



SUBJECT: PRINCIPLES OF ENTREPRENEURSHIP (ENT530 L)

FACULTY: FACULTY OF BUSINESS MANAGEMENT

ASSESSMENT:

SOCIAL MEDIA PORTFOLIO (THE SERENDIPITY)

PREPARED FOR:

MADAM NORFAZLINA BINTI GHAZALI

NAME:

AZZA BINTI AMIR-RUDIN (2021459782) NUR FARAH NATASYA BINTI NASARUDDIN (2021840128)

DATE OF SUBMISSION:

WEEK 14

TABLE OF CONTENTS

1.	A	.cknowledgement	3
2.	E	xecutive Summary	4
3.	G	o-Ecommerce Registration (Print Screen)	5
4.	M	1yent Certificate	7
5.	S	SM Registration (Sole Proprietorship Or Partnership)	9
6.	In	ntroduction Of Business	.10
i.		Name And Address Of Business	.10
ii		Organizational Chart	.12
ii	i.	Mission / Vision	.13
iv	V.	Descriptions Of Products / Services	.14
V		Price List	.16
7.	F	acebook (FB)	.17
i.		Creating Facebook (FB) Page	.17
ii	•	Customizing URL Facebook (FB) Page	.17
ii	i.	Facebook (FB) Post – Teaser	.18
iv	٧.	Facebook (FB) Post – Copywriting (Hard Sell)	.21
V		Facebook (FB) Post – Copywriting (Soft Sell)	.25
V	i.	Relevant Graphics To Each Post/Copywriting	.31
V	ii.	Sales Report	.36
8	C	onclusion	42

1. Acknowledgement

First and foremost, we would like to express our deepest gratitude to Allah S.W.T for His guidance and blessing in enabling us successfully finish the media social portfolio report ahead of time.

On behalf of each of our partners, we would also like to express our gratitude for their assistance in performing and completing the challenging thinking skills social media portfolio assignment.

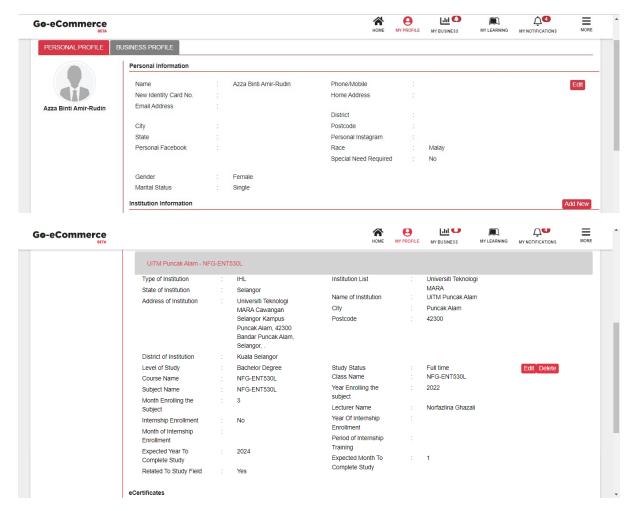
Next, we would like to thank Madam NORFAZLINA BINTI GHAZALI, our Principal of Entrepreneurship lecturer, for granting us the opportunity to conduct this assessment and for her encouragement. As well as Madam Norfazlina's ongoing support and guidance for us throughout the semester of this assessment.

2. Executive Summary

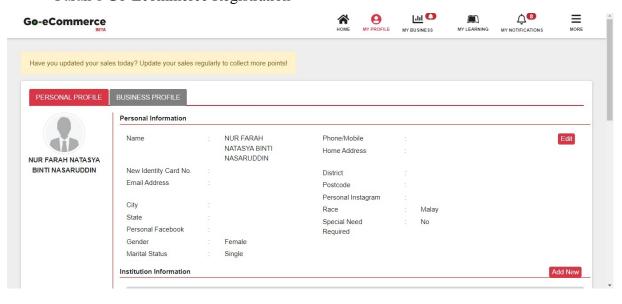
We created a media social portfolio is to venture into the field of business to be turned out into a creative minded in the way we communicate with consumers. We started our project by realising our teasers, softsell and not to foget for the hardsell promotion that can easily attract more customers in our business that focuses on items that provide convinience to consumers and meet all customer requests from time to time. Our company focused in the field of selling accesories which offers mask cahin with various designs and also with a different ways of using according to the latest generation fahion nowadays.

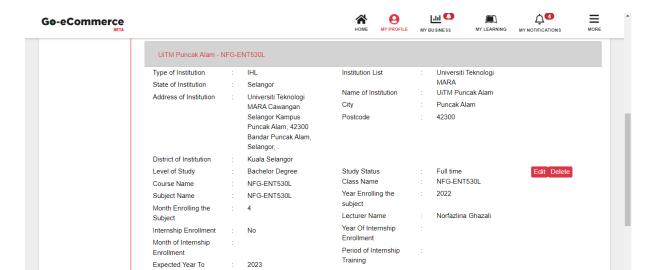
Our social media portfolio business contains the backgorund of our business such as the name and also the platform that we use to promote our product. In addition, we also have an organization chart, mission and vision, description of our product and also a price list along with the prove from our custoemr payment and sales that we achieved so far. Hence, we use Facebook as our platform to attract our customers to buy the product that we sell with a proper techniques which we sue a copywiriting techniques on each post especially for the distribution of our softsell and hardsell post.

