MKT 650 - 72

NEWSPAPER ADVERTISEMENT UNABLE TO INFLUENCE THE MIND OF THE CONSUMERS EFFECTIVELY

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Project Paper (MKT 650) Attachment

Enclose hereby project paper entitled "Newspaper Advertisement Unable to Influence the Mind of the Consumers Effectively" for your perusal.

I hope this project paper will approve by you and meet the requirement by the study.

Thank you,

Yours truly,

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FOTOSTAT TIEAK DIBENARKAN

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EXECUTIVE SUMMARY

Newspaper is the most popular medium for an advertisement purpose since it is the cheapest and has broad acceptance by the people. Through newspaper it is easy to approach and get the attention of the people to the ads.

But in other view, newspaper is unable to influence the customer's mind effectively through the ads brought by the newspaper because people have less awareness on the advertisement display or perform by newspaper, they read the newspaper only for the news but not purposely for the ads.

Therefore this project paper is carry out to discover the truth and the fact behind the newspaper as an advertisement medium by using some methodology which may help the researcher in gathering the required information. And beside that it is also use to make prove either it is right or wrong, newspaper ads is unable to influence the consumers' mind effectively.

UNIT RUNNIAR & PLACENDUM PAN PEMBACA

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