

FACULTY OF FILM, THEATRE AND ANIMATION (FITA) UNIVERSITI TEKNOLOGI MARA (UITM)

ENT 530 PRINCIPLES OF ENTREPRENEURSHIP



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TITLE OF ASSIGNMENT:

SOCIAL MEDIA REPORT

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PROGRAM / GROUP:

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ACKNOWLEDGEMENT



Alhamdulillah, first of all we would like to thank God as finally we were able to finish our assignment that have been given by entrepreneurship's lecturer to us. This assignment had been done with all effort by social media report even though there was a littleproblem that occurs while finishing this assignment. Luckily all the problems can be solves quickly and we were able to adapt properly and wisely. Besides that, big thanks we address to our lecturer, Madam Nurhuda because without her guide our report cannot be done properly. She always gives us support and teaches us on how to do our assignment in purpose to produce a good outcome. Not only that, she also guide us to understand the things that we should know while studying the entrepreneurship subject and also in producing a good project work. Finally, thanks to our beloved friends that always stick and also work hard to produce a good assignment with all effort and responsibility. Hope that all the effort will give a lot of benefits to us and also to our group project. Million thanks also given towards our family because they also help us in doing the report assignment. They always give us ideas and comments on our report so that we can improve our report in many ways.

EXECUTIVE SUMMARY

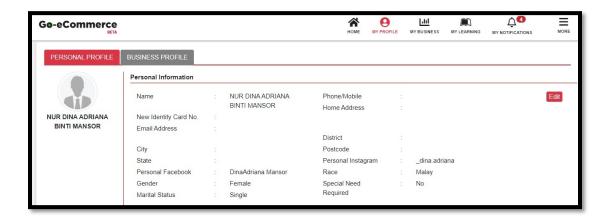
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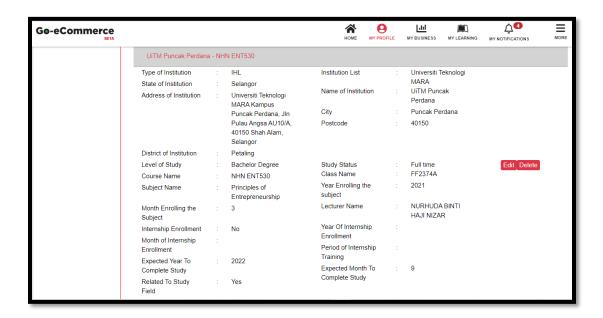
"Saka Gebu" is tagline for Noratini Beauty and with the #SakaGebu hashtag that represent to our beloved customers. The main objective for the business is to offer a good quality product beauty with variety of product silky rose with reasonable prices with elegant product to wear on our customers. We startes our business on 2019 using the shop Hq Noratini Beauty at Pulau Pinang. Our targeted customers are students since we are closed to university and schools, workers, women and men. The Silky Rose also product is suitable for all skin types, regardless of gender, it is suitable to use because the ingredients in the product do not contain harmful substances and are safe to use for all ages from 15 years old and above.

Since our first opening, we received a lot of good feedback from the customer regarding the high quality of the product. We also offered delivery service with charge to those who are near to our area and we will also use postage service for distant customers. In addition, we also offer gift box to those who wants to surprise their love person. This is one of our marketing to attract more customer to come and buy our product because the price of the products we produce is very reasonable with the quality. Therefor, this Silky Rose product always gets orders no matter during the sale or a normal day as well as get a positive feedback from our customers. This proves that teh product under this Silky Rose is a good choice with a good quality product and potentially far around Malaysia and abroad.

i) Go-Ecommerce Registration









ii) Introduction of Business

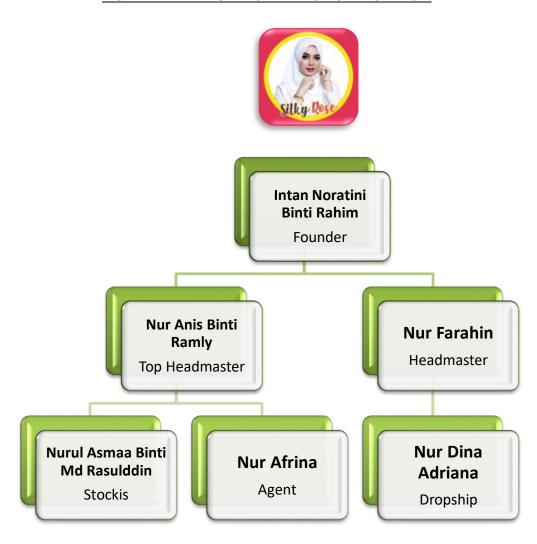


Name and Addressof Business Intan Noratini Binti Rahim Ts 2333 Mukim 3 Kampung Pelet 14400 Bukit Mertajam, Pulau Pinang.