- 3. Go-Ecommerce Registration (Print Screen)
- Azza's Go-Ecommerce Registration



• Farah's Go-Ecommerce Registration





Expected Month To

Complete Study

Expected Year To

Related To Study : Yes

Complete Study

Field

4. Myent Certificate



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021459782

Nama : Azza Binti Amir-Rudin

Program Pengajian : SARJANA MUDA PENGURUSAN SISTEM PEJABAT (KEPUJIAN)

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Pakaian dan Kelengkapan

diceburi

Tempoh Berniaga

No. Pendaftaran Perniagaan : 202203150606 (003407622-H)

URL Perniagaan : https://www.facebook.com/TheSerendipity.Azza.Farah

Alamat Premis Perniagaan

Tarikh Mendaftar : 25 Jun 2022

Tarikh Kemaskini

Tarikh Cetak : 25 Jun 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang
dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)



MASMED YOUNG ENTREPRENEUR (MyENT)

SLIP PENDAFTARAN PERNIAGAAN PELAJAR UITM

No. Pelajar : 2021840128

Nama : NUR FARAH NATASYA BINTI NASARUDDIN

Program Pengajian : SARJANA MUDA PENGURUSAN SISTEM PEJABAT (KEPUJIAN)

Fakulti : Faculty of Business & Management

Kampus : Selangor

MAKLUMAT PERNIAGAAN

Mod Perniagaan : Online

Bidang Perniagaan yg : Penjualan Aksesori Fesyen dan Aksesori Wanita

diceburi

Tempoh Berniaga : 2022

No. Pendaftaran Perniagaan : 202203150606 (003407622-H)

URL Perniagaan : https://www.facebook.com/TheSerendipity.Azza.Farah/

Alamat Premis Perniagaan

Tarikh Mendaftar : 21 Jun 2022

Tarikh Kemaskini :

Tarikh Cetak : 21 Jun 2022

Sijil Pendaftaran Perniagaan MyENT ini merupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. Sijil ini secara tidak langsung akan terbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.

Akademi Pembangunan PKS dan Keusahawanan Malaysia (MASMED) juga berhak membatalkan sijil ini tanpa sebarang notis.

Penggunaan sijil ini hanya diterima untuk kegunaan urusan dalaman UiTM sahaja. Urusan dan aktiviti perniagaan yang dijalankan oleh penama adalah risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.

SALINAN PENDAFTARAN INI DIPERAKUI OLEH

PENOLONG NAIB CANSELOR KEUSAHAWANAN UITM

Malaysian Academy of SME & Entrepreneurship Development (MASMED)

5. SSM Registration (Sole Proprietorship Or Partnership)

Owing to the fact that we registered The Serendipity by us with Suruhanjaya Syarikat Malaysia (SSM) on June 15, 2022, it is a legal business.



PERAKUAN PENDAFTARAN AKTA PENDAFTARAN PERNIAGAAN 1956

Dengan ini diperakui bahawa perniagaan yang dijalankan dengan nama

THE SERENDIPITY AZZA & FARAH SHOP NO. PENDAFTARAN: 202203150606 (003407622-H)

telah didaftarkan dari hari ini sehingga **14 JUN 2023** di bawah Akta Pendaftaran Perniagaan 1956, beralamat di

Bil. Cawangan: TIADA

Bertarikh di SISTEM EZBIZ pada 15 JUN 2022.

DATUK NOR AZIMAH ABDUL AZIZ Pendaftar Perniagaan Semenanjung Malaysia





6. Introduction Of Business

i. Name And Address Of Business

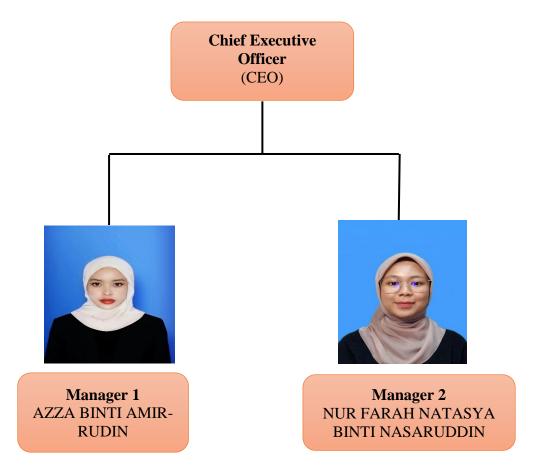


The Serendipity is the name we collaboratively chose for our business, and our business is a partnership business. This implies that when some customers discover our product on Facebook, it results in unexpected enjoyment and satisfaction. Furthermore, due to the covid-19 infection, The Serendipity business will provide our target market with mask chain extension. This challenge of covid-19 infection has made us discover opportunities to fulfill the requirement of the needed community. After analyzing our target market, we come up with three designs that will meet the target market preference, and our product costs are reasonable, with one purchase along with a nice pouch to store the mask chain safely.

This business-based strategy tackles a specific issue, particularly for hijabis. Our goods will be fully liked by hijabis because it is practical, fashionable, and secure. However, the Serendipity product will mitigate the likelihood of coronavirus because of the mask chain extension that effectively fits to secure the face. Additionally, The Serendipity business concentrated on the target market between the ages of 18 and 26, mainly ladies who are either students or employees. Furthermore, based on our marketing analysis, the target market locations for our business distribution will be Kuala Lumpur and Selangor.

Name Of The Business	The Serendipity Azza and Farah Shop.
Business Address	
Corresponding Address	
Telephone Number	
Form Of Business	Partnership
Main Activities	Sale Of Fashion Accessories And Women's Accessories.
Date Of Registration	15 JUN 2022.
Registration Number	202203150606 (003407622-Н)

ii. Organizational Chart



iii. Mission / Vision

Mission: Give Fashion experience with a new look to enchance the style and self-esteem with our mask chain extension that brings benefits to slow the spread of Covid-19.

