



# SOCIAL MEDIA PORTFOLIO

# AVILEYN.

# PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY	:	FACULTY OF BUSINESS MANAGEMENT
PROGRAMME	:	BA233
SEMESTER	:	2
STUDENTS' NAME & ID	:	1. SYAZWANI BINTI SUFFIAN
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LECTURER	:	DR NOR HARLINA ABD HAMID

#### ACKNOWLEDGEMENT

We are really grateful because we managed to complete our Group Assignment of Social Media within the time given by our lecturer Dr Nor Harlina Abd. Hamid. This assignment won't be completed without the effort and cooperation from both members in the group, which are Syazwani binti Suffian and Irdina Sofeah binti Mohd Fadhli. We also sincerely want to thank our lecturer of this subject ENT530 Principles of Entrepreneurship, Dr Nor Harlina Abd. Hamid for her guidance and encouragement in completing our pair assignment for this semester, and for teaching us in this course.

#### **EXECUTIVE SUMMARY**

For this ENT530 pair assignment, we must find a product and utilize Facebook (FB) for online marketing campaign. It's been informed that students are free to register as dropship or agent or even create their own product to be sell online.

By utilizing Facebook (FB) for marketing purposes, the students need to address the content of creating their own Facebook (FB) page, customizing URL Facebook (FB) page, teaser post, copywriting (Hard Sell and Soft Sell), and lastly graphics for online marketing. To fulfil these contents, students must gather as must information of marketing as possible, in order to easily arrange their business.

The students have to register in go-ecommerce system to get access to online module by MDEC. With this, they able to record their online sales in this system. In addition to that, they also need to register for MyENT and Suruhanjaya Syarikat Malaysia (SSM) to get the access for the certificate of registration. Furthermore, students have to do a partnership type of business for their ownership registration.

Next, students have to show their posts of teaser and copywriting, respectfully, in their report as a proof of online marketing campaign that they did. Other than that, they also need to put their business sales report along in the report. The profit of sales that the students earned will be use for their mark grading.

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### CERTIFICATES

• **GO-ECOMMERCE** (SYAZWANI BINTU SUFFIAN)



## • GO-ECOMMERCE (IRDINA SOFEAH BINTI MOHD FADHLI)

**€) eUsahawan**™ Certificate of Completion This acknowledges that Irdina Sofeah Binti Mohd Fadhli has successfully completed eUsahawan Course Level 1 – Go Digital organised by This is a digital-generated certificate. No signature is required.

# • My-ENT (SYAZWANI BINTI SUFFIAN)

MASM	Akademi UNIVERSITI TEKNOLOGI MARA MARA MASMED MASMED MASMED MASMED MASMED
SLIP PER	NDAFTARAN PERNIAGAAN PELAJAR UITM
No. Pelajar Nama	: 2021603882 : SYAZWANI BINTI SUFFIAN
Program Pengajian Fakulti Kampus	<ul> <li>IJAZAH SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) KEUSAHAWANAN</li> <li>Faculty of Business &amp; Management</li> <li>Selangor</li> </ul>
	MAKLUMAT PERNIAGAAN
Mod Perniagaan Bidang Perniagaan yg diceburi Tempoh Berniaga No. Pendaftaran Perniagaan URL Perniagaan Alamat Premis Perniagaan Tarikh Mendaftar Tarikh Kemaskini Tarikh Cetak	<ul> <li>Online</li> <li>Aksesori Dan Bekalan Jahitan</li> <li>1 Tahun</li> <li>https://www.facebook.com/avileyn2022</li> <li>12 May 2022</li> <li>12 May 2022</li> </ul>
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PENO	SALINAN PENDAFTARAN INI DIPERAKUI OLEH LONG NAIB CANSELOR KEUSAHAWANAN UITM
Malaysian Aca	ademy of SME & Entrepreneurship Development (MASMED)

