



SOCIAL MEDIA REPORT

PRINCIPLE OF ENTREPRENEURSHIP (ENT530)

: BA - FACULTY OF BUSINESS AND MANAGEMENT **FACULTY PROGRAMME**

: BA241- BACHELOR OF BUSINESS ADMINISTRATION

(HONS). INSURANCE

SEMESTER : 4

: MADAM NORFAZLINA GHAZALI LECTURER

GROUP : ENT530L

STUDENT NAME	STUDENT ID
HEBRITNEY RAPITI	2020818934
NURWAHIDA BINTI IRWAN	2020897344

ACKNOWLEDGEMENT

Firstly, in the name of Allah, the Most Merciful and Most Gracious, Alhamdulillah for the strength and change for completing this social media report. To our lecture, Madam Norfazlina Ghazali showed great appreciation for the valuable advice and guidance. To work this report, she inspired us greatly. We also would like to thank her for showing us guidelines that related to the social media report.

We would like to sincerely thank my classmate who helped us throughout this assignment. Really appreciate their kindness and moral support during Online Distance Learning (ODL). Last but not least, for their endless prayers and encouragement, our deepest gratitude goes to our parents. For those that contributed and helped us towards this assignment, your kindness means a lot to us. Finally, we would like to thank everyone who has helped us directly and indirectly in the success of this course. Thank you so much.

EXECUTIVE SUMMARY

The business is based on a partnership. The business's name is called Hidaney Sweet and was created on 25th May 2021. Hidaney Sweet located in NO 64 Jalan Jelai 3 Off Jalan Kim Chuan 42 000, Pelabuhan Klang Selangor. Our partnership business is categorised in food and beverage. It has its own vision and mission to provide products with good quality for our customers and expand the business further in the future.

There are two products produced by the business. The first product is Kek Batik which is made from a combination of milo powder and biscuit. The product is sold at RM5 for the small box size and RM10 for the big box size. Makaroni buah is the second product from Hidaney Sweet. This product is made from a combination of fruits, macaroni, and mayonnaise. This product is sold at RM5 per box.

All the students or partners who take this course need to create a Facebook platform for their business pages and the student needs to post teaser, hard sells, and soft sells. It is an important requirement to be fulfilled by students to ensure that they follow the entire rubric given by the lecturer to get marks. At the end of this report, there is proof that the students really did the assignment truthfully and followed through all the requirements through screen captured pictures and a link to the Facebook page.

TABLE OF CONTENT

No.	Content	Pages
i.	Acknowledgement	1
ii.	Executive Summary	2
1.0	BUSINESS REGISTRATION 1.1 Go-ecommerce Registration 1.2 MyEnt Certificate 1.3 .SSM Registration	4-8
2.0	INTRODUCTION OF BUSINESS 2.1 Name and Address of Business 2.2 Organization Chart 2.3 Mission and Vision 2.4 Description of Products and Services 2.5 Price list	9 - 13
3.0	FACEBOOK (FB) 3.1 Facebook Page 3.2 Custom URL Facebook Page 3.3 Facebook (FB) Post – Teaser 3.4 Facebook Copywriting – Hard Sell 3.5 Facebook copywriting – Soft Sell 3.6 Frequency of Posting 3.7 Sales Report	14-45
4.0	CONCLUSION	46

