

# FUNDAMENTAL OF ENTREPRENEURSHIP ETR 300

## "MOTORIZED JACK"

## HI-JACK TECHNOLOGY SON. BHD.

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When undertaking a project every person must be responsible and has acknowledge for the important role they play in bringing it to fruition. Fore mostly, Alhamdulillah to Allah S.W.T because we had done our responsibility to do the proposal of "Motorized Cylinder Jack" and accomplish this proposal as well.

Honestly, we would like to thank our lecturer, Profesor Madya Norsidah binti Ahmad for imparting invaluable knowledge as well as her guidance and advice in finishing this proposal.

Her encouragement, patience and support were invaluable during the revision process. We are indebted to her for her constant aid that has been helping us bring this proposal to completion in a timely and enjoyable manner.

We have referred many sources while completing this proposal. Some sources are from the books that we get from the library, Perpustakaan Tun Abdul Razak (UiTM) Dungun, Terengganu. Beside that, we also get all the information from the internet and survey out the price of each component in ours project, which gives the latest information regarding our proposal.

This proposal actually is an interesting project. All the group members have tried our best to give our efforts to make sure that this proposal can fulfill our lecturer's needs. Furthermore, this proposal was created according to our knowledge from the lecturer that we get from the class which is more about engineering, so that us easy to work on mechanical system. These are some of the advantages that help us finish this proposal.

Finally, we hope that we can get many benefits from this proposal. We also would like to express our gratitude to those who make correction on this mistake. Hopefully, it can be a good proposal that has been done.

#### INTRODUCTION

This business if formed by five entrepreneurs in order to achieve the government interjection to improve the small industry and technology among Bumiputra in our country. Furthermore, we want to spread a new technology in our country. Therefore, our enterprise, Hi-Jack Technology SDN BHD would like to sell a new product, know as the "Motorized Cylinder Jack".

The business partners consists of five men, Nur Azzammudin bin Rahmat, Muhd Nur Azzammuddin bin Abdullah, Muhammad Faisal bin Muhamd Apardi, Mohd Syafiq bin Zainuddin and Mohd Al Fadil bin Mat Nor. We choose to run our business at Dungun because of the low competition, promising demand and stable economy status of the locals. Due to the promising factors, we would like to run our business beginning at January 2009.

Our company involved in the buying of parts, assembling and selling the product, the Motorized Cylinder Jack. We also interested in providing services or repairing the product. Our business product has some connection with other heavy industry, mainly the automotive sector, for example PROTON. We also target the local workshops as our customers.

Our product is hopefully made life easier. We would like to change from the conventional, manual cylinder jack into the motorized cylinder jack. It is hopefully that the new technology will reduce the men power needed for a certain company.

To construct our product, we need several parts, involving the participation from several suppliers. To assemble our product, we need motors, cylinder jack, some circuitry and several small components. The suppliers may come from the related industries.

We choose to sell his product because we would like to introduce the new technology, the limits of human ability due to fatigueless and we know the bright future of this business.

### PURPOSE OF PREPARING BUSINESS PLAN

- 1. This business plan is prepared by Hi-Jack Technology Sdn. Bhd. To obtain a term loan for the amount of RM 24,000 from MAYBANK Finance.
- 2. As a guideline to run our business so that to make sure our business will not spill out of its objectives, mission and vision.
- 3. To study and forecast the feasibility of this business and adapt with the time flow.
- 4. To organize the company with its own organization chart, to make sure the company will run at its maximum capability.
- 5. To convince the investors, suppliers and customers about the potential of our business.
- 6. To allow the entrepreneur to view and evaluate the proposed business venture in an objective, critical and practical manner.

## Hi-JACK TECHNOLOGY SDN. BHD.





PP00001469 Hi-Jack Technology Sdn.Bhd:motorized jack / Muhammad Faisal bin Muhamd Apardi...[et.al.].

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