

## **FACULTY OF BUSINESS AND MANAGEMENT**

BA247: BACHELOR OF BUSINESS ADMINISTRATION (HONS.)
TRANSPORT

ENT530: PRINCIPLES OF ENTREPRENEURSHIP SOCIAL MEDIA PORTFOLIO "GEFRO CURRYPUFFY"



# Prepared By:

GROUP MEMBERS:	Name	Student's ID		
	RAJA FAREESHA FARHANAH BINTI RAJA AMIRRUDDIN	2021812738		
	SITI NURALIAH ATIKAH BINTI SHAMSUDDIN	2021459878		
GROUP:	ENT530L			
SUBMISSION DATE:	14 JULY 2022			

PREPARED FOR: PN. NORFAZLINA GHAZALI

#### **ACKNOWLEDGMENT**

First and foremost, we would like to forward our humble gratitude to Allah S.W.T for the blessing and strength to complete this group assignment. Peace and prayers be upon His Final Prophet and massengeer Muhammad S.A.W, the ideal role model for human beings.

We are really grateful because I managed to finish my Social Media Portfolio assignment within the time given. Due to that, we would like to take this opportunity to thank our lecturer of PRINCIPLES OF ENTREPRENEURSHIP (ENT 530) Miss Norfazlina Ghazali for teach me and my classmates in this subject. And also thank you for the time and efforts to guide and encourage me to complete this assignment.

Last but not least, we would like to express our deepest appreciation to our beloved parents, family, friends and colleagues for the encouragement and moral support that has been given to us.

#### **EXECUTIVE SUMMARY**

Made with passion is a tagline for our business which is Gefro Currypuffy. We are using that tagline because to produce the perfect curry puff, you need a big passion for the food that you made and like. Thus, Gefro Furrypuffy comes with the #gefrocurrypuffy hashtag where it represents our small business and our customers. Our main objectives for the business is to sell high quality traditional food with an affordable price as well as a variety of curry puffs.

We started our online small business on 15 May 2022 where we are using Facebook as our social media platform to promote and sell our food. Our target customers are housewives, busy lifestyles people, employed people and students. Our first opening of the business, we have received many good and positive feedback from the customers regarding the quality of our food, the freshness of the ingredients in our curry puff and the sizes of the curry puff is perfect. We offer delivery services around Klang Valley.

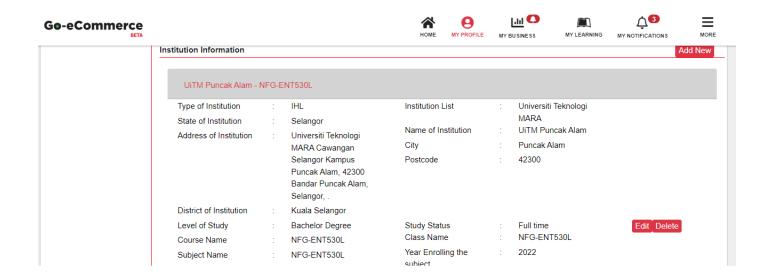
We also offer that the first 10 person who purchase curry puffs will get free cash on delivery (COD) charges. This is one of our marketing strategies to attract more customers to buy our frozen curry puff. Our frozen curry puff sold over 50 packs. It has proven that Gefro Currypuffy is actually one of the good choices with a high quality of frozen food that will thrive around Malaysia.

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#### I. GO-ECOMMERCE REGISTRATION

Institution Information



UiTM Puncak Alam - NFG-ENT530L Type of Institution Institution List Universiti Teknologi IHL MARA State of Institution Selangor UiTM Puncak Alam Name of Institution Address of Institution Universiti Teknologi City Puncak Alam MARA Cawangan 42300 Selangor Kampus Postcode Puncak Alam, 42300 Bandar Puncak Alam, Selangor, . District of Institution Kuala Selangor Bachelor Degree Study Status Full time Edit Delete Level of Study NFG-ENT530L Class Name NFG-ENT530L Course Name Year Enrolling the 2022 NFG-ENT530L Subject Name subject Month Enrolling the 3 Lecturer Name Norfazlina Ghazali Subject Year Of Internship Internship Enrollment Nο Enrollment Month of Internship Period of Internship Enrollment Training Expected Year To 2024 **Expected Month To** 3 Complete Study Complete Study Related To Study Field Yes