1.0 BUSINESS REGISTRATION

1.1 Go-Ecommerce Registration



Figure 1: Business Profile

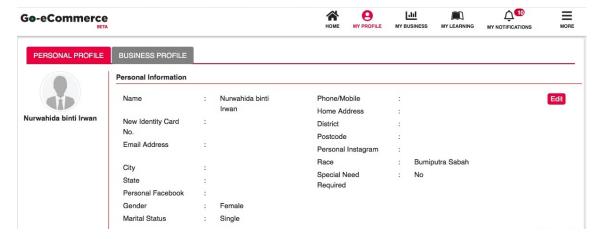


Figure 2: Go-eCommerce Personal Profile

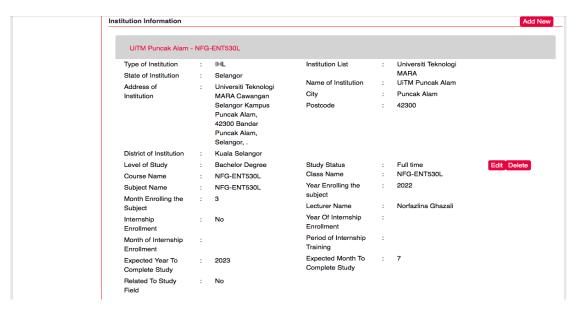


Figure 3: Go-eCommerce Institutional Information

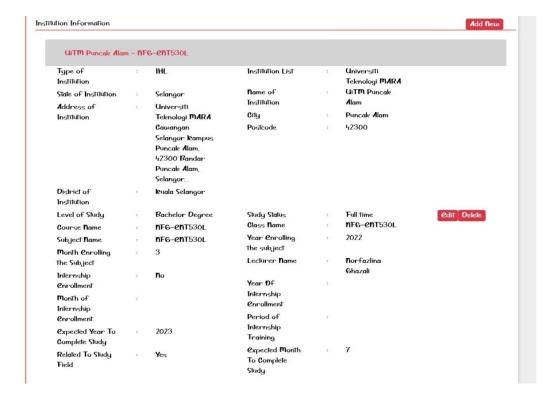


Figure 4: Institution information

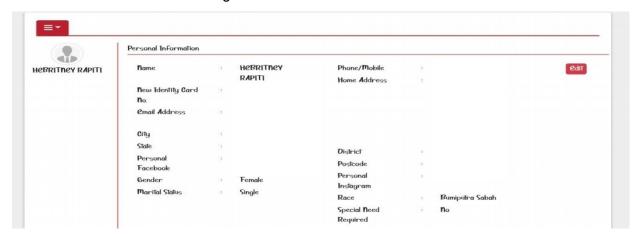




Figure 5: Personal Information

1.2 My Ent certificates



Figure 6: MyEnt Certificate 1



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2020818934

Nama : HEBRITNEY RAPITI

Program Pengajian : SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) INSURAN

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Offline Bidang Perniagaan yg : Makanan

diceburi

Tempoh Berniaga

No. Pendaftaran Perniagaan :

URL Perniagaan : https://www.facebook.com/Hidaneydessertshop/

Alamat Premis Perniagaan

Tarikh Mendaftar : 22 Apr 2022

Tarikh Kemaskini

Tarikh Cetak : 22 Apr 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis. Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

Figure 6: MyEnt Certificate 2

1.3 SSM Registration

2.0 INTRODUCTION OF BUSINESS

2.1 Name and address of business



Name of Business	Hidaney Sweet Desset Shop
Business Address	
Telephone Number	
Form of Business	Partnership
Main Activities	Retail sale of dessert product
Name of Bank	CIMB
Bank Account Name	

Table 1: Hidaney Sweet Dessert Business Information

2.2 Organizational Chart



Figure: Hidaney Sweet Dessert Organizational Chart

Hidaney Sweet is a partnership business form. Hidaney Sweet is managed by Nurwahida Binti Irwan with me as a founder and my relatives, Hebritney Rapiti as an assistant. Both of us operate and manage this company together and share its loss or profits. Therefore, since our business only operates a small business Hidaney Sweet's organizational chart only consists of the founder and assistant. In the future, we want to try to expand our business so that we can hire more workers.

2.3 Mission and Vision

Mission statement is a guideline or approach of how a company wants to achieve their goal in its vision statement. It is the epitome of the purpose of the business. Meanwhile, Vision statement is a long-term objective for every company that usually requires a time frame of more than five years.

The business mission is to promise our customers to present the product with good quality for every memory. Our business is committed to creating products to suit the local tastes as well as the international standard.

The vision of our business is to be a competitive business in future and build our high standards in the foods and beverages industry. The business plan for our business is to extend our operations to achieve our mission and vision.

2.4 Descriptions of product

There are two products produced by Hidaney Sweet which mainly focus on dessert. The products that are mentioned early are Kek Batik and Makaroni buah which are desserts that are very quiet familiar in Malaysia. There are two products produced by the business. The first product is Kek Batik which is made from a combination of milo powder and biscuit. Makaroni buah is the second product from Hidaney Sweet. This product is made from a combination of fruits, macaroni, and mayonnaise.



Figure 7: Kek Batik



Figure 8: Makaroni Buah

2.5 Price List

Both products from our business are sold in boxes which are full in the box. There are some promotions that are provided where a customer can get Kek Batik or Makaroni at half price only during the promotion period.