Vision: Becoming prepared with The Serendipity and becoming modern tih one click!

iv. Descriptions Of Products / Services



The Serendipity serves the customer by selling the Mask chain extension that contains an adjustable strap where the customer can adjust the length of the mask chain extension to the appropriate of their face size to secure from the infection of covid-19. Moreover, the magnet strap can also be extended and adjusted on the magnet chain mask to address the problems faced by specific groups of people. These include those who are continuously rushing, uncomfortable, have an open gap at the mask, are inconvenient disconnecting or connecting, and much more.

Furthermore, the business offered three distinct eye-catching designs and accents to satisfy customer preferences. The Serendipity has also given the customer a free elegant pouch to store the mask chain extension and a lovely sticker to decorate it as a way of showing our appreciation. These techniques improve our company's advantages and are part of our marketing strategy.

Features.

1. Color: gold, off-white, silver, rose gold, and brown.

2. Material: beads.

3. Components: Chain, hook, and magnetic strap.

4. Function: It's adjustable and works as a mask extender.

5. The target audience: Female hijabis.

• Benefits of the Product.

- 1. Durable.
- 2. Convenience.
- 3. Secure.
- 4. Fashionable.

• Features: How To Use The Product.

- 1. Connect the mask chain hook connector to both sides of the elastic mask string by attaching it together.
- 2. After that, wear the mask chain around your neck.
- 3. Locate the magnet strap.
- 4. Bring the magnet strap that is connected to the chain behind your head.
- 5. To ensure the mask is on, double-check that the magnet is connected on both sides.
- 6. You may adjust the mask to your comfort once you've put it on with your chain mask extender.
- 7. Simply disconnect the magnet behind your head to detach the mask from your face.

v. Price List

PRODUCT DESIGN

NAME AND PRICE (RM):



Name: The Love Potion.

Rm 14.00 (Mini Pouch + Cute Stickers)



Name: The Beautifly

Rm 14.00 (Mini Pouch + Cute Stickers)



Name: The Lilbutterfly

Rm 14.00 (Mini Pouch + Cute Stickers)

7. Facebook (FB)

In terms of our accountability for successfully completing this project, we began the endeavor by setting up a Facebook page. This application has served as a platform for our business to inform the target market about the existence of our Mask chain extension. However, our business functions online, we accept any payment made by our customers through an online transaction. This enables online businesses to overcome geographic boundaries since we can also provide delivery services to the customer. Therefore, having an online business has provided us with flexibility and many advantages.





Audience

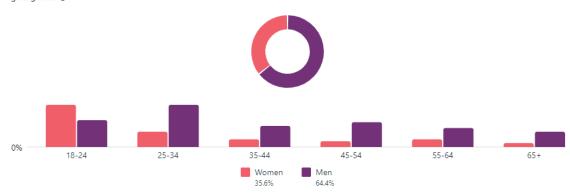
Current audience

Potential audience

Facebook Page likes **6**

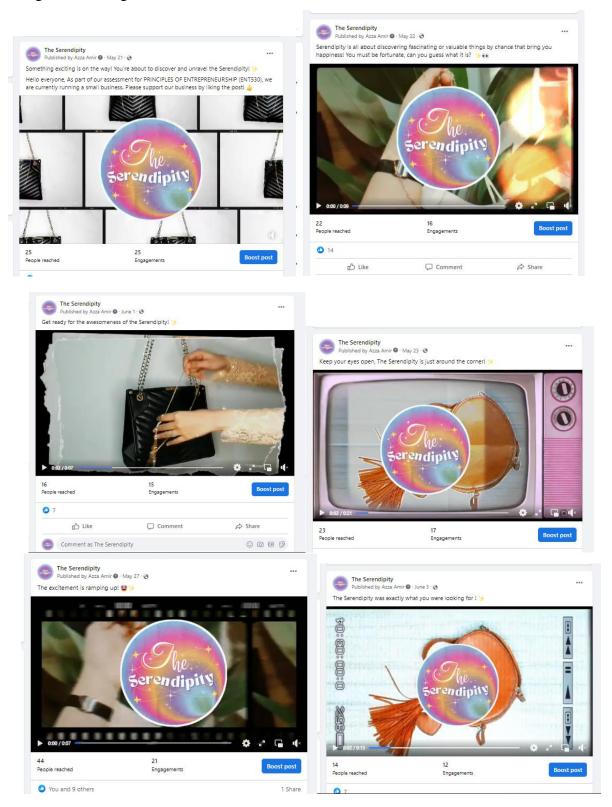
238





iii. Facebook (FB) Post – Videos Teaser

As part of our marketing strategies, our business has managed to create 7 videos of The Serendipity teasers in an attempt to attract the interest of our target market and establish recognition among Facebook users.





The Serendipity Teasers:

- Something exciting is on the way! You're about to discover and unravel the Serendipity!
- 2. Serendipity is all about discovering fascinating or valuable things by chance that bring you happiness! You must be fortunate, can you guess what it is?
- 3. Keep your eyes open, The Serendipity is just around the corner!
- 4. The excitement is ramping up!
- 5. Get ready for the awesomeness of the Serendipity!
- 6. The Serendipity was exactly what you were looking for
- 7. Psst, we're doing something amazing for you. Stay tuned with the Serendipity!

Facebook (FB) Post – Copywriting (Hard Sell) iv.



The things you've been waiting are arrived the corner! We are now open order for our new babies which called The Serendipity Mask Chain with a variety design and value that will bring a happiness to all the user.

WHY WOMEN AND ALL HIJABIS MUST HAVE OUR MASK

- No longer to keep your mask in the bag while eating out.
 Mask can be hang easily.
- Cleanliness guaranteed!
- Adjustable magnet
- Variety design
- Love Potions · Beautifly
- · LilButterfly
- 1 Purchased = RM 14 2 Purchased = Rm 20
- *kindly reminder the price is excluding postage price 😆

SO, WHAT ARE YOU WAITING FOR??

