

# SOCIAL MEDIA PORTFOLIO SL HOME DECO



## PRINCIPLE OF ENTREPRENEURSHIP

FACULTY & PROGRAMME	: FACULTY OF HOTEL AND TOURISM MANAGEMENT (HM241)
SEMESTER	: 3
NAME	: NURUL ALIYA BINTI BAKHTIAR
GROUP	: HM241-3C
LECTURER	: NORFAZLINA BINTI GHAZALI

#### ACKNOWLEDGEMENT

In the name of Allah, the Most Gracious and the Most Merciful. All praises to Allah and His blessing for the completion of this social media portfolio for subject The Principles of Entrepreneurship (ENT530). I thank God for all the opportunities, trials and strength that have been showered on me to finish writing on this portfolio.

Secondly, I would love to express my deep sense of gratitude and very much thankful to my beloved lecturer, Dr. Norfazlina Binti Ghazali, for her valuable guidance that helps and supports her won students in completing this portfolio. I am grateful because managed to complete the work within the time given with the guidance and full support from her.

I also would like to thanks my parents, family members and friends who helped me to complete this portfolio especially my classmate. They are always giving me enough support and willing to provide necessary information on completing this entrepreneurship portfolio. Last but not least, thanks go to all the people wo have supported directly or indirectly towards completing this social media portfolio.

## TABLE OF CONTENT

	PAGE
TITLE PAGE	i
ACKNOWLEDGEMENT	ii
TABLE OF CONTENT	iii
EXECUTIVE SUMMARY	v
1.0 GO-ECOMMERCE REGISTRATION	1
2.0 INTRODUCTION TO BUSINESS	
2.1 Business information	2
2.2 Organizational Structure	4
2.3 Mission and Vision Statement	4
2.4 Description of Products/Services	5
2.5 Price List	6
3.0 FACEBOOK (FB)	
3.1 Creating Facebook Page	8
3.2 Facebook post – TEASER	10
3.3 Facebook post – COPY WRITING (Hard Sell)	17
3.4 Facebook post – COPY WRITING (Soft Sell)	34
4.0 CONCLUSION	43
5.0 APPENDICES	44

### **EXECUTIVE SUMMARY**

Firstly, for this Social Media Portfolio, I have chosen to sell furniture from SL Homedeco because since pandemic happened, I love to spent a lot of my time decorating my house and like to scroll and learn about all the decoration thing on social media. My obsessed for things like this made me realised that I should sell furniture because furniture is the main important thing to decorate your house, rooms and etc. Besides that, the demand for furniture is high due to people nowadays tend to search and looking up for the furniture like sofa, wardrobe and many more.

Due to our currently situation, people tend to buying furniture online rather than going to shop because its more easy, save a lot of time and low risk. This social media portfolio contains information of the SL Homedeco shop business that owned by Nurul Aliya Binti Bakhtiar. The business was established in 8<sup>th</sup> Jun 2021 and located at No28, Jalan Bukit Jati 3, Taman Bukit Jati Klang, Selangor. SL Homedeco Shop is a business that provide satisfying product which is furniture to fulfil people demand. There is many type of furniture that our company sell such as sofa, closet, dining table, chair and many more. The uniqueness of our product is we provide the best selling and trending furniture and not to forget all our product are made from high quality only that never disappoint people.

Furthermore, in this portfolio also includes teaser, hard sell copywriting, softshell copywriting and graphic for marketing that have been posted by SL Homedeco Shop in Facebook page. All the post in Facebook page has made over 15 sales and the numbers are expecting to grow by time to time.

## 2.0 INTRODUCTION TO BUSINESS

## 2.1 NAME AND ADRESS OF BUSINESS

SL Homedeco is a business that decided to sell furniture as the main product. SL Homedeco stand for sweet living homedeco. The name of the business is simple and easily to remember by people. The customers can search the shop on Facebook without having a hard time. Our business motto is "Everything your home deserved", which is show that all our furniture meets the standard of our customers demand and need. The target market for SL Homedeco shop are housewife, workers, and newlyweds. The logo used for the business consist of the word "SL" and a picture of horses. The gold colour in a background represent the colour of luxury and elegant because all our product looked like classy and expensive product while you can get it with a cheap price but high quality. Besides that, the image of horses represent the stronger animal which give inspire the owner to keep build the empire.



Figure 2.1 : SL Homedeco logo