Product	Name and Price
	MAKARONI BUAH RM5.00 PER BOX
	KEK BATIK (SMALL BOX) RM5.00 PER BOX
	KEK BATIK (LARGE BOX) RM10.00 PER BOX

Table: Hidaney Sweet Dessert's Price list and Products.

3.0 Facebook

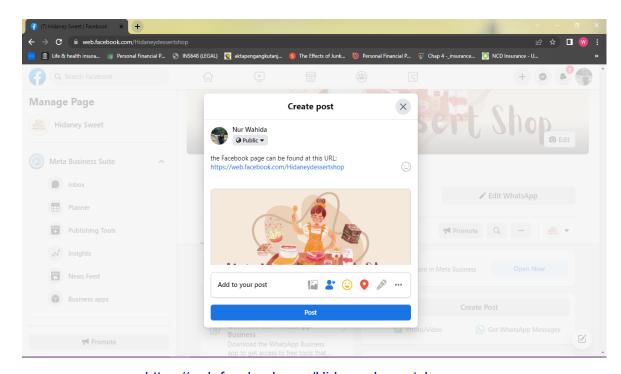
3.1 Creating Facebook page

Below is the Facebook page created for the business of Hidaney Sweet Dessert



3.2 Customizing URL Facebook (FB) page

Below is the customized URL Facebook page of the Hidaney Sweet business:



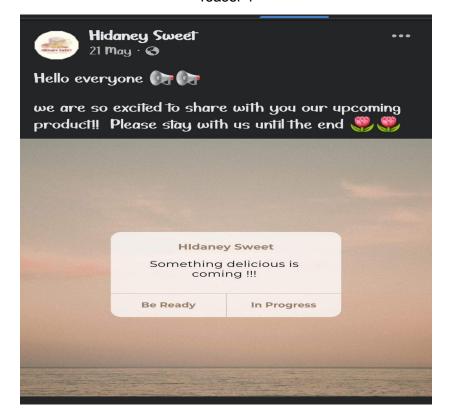
https://web.facebook.com/Hidaneydessertshop

3.3 Facebook post - Teaser

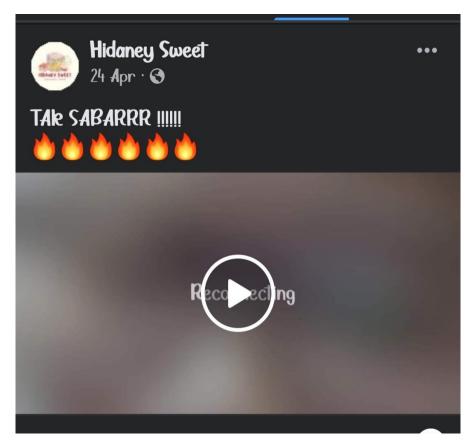
below is the teaser posted by Hidaney Sweet business on the Facebook Pages;