Add New

#### II. MyENT CERTIFICATE



## MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021459878

Nama : SITI NURALIAH ATIKAH BINTI SHAMSUDDIN

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

PENGANGKUTAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

#### MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga : No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/Gefro.Currypuffy/

Alamat Premis Pemiagaan

Tarikh Mendaftar : 02 Jun 2022

Tarikh Kemaskini :

Tarikh Cetak : 14 Jul 2022

Siji Pendaftaran Permiagaan MyENT ini merupakan rekad rasmi permiagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Siji ini secara tidak langsung akan terbatal apabia penama menamatkan pengajars atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusehawanen Heleysia (MASMED) juga berhak membatalkan sijil ini tenpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sehaja. Urusan dan ektiviti perniagaan yang dijelankan oleh penama adalah risika dan tanggungjawab sendiri tanpa melibatkan kepentingan dan noma Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



# MASMED YOUNG ENTREPRENEUR (MyENT)

#### SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021812738

Nama : RAJA FAREESHA FARHANAH BINTI RAJA AMIRRUDDIN

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN)

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#### III. SSM REGISTRATION

#### I. INTRODUCTION OF BUSINESS

#### • Name and Address of Business

Gefro Currypuffy

#### • Mission and Vision

#### Mission

- Gefro Currypuffy is a frozen curry puff business that wants to maintain the quality of foods with affordable prices.
- Gefro Currypuffy 's duty is to produce a tasteable curry puff with the high quality ingredients.
- Gefro Currypuffy aims to produce a frozen curry puff to make people enjoy eating it at any occasion with their loved one without worrying about anything.

#### Vision

Gefro Currypuffy's vision is to be one of the famous frozen curry puffs in this market and can be distributed all over Malaysia.

#### **Organisational Chart**



#### **Descriptions Of Products**

The product that we sell is one of the famous traditional foods or "kuih traditional" and it is one of the highest in demand when it comes to events or any occasions. The kuih tradisional is called Curry Puff or known as "Karipap". We sell Curry puff because we found out from the survey and social media where the demand for the curry puff is always high but the supply for the curry puff is low and it does not fulfil the satisfaction of the customer. To get the high quality of curry puff at an affordable price at this moment is quite difficult or impossible to find. So, we use the opportunity to sell our delicious curry puffs.

We can say and we believe our curry puff can compete with other brands because the ingredients and size of the curry puff is fresh and big. For the flavour of curry puff we have two different types which are potato curry puff and chicken curry puff. The target market for our business is adults and people who love to eat curry puffs. In addition, whenever the customers want to place the order they can visit our facebook page or through whatsapp. Not only that, we also offer free delivery to the 10 people who purchase our curry puff. On the other hand, we provide cash on delivery (COD) only in the Klang Valley.