Kindly WhatsApp us to become a part of modish women 💓 Farah: 017-3206030 / Azza: 011-37004257

Online Banking approved 💟

Place your order NOW! *pstt the stock is limited!











For your "Reflection "" of our MASK CHAIN in the beautifly

Gorgeous design that most likely get an intention of a career women that will enhance your looks even in any colors of your hijabs 👩 which its still available from our

1 Purchased = RM14

2 Purchased = RM 20

*including free gift (MINI POUCH BAG & CUTIE STICKERS)
*exclude postage

Interested buyer alert (kg) Kindly pm us at Farah: 017-3206030 / Azza: 011-37004257





Hello everyone 💗

Want to enjoy eating out without worry where to put your mask on?

The Serendipity have a solution to fulfill the wishes!!

- No need to keep your mask in the bag.
- No need to be afraid of falling out?
- Mask becomes dirty as it placed evenly?

Here we go, The Serendipity Mask Chain is the solution of all the problems arrives. You just have to hang it around your neck whenever you put your mask off so that you can enjoy your food *psssttt with a look of style 😷

EASY ISN'T IT? SO, WHAT ARE YOU WAITING FOR? GRAB YOURS NOW!

Kindly WhatsApp us now to get it 😊 Farah: 0173206030 / Azza: 011-37004257







Call all the WOMEN out there for our OPENING PROMOTION

We are calling for all the women out there with the deal of price and variety design that newly arrived. We are kindly need the support of our new babies that comes with a variety of design and the dealing price that must be very

BUY MORE THAN 1 & GET DISCOUNT !!

BUY 1 = RM 14.00 (Mini Pouch + Cute Stickers)

BUY 2 = RM 20.00 (2 Mini Pouch + Cute Stickers)

(exclude postage)

DON'T WAIT, RUN SIS & GET YOURS NOW! Kindly WhatsApp us at: Farah: 017-3206030 / Azza: 011-37004257 Online Banking approved 💟





Hi everyone 🦋

Are you still in the mood of RAYA?? Here you go, The Serendipity have a good news!!

Why don't you enhance you style of you Kurung with our jewelry enhancer called MASK CHAIN??

Why don't you spread the love by inviting your friends or your girls family member to buy our mask chain so that you will be a "matchy-matchy" togethers with them! 😍

CUTE RIGHT?? Don't forget to get yours NOW!!

1 Purchased RM 142 Purchased RM 20

*Including our FREE GIFT (Mini Pouch Bag & Cute Stickers)
*The price is excluding the postage yaa &

Kindly WhatsApp us at: Farah: 017-3206030 / Azza: 011-37004257





BUTTERFLIES are nature's angles. They remind us what a gift it is to be ALIVE.

-Robyn Nola 🦋

② Do you want to give a gift to someone's special? Here's the suggestion!!

(1) The Serendipity produce the series of butterfly design that will attract every girl attention to wear it.

(2) Why do you have to buy this beautiful butterfly series for someone special in your life? It is because butterfly can make you feel happy and alive because of the natural beauty of the butterfly itself.

🅉 RM14 (exclude postage) + Mini Pouch Bag & Sticker

What Are You Waiting for?? Comes Get It While it's in Stock! Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257







The Serendipity Published by Nur Farah June 9 at 12:14 PM · @ arah Natasya

LOVE is the master key that opens the gates of HAPPINESS. -Oliver Wendell Holmes 💗

Calling to all lovely hearted out there! There is some good news to be told. The Serendipity have produced a series of design that will make you falling in LOVE with the detailing of our Mask Chain design.

This series is very limited compared to other design because of the highly demand of our customers!!

🕉 RM14 (exclude postage) + Mini Pouch Bag & Sticker

Don't Wait and Get Yours Now 🦫 Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257





The Serendipity arah Natasya

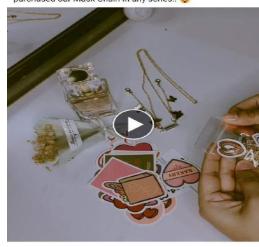
Hi guys!! Hope you are having a nice day today &

If not, there's some good news for you guys which we would provide our customer that purchase our Mask Chain with MINI POUCH BAG that will convince all our Mask Chain user to keep their Mask Chain in the safe place to avoid any undesirable circumstances occur!!

1 Purchased = RM14 🜌

2 Purchased = RM20 ♥ Every price stated ௵ is excluding your postage yaa ♥

Ps// This MINI POUCH BAG is FREE for each customer who purchased our Mask Chain in any series!! &





THE LOVE POTION 💚

Babes! Are you a lovely person? Cuz we are running a design of you called "THE LOVE POTION". Look at the love surrounded of pearl, such a beautiful LIKE YOU 💗 !!

I know people will think this chain can use for the mask only, right?

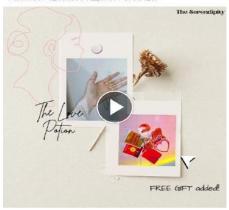
There's good news to the spectacle ladies out there, luckly we have attach with the hook for you to attach together with your specs!!