# • My-ENT (IRDINA SOFEAH BINTI MOHD FADHLI)

MASI	Akademi UNIVERSITI TEKNOLOGI MARA (MASMED)
	(MyENT)
SLIP PE	NDAFTARAN PERNIAGAAN PELAJAR UITM
No. Pelajar Nama	: 2021823706 : IRDINA SOFEAH BINTI MOHD FADHLI
Program Pengajian	: IJAZAH SARJANA MUDA PENTADBIRAN PERNIAGAAN (KEPUJIAN) KEUSAHAWANAN
Fakulti	: Faculty of Business & Management
Kampus	: Selangor
	MAKLUMAT PERNIAGAAN
Mod Perniagaan	: Online
Bidang Perniagaan yg	: Aksesori Dan Bekalan Jahitan
diceburi	
Tempoh Berniaga	: 1tahun
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URL Perniagaan Alamat Premis Perniagaan	: https://www.facebook.com/avileyn2022
Tarikh Mendaftar	: 12 May 2022
Tarikh Kemaskini	: 12 IND 2022
Tarikh Cetak	: 25 May 2022
	erupakan rekod rasmi perniagaan yang dijalankan oleh pelajar semasa tempoh pengajian di UiTM. erbatal apabila penama menamatkan pengajian atau tidak lagi aktif dalam sistem universiti.
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	risiko dan tanggungjawab sendiri tanpa melibatkan kepentingan dan nama Universiti.
	SALINAN PENDAFTARAN INI DIPERAKUI OLEH
PENC	NONG NAIB CANSELOR KEUSAHAWANAN UITM
Malaysian Aca	ademy of SME & Entrepreneurship Development (MASMED)

# • SSM (SYAZWANI BINTI SUFFIAN)

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Hari: JUMAAT		
Masa: 02.00 PM - 05.00 PM		
Pejabat SSM: SSM SABAH		
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Terima kasih.		
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# • SSM (IRDINA SOFEAH BINTI MOHD FADHLI)

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Assalamualaikum & salam sejahtera				
Tuan/Puan- IRDINA SOFEAH BINTI MOHD FADHLI				
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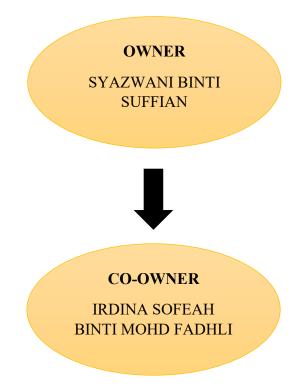
## **INTRODUCTION OF BUSINESS**

• Name and Address of Business



Name of Business	:	Avileyn. Enterprise
Business Address	:	UiTM Cawangan Selangor Kampus Puncak Alam Bandar
		Puncak Alam, 42300 Puncak Alam, Selangor

• Organizational Chart



### • Mission

To delight our customers with great quality of materials of our choices of a handmade mask-chain and an excellent service at a very reasonable price.

#### • Vision

To serve happiness to our customers by offering variety designs of mask-chain, and spreading the positivity and satisfaction to the community during this pandemic along with driving a profitable growth.

### • Description of Products

Avileyn. is a type of business that sells handmade mask-chain with a great quality of materials of our choices. There are more than 5 designs that the business offers for their customers. All the designs of the mask-chain are named by code, which are PMC01, PMC02, PMC03, PMC04, MC05, MC06, MC07, MC08, and MC09 (Gold-Pink, Gold-White, Silver-Black, and Silver-White). Our business also sells extra product to be add-on with the mask-chain, which is the magnet. We approach our customers through Facebook page and link our Whatsapp so that the customers can directly contact us to place an order. Not only that, Avileyn. also includes cash on delivery (COD) service to the customers and delivery it at their doorstep.

### • Price List

Product	Price
Mask Chain (Premium) PMC01	RM22
Mask Chain (Premium) PMC02	RM19
Mask Chain (Premium) PMC03	RM22
Mask Chain (Premium) PMC04	RM25
Mask Chain MC05	RM15
Mask Chain MC06	RM17
Mask Chain MC07	RM12
Mask Chain MC08	RM15
Mask Chain MC09 (Gold-Pink)	RM11
Mask Chain MC09 (Gold-White)	RM11
Mask Chain MC09 (Silver-Black)	RM11
Mask Chain MC09 (Silver-White)	RM11
Add-On Magnet	RM2