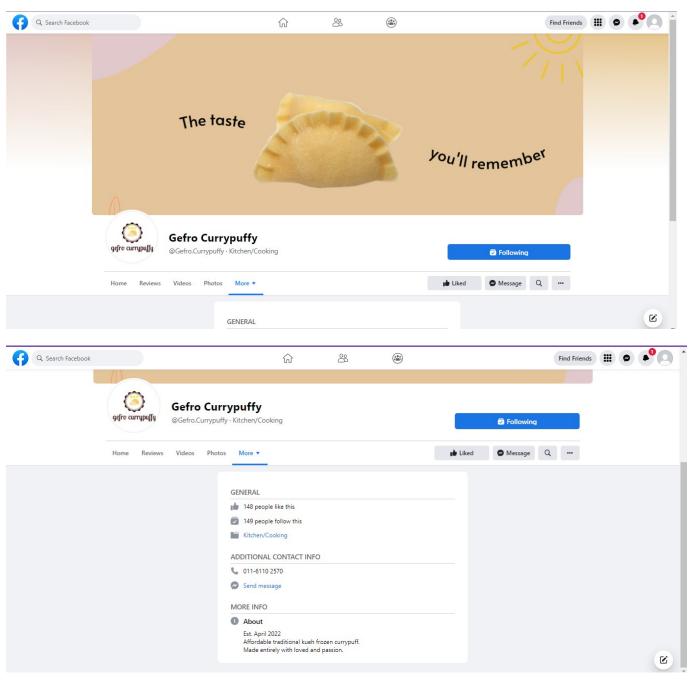
**Price List** 

NO.	TYPE OF CURRY PUFF	PRICE
1.	POTATO CURRY PUFF	RM 8
2.	CHICKEN CURRY PUFF	RM 12

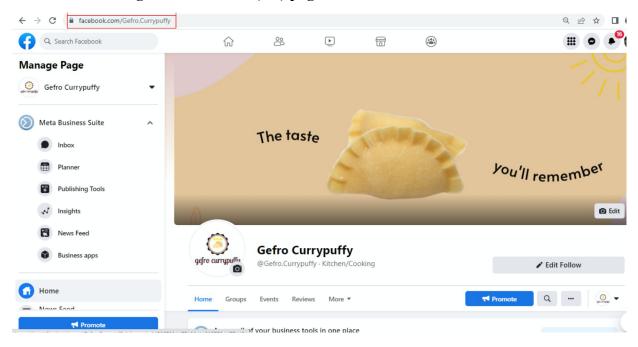
The price of our curry puff is under RM12. 1 pack has 10 pieces of curry puff and our curry puff has 2 different flavours which are *Potato Curry Puff* and *Chicken Curry Puff*. The price for *Potato Curry Puff* is RM8 and *Chicken Curry Puff* is RM12 per pack. For the rate of delivery we only charge RM5 and we only deliver in the Klang Valley.