RM 14 💸 RM 14 💸 RM14 🧼 (Exclude Postage) Comes with Mini Pouch Bag & Sticker Gifts 💗

I Come and Grab Yours Now, Don't Missed your

Chance ! ! Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257





THE LILBUTTERFLY 🦋 🠪

Hey guys, Good news to all butterfly lovers again !! Here's other butterfly design series that we have BUT this design will enhance the looks of butterfly itself because of the bunch of butterflies in every side of our mask chain 🧺

Don't worry girls, this design would not be to "over" because of the cute MINI butterflies even if it is on both sides &

RM 14 🂸 RM 14 💸 RM14 💸 (Exclude Postage) Comes with Mini Pouch Bag & Sticker Gifts 💗

Enhance Your Beauty Now with The Serendipity!! Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257





THE BEAUTIFLY 🦋 💓

Hi girls! Are you a fans of butterfly?? This design will definitely be your taste.
Pssttt! Some tips to be told which this design is suit to any

kinds of you especially for a career women out there!! 22

This series is made with a simple gold chain and a mini diamond of butterfly at the right side of the chain that will make you looks elegant with the simpleness of the design

RM 14 ॐ RM 14 ॐ RM14 ॐ (Exclude Postage) Comes with Mini Pouch Bag & Sticker Gifts ❤ Come Grab Yours Now 📘 👖 Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257





Everything you need its in our Mask Chain.... We got you girls!

- Convince
- Stylish
- Modern
- Safe

The Serendipity Mask Chain will enhance your looks that will brings you into a safe zone. Its also help you to do your things smoothly $\ensuremath{\mathfrak{G}}$

- 1 FOR RM 14
- 2 FOR RM20
- *Excluding postage
- COMES WITH FREE GIFT 7
- MINI POUCH BAG !! OCUTE STICKERS !!
- Pm us NOW before you missed the stock!







The Serendipity

Announcement for our dearest customer! It's the mid year and we gotchu with our promotions if you buy more than 1 of The Serendipity MASK CHAIN in any

We're going crazy for you guys with the free gift that will bring such a good convenience thing which our MINI POUCH for you guys to keep your mask chain and acute happiness things such as a CUTE STICKER on it hihi 😏

Here's the PROMO guys 🔱

- 1 Mask Chain (in any edition) for =RM14
- 2 Mask Chain (in any edition) for = RM20

*exclude postage Get your orders ready and purchase it from The Serendipity!

Kindly pm us as soon as possible before the promotion off guys 💗



Everything you need its in our Mask Chain.... We got you

- Convince
- Stylish Modern
- Safe

There's come with 3 design and here's the detailing !!

- ₹1 FOR RM14
- 2 FOR RM20

exclude postagee yaa 💓

The Serendipity Mask Chain will enhance your looks that will brings you into a safe zone. Its also help you to do your things smoothly 69

Pm us NOW before you missed the stock! Farah: 017-3206030 / Azza: 011-37004257



The Serendipity



...



Why do you need to pay more while you can get the CHEAPER ones for The Serendipity??

- High quality mask chainFashionable design
- Secured!
- Comes with mini pouch bag & sticker gifts
 Practical to use
- Adjustable magnet
- variety of trendy design
- BUY 1 = RM 14.00 (Mini Pouch + Cute Stickers)
- BUY 2 = RM 20.00 (2 Mini Pouch + Cute Stickers)

(exclude postage) COMES BUY WITH US NOW!

Kindly WhatsApp us at:

Farah: 017-3206030 / Azza: 011-37004257





The Serendipity Mask Chain are still available in 3 beautiful design

The Design W

THE LOVE POTION

WBEAUTIFLY

WLILBUTTERFLY

The Price W

1 Purchased = RM14

2 Purchased = RM 20

*including free gift (MINI POUCH BAG & CUTIE STICKERS)

*exclude postage

We are running out of the stock, go get your now before you missed it guys

Kindly WhatsApp us at []

