

FACULTY OF BUSINESS AND MANAGEMENT UITM PUNCAK ALAM, SELANGOR

PRINCIPLE OF ENTREPRENEURSHIP

(ENT530)



TITLE: SOCIAL MEDIA PORTFOLIO (THAT'S VOGUE)

PREPARED BY:

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PROGRAMME CODE/CLASS: ENT530/L

PREPARED FOR: NUR FAZLINA GHAZALI

SUBMISSION DATE: 14th JULY 2022

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Next, I'd like to express my gratitude to Miss Nurfazlina Ghazali, the Lecturer of ENT530, for providing us with a lot of guidance to complete this case study. All advice, reprimands, and guidance are helpful in completing this task. Not to mention, my group partner Nurul Nabihah and our supportive colleagues help gain followers and contribute by supporting us through likes on our social media page and providing ideas and suggestions to improve this work. They are such a source of inspiration for me. All the difficulties and hardships encountered would not have been easy without the assistance of my friend.

Thank you.

Executive Summary

Face masks will be likely be a must for a very long time. When its significance was highlighted last year, we were eager to pitch in with our own collection of mask chain, not just in the sake of fashion but also to promote where, who, and how people may stay safe. Without a question, the epidemic has significantly altered our lives. One of them is the required face masks, which are as essential to our appearance as our clothing. Nevertheless, while we adjust to this new norm, we occasionally forget to carry this new necessity. To complement this fundamental item of clothing, there has been a rush of innovations, such as mask chain. That's Vogue shop is an online shop that sell a variety of design of mask chain. It was made to make it easier for users to use face masks especially for Hijabi with ear loop face mask. However, the mask chain not only simplifies but it makes the user look more attractive and stunning. We provide customer with a variety of design with a high quality and an affordable price. Furthermore, the functionality is also a key concern here, this multi-purpose chains can hold onto your masks, mask extender for hijabis and serve as lanyard or eyeglass chains. The customer can wear them on their own as beaded necklaces.

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GO E-COMMERCE REGISTRATION





My ENT CERTIFICATE

| MASI | Akademi VINIVERSITI TEKNOLOGI MARA MARA MASMED) MED YOUNG ENTREPRENEUR (MyENT) |
|---|---|
| SLIP PE | NDAFTARAN PERNIAGAAN PELAJAR UITM |
| No. Pelajar Nama | : 2021103425 : NUR NADIAH BINTI ABD HALIM |
| Program Pengajian Fakulti Kampus | : DIPLOMA PENGAJIAN PERNIAGAAN : Faculty of Business & Management : Selangor |
| | MAKLUMAT PERNIAGAAN |
| Mod Perniagaan Bidang Perniagaan yg diceburi Tempoh Berniaga No. Pendaftaran Perniagaan URL Perniagaan Alamat Premis Perniagaan Tarikh Mendaftar Tarikh Kemaskini Tarikh Cetak | Online Aksesori https://www.facebook.com/Vougemaskchain 28 Jun 2022 28 Jun 2022 |
| | |
| | erupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti. |
| Akademi Pembangunan PKS dan Penggunaan sijil ini hanya diter | Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis. rima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang h risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti. |
| PENG | SALINAN PENDAFTARAN INI DIPERAKUI OLEH DLONG NAIB CANSELOR KEUSAHAWANAN UITM |
| Malaysian Ac | ademy of SME & Entrepreneurship Development (MASMED) |



Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED)

MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar Nama : 2021340701 : NURUL NABIHAH BINTI ZAHARI

Program Pengajian

Fakulti Kampus SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) PENGURUSAN OPERASI
 Faculty of Business & Management
 Selangor

MAKLUMAT PERNIAGAAN

| Mod Perniagaan | : Online | |
|----------------------------|--------------------------------|--|
| Bidang Perniagaan yg | : Aksesori Dan Bekalan Jahitan | |
| diceburi | | |
| Tempoh Berniaga | : | |
| No. Pendaftaran Perniagaan | | |
| URL Perniagaan | : | |
| Alamat Premis Perniagaan | : | |
| Tarikh Mendaftar | : 15 Jun 2022 | |
| Tarikh Kemaskini | : | |
| Tarikh Cetak | : 15 Jun 2022 | |
| | | |

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

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SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

SSM REGISTRATION (PARTNERSHIP)



SUNGGUHPUN SEGALA USAHA TELAH DIAMBIL UNTUK MEMASTIKAN MAKLUMAT YANG DIBERI ADALAH BETUL DAN KEMASKINI PENDAFTAR PERNIAGAAN TIDAK BOLEH DIPERTANGGUNGKAN BAGI SEBARANG KERUGIAN KERANA MAKLUMAT YANG TERSILAP ATAU TERTINGGAL

** MAKLUMAT PERNIAGAAN **

| NAMA PERNIAGAAN | : THATS VOGUE SHOP |
|--------------------------|------------------------------|
| NO PENDAFTARAN | : 202203164188 (003411739-K) |
| ALAMAT UTAMA PERNIAGAAN | 2 T |
| | |
| | |
| BENTUK PERNIAGAAN | : PERKONGSIAN |
| TARIKH MULA BERNIAGA | : 22-05-2022 |
| TARIKH PENDAFTARAN | : 29-06-2022 |
| TARIKH LUPUT PENDAFTARAN | : 28-06-2023 |
| | |

: AKTIF

** JENIS PERNIAGAAN **

SELLING MASK EXTENDER.