#### II. FACEBOOK

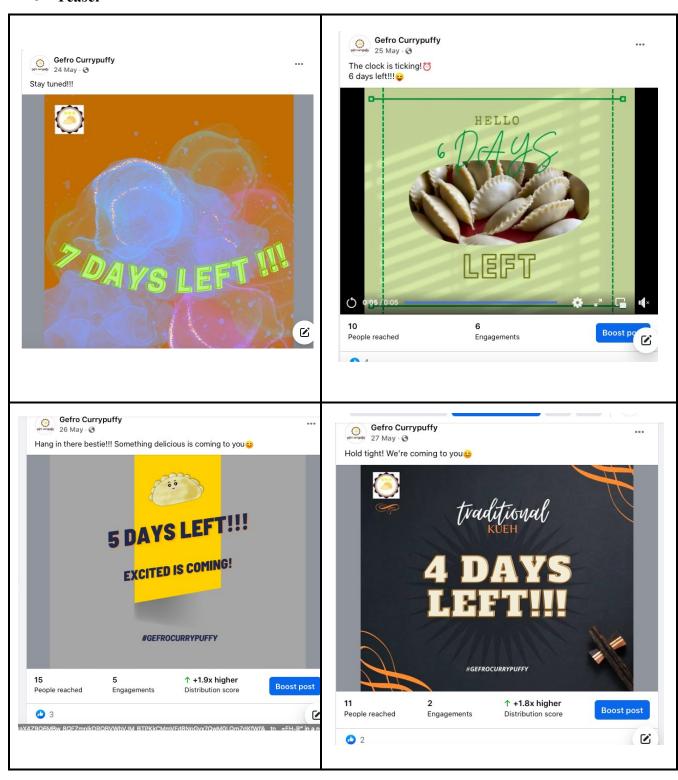
• Creating Facebook (FB) page

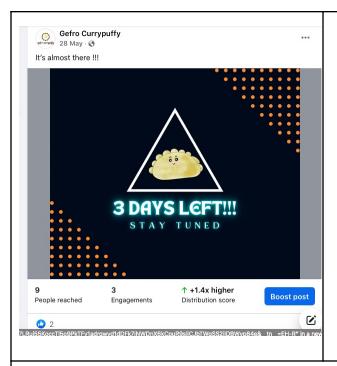


# • Customizing URL Facebook (FB) page

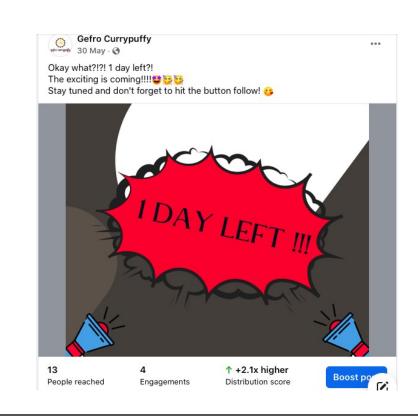


#### Teaser

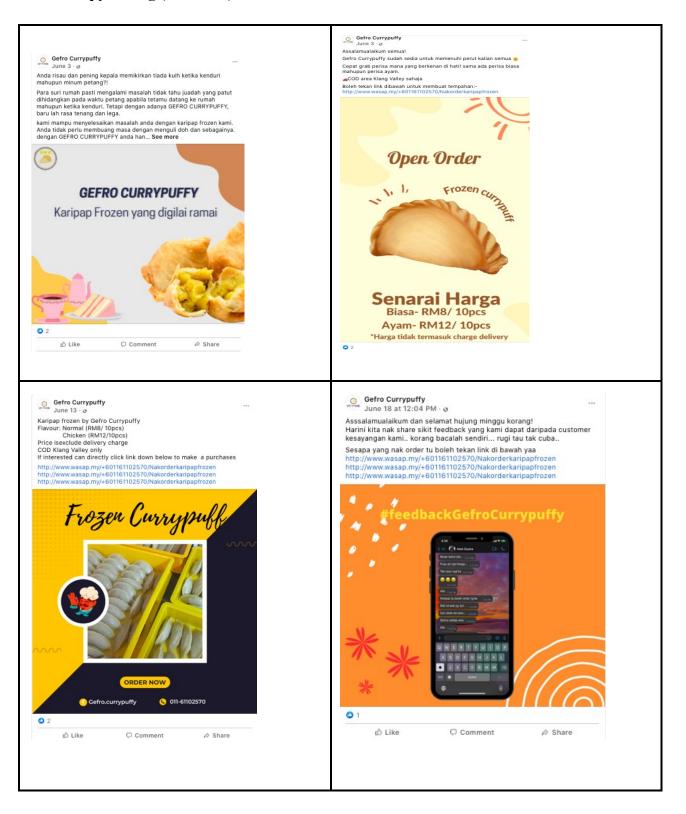


