is offering which is the best and high-quality items. As the business does not have any physical store, Rethrift focuses on its online platform which is Facebook. The business uses their Facebook Page as a marketing strategy to promote their products and business, we also use a lot of fancy designs and catchy words in the advertisements of our product as a way to attract customers. By doing this business, we have learned a lot of things such as communicating and dealing with all types of customers, how to promote our business to others, doing advertisements to attract customers, learning to manage ourselves and our small business, finance, quality control and many other things. We hope that this business will keep on moving forward and become well-known by many people.