STATUS

** MAKLUMAT CAWANGAN **

*** TIADA CAWANGAN ***

UserID : EZBIZ Tarikh : Thu Jun 30 10:06:21 MYT 2022

Nama Perniagaan Nombor Pendaftaran : THATS VOGUE SHOP : 202203164188 (003411739-K)



| NAMA | : NURUL NABIHAH BINTI ZAHARI |
|---|--|
| ALAMAT KEDIAMAN | 8 |
| | |
| NO K/P (LAMA) | 4 |
| NO K/P (BARU) | |
| TARIKH LAHIR | Character and the second |
| BANGSA | : MELAYU |
| JANTINA | : PEREMPUAN |
| KEWARGANEGARAAN | : WARGANEGARA MALAYSIA |
| TARIKH MASUK | : 22-05-2022 |
| | |
| | |
| NAMA | : NUR NADIAH BINTI ABD HALIM |
| NAMA ALAMAT KEDIAMAN | |
| | |
| | |
| ALAMAT KEDIAMAN | а : В |
| ALAMAT KEDIAMAN NO K/P (LAMA) | а : В |
| ALAMAT KEDIAMAN NO K/P (LAMA) NO K/P (BARU) TARIKH LAHIR | |
| ALAMAT KEDIAMAN NO K/P (LAMA) NO K/P (BARU) TARIKH LAHIR BANGSA | |
| ALAMAT KEDIAMAN NO K/P (LAMA) NO K/P (BARU) TARIKH LAHIR BANGSA JANTINA | : : : : MELAYU |
| ALAMAT KEDIAMAN NO K/P (LAMA) NO K/P (BARU) TARIKH LAHIR BANGSA JANTINA KEWARGANEGARAAN | : : : : MELAYU : PEREMPUAN |

MAKLUMAT YANG DIBEKALKAN ADALAH EKSTRAK DARIPADA DOKUMEN YANG TELAH DIDAFTARKAN DENGAN PENDAFTAR.

PENDAFTAR PERNIAGAAN, SEMENANJUNG MALAYSIA TARIKH : 30/06/2022

DOKUMEN INI ADALAH CETAKAN KOMPUTER. TANDATANGAN TIDAK DIPERLUKAN.

UserID : EZBIZ Tarikh :Thu Jun 30 10:06:21 MYT 2022



1.0 INTRODUCTION OF BUSINESS

1.1 Business Profile

That's Vogue is the name of an online store that sells that kind of accessory and it was established after the presence of Covid-19. The store of That's Vouge was founded by Nur Nadiah together with her partner, Nurul Nabihah. The reason why we choose 'That's Vouge' for our store name is that there's a lot of elegant design which could make the user look more gorgeous and stylish. The establishment of this online store when we realized that it is a bit difficult for Hijab girls to wear a face mask, especially when there is more earloop mask than head loop mask. Due to high customer demand, this product is the best seller at the online store, particularly during Covid-19.

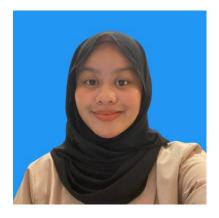
Because the demand for mask chains is increasing by the day, we wish to sell this product. As a result, That's Vogue has decided to sell magnetic mask chains on Facebook. Because almost everyone in Malaysia has a Facebook account and is familiar with the app. As a result, communicating with anyone in Malaysia, as well as the rest of the country, is quite simple.

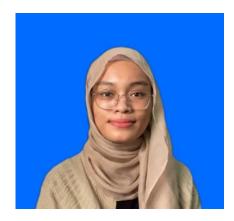
Furthermore, Facebook allows for contacting people via advertisements prepared on Facebook, making it easier for the seller to promote the goods. Most people have a Facebook account, allowing them to identify the products the seller is promoting.



| Name of Business | That's Vogue Shop |
|--------------------|---|
| Business Address | |
| | |
| Nature of Business | Accessories |
| Business Email | Thatsvogue@gmail.com |
| Social Media | Facebook (@Vougemaskchain) |
| | https://www.facebook.com/Vougemaskchain |
| Contact Number | |
| Operation Hours | Monday - Saturday 10.00am - 6.00pm |

1.2 Organizational Chart





Founder of That's Vogue

NUR NADIAH BINTI ABD HALIM

Co-Founder of That's Vogue

NURUL NABIHAH BINTI ZAHARI

1.3 Mission and Vision

| MISSION | VISION |
|---|---|
| That's Vogue believes that design can give the best human experience and help others. Thus, we provide our best collective design to benefit the community and at the same time spread awareness of Covid-19. | To give customers the most compelling shopping experience possible. |

1.4 Description of Product

Magnetic face mask chain is simply a stainless-steel chain that is 70 cm long and 0.2 cm broad, available in a variety of colours and patterns. Both single-use and reusable face masks can be worn with it. Our mask chains contain multi-purpose chains that may be used as lanyard or eyeglass chains, hang onto your masks, and function as a mask extender for hijabis. It is intended so after you remove your mask and do not have a place to put it, such as when you get in your car and wish to remove it between errands, you may keep track of it.