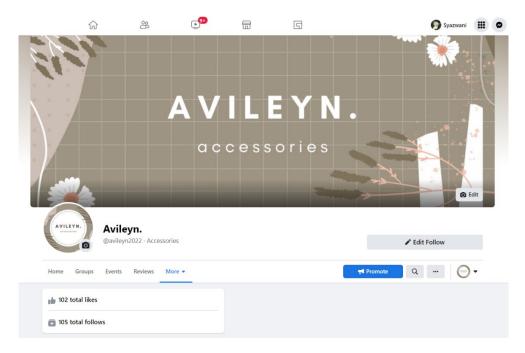
### FACEBOOK (FB)

• Creating Facebook (FB) Page



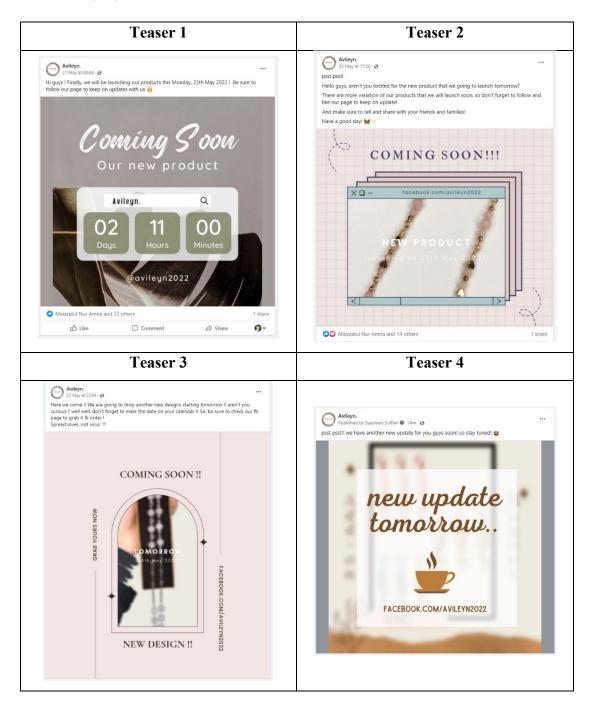
• Customizing URL Facebook (FB) Page

facebook.com/avileyn2022

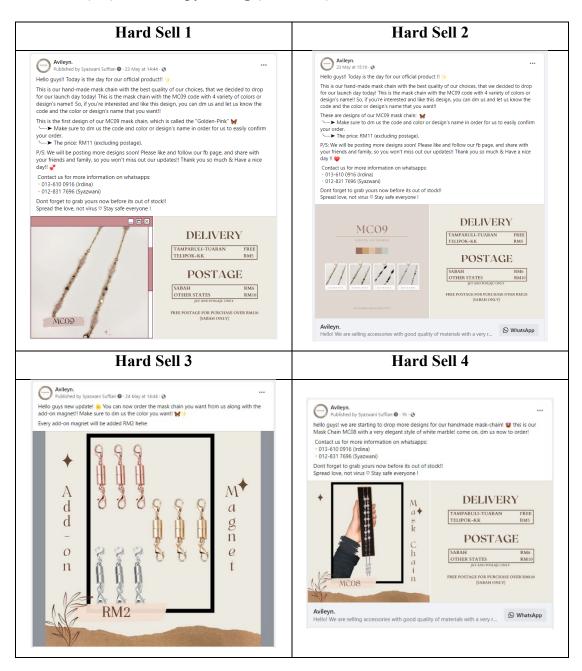


• Facebook (FB) Page Likes

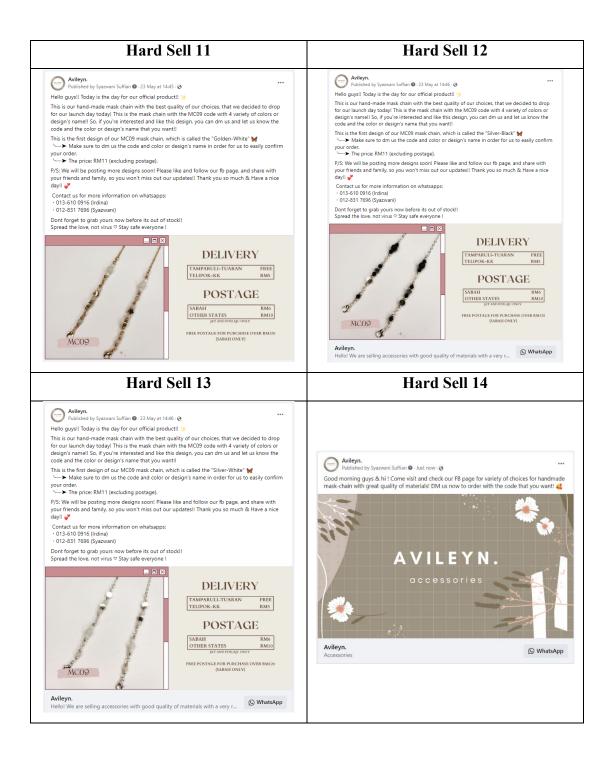