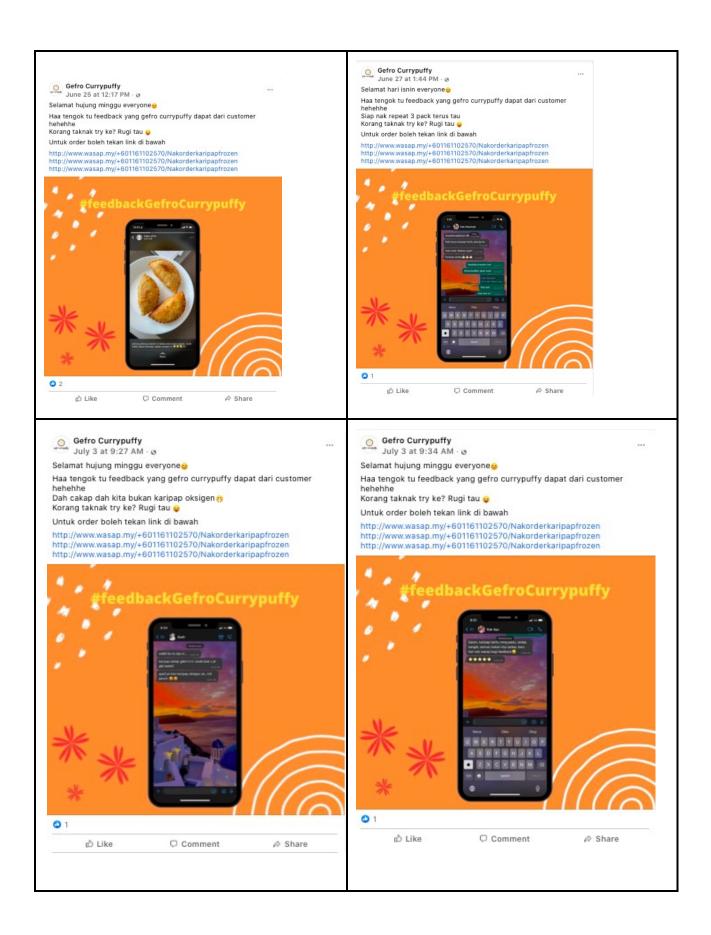


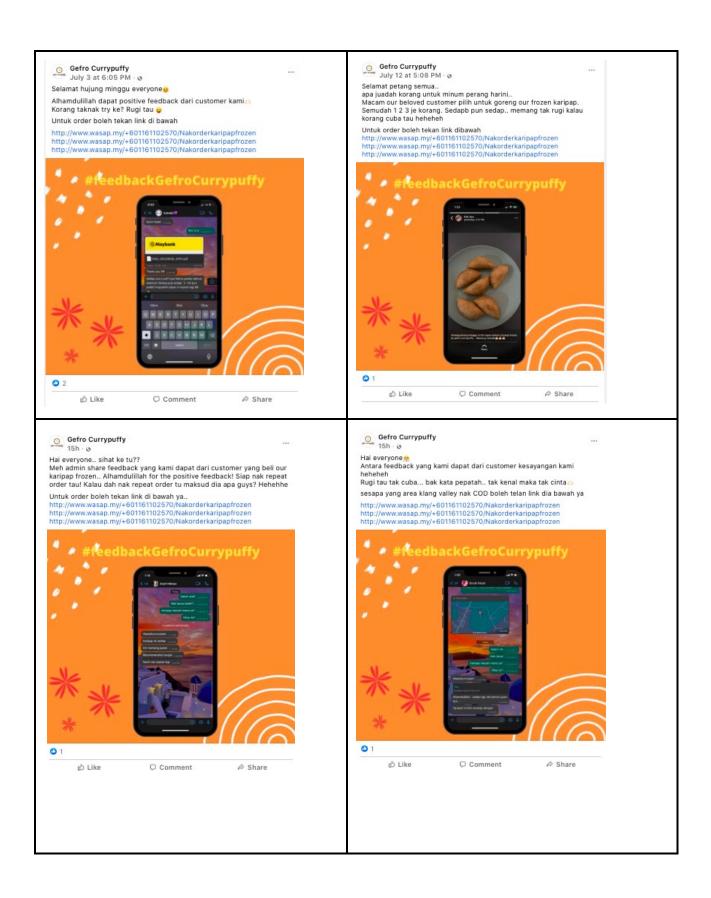


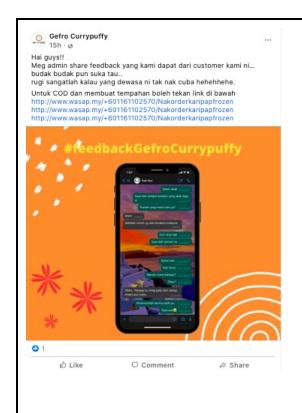


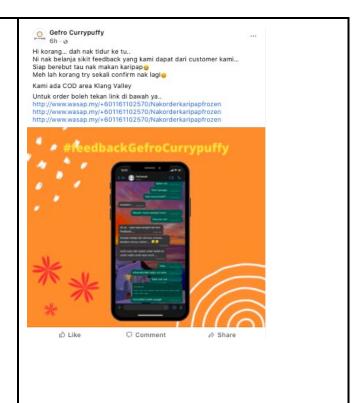
# • Copywriting (Hard sell)











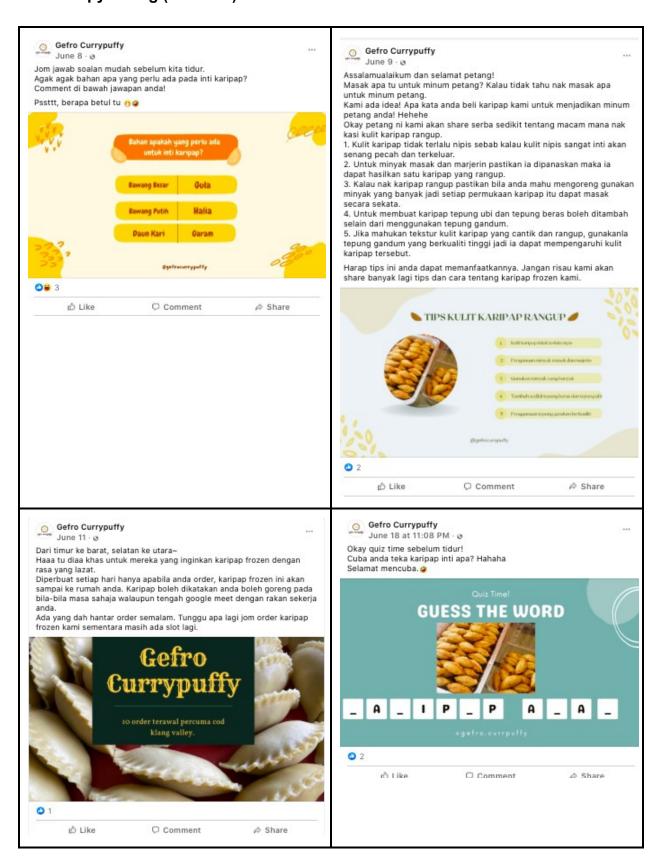
Gefro Currypuffy July 12 at 11:59 AM · @