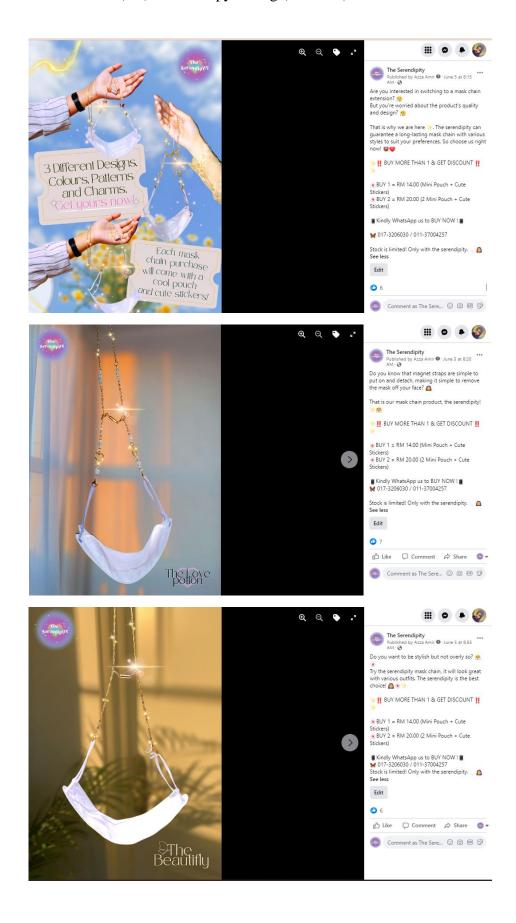
Farah: 017-3206030 / Azza: 011-37004257

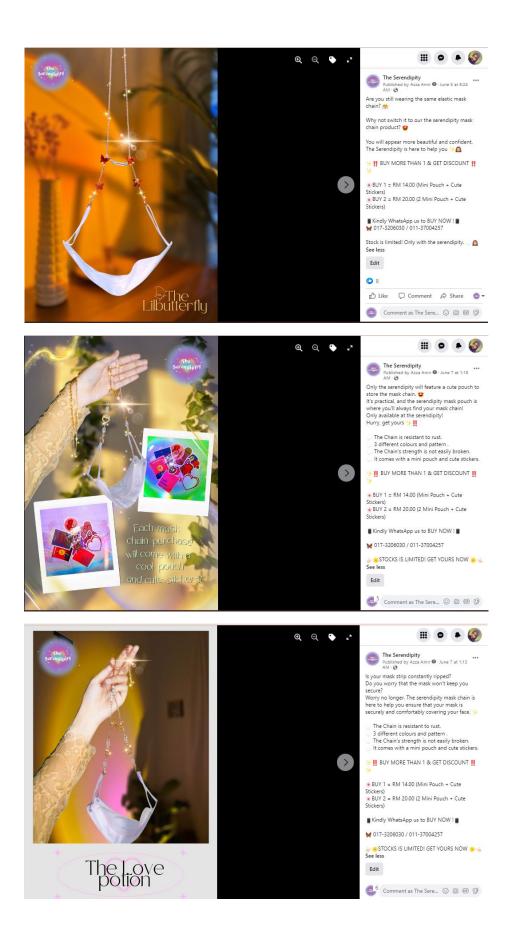


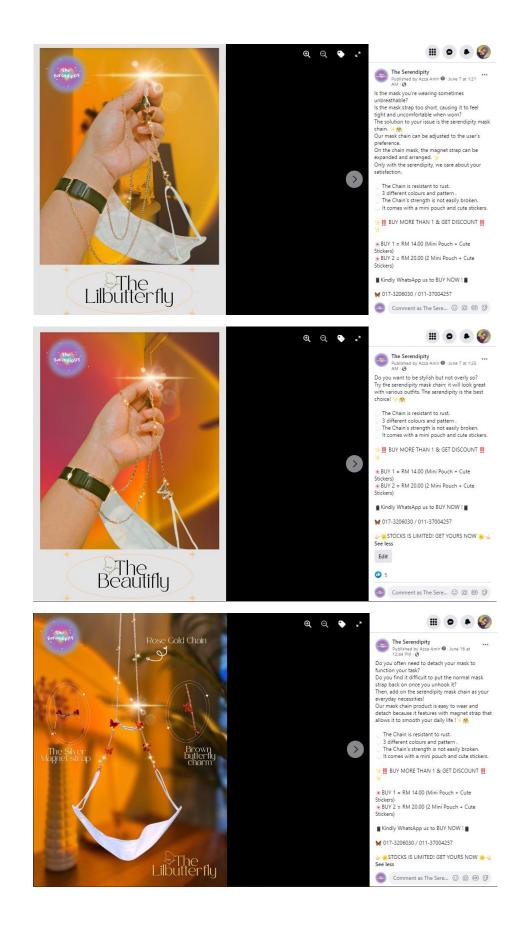


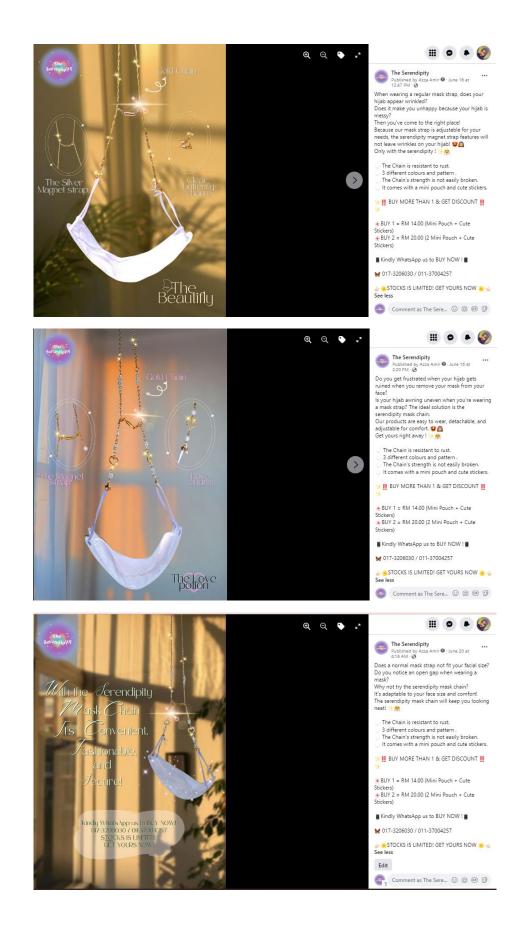


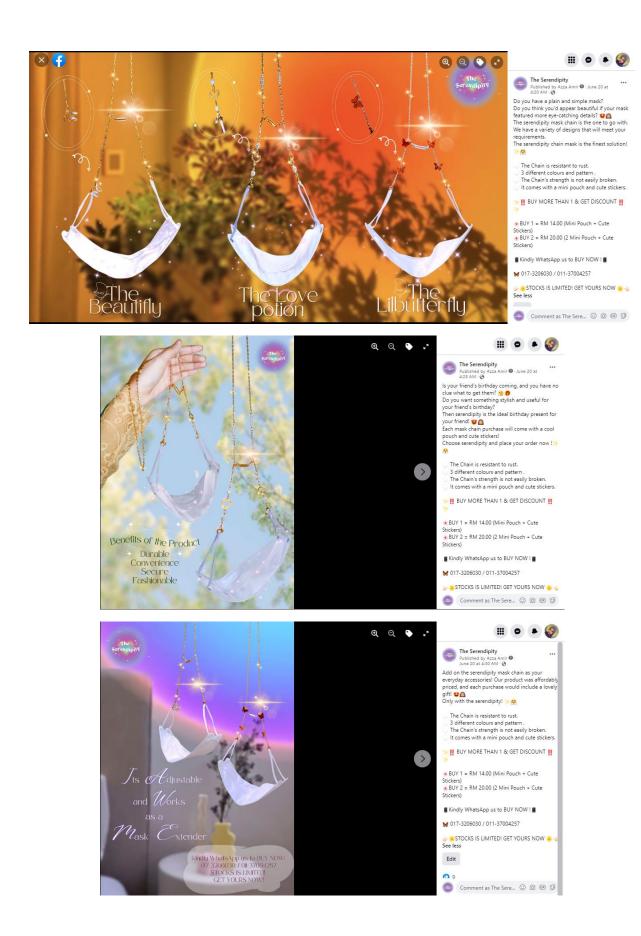
v. Facebook (FB) Post – Copywriting (Soft Sell)