Organizational Chart



NORATINI BEAUTY CHART ORGANISATION



Mission and Vision



Mission

- Expanding the distributor network throughout Malaysia and the Asian Region
- Increase beauty courses and training to produce more distributors of beauty products.
- Increase the number of short entrepreneurship seminars/coaching to produce more entrepreneurs in the field of beauty.
- The business is also constantly producing beauty and health products according to the latest technological era.
- Always provide satisfactory customer service to customers and reduce the percentage of customer handling errors progressively.

Vision

- To be a successful and world -class manufacturer and marketer of beauty and health products.
- Able to produce many bumiputera entrepreneurs who are confident and exposed to the potential of the beauty industry.
- Ensure that all Noratini Beauty customers are always satisfied with the recommended product and customer service.

Description Products and Services













Figure 1 shows Noratini Beauty Products.



Noratini Beauty offers a wide range of beauty products such as Silky Rose Skinz Plus, Sleep Love, Serum Foundation, Cleanser Whitening and Moist Lipmatte Silky Rose has three code such as Brownish, Hazel and Baby Pink. We always provide a wide range of good quality products for customers to choose the right product. In addition, for every customer who buys there must be a gift given so that customers have fun buying with us. Where customers who want to buy Silky Rose products can contact a nearby agent where they can visit the Facebook Page, Instagram or directly send messages on Whatsapp. In addition, we always provide delivery services to customers around the area in Penang and if while customers who are far away we also provide postage services through Poslaju Malaysia, J&T Express and others.

Price List



Noratini Beauty offers fiver types of product to our customer with great quality and reasonable prices.

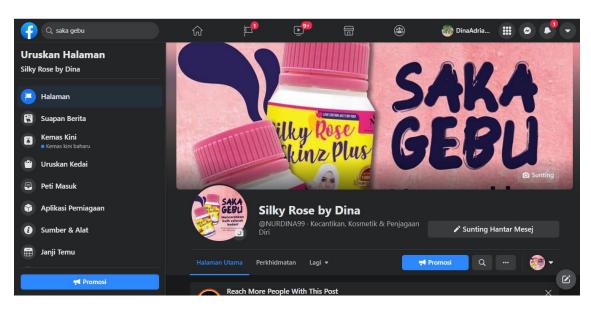
No	Type of Products Noratini Beauty	Price (RM) RM45 WM/RM50 EM		
1	Silky Rose Skinz Plus			
2	Sleep Love	RM29 WM/RM34 EM		
3	Serum Foundation	RM38 WM/RM40EM		
4	Cleanser Whitening (3 in 1)	RM27WM/RM32 EM		
5	Moist Lipmatte Silky Rose	RM22		

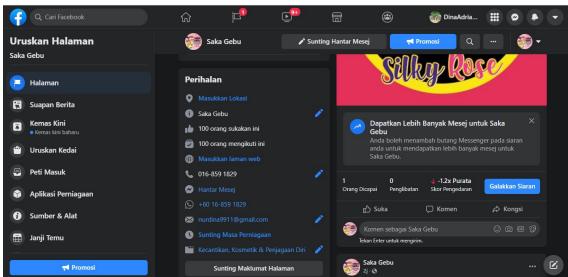
The table show price of our product not over than RM20. There is no fee charged for those customers who wants self-pickup at our basement and HQ Noratini Beauty. We charged the delivery fee for those who wants us to send it to them within RM2 until Rm5 depends on area. In addition meanwhile if by postage the customers need to pay the postage fee RM8 for Semenanjung Malaysia and RM12 for Sabah and Sarawak.