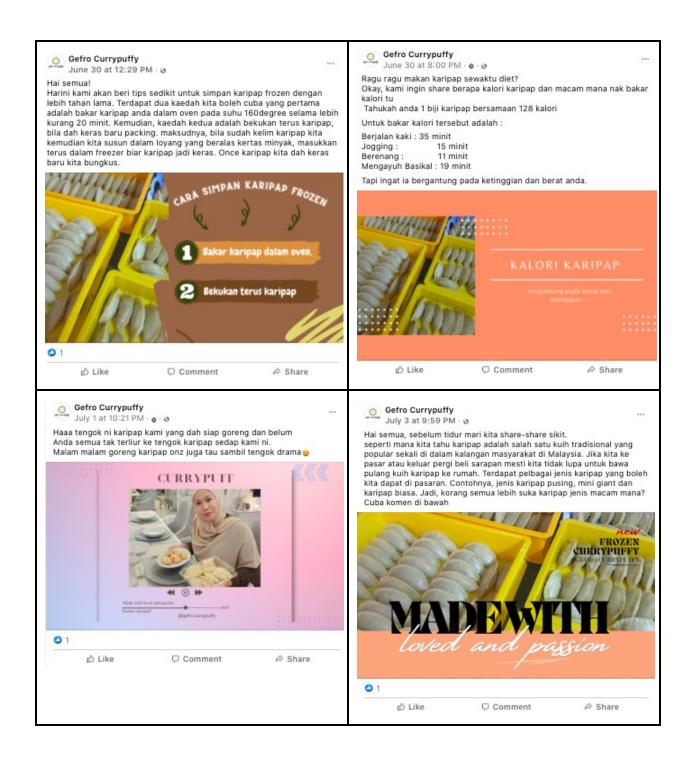


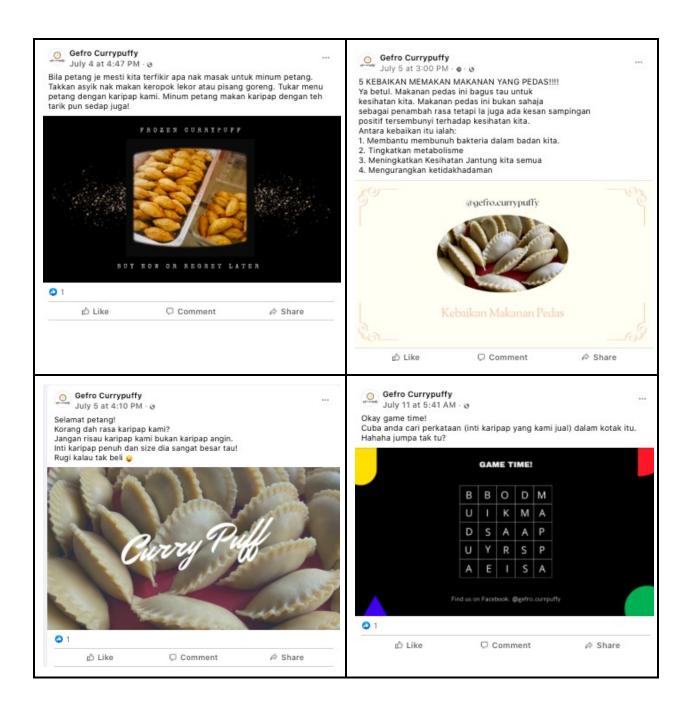


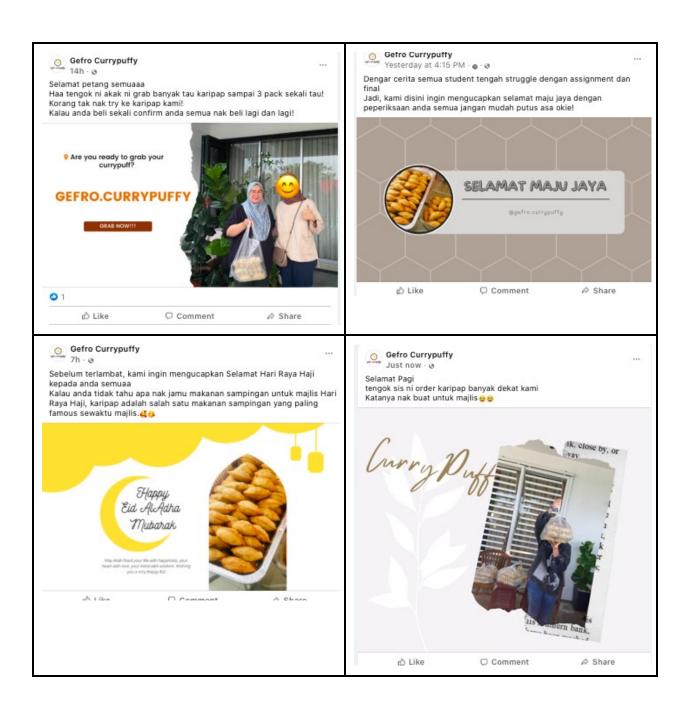


## • Copywriting (Soft Sell)

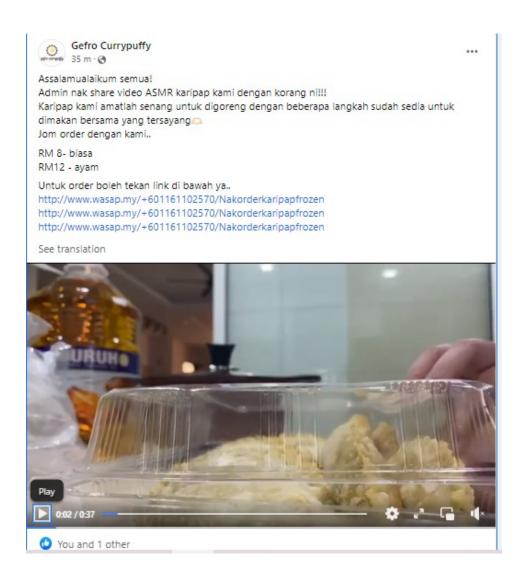








# • Video Marketing

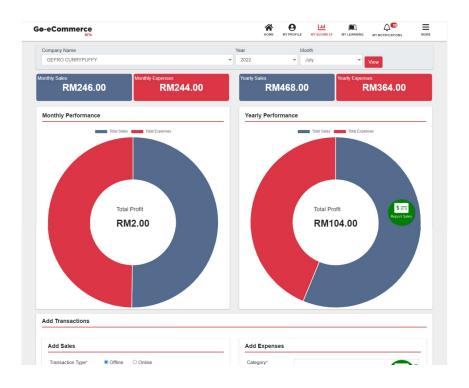


# • Relevant graphics to each post/copywriting

Recent content ↓	Type		Reach <b>①</b> ↑↓	Likes and read	tio <b>6</b> ↑↓ 5	Sticker taps <b>①</b> ↑↓ Repl	ies 🛈 ↑↓ Lin
Assalamualaikum semua! Admin n 14 July 06:11	Post	Boost post		3	2		
Selamat Pagi tengok sis ni order ka 13 July 15:27	Post	Boost post		9	3		
5 KEBAIKAN MEMAKAN MAKANA 13 July 08:11	Post	Boost post		1	2		
Alhamdulillah untuk rezeki petang 13 July 08:05	Post	Boost post		6	2		
Hi korang dah nak tidur ke tu Ni 13 July 07:56	Post	Boost post		20	3		
Dengar cerita semua student tenga 13 July 07:45	Post	Boost post		7	3		
Recent content ↓	Туре		Reach <b>①</b> ↑↓	Likes and reactio	. <b>1</b> ↑↓ Sticke	rtaps 🚯 ↑↓ Replies 🚯	↑↓ Link cl
