

# CUSTOMER'S ACCEPTANCE AND SATISFACTION TOWARDS MODENAS MOTORCYCLES IN SEGAMAT

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THIS THESIS IS SUBMITTED TO THE FACULTY OF BUSINESS MANAGEMENT, UNIVERSITY OF TECHNOLOGY MARA IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE DEGREE OF BACHELOR OF BUSINESS ADMINISTRATION (HONORS) IN MARKETING

> FACULTY OF BUSINESS MANAGEMENT UNIVERSITY OF TECHNOLOGY MARA SEGAMAT

> > **MARCH 2002**

### **ACKNOWLEDGEMENTS**

Praise to Allah SWT for His blessing in giving me the strength and wisdom in preparing and completing this research.

First and foremost, I would like to dedicate this research to my family. Without their sacrifices, prayers, understanding and support, this project paper would not have been possible.

Most immediately, I wish to express my highest appreciation and thankfulness to my research advisor. Prof Madya Dr. Omar Bin Samat, for being very supportive and has given me invaluable advices and encouragement.

I would also like to extend my heartiest gratitude to Prof. Madya Shukri Bin Samsudin for giving me the most valuable knowledge in carry out the research.

Last but not least, my sincere thanks to all the members of the Bachelor of Business Administration (Honors)(Marketing) 07 for their support and encouragement. Thank You.

Yours sincerely,

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March 2002

# **TABLE OF CONTENTS**

TITLE PAGE		i
LETTER OF TRANSMITTAL		ii
DECLARATION OF ORIGINAL WORK		iii
ACKNOWLEDGEMENTS		iv
LIST OF TABLES		viii
LIST OF FIGURES		ix
LIST OF ABBREVIATIONS		×
ABSTRACT		хi
СНА	PTER 1 - INTRODUCTION	
1.1	Motorcycles Industry in Malaysia 1.1.1 Market Players	3 5
1.2 1.3		6 8 9 9 11 12
1.4 1.5 1.6 1.7	Significance of The Project	12 14 16 17
СНА	PTER 2 – LITERATURE REVIEW	
	l iterature Review	19 - 32

### **LIST OF ABBREVIATIONS**

GDP Gross Domestic Products

ASEAN Association of South East Asian Nations

SPSS Statistical Package for Social Science

MODENAS Motosikal dan Enjin Nasional Sdn. Bhd.

EMOS Edaran Modenas Sdn. Bhd.

AFTA ASEAN Free Trade Agreement

TQM Total Quality Management

#### **ABSTRACT**

This study was conducted to find out the level of acceptance and satisfaction on consumers toward MODENAS motorcycles in Segamat from various perspectives namely - overall satisfaction, overall dissatisfaction level, satisfaction between gender, satisfaction between types of MODENAS motorcycles, satisfaction between level of incomes, satisfaction between education background, satisfaction between occupations and satisfaction between group ages.

Two types of data were gathered. The primary data obtained through distribution of questionnaires and personal interview, whereas, secondary data was obtained from journals, books, magazines and newspapers. Convenience sampling technique was used to select 80 respondents in Segamat district.

Statistical Packages for Social Science (SPSS) program was used to analyze the questionnaires. From this study it can be concluded that the level of consumer satisfaction towards MODENAS motorcycles is at the above average level.

Hopefully, this research would draw a considerable interest and could be valuable to the new entity to look on how consumers behavior dimensions -acceptance and satisfaction would lead to better understanding and better decision making.