

Faculty of Computer and Mathematical Sciences UNIVERSITI TEKNOLOGI MARA KELANTAN

Semester March – August 2021

ENT 300

BUSINESS OPPORTUNITY

PREPARED BY: NIK ANIS SYUHADA BT NIK ABDUL AZIZ (2019666638) CS1104A

PREPARED FOR:

MADAM NUR HAZELEN BT MAT RUSOK

DUE DATE:

6th JUNE 2021

TABLE OF CONTENT

CONTENT	PAGE
1.0 Executive Summary	3
 2.0 Project Description – Before Activity Project Description (company background, logo and motto) Business Platform Business Duration Targeted Customer and Marketing Process (brand, design, pack, label) 	4-10
 3.0 Project Outcome – After Acitvity Report on Business Transaction Weekly Business Transaction Summary (modal, profit) 	11-12
4.0 Experiential Learning (student's experience)	13
5.0 Appendices	14
6.0 Overall Report	15

1.0 Executive Summary

CakeEat is a dessert product and services for customers, providing a variety of desserts such as Kek Batik Indulgence, Roti Kukus, Cookies, Western Food. But the highly ordered by cusomers were Batik Indulgence Butter Cake and Roti Kukus Rainbow. CakeEat gives high satisfaction to customers and consumers.

Besides, Cake Eat's customer is from a middle and low class such as a student or nearest resident who wants to try and craving the product at an affordable price of the product. CakeEat also targeting busiest workers, nearest residents, and students who don't have any transportation because we have also had delivery services of our product to the customer's home. CakeEat offers a variety of dessert that give the customer craving about CakeEat's products. The products that been provided using the premium ingredients.

Name of Owner/Partners	Anis Sudin
Identity Card Numbers	
Permanent Address	
E- Mail or business link	https://linktr.ee/cakeeat
Telephone Number/Fax Number	011-39139098
Date of Birth	
Marital Status	Single
Academic Qualification	Diploma
Course Attended	Diploma of Computer & Mathematical Sciences
Skills	Communication Skill
	Financial Skill
	Computer Skill

Owner's Description

2.0 Project Description - Before Activity

Company Background

CakeEat is the name from the owner, Anis Sudin which is only 27 years old, and I am the share partner of her company and im 20 years old. Anis Sudin have a big and bright dreams to the future. CakeEat has started since 1st June 2020 and received a high response from the customer and to taste our products.

Name Of Organization : CakeEat

Business Address	https://linktr.ee/cakeeat
Social Media	
Telephone Number	011-39139098
Main Activities	
Date Of Commencement	
Name of Bank	
Bank Account Number	

Organization Logo and Motto



The icon has a title CakeEat which is company name and have cupcake above as the base of this company were cakes and cookies. The color pink shows how much we share our love in all products were made and hopefully customers will loves the taste of our products.

Products and Services

CakeEat is a dessert product and services for customers, providing a variety of desserts such as Kek Batik Indulgence and Roti Kukus Rainbow. CakeEat gives high satisfaction to customers and consumers. Besides, CakeEat customer is from a middle and low class such as a student or nearest resident who wants to try and craving the product at an affordable price of the product. CakeEat also targeting busiest workers, nearest residents, and students who don't have any transportation because we have also had delivery services of our product to the customer's home. CakeEat also provided delivery and has delivery charge based on location around Selangor.

Kemboja, Bukit Sentosa, Rawang, Selangor, Malavsia

GET DIRECTIONS

011-3586 3358

- https://linktr.ee/cakeeat
 - Online Cafe Sandwich, Cakes and etc Self Pickup Bukit Beruntung/ Bukit Sentosa Delivery also available. Order few days before pick-up/ deli