Teaser 1



Teaser 2



Teaser 3



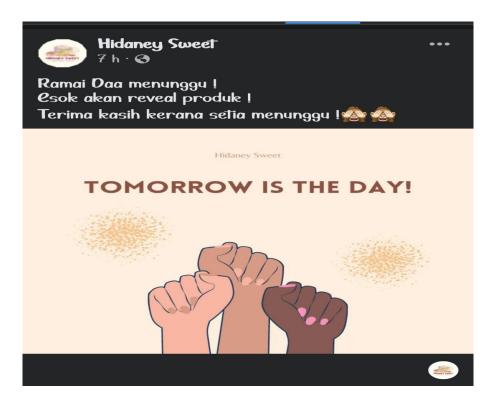
Teaser 4



Teaser 5



Teaser 6



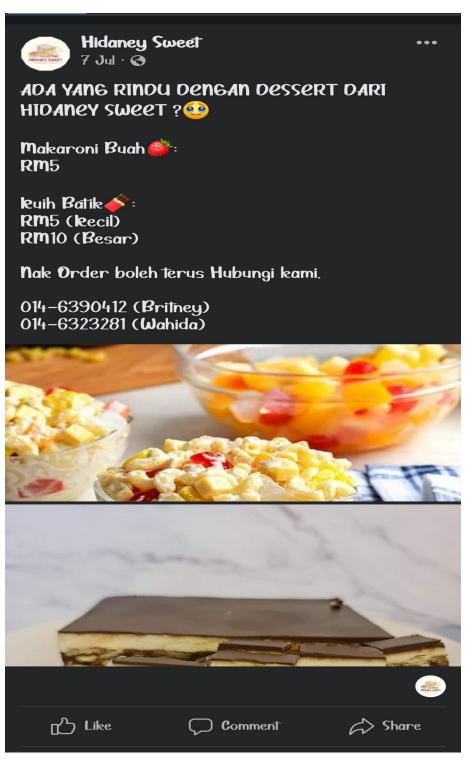
Teaser 7

3.4 Facebook Post - Hard sell

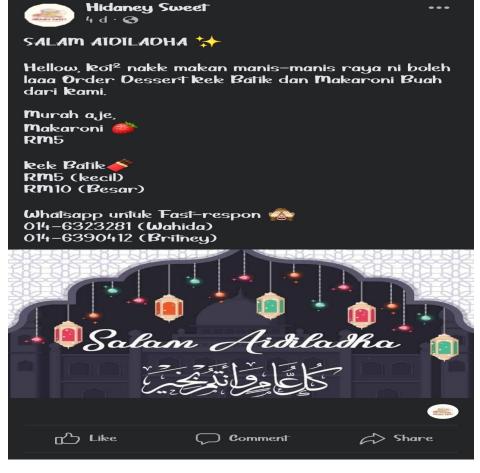
Below is the hard sell -copywriting posted by Hidaney Sweet on Facebook Pages;



Hard sell 1



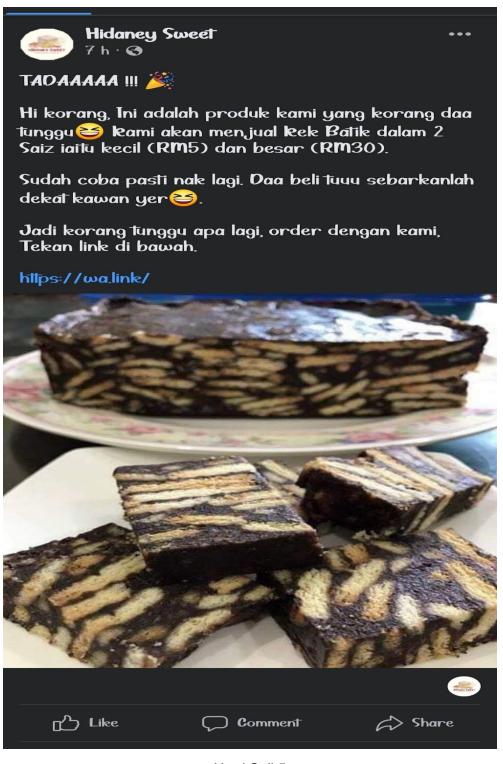
Hard Sell 2



Hard Sell 3

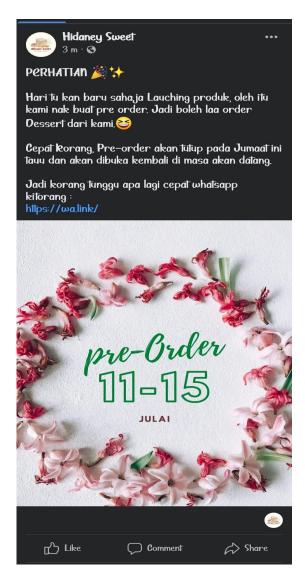


Hard Sell 4



Hard Sell 5





Hard sell 6 Hard sell 7













Hard sell 8 Hard sell 9







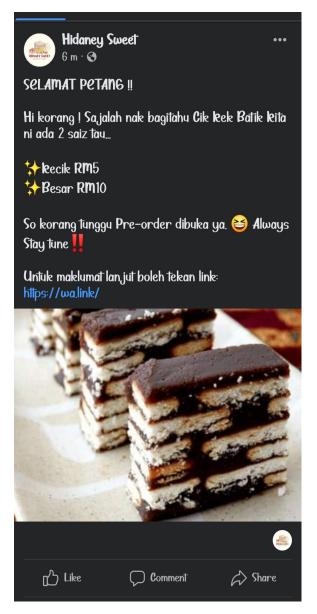
Hard sell 10 Hard Sell 11







Hard sell 12 Hard sell 13





Hard sell 14 Hard sell 15



Hard Sell 16

3.5 Facebook Post - Soft sell

Below is the Soft sell post by Hldaney Sweet on Facebook Pages;



Soft Sell 1



Soft Sell 2



Soft Sell 3



Soft Sell 4 Soft Sell 5

2. Coklat meningkatkan kadar kesihatan jantung. Antara lain ialah, merendahkan tekanan darah, kadar kolestrol dalam badan dan risiko menghidap penyakit jantung. Ini kerana coklat yang mampu bertindak melawan peradangan.

