B SINESS PLAN

PREMIUM RUSH CO. SELLING, RENTING, MAINTAINING BICYCLES

PREPARED FOR: PN. NORANITA ABDAMIA

PREPARED BY:

NAME	MATRIC NO	GROUP
ADIBA BINTI ASRY	2013445908	J4EM1106I2
MIRUL AMMAR BIN KHIDAM	2013263696	J4EM1106I2
SITI SARAH BINTI AZMAN	2013237798	J4EM1106I2
AIZUL AFZAN BIN ABU SAFFARI	2013650512	J4EM1106I2
AMMAD FIRDAUS BIN MD NASIR	2013814952	J4EM1106l2

ACKNOWLEDGEMENT

Assalamualaikum w. b. t.

Firstly, in the name of Allah, the Most Gracious and the Most Merciful, Alhamdulillah, all praises to Allah for the strengths and His blessings in handling this business plan.

Moreover, we would like to submit our heartiest gratitude to our lecturer, Pn Suhana Mohamed for all her guidance since day one. We are also so grateful to our tutorial lecturer, Pn Anita Abdamia for all her constructive comments on our business plan that improved greatly. Not to forget our supervisor, En. Mohd Zulkhairi Mat Salleh who provides assistance for us in completing our business plan. We could not have imagined how our report would turned out if not for our supportive lecturers.

Besides that we would also like to thank our some of seniors not only for their insightful comments and explanations, but also for the encouragements which emboldened us to widen our perspectives on the topic at hand.

Our sincere appreciation also goes to our course mates from other groups and classes who had provided us with help and for their continuous supports. Without them, it would not be possible to finish this business plan successfully.

We would also like to dedicate a huge thank you to ourselves, for the sleepless nights we were working together before deadlines, and for all the knowledge we had gain which is very new to us but very useful in the future.

Last but not the least, we would like to thank our families: our parents and to our brothers and sisters for supporting us spiritually throughout making this business plan.

LETTER	OF SUBMISSION		
ACKNOV	VLEDGEMENT		
TABLE C	OF CONTENT		
EXECUT	IVE SUMMARY		
1	INTRODUCTION	13	
	1.1 Name of Business		
	1.2 Nature of Business		
	1.3 Industry Profile		
	1.4 Location of the Business		,
	1.5 Date of Business Commencement		
	1.6 Factors in Selecting the Proposed Business		
	1.7 Future Prospects of the Business		
2	PURPOSE	18	
	2.1 To Evaluate the Project Viability and Growth Potential		
	2.2 To Act As A Guideline For The Management Of The		
	Proposed Business		
	2.3 To Allocate Business Resources Effectively		
3	BUSINESS BACKGROUND	21	
	3.1 Vision and Mission		
	3.2 Organizational Chart		
	3.3 Logo and Motto		

TABLE OF CON

25

4	BACKGROUND OF PARTNERSHIPS 25			
	4.1 General Manager			
	4.2 Adr	ministration Manager		
	4.3 Ma	4.3 Marketing Manager		
	4.4 Op	4.4 Operation Manager		
	4.5 Fin	ancial Manager		
5	LOCAT	ION OF BUSINESS	31	
	5.1 Physical Location of the Project			
	5.2 Bui	5.2 Building		
	5.3 Bas	sic Amenities		
6	MARKETING PLAN 34			
	6.1 Ma	6.1 Marketing Objectives		
	6.2 Des	6.2 Description of Products		
	6.3 Tar	6.3 Target Market		
	6.4 Ma	6.4 Market Size		
	6.5 Competitors			
	6.6 Market Share			
	6.7 Sales Forecast			
	6.8 Market Strategy			
	6.9 Org	6.9 Organization Chart for Marketing Department		
	6.10	Manpower Planning		
	6.11	Schedule of Task and Responsibilities		
	6.12	Schedule of Remuneration		
	6.13	Marketing Budget		

EXECUTIVE SUMMARY

This business is based on partnership where it consists of five members who hold important positions in the company such as General Manager, Administrative Manager, Marketing Manager, Operational Manager and Financial Manager. The business capital is amounted to RM 86 453 where the total contribution of each member is RM 17 291.

As for the business, we are providing services like giving rent and maintaining bicycles. Other than that, we also sell bicycles.

The services mentioned above will be the only services that we are going to provide. The business will be located at Bandar Seri Alam.

To make it more attractive and interesting, we decided to diversify the bicycle in our company. Premium Rush Co has five types of bicycle which are road bicycle, mountain bicycle, cruiser bicycle, BMX bicycle, and tandem bicycle. With this variations customer will have more choices on bicycle that they are interested in.