Ragu ragu makan karipap sewaktu 13 July 07:35	Post	Boost post	4		2		
Sebelum terlambat, kami ingin me 13 July 07:26	Post	Boost post	6	i	2	-	551
Haaa tengok ni karipap kami yang 13 July 07:21	Post	Boost post	8		3		
Selamat petang semuaaa Haa teng 13 July 00:59	Post	Boost post	8		3		
Hai korang Team kami tengah sed 12 July 23:16	Post	Boost post	8		3		
Hai guys!! Meg admin share feedb 12 July 23:10	Post	Boost post	8		3		
Recent content ↓	Туре		Reach <b>①</b> ↑↓	Likes and reactio.	. • ↑↓ Sticke	ertaps <b>()</b> ↑↓ Replies <b>()</b>	↑↓ Link (
Hai everyone Antara feedback y 12 July 23:08	Post	Boost post	7	7	3		
Hai everyone sihat ke tu?? Meh a 12 July 23:02	Post	Boost post	16	5	3		
Selamat petang semua apa juada 12 July 02:08	Post	Boost post	11		3		
Hi salam sejahtera everyone! Ok n 11 July 20:59	Post	Boost post	12	2	3		
Okay game time! Cuba anda cari p 10 July 14:41	Post	Boost post	8	3	3		
Selamat petang! Korang dah rasa k 5 July 01:10	Post	Boost post	9	9	3		