3. Coklat boleh melawan diabetis. Rajian Itali pada tahun 2005 mendapati coklat meningkatkan sensitiviti insulin dan seterusnya mengurangkan risiko diabetes.

4. Coklat melindungi kulit anda. Lupakan apa yang anda pernah dengar tentang coklat menyebabkan jerawat Coklat gelap sebenarnya adalah baik untuk kulit anda. Jenis antioksidan yang dipanggil flavonoid yang ditemui dalam coklat gelap menawarkan beberapa perlindungan daripada kerosakan UV dari matahari. Tapi, itu tidak bermakna anda tidak perlukan perlindung matahari.

5. Coklat boleh mengelakkan batuk-batuk. Ramuan dalam coklat yang dipanggil "Theobromine" mampu mengurangkan aktiviti saraf vagus. Sekitar tahun 2010, para saintis membuat kajian untuk menghasilkan sejenis ubat yang mengandungi Theobromine bagi menggantikan ubat batuk yang mengandungi kodein yang boleh mendatangkan kesan sampingan yang berisiko.

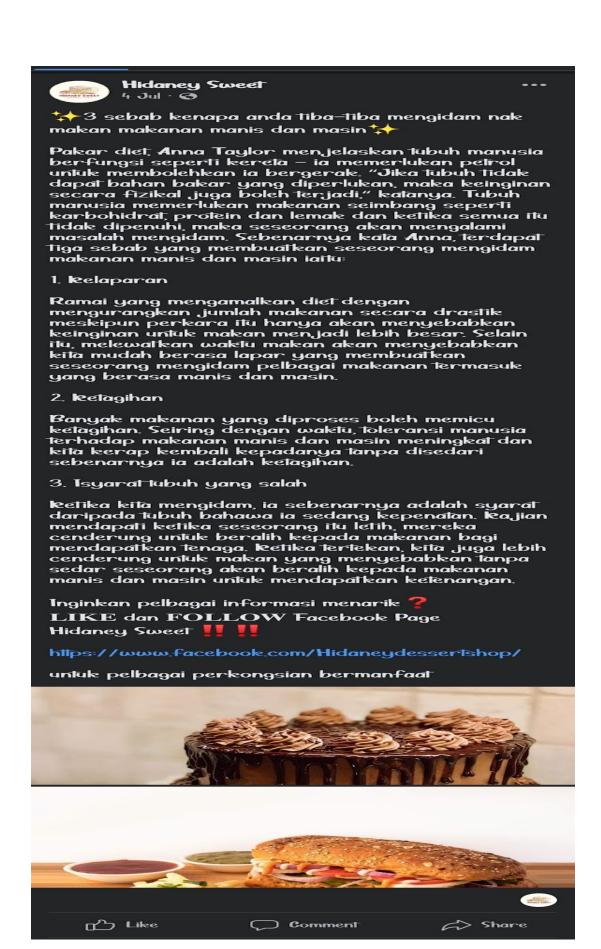
6. Coklat memberikan anda mood yang baik. Tidak dapat dinafikan, kenikmatan menikmati kemanisan coklat adalah sesuatu yang hebat. Menikmati makanan adalah sebahagian daripada menikmati kehidupan. Penggemar coklat juga mengatakan mereka berasa kurang stress.

Credit esyahmielias

Untuk maklumat lanjut boleh FOLLOW dan LIKE HIDANEY SWEET 🥯 🥰 🥰



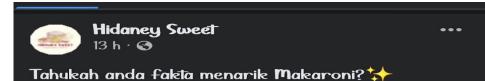
Soft Sell 6



Soft Sell 7



Soft Sell 8



🖈 1. Menurunkan Berat Badan

Taukah anda bahwa kandungan karbohidrat yang ada didalam makaroni dapat menimbulkan efek rasa kenyang yang lebih lama, tidak hanya kandungan karbohidrat yang mendukung penurunan berat badan tetapi kandungan serat dan protein pada makaroni dapat menunda rasa lapar lebih lama. Rata — rata kandungan serat yang ada pada 100grm makaroni terdapat 3grm serat dan menyumbang 12% dari kebutuhan serat harian, dan ada kandungan protein sebesar 14grm atau memenuhi kebutuhan protein harian sebesar 28%.