#### • Facebook (FB) Post – Teaser



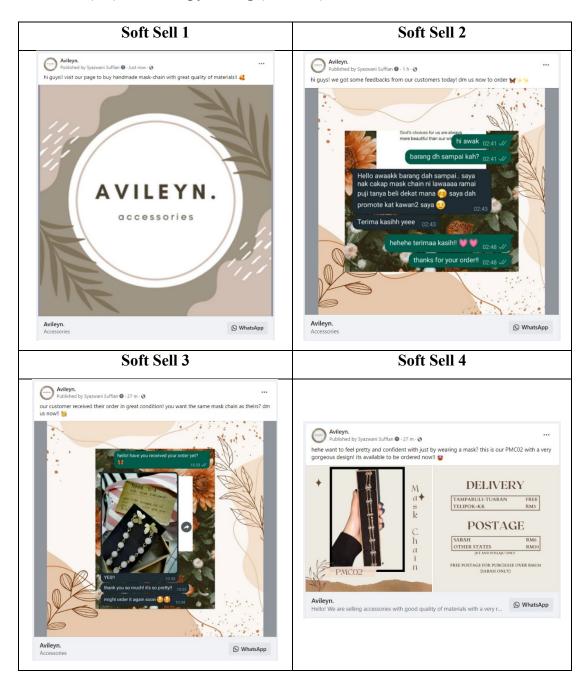
• Facebook (FB) Post – Copywriting (Hard Sell)



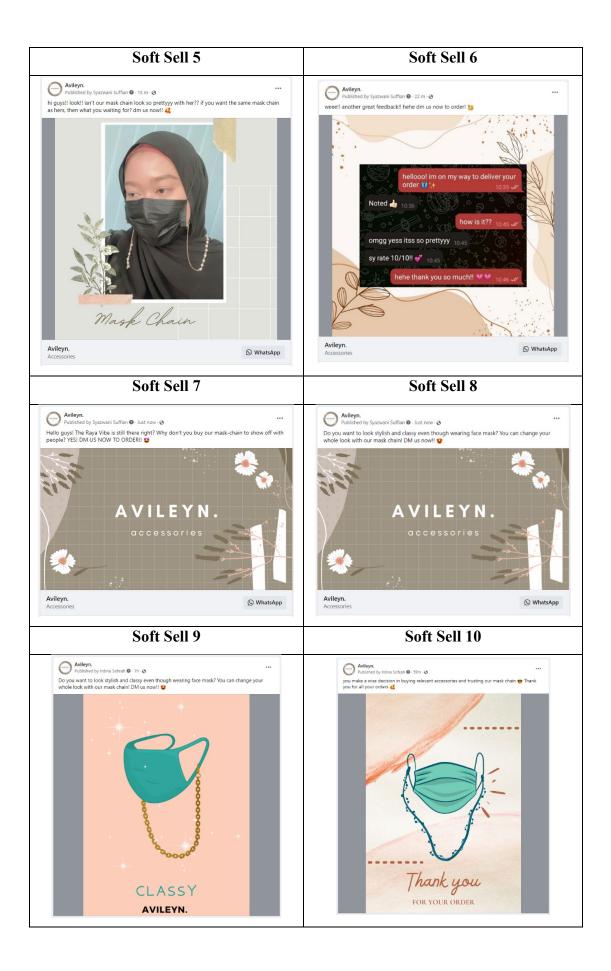
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• Facebook (FB) Post – Copywriting (Soft Sell)