Our Magnetic Mask Chain are made specially for hijabis as it has magnet to use it as extender. It makes it simple for our customers to wear their masks over their headscarves. The ability to put on and take off your mask without jeopardizing your modesty is made possible by its novel adjustable magnetic fastening. This chain can also prevent masks from becoming soiled when removed since it hangs around the neck. With its elegant style, 14k gold plating over nickelfree brass, and selection of mask chains, every outfit will look better with one of these accessories. Available in gold, white and silver which its minimalistic design will be pretty inconspicuous and can be easily paired with any look. What's more, the chain is made up of titanium steel for durability. Its ends too are attached to a hook to provide easy clipping. We provide mask chain that are very convenient for our customers.

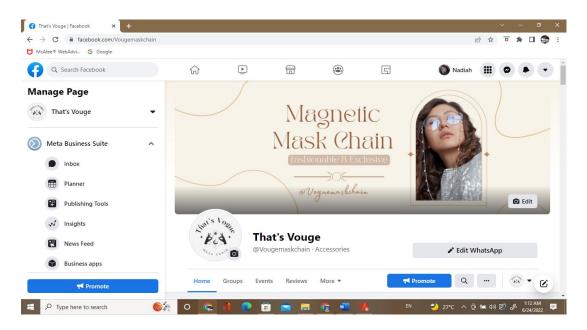




1.5 Price List

| Item | Price |
|-----------------------------------|-------|
| <section-header></section-header> | RM11 |
| <section-header></section-header> | RM15 |

2.0 FACEBOOK

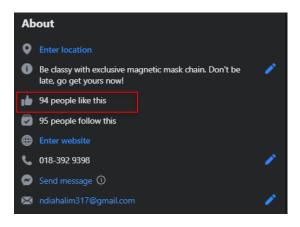


2.1 Creating Facebook (FB) Page (Siap)

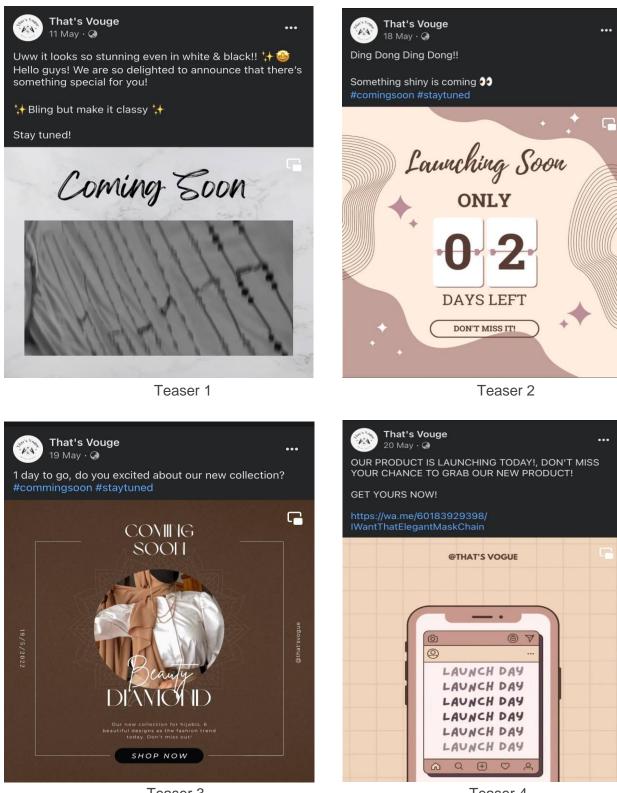
2.2 Customizing URL Facebook (FB) page (Siap)