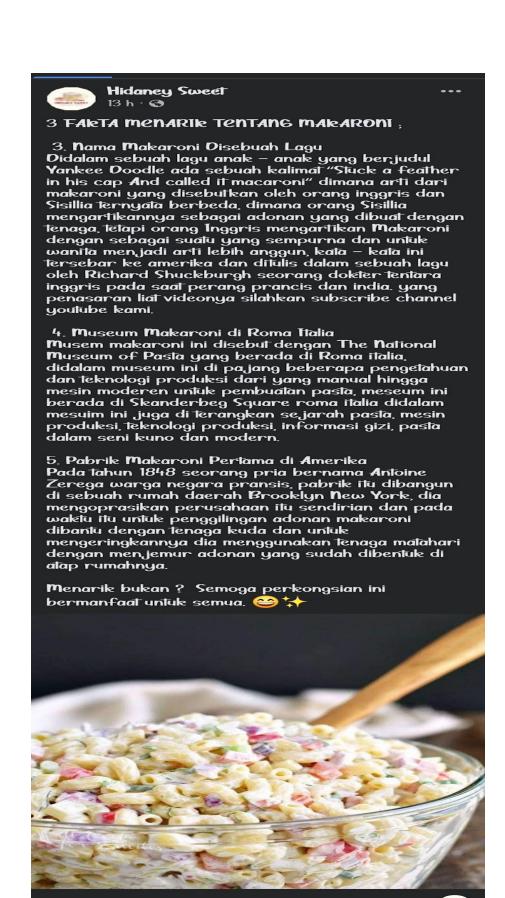
🖈 2. Penemu <u>Makaroni</u>

Sejarah asal muasal makaroni atau "macaroni" dari sumber klasik mengatakan bahwa makanan yang sering dibuat pasta ini di buat oleh bangsa cina yang diperkenalkan oleh Marko Polo ke italia pada tahun 1292, tetapi di italia sendiri makaroni ini sudah ada di jaman romawi yang khusus di hidangkan untuk para dewi, dan disisilia makanan ini di bawa oleh bangsa arab ke negaranya menjadi santapan orang timur tengan dengan hidangan kebab dan campuran sayur.

Semoga bermanfaat!