• Graphics



Avileyn. Facebook (FB) Page Profile Picture



Avileyn. Facebook (FB) Page Banner







### • Sales Report



### Go-eCommerce

Business Name	Date	Ty pe	Marketplac e(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Creat ed At
Avileyn.	24/05/ 2022	onl ine	Social Media		26				1. Mask Chain MC09 Silver-Black + Add-on Magnet (Gold) 2. Mask Chain MC09 Silver-White + Add-on Magnet (Gold)	25/05/ 2022
Avileyn.	24/05/ 2022	onl ine	Social Media		27				1. Mask Chain PMC04 + Add-on Magnet (Pink)	25/05/ 2022
Avileyn.	25/05/ 2022	onl ine	Social Media		59				1. Mask Chain MC08 RM15 2. Mask Chain MC05 + Add-on Magnet (ikut warma chain) RM15+RM2 3. Mask Chain PMC04 + Add-on Magnet (ikut warna chain) RM25+2	25/05/ 2022
Avileyn.	25/05/ 2022	onl ine	Social Media		13				1. Mask Chain MC09 "Golden-White" RM11 + Add-on Magnet (Pink) RM2	25/05/ 2022
Avileyn.	25/05/ 2022	onl ine	Social Media		14				1. Mask Chain MC07 RM12 + Add-on Magnet (ikut warna chain) RM2	25/05/ 2022
Avileyn.	25/05/ 2022	onl ine	Social Media		13				1. Mask Chain MC09 Golden-Pink RM11 + Add-on Magnet (Gold) RM2	25/05/ 2022
Avileyn.	26/05/ 2022	onl ine	Social Media		39				1. Mask chain MC05 RM 15 2. PMC01 RM 22 3. Add - on magnet (Gold) RM2	26/05/ 2022
Avileyn.	26/05/ 2022	onl ine	Social Media		27				1. Mask Chain PMC03 RM22 + Add-on Magnet (ikut warna chain) RM2 (Extra) Packaging: Kotak (+RM3)	26/05/ 2022
Avileyn.	26/05/ 2022	onl ine	Social Media		27				1. MC09 ( silver-black ) RM 11 2. MC07 RM 12 3. magnet silver (qty : 2 ) RM 4	26/05/ 2022
Avileyn.	26/05/ 2022	onl ine	Social Media		19				1. MC06 RM17 2. Magnet ( pink ) RM2	26/05/ 2022
Avileyn.	26/05/ 2022	onl ine	Social Media		17				1. Mask Chain MC08 RM15 + Add-on Magnet (ikut warna chain) RM2	26/05/ 2022
Avileyn.	27/05/	onl	Social		19				1. Mask Chain MC07 RM12	29/05/

Business Name	Date	Ту pe	Marketplac e(if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Creat ed At
	2022	ine	Media						2. Mask Chain MC06 RM17	2022
Avileyn.	29/05/ 2022	onl ine	Social Media		26				1. MC07 RM12 2. magnet (qty : 2) silver and gold RM4	29/05/ 2022
Avileyn.	29/05/ 2022	onl ine	Social Media		17				1. Mask Chain MC08 RM15 2. Add-on Magnet RM2	29/05/ 2022

#### CONCLUSION

As a conclusion, social media is a great platform to start a business in many ways. Social network concludes a large scale of knowledge that we could learn especially on how to start a business. We expertise new skills and knowledges throughout our online business, for instance how to promote our business, how to handle orders and most importantly how do we attend our customers or known as customer services concerning to achieve our business target. Moreover, we are learning through social media portfolio to do our business plan accurately to avoid any unnecessary difficulties and we are able to arrange our schedule between business and studies. not to mention, our side business is helping us with our financial as students. Profits from our business are used as pocket money to buy necessary thing and facilities for our studies and helping our family's financial indirectly. Last but not least, we are able to achieve our targeted profit, excellently figured our product's worth in market, and reached groups of people with various age group to buy our products. It is proven that social media portfolio is a big help for us to keep on track and sharpen our skills and senses to be a successful entrepreneur.