https://www.facebook.com/Vougemaskchain

2.3 Number of Likers

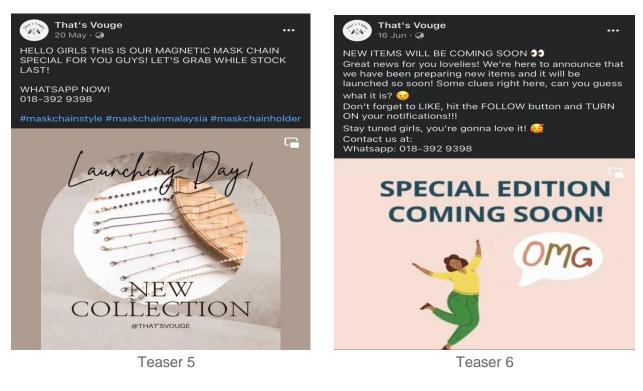


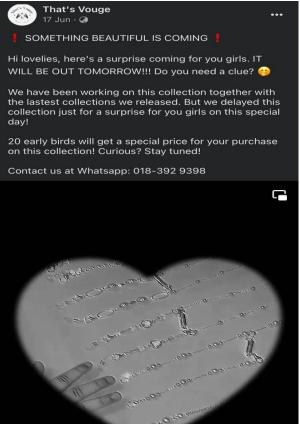
2.4 Facebook (Fb) Post - Teaser



Teaser 3

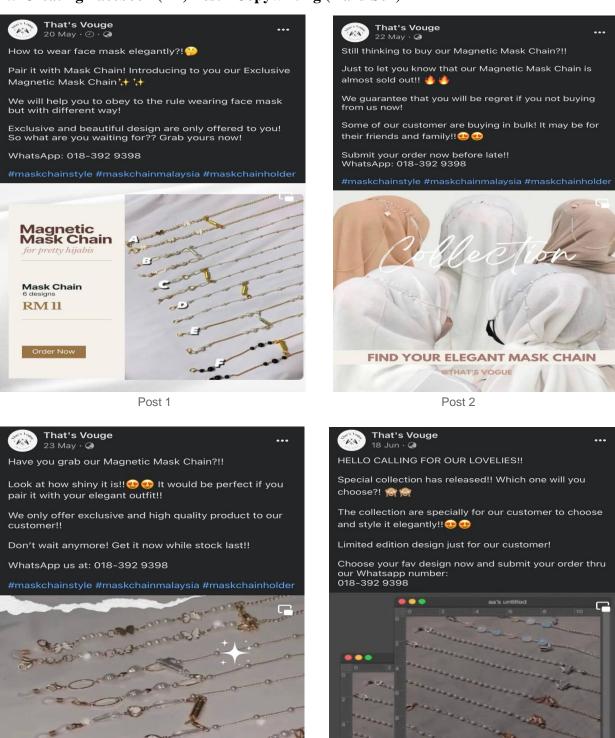
Teaser 4





Teaser 7

2.5 Creating Facebook (FB) Post - Copywriting (Hard Sell)



ORDER NOW

Post 3

Post 4

10



That's Vouge 25 Jun ⋅ 🥥

•••

Happy saturday lovelies! Always forgot wear you put your face mask??

Mask chain probably a must for us hijabis since we have to wear face mask all the time now.

With affordable price and exclusive design, we surely can help you, at the same time match your beautiful outfit!

What are you waiting for?! Order now at: Whatsapp: 018-392 9398



Post 5

< 🛞

Posted by Nabihah Zaha 29 Jun · ᢙ

Hello Gorgeous Gorgeous Girl! 🐆

Do you agree the design are simple yet elegant to style it?

it?

Take a look to our mask chain special edition! Which one will you choose girl?

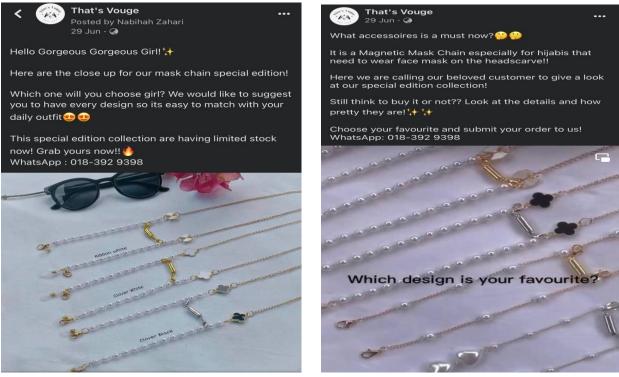
Most of our customer cant choose which one they want to purchase so they grab all the design!!

This special edition collection are having limited stock now! Take an action now!!