iii) Facebook Page



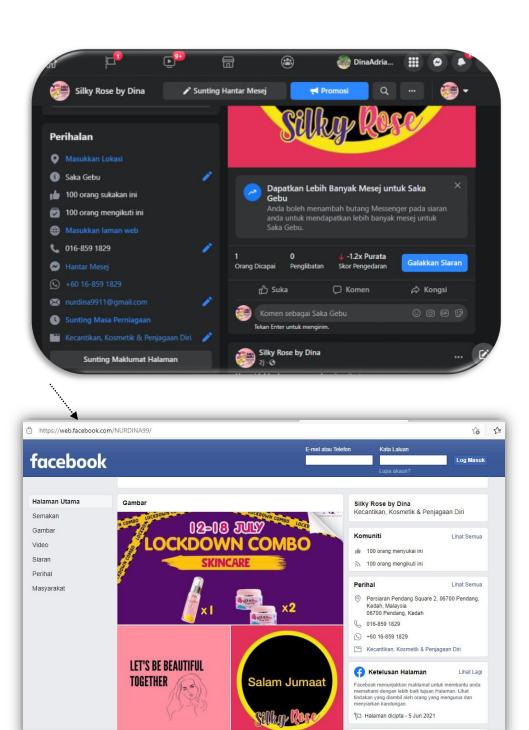
• Creating Facebook (FB) Page.





Customing URL Facebook (FB) page





Facebook (FB) Post-Teaser







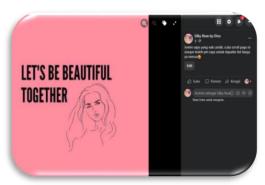






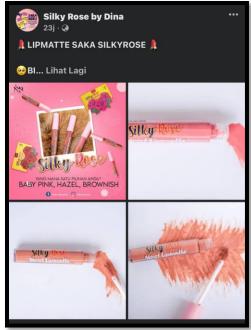




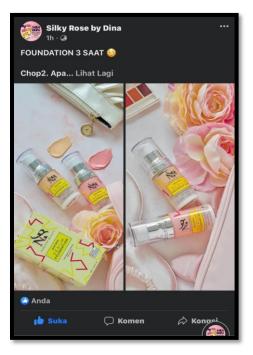


Facebook (FB) post- Copywriting (Soft Sell)



















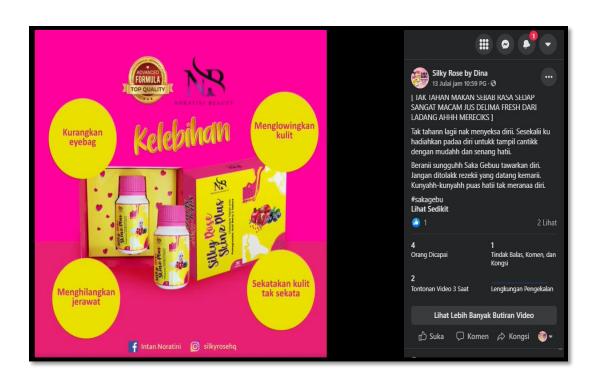


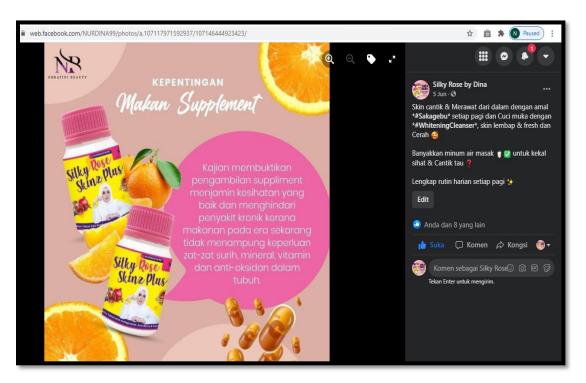












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Facebook (FB) post-Copywriting (Hard Sell).