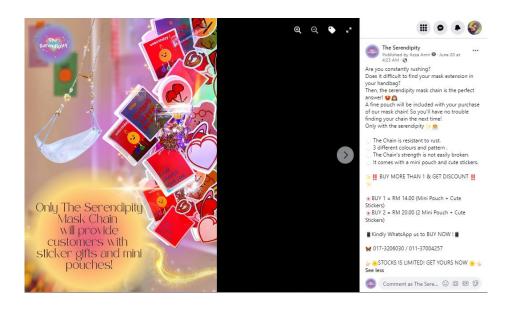












vi. Relevant Graphics To Each Post/Copywriting

• Soft sell graphics.













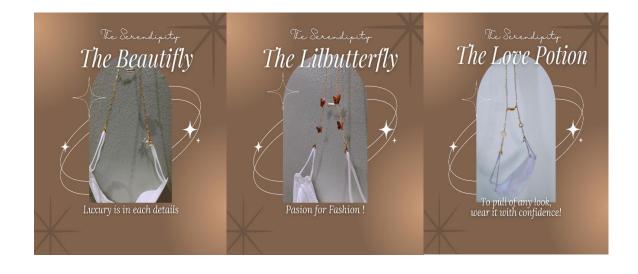
• Hard sell graphics.













vii. Sales Report

Go-eCommerce

Business Name	Date	Туре	Marketplac e(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Creat ed At
The Sere ndipity	11/07/ 2022	onlin e	Social Media	null	28				1 Mask Chain (Beautifly edition)	11/07/ 2022
The Sere ndipity	14/06/ 2022	expe				Goods	Stock	43.8	3 types of mask chain, stickers, mini pouch bag	11/07/ 2022
The Sere ndipity	20/06/ 2022	onlin e	Social Media	null	28				2 Mask Chain (The Lilbutterfly edition)	11/07/ 2022
The Sere ndipity	21/06/ 2022	onlin e	Social Media		28				2 Mask Chain (The Love Potion & Beautfly edition)	11/07/ 2022
The Sere ndipity	12/06/ 2022	expe				Goods	Stock	237	10 stock for each design, 3 packet of stickers, 20 Mini Pouch Bag	11/07/ 2022
The Sere ndipity	18/06/ 2022	onlin e	Social Media		20				2 Mask Chain (The Lilbutterfly&The Beautifly edition)	11/07/ 2022
The Sere ndipity	18/06/ 2022	expe nses				Delivery	Postage	13	Customer: East Malaysia	11/07/ 2022
The Sere ndipity	24/06/ 2022	onlin e	Social Media		28				1 Mask Chain (The Love Potion)	11/07/ 2022
The Sere ndipity	24/06/ 2022	expe nses				Delivery	Postage	8	Postage customer	11/07/ 2022
The Sere ndipity	26/06/ 2022	onlin e	Social Media		22				1 Mask Chain (The Love Potion)	11/07/ 2022
The Sere ndipity	27/06/ 2022	onlin e	Social Media		20				2 Mask Chain (The Lilbutterfly&The Beautifly)	12/07/ 2022
The Sere ndipity	27/06/ 2022	expe nses				Delivery	Postage	8	customer Postage	12/07/ 2022
The Sere ndipity	28/06/ 2022	onlin e	Social Media		34				3 Mask Chain (3 Types of design)	12/07/ 2022
The Sere ndipity	28/06/ 2022	expe nses				Delivery	Postage	8	Customer Postage	12/07/ 2022
The Sere	29/06/	onlin	Social		22				1 Mask Chain (The Beautifly)	12/07/

Business Name	Date	Туре	Marketplac e(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Creat ed At
ndipity	2022	е	Media							2022
The Sere ndipity	29/06/ 2022	expe				Delivery	Postage	8	Customer Postage	12/07/ 2022
The Sere ndipity	30/06/ 2022	onlin e	Social Media		28				2 mask chain (The Beautifly&The Love Potion)	12/07/ 2022
The Sere ndipity	01/07/ 2022	onlin e	Social Media		22				1 Mask Chain (The Lilbutterfly)	12/07/ 2022
The Sere ndipity	01/07/ 2022	onlin e	Social Media		34				3 Type of mask chain	12/07/ 2022
The Sere ndipity	01/07/ 2022	expe				Delivery	Postage	16	customer postage	12/07/ 2022
The Sere ndipity	02/07/ 2022	onlin e	Social Media		22				1 mask chain (The Lilbutterfly)	12/07/ 2022
The Sere ndipity	02/07/ 2022	expe				Delivery	Postage	8	customer postage	12/07/ 2022
The Sere ndipity	03/07/ 2022	offlin e			28				2 mask chain (The lilbutterfly&The Beautifly)	12/07/ 2022
The Sere ndipity	03/07/ 2022	expe nses				Delivery	Postage	8	customer postage	12/07/ 2022
The Sere ndipity	04/07/ 2022	onlin e	Social Media		28				2 Mask Chain (The Love Potion)	13/07/ 2022
The Sere ndipity	04/07/ 2022	expe nses				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	01/07/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	01/07/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	30/06/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022