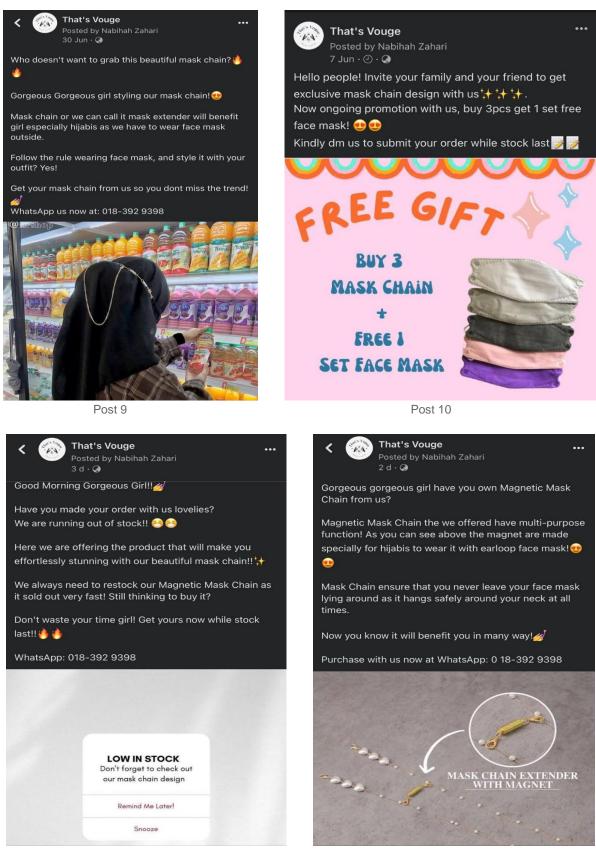
WhatsApp : 018-392 9398



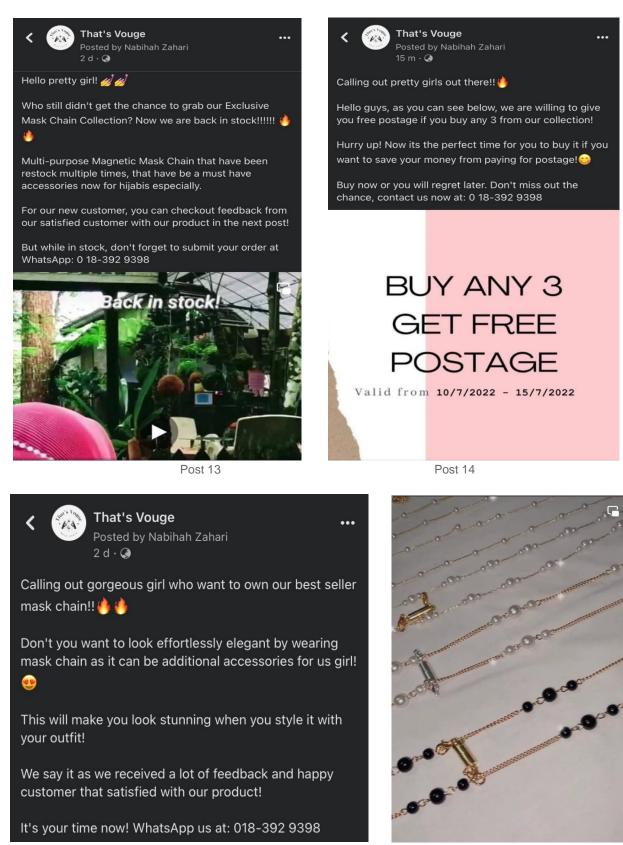




Post 7



Post 11





Posted by Nabihah Zahari 1 h · 🚱

HELLO PRETTY GIRL!!

We are here to give you discount with RM7! Limited time offer!!

Go to our catalogue now and choose from our new collection of designs that you like. Don't miss the last chance to get this offer.

You can buy it for your friends as a gift too.

Just contact us and we will offer you a box for a surprise gift and provide a wish card.

WhatsApp now at: 018-392 9398



Post 16



•••

Gorgeous girl where are you?! We are calling you to make sure you have own Magnetic Mask Chain!

....

Ask you family and friends, if they know how Magnetic Mask Chain function. Most of hijabis nowadays need Magnetic Mask Chain in their daily life!

We guarantees our Magnetic Mask Chain will make your life easier girls! '+ '+

Make sure to checkout feedback from our customer if you still thinking to buy it.

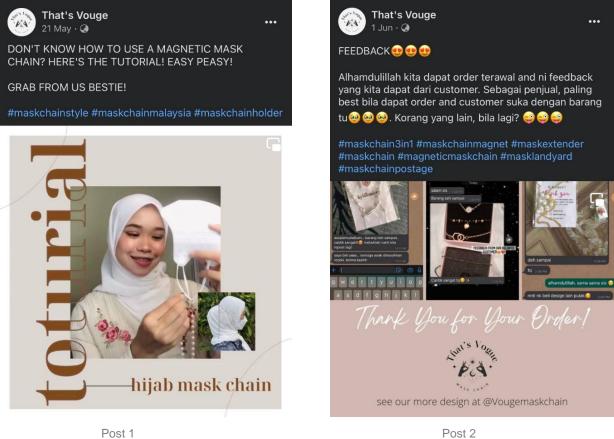
Hit us at WhatsApp: 018-392 9398



Post 17

2.6 Creating Facebook (FB) Post - Copywriting (Soft Sell)

When running a business, a soft sell is a type of marketing technique. When some companies sell their product, they do not want people to become bored with the company selling advertisements. That's Vogue using quotes, sharing the functions of magnetic mask chain and some other myth of mask chain for soft sell advertisement. The following graphic shows a copywriting post for soft selling of That's Vogue store:



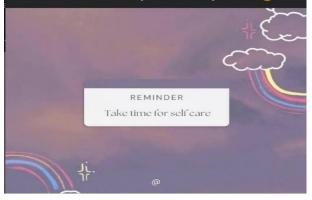
Post 1



We all want to be fantastically healthy and live a long and happy life. But we may not realise that each of us possesses the solution to these problems within ourselves.

What is a "self-care"?

It is the intentional practise of protecting and improving our own physical and mental health as part of a balanced lifestyle. Self-care includes the deliberate acts of eating well, getting enough sleep, exercising regularly, maintaining a strong social network, tending to our spiritual needs, protecting our financial security, and much more. How well do you look after yourself?



Post 3



That's Vouge Posted by Nabihah Zaha 13 Jun • ② • ᢒ

Happy customer, happy us! Thank you so much to our lovely customer for purchasing from us. She purchased all of our mask chain collections for both her and her sister on the promotion day

sister on the promotion day e Nothing makes me happier than knowing how my customers are happy with their purchase of our products Still wondering which mask chain design collections should you purchase? Stocks are limited, grab yours now

before its too late! We promise you won't ever regret purchasing from us, lovelies

Place your order at: Whatsapp : +60 18-392 9398



Thank you so much for purchasing from us



...

Post 4



FACTS ABOUT GOLD 🚼

Hellooo lovelies! Here's another knowledge I just wanna share with you girls. How much do you know about gold? Gold is a precious metal that's been used in jewelry since humans first began adorning themselves. Pure gold is soft, shiny, bright yellow, and easily shaped. It doesn't tarnish. But when it's alloyed with another jewelry making metal, the other metal may tarnish and cause the whole piece to look dull until it's cleaned and polished. Here's some interesting facts about gold you might not know yet!

