

FACULTY OF BUSINESS AND MANAGEMENT

DIPLOMA IN BANKING STUDIES (BA119)

BA1195D

FUNDAMENTALS OF ENTREPRENEURSHIP

ENT300

BUSINESS NAME (QITCHEN ENTERPRISE)

PRODUCT NAME (CRAFTY CAKES)

PREPARED FOR:

MADAM FARRAH NADIA BINTI BAHARUDDIN

PREPARED BY:

BALQIS SYAHMINA BINTI ABDUL AZIZ	2018421694
MAZZATUL HUSNA BINTI MOHAMAD	2018802556
NUR AZMINA SYAKIRAH BINTI MOHD NIZAM	2018413662
PUTRI LAILA ZAHRAH BINTI MEGAT I'DIL MAHFUZ	2018211518
SHAHIRA BINTI SUHAIMI	2018240436

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ACKNOWLEDGEMENT

First and foremost, praises and gratitude to Allah The Almighty, for His showers of blessings throughout our business plan project to complete the business plan successfully. We are really grateful for managed to complete this business plan project within the time given by our lecturer. This project cannot be completed without the effort and cooperation from our group members, Balqis Syahmina, Mazzatul Husna, Azmina Syakirah, Putri Laila Zahrah and Shahira.

We would like to express our deep and sincere gratitude to Madam Farrah Nadia binti Baharuddin, our Fundamentals of Entrepreneurship lecturer for providing us with strong guidance to complete this business plan project. We would also like to extend our sincere gratitude to all those who have driven us to writing this project directly and indirectly. The completion of this business plan project gives us a great deal of satisfaction.

Last but not least, we thank all the people for their assistance directly and indirectly in completing our business plan project.

EXECUTIVE SUMMARY

Qitchen Enterprise is a start-up company establishment located in Senawang, Negeri Sembilan. The company is equally owned and managed by five partners. Qitchen Enterprise expected to catch the interest of a regular loyal customer base with its variety of Korean cakes products that sells under a bakery named Crafty Cakes. Furthermore, Qitchen Enterprise also plans to build a strong market in Senawang town due to the less competition on that area and it is near to the housing area and located near well-known restaurants so that our premise is easy to find by customers.

Our bakery, Crafty Cakes offers a variety of high-quality Korean cake such as Red Velvet Cake, Chocolate Cake, Vanilla Cake and Pandan Gula Melaka Cake with a beautiful design and at a reasonable price during business operations to our target market at all times. All cakes are baked and prepared if there is an order from the customer to ensure the cakes are fresh. Besides, we also sell ready-made cakes with unique designs so that the customer can grab the cake at the bakery at the very last minutes for special events.

We hope that Crafty Cakes will be a well-known bakery throughout Malaysia and will be able to provide a greater product to our customers from time to time. We believe that the demand of our cakes will increase every year as we build a strong position in the town and in the country by continuing to offer high-quality cakes at a reasonable price to customers.