Business Name	Date	Туре	Marketplac e(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Creat ed At
The Sere ndipity	11/07/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	26/06/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	21/06/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	20/06/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	13/07/ 2022	onlin e	Social Media		28				2 Mask chain (The LilButterfly&The Beautifly)	13/07/ 2022
The Sere ndipity	13/07/ 2022	expe				Delivery	Postage	8	Customer Postage	13/07/ 2022
The Sere ndipity	13/07/ 2022	onlin e	Social Media		22				1 Mask chain (The Love Potion)	13/07/ 2022
The Sere ndipity	13/07/ 2022	expe nses				Delivery	Postage	8	Customer Postage	13/07/ 2022

• Total Sales

Mothly Sales: RM212.00 Mothly Expenses: RM80.00

TOTAL PROFIT: RM132.00

• Price List

Types of choice	Price (RM)
Mask Chain (The Beutifly edition)	RM14.00
Mask Chain (The LilButterfly edition)	RM14.00
Mask Chain (The Love Potion edition)	RM14.00
Promotion: Buy 2 in any edition get discount to 6%	RM20.00

• Customer Details

Customer Name	Items order	Address	Payment Method	Delivery Method	Tracking Number
Nur	1 Mask chain (The	No 16,	Online	Courier	MY222086329752Y
Syuhadah	Beautifly)	Jalan	Banking	Service	
		Kiyai		(I 0 T)	
		Sujak 3		(J&T)	
		Taman Sri			

		Wangi, Klang Selangor			
Alia Amira	1 Mask chain (The Lilbutterfly)	Kampung Sg Semungkis Batu 14 43100 Hulu Langat Selangor	Online Banking	Courier Service (J&T)	MY228588663143E
Mimie Nazirah	2 Mask chain (The Beautifly&Lilbutterfly)	No 17, Jalan Haji Yaakob 24 Taman Kapar Permai, 43100, Selangor	Online Banking	Courier Service (J&T)	MY224302877978S
Ain Fatihah	1 Mask chain (The Lilbutterfly)	C-23-02 Cloud Tree Residence, Jalan Juara Putrajaya	Online Banking	Courier Service (J&T)	MY2259079215298
Fathin Alia	2 Mask Chain (The Love Potion)	78-02-07, Taman Sri Sentosa, Jalan Klang Lama, 58000, Kl.	COD	Self Pickup	-
Aien	1 Mask chain (The Love Potion)	79-04-07, Taman Sri Sentosa, Jalan Klang Lama, 58000, Kl.	COD	Self Pickup	-

Rosmini	2 Mask chain (The Lilbutterfly&The Beautifly) 3 Types of design	No.17, Lorong Samarinda 14, Taman Damai, 41200, Selangor.	Online Banking Online	Courier Service (J&T)	MY222088699851U MY2254141406726
Najihah	3 Types of design	Wisma Sanyan Sibu, Sarawak	Banking	Service (J&T)	1112234141400720
Qurattun Najihah	2 Mask Chain (The Lil Butterfly&The Beautifly)	C30-B, Taman Sri Sentosa, Jalan Klang Lama, 58200, Kl.	Online Banking	Courier Service (J&T)	MY548824681434U
Siti Aliah	1 Mask chain	79-08-03, Taman Sri Manja, Jalan PJS/5, 43100, Selangor.	Online Banking	Courier Service (J&T)	My2234832098653T
Siti Ayu	1 Mask chain (The Beautifly)	D-6-03, Jalan Indah 11, Taman Sungai Putus, 41000, Selangor.	Online Banking	Courier Service (J&T)	MY2243253963656
Ain Natasya	2 Mask chain (The Beautifly&The Love Potion)	C-78, Taman Medan Jaya, Jalan Klang	Online Banking	Courier Service (J&T)	MY221837025599A

		Lama, 58200, Kl.			
Khalilah Yasmin	1 Mask chain (The Lilbutterfly)	No.36, Persiaran Saujana 1, Saujana Utama, 47000, Sungai Buloh, Selangor.	Online Banking	Courier Service (J&T)	MY334569833903T
Farah Alia	3 Types of design	No. 35, Jalan SP 3/7, taman Sri Pristana, 47000, Sungai Buloh Selangor.	Online Banking	Courier Service (J&T)	MY221885790344U
Farhana	1 Mask chain (The LilButterfly)	78-06-02, Persiaran Indah Utama, Jalan Impian 1, 47000, Sungai Buloh, Selangor.	Online Banking	Courier Service (J&T)	MY3318765543902S
Atikah	2 Mask chain (The LilButterfly&The Beautifly)	No 23, Taman Sri Manja, Jalan Sri Sentosa, 58200, Kl.	Online Banking	Courier Service (J&T)	MY6789335643881
Fadhilah	2 Mask chain (The Love Potion)	B12, Taman Medan Jaya, Jalan	Online Banking	Courier Service (J&T)	MY7785964523319T

	Klang		
	Lama,		
	58200, Kl.		

8. Conclusion

To conclude that, we belive that by following a proper techniques in doing our business with the platform that we choose is important to gain our business in the right way and success as we plan. No matter in terms of sales forecast, copywriting, setting the sales and also make a creative posting it can gain attention of our customer to the new product or services that we run so that custoemr will be able to buy our product. For softsell and hard sell writing techniques also important to call into action to attract customer atention on why they should buy our product by listing the benefits of it. Lastly, in a proper techniques of copywriting can create a desire and interest to the public of the techniques and details of our product that will attract customer always on update of our new lauch products with a variety design and the word will build a trust form our customer.