 Over the last 100 years South Africa has been the largest supplier of gold in the world. That's recently changed along with just about everything else and China is actually now the largest provider of gold in world.
 The largest gold nugget ever found was actually from Australia and weighed over 200lbs. That's a lot of gold iewelry.

3. Pure gold is always gold and to make it other colors it is mixed with other metals to change it. For example rose gold is actually gold with a hint of copper to provide

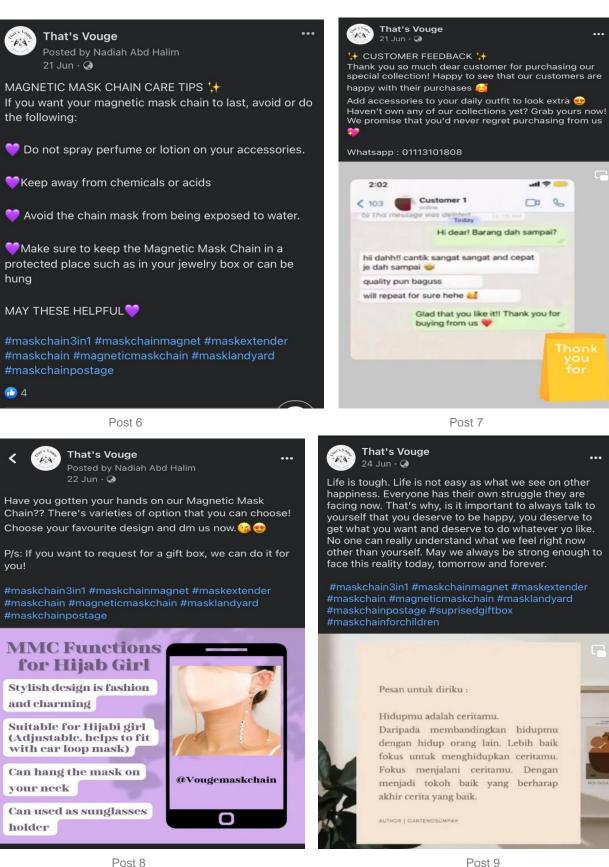
that rose color to the metal. 4. Although nobody knows for sure the current estimates are that 80% of the worlds gold is still buried

underground. This is a great opportunity for you to go outside or to the beach and try digging for some gold jewelry. There's plenty of it still underground.

So, how was that? Its so interesting, isn't it? How about Mask Chain with gold colour? Get yours now: Whatsapp - 018-392 9398









<

<

kita.

Tak lama lagi dah nak raya Haji 🎧. Walaupun sekarang dah diberikan kelonggaran tak perlu pakai face mask ditempat awam, korang tetap kena pakai ditempat yang kecil atau ramai orang terkumpul. Contohnya melawat rumah orang. Korang punya mask chain masih okay ke tu??? Kalau ada mask chain ni senang kita nak tanggal pakai balik 😁. Lagi lagi masa nak makan dan solat. Haaa mana yang dah hilang ke nak cari design baru ke jangan pening pening. Kami ada!

#comingsoon #maskchain3in1 #maskchainmagnet #maskextender #maskchain #magneticmaskchain #masklandyard #maskchainpostage



Post 11

Posted by Nadiah Abd Halim

Kawan-kawan, dalam berniaga ini kalau orang cakap produk kita mahal, itu tandanya dia bukan pelanggan

Kalau orang cakap produk kita nampak murah, iya itu

Tak usahlah merungut, meroyan dan merentan bagai di

media sosial hanya kerana seorang dua pelanggan yang

Di Malaysia ada 32 juta penduduk. Kalau 2 orang bising cakap gitu gini, maksudnya kita ada lagi 31,999,998

Tenang. Allah takkan beri mudah-mudah. Allah suruh kita belajar tenangkan hati dahulu. Bisnes bukannya benda senang buka meja kemudian jutaan manusia terus beli.

That's Vouge

25 Jun · 🕥

juga bukan pelanggan kita.

peluang untuk jual produk kita.

bising begitu begini.



•••

That's Vouge Posted by Nadiah Abd Halim 26 Jun · ᢙ

UPDATE!!

Alhamdulillah, semalam kami dah post out beberapa parcel yang dah buat order dengan kami 💗 InsyaAllah dua tiga hari sampai ke rumah korang 🕹 😂 😂

...

Siapa tak happy kalau dapat order dari customer kannn 600

#maskchain3in1 #maskchainmagnet #maskextender #maskchainpostage #suprisedgiftbox



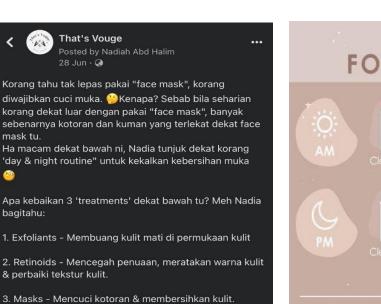
Post 12





Bisnes ialah tentang bantu orang lain. Banyak benda nak kena buat, fikir, rancang, belajar, baiki dan sentiasa rendah diri.

Post 13



Haa, jadi itulah kebaikan 'treatments' yang korang kena buat 2/3 kali seminggu. Jom jaga kebersihan muka!