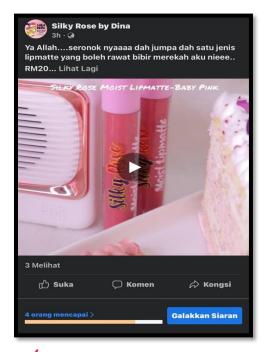


















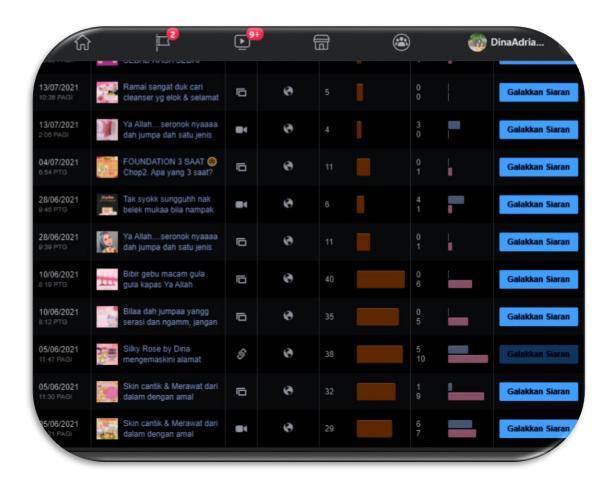




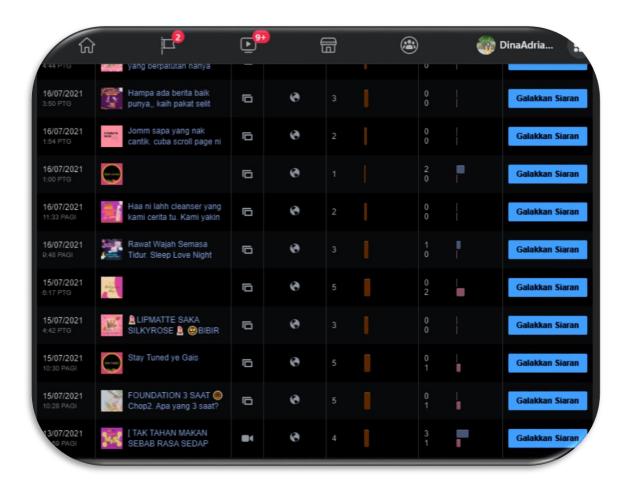




Frequency of Posting









Diterbitkan	Kiriman	Jenis	Mensasarkan	Capaian	Penglibatan	Promosi
16/07/2021 8:31 PTG	Tengok tekstur Sleep Love ni dah macam moisturizer.		0		0	Galakkan Siarar
16/07/2021 6:45 PTG	CHAP CHAP JER DAH CANTIK Siapa kata		0		0	Galakkan Siarar
16/07/2021 4:53 PTG	Tudiaa pinangan lockdown harga promo jimat kaw	ū	0		0	Galakkan Siarar
16/07/2021 4:44 PTG	Lipmatte dengan harga yang berpatutan hanya		0	2	1 0	Galakkan Siara

Graphics

























iv) Conclusion /

In the conclusion, I experienced and learnt a lot of things by finishing this Social Media Portfolio in subject ENT530 Principles of Entrepreneurship an important role in for students to learn in University. This is because ENT530 taught us to create real entrepreneurial business and organizing the structure individually. I hope that my business now can continue and run smoothly in the future. My target is to want to earn high profits in this business involvement despite various obstacles. I sincerely hope my online business will continue to thrive and thrive the market as I need to achieve my goal and vision to be one of the well -known beauty products of its brand in the Malaysian market on par with International products. Unfortunately, with hard work I was able to increase my profits as a real entrepreneur. I also hope that with my dedication and hard work, I will achieve my mission and vision. Before that, I must also demonstrate self efficacy in doing the job and ensuring my products are affordable and satisfy my customers as well as try my best and best to maintain the quality and price of my products to meet customer needs and wants even to keep customers loyal to my brand. In addition, I know that the social media business is more challenging nowadays because people are less likely to see our ads on those Facebook.

Moreover, I will give full responsibility and commitment, there is no doubt that I will achieve all these things. I am also encouraged to take opportunities directly or indirectly to improve the performance of my business in the future. Finally, this social media business is proven to help all parties. I was able to plan and run a business in detail even my business was new, small and not making much profit. From my social media business experience, I have learned a lot about the process of becoming a real entrepreneur in a social media business. I gained a lot of experience on how to run a business as well as posting products on Facebook, and product promotion will increase profits. In addition, I have also been able to address issues about the risks I have to face and how to deal with those risks. This project was also able to improve my entrepreneurial skills. In the future and hope to be able to continue my business ventures in the future.