Soft Sell 9



Soft Sell 10

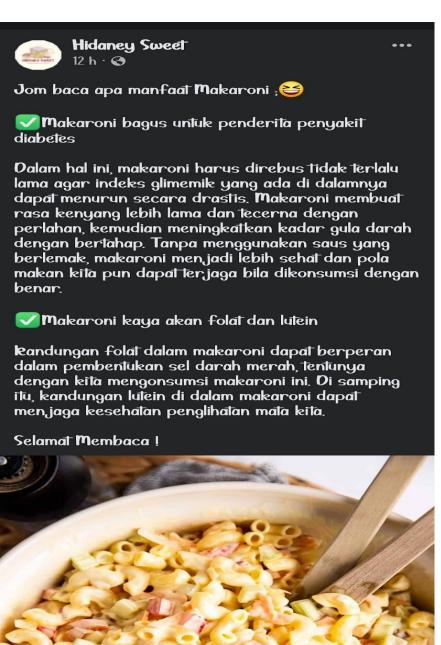
Comment

⇔ Share

Like



Soft Sell 11

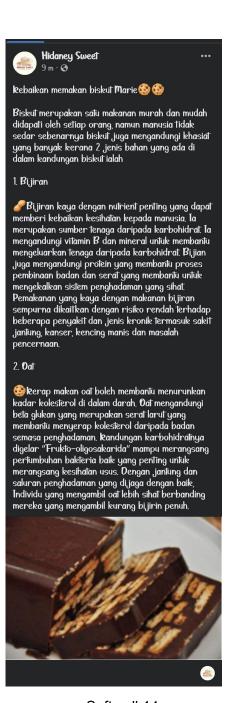




Soft Sell 12



Soft Sell 13 Soft sell 14



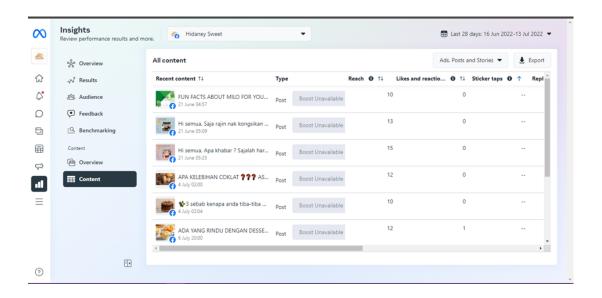


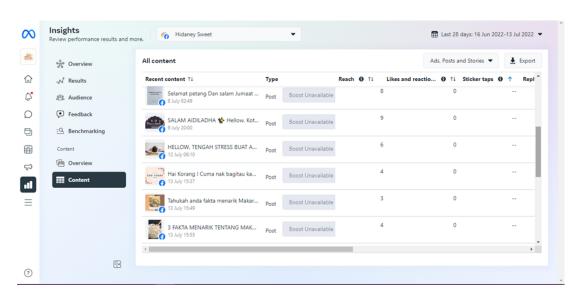


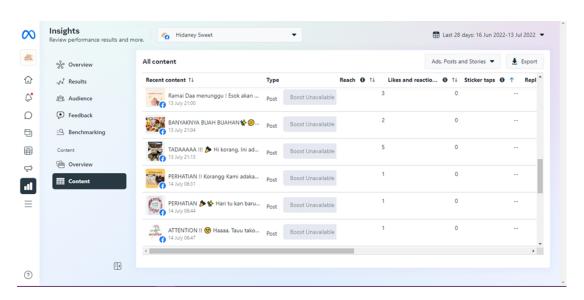
Soft Sell 15 Soft sell 16



3.6 Frequency of Posting







3.7 Sales Report

Hidaney Sweet

Hidaney Sweet

Hidaney Sweet

06/07/2022

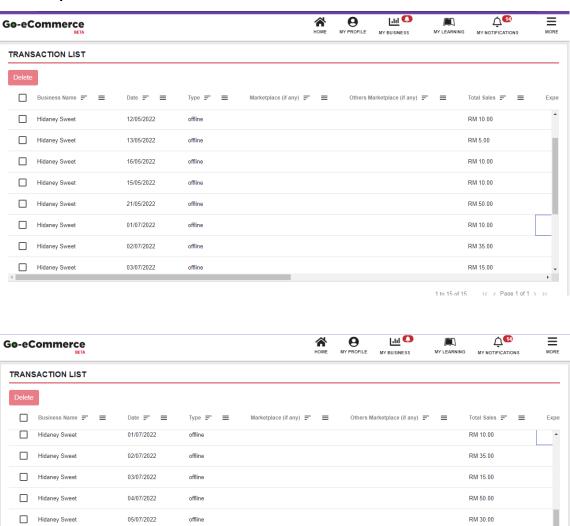
09/07/2022

10/07/2022

offline

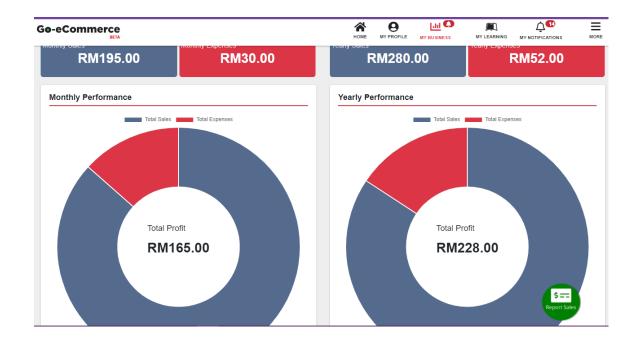
offline

expenses



RM 15.00

RM 40.00



Sales Report From eUsahawan

4.0 CONCLUSION

In conclusion, Hidaney Sweet Dessert is a business that sells Kek Batik and Makaroni buah not only through face-to-face methods but also online by creating Facebook pages. We can conclude that by conducting business through media social, sellers are able to promote and market their products and services as well as making awareness of existing business brands among media social users especially those who are nearby to their business area.

In addition, it is only beneficial to our business but also for the owner as well as being able to follow and update with the business trends nowadays by not only using Facebook, but also other available platforms, where we can enhance our knowledge and skills in IT. Then, it will prevent us from being an outdated businessman, but develop us by keeping up with the current development in our country