#maskextender #maskchain #magneticmaskchain



<

That's Vouge 28 Jun · 🥥

Happy Tuesday everyone! Daripada gambar bawah ni, korang lagi suka hitam atau putih? 🤔 Kalau hitam, nampak elegant. Kalau putih pula nampak berseri. Peningkan nak pilih hmm 🥹 🥹

#maskchain3in1 #maskchainmagnet #maskextender #maskchain #magneticmaskchain #masklandvard



Post 15



Post 14

•••



...

Good evening gorgeous girl! 🥶 🙂 🥴 Korang mesti dah penat fikir kerja seharian kan? Petang ni jom kita main game teka perkataan hehe. Mana tahu boleh hiburkan sikit hari hari korang. 🐸 🐸 Jom jom kami nak tengok komen yang paling cepat dan tepat.

#maskchain3in1 #maskchainmagnet #maskextender





That's Vouge Posted by Nadiah Abd Halim 5 d • 🕢

PEMAKAIAN PELITUP MUKA YANG SALAH 👭

Korang pernah tak pakai pelitup muka dengan cara kat gambar atas ni? Haa kalau ada, lepasni korang kena ubah tau, sebabbbb cara kat atas ni cara yang salah. Tak kira lah walau apa jenis pelitup muka korang guna, cara pemakainan seperti di dalam gambar ni tetap salah. Kan kita nak sama sama kurangkan jangkitan covid-19, haaa jom pakai pelitup muka dengan cara yang betul. Nak tahu cara yang betul? Tengok komen!

...

#maskchainmagnet #maskchainmagnet #maskextender #masklandyard #maskchain #maskchainmalaysia #maskchainpostage

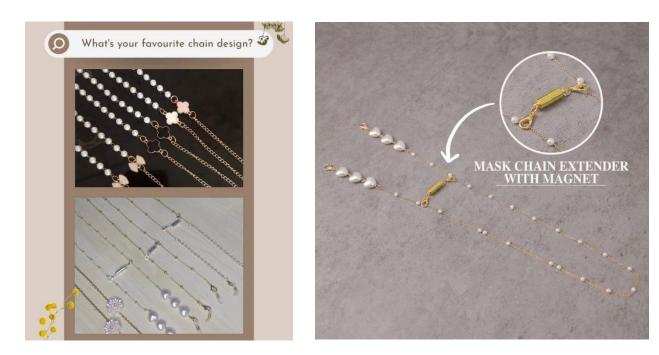


Post 17



2.7 Relevant Graphic













2.8 Sales Report

Go-eCommerce

| Busines s Name | Date | T y p e | Marketpl ace(if any) | Others Marketplace (if any) | Total Sales (RM) | Expense s Category | Expenses Subcatego ry | Total Expenses (RM) | Descriptions | Crea ted At |
|------------------------|--------------------|---------------------|----------------------------|-----------------------------------|------------------------|--------------------------|-----------------------------|---------------------------|--|--------------------|
| Thats Vogue Shop | 21/0 5/20 22 | o nli e | Social Media | null | 44 | | | | Nama: Mastura Bt Mohamad Sah (ICT) No. Telefon: 013-6912895 Alamat: Pejabat Pendidikan Daerah Jasin, 77000 Jasin, Melaka Tracking number: 620001461005352 Item: Mask Chain RM11 A-1 B-1 C-2 | 04/0 7/20 22 |
| Thats Vogue Shop | 25/0 5/20 22 | of fli n e | null | null | 33 | | | | Nama: Khadija Othman No. Telefon: 0162158469 Alamat: A-01-12 pangsapuri damansara bistari jalan harapan seksyen 19 petaling jaya selangor darul ehsan Item: Mask Chain RM11 A-1 C-1 E-1 | 05/0 7/20 22 |
| Thats Vogue Shop | 01/0 6/20 22 | of fli n e | null | null | 22 | | | | Nama: Siti Nasuha Fahira Telefon: 0104036923 Alamat: No51 jalan sr 6/1c taman saujana rawang, 48000 Selangor Item: Mask Chain RM11 D-1 F-1 | 05/0 7/20 22 |
| Thats Vogue Shop | 05/0 6/20 22 | o nli e | Social Media | null | 55 | | | | Nama: Siti Nur Farahaina No. Telefon: 0172742084 Alamat: No. 33 Jalan Hijau 11/5, Bandar Tasik Puteri (block 16), 48020 Rawang, Selangor. Tracking no: 620001461728768 Item: Mask Chain RM11 A-1 C-2 E-1 F-1 | 05/0 7/20 22 |
| Thats Vogue | 08/0 6/20 | o nli | Social Media | null | 33 | | | | Nama: Huwaina Emalin Wan Hussin No. Telefon:01133226715 | 05/0 7/20 |