Recent content ↓	Type		Reach ① ↑↓ Li	kes and reactio <b> </b>	Sticker taps <b> </b>	Replies <b>6</b> ↑↓ Link
Bila petang je mesti kita terfikir apa 4 July 01:47	Post	Boost post	10	3		
Hai semua, sebelum tidur mari kita	Post	Boost post	9	3		
Selamat hujung minggu everyone 3 July 03:05	Post	Boost post	12	4		
Selamat hujung minggu everyone 2 July 18:34	Post	Boost post	10	3		1
Selamat hujung minggu everyone 2 July 18:27	Post	Boost post	10	3		l
Hai semual Harini kami akan beri ti 3 29 June 21:29	Post	Boost post	14	3		
Selamat hari isnin everyone © Haa 26 June 22:44	Post	Boost post	10	3		=
Selamat hujung minggu everyone 24 June 21:17	Post	Boost post	14	4	-	
Okay quiz time sebelum tidur! Cub  18 June 08:08	Post	Boost post	13	4		
Asssalamualaikum dan selamat huj 17 June 21:04	Post	Boost post	13	3	-	

# Sales Report



Business Name	Date	Туре	Marketplace(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descripti ons	Created At
GEFRO CURRYPUFFY	24/05/2 022	offline			8					13/07/2 022
GEFRO CURRYPUFFY	24/05/2 022	offline			20					13/07/2 022
GEFRO CURRYPUFFY	24/05/2 022	offline			16					13/07/2 022
GEFRO CURRYPUFFY	24/05/2 022	online			24					14/07/2 022
GEFRO CURRYPUFFY	24/05/2 022	online			24					14/07/2 022
GEFRO CURRYPUFFY	24/05/2 022	offline			24					14/07/2 022
GEFRO CURRYPUFFY	15/06/2 022	offline			16				null	14/07/2 022
GEFRO CURRYPUFFY	15/06/2 022	online			40					14/07/2 022
GEFRO CURRYPUFFY	19/06/2 022	expen ses				Goods	Raw material	50		14/07/2 022
GEFRO CURRYPUFFY	28/06/2 022	offline			18				null	14/07/2 022
GEFRO CURRYPUFFY	28/06/2 022	offline			32					14/07/2 022
GEFRO CURRYPUFFY	30/06/2 022	expen ses				Goods	Raw material	70		14/07/2 022
GEFRO CURRYPUFFY	01/07/2 022	offline			18					14/07/2 022
GEFRO CURRYPUFFY	01/07/2 022	offline			72					14/07/2 022
GEFRO CURRYPUFFY	01/07/2 022	offline			40					14/07/2 022

#### III. CONCLUSION.

In conclusion, we have learnt so many things in the business industry. It is not as easy as we thought where we need to do a proper plan to structure and manage the business in order to ensure the flow of the business runs smoothly. It is encouraged, determined and supported from the surrounding to keep going the business whenever the demand of the order is low.

In addition, to ensure that it is well-known among customers, our business will continue to concentrate on its business strategies, particularly in terms of marketing. We strive to build a solid and loyal customer base each year.

Thus, we are truly happy that we were able to complete this assignment on time. We have earned the valuable experiences to do the business and it will be good for us all to accomplish the task. As our goals are to make the most profit working while being actively involved in the small business. Therefore, we hope that our hard work and dedication will enable us to see that the vision of the business "gefro.currypuffy" can be the finest available in the community