

UNIVERSITI TEKNOLOGI MARA KAMPUS BANDARAYA MELAKA

TOURIST BEHAVIOR TOWARDS PURCHASING SOUVENIRS: THE CASE STUDY OF MELAKA

KHAIRUNNISA BINTI RAPAEE MOHAMAD IDHAM ARIF BIN ABD RASHID ZULAIKA BINTI ANUAR

Dissertation submitted in partial fulfillment of the requirements for the degree of Bachelor (Hons) in Tourism Management

Faculty of Hotel & Tourism Management

December 2015

AUTHOR'S DECLARATION

I declare that the work in this dissertation was carried out in accordance with the regulations of Universiti Teknologi MARA. It is original and is the results of my own work, unless otherwise indicated or acknowledged as referenced work. This topic has not been submitted to any other academic institution or non-academic institution for any degree or qualification.

In the event that my dissertation be found to violate the conditions mentioned above, I voluntarily waive the right of conferment of my degree and agree be subjected to the disciplinary rules and regulations of Universiti Teknologi MARA.

Candidate	:	Khairunnisa Binti Rapaee
Matrix Number	:	2013598137
Programme	:	Bachelor Of Science (Hons.) Tourism Management
Faculty	:	Faculty of Hotel and Tourism Management
Thesis Tittle	:	Tourists Behavior Towards Purchasing Souvenirs
Date		December 2015
Date	•	December 2015

Signature of Candidate:

i

ABSTRACT

This research is to investigate tourist behavior towards buying souvenirs at Central Melaka which is Bandar Hilir. The information related to this topic will be obtained from tourists around Bandar Hilir. The intention of the tourists behavior towards buying souvenirs are discussed in this research. The determination are identifed using Theory of Planned Behavior which consist of attitude towards behavior variable, subjective norms variable and perceived behavioral control variables which influenced the intention of tourist in buying souvenirs during their vacation at Bandar Hilir. Furthermore, the data are analyzed using WarpPLS-SEM. Besides that, the primarily data and secondary data are used and the data were collected accordingly. In addition, questionnaires has been distributed to the tourists towards buying souvenirs. Finding suggested that the relationship of intention has been affected by the subjective norms factors and perceived behavioral control factors. However, the relationships of actual behaviour has been influenced by the intention.

Keywords : Tourist behavior, Theory of Planned Behavior (TPB), sourvenirs, WarpPLS-SEM, Partial Least Square, Structural Equation Model, Measurement model, Structural model, Central Melaka, Bandar Hilir.

TABLE OF CONTENTS

ACKNOWLEDGMENT	v
LIST OF TABLES	IX
LIST OF FIGURES	X
LIST OF ABBREVIATIONS AND GLOSSARY	XI
INTRODUCTION	1
1.0 INTRODUCTION	1
1.1 BACKGROUND OF STUDY	1
1.2 SIGNIFICANT OF STUDY	2
1.3 OPERATIONAL DEFINITION	3
1.4 RESEARCH SCOPE	3
1.5 RESEARCH OBJECTIVES	4
1.6 PROBLEM STATEMENT	4
1.7 RESEARCH QUESTIONS	5
1.8 SUMMARY	5
CHAPTER 2	6
LITERATURE REVIEW	6
2.0 INTRODUCTION	6
2.1 TOURISM SHOPPING	6
2.2 THEORETICAL FRAMEWORK	7
2.3 HYPOTHESES	15
2.4 SUMMARY	15

.

CHAPTER 3	16
RESEARCH METHODOLOGY	16
3.0 INTRODUCTION	16
3.1 RESEARCH DESIGN	16
3.2 POPULATION	17
3.3 SAMPLING METHOD	18
3.4 INSTRUMENTATION	19
3.5 DATA COLLECTION METHOD	21
3.6 DATA GATHERING PROCESS	21
3.7 PILOT STUDY	23
3.8 DATA ANALYSIS METHOD	24
3.9 SUMMARY	25
CHAPTER 4	26
4.1 INTRODUCTION	26
4.2 DEMOGRAPHIC ANALYSIS	27
4.2.1 PARTICIPANT PROFILES	27
4.3 MEASUREMENT MODEL	29
4.4 STRUCTURAL MODEL	33
4.5 HYPOTHESIS TESTING	34
4.6 DISCUSSION	35
CHAPTER 5	38
5.0 CONCLUSION	38
5.1 DISCUSSION	38
5.2 LIMITATION AND FUTURE RECOMMENDATION	42