| Busines s Name | Date | T y p e | Marketpl ace(if any) | Others Marketplace (if any) | Total Sales (RM) | Expense s Category | Expenses Subcatego ry | Total Expenses (RM) | Descriptions | Crea ted At |
|------------------------|--------------------|---------------------|----------------------------|-----------------------------------|------------------------|--------------------------|-----------------------------|---------------------------|---|--------------------|
| Shop | 22 | n e | | | | | | | Alamat-Lot 1084 Kampung Chepa,Jalan Sultan Omar,16150 Kota Bharu, Kelantan No Tracking: 620001463523716 Item: Mask Chain RM11 B-1 C-1 D-1 | 22 |
| Thats Vogue Shop | 15/0 6/20 22 | of fli n e | null | null | 55 | | | | Nama: Siti Nur Farahaina No. Telefon: 0172742084 Alamat: No 39 Jalan Hijau 11/5, Bandar Tasik Puteri (block 16), 48020 Rawang, Selangor Mask Chain RM11 C-3 D-2 | 05/0 7/20 22 |
| Thats Vogue Shop | 20/0 6/20 22 | o nli n e | Social Media | null | 60 | | | | Nama : Mohammad Fitri Bin Abu Bakar No phone : 012-5561451 Alamat: Pejabat Polis Mahkamah, Tingkat 1 Bangunan Annex, Kompleks Mahkamah Lebuh Light, 10200 Georgetown, Pulau Pinang Tracking no: 620001464181885 Item: Special Edition RM15 Sweet Pear -2 Love Chain -1 Clover White -1 | 05/0 7/20 22 |
| Thats Vogue Shop | 22/0 6/20 22 | o nli e | Social Media | null | 45 | | | | Nama: Izzati Norsyahirah binti Sharudin No. Telefon: 017-7279931 Alamat: No. 7, Jalan Dahlia 33, Taman Dahlia,81200 Johor Bahru,Johor. Tracking no: 620001465680522 Item: Special Edition RM15 Clover Black-1 Clover Black-1 Sweet Pearl-1 | 05/0 7/20 22 |
| Thats Vogue | 08/0 7/20 | of fli | null | null | 33 | | | | Nama: NUR AININ SOFIYA BINTI ABDUL LATIB No tel:0182232690 | 08/0 7/20 |

| Busines s Name | Date | T y p e | Marketpl ace(if any) | Others Marketplace (if any) | Total Sales (RM) | Expense s Category | Expenses Subcatego ry | Total Expenses (RM) | Descriptions | Crea ted At |
|------------------------|--------------------|--------------------|----------------------------|-----------------------------------|------------------------|--------------------------|-----------------------------|---------------------------|---|--------------------|
| Shop | 22 | n e | | | | | | | Alamat: NO 4 LORONG 4/6 TAMAN MUHIBBAH, RAWANG 48000, SELANGOR DARUL EHSAN Item: Mask Chain RM11 A-2 B-1 | 22 |
| Thats Vogue Shop | 27/0 6/20 22 | o nli e | Social Media | | 26 | | | | Nama: NUR BALQIS BINTI ABDUL MOLOK No. Telefon: 0183660446 Alamat: LOT 9763 JALAN 7/1 KAMPUNG MELAYU KEPONG 52100 KUALA LUMPUR Tracking no: 620001042011 Item: Mask chain Rm11 D Special edition C-Black | 08/0 7/20 22 |
| Thats Vogue Shop | 29/0 6/20 22 | o nli e | Social Media | | 52 | | | | Nama: ain lazak No. Telefon: 0139714084 Alamat: ja 5334 lorong 4 taman Gunung 77100 Asahan melaka Tracking no: 620001470721455 Item: Special Edition Rm15 Sweet-1 Pearl-1 Mask Chain Rm11 B E | 09/0 7/20 22 |
| Thats Vogue Shop | 04/0 7/20 22 | o nli n e | Social Media | | 30 | | | | Nama: WAHIDAH No. Telefon: 01123211481 Alamat: 25, Medan Istana 6, Bandar Ipoh Raya 30000 Ipoh Perak Tracking no: 620001471518462 Items: Special edition Rm 15 C-White Love | 09/0 7/20 22 |

3.0 Conclusion

To summarize, when starting a small or large business, a social media platform is an effective selling platform. It is because people nowadays are preferring using technology and the internet to share any kind of information including generating a side income using social media platforms such as Instagram, Facebook, Bigo Live, and TikTok. People who want to start a business using social media platforms, on the other hand, must have basic knowledge and technological skill when it comes to promoting a business.

When promoting a product, there are several skills and techniques to consider, including hard sell and soft sell copywriting. These types of copywriting can be learned for free on YouTube and other websites on how to write effective copywriting that can pique people's interest in purchasing our product. Furthermore, hard-sell refers to promoting a product directly to customers or people, whereas soft-sell refers to selling a product indirectly. A soft sell is essential in online business because people may lose interest in our product if we only focus on our product. If they are unaware of the reason they purchase our product, they may believe that it is a waste of money and time.

People need to know the benefits of the product before they buy it, so the seller must be advanced in addressing people's interests with any creative promoting techniques. If they are unaware of the reason they purchase our product, they may believe that it is a waste of money and time. As a result, the seller must use soft-sell copywriting to increase the number of people who buy the product by sharing a benefit of the product, relating the product to a new trendy product, and sharing the ingredient made for the product.

When sellers use an effective marketing strategy, it increases product sales and builds customer trust in our product. They will buy again once they know that our product is worth every penny they spend, and businesses must now put in more effort to promote a product than they did in the beginning. If a company's target market is youngsters, the seller should look for a suitable online platform that they frequently use, such as TikTok, Bigo Live, Instagram, and Twitter. Meanwhile, if the product sells suits for adults or the elderly, Facebook or Twitter are appropriate online platforms.

4.0 Appendix

