



COMPANY ANALYSIS

XIAOMI CORPORATIONS

TECHNOLOGY ENTREPRENEURSHIP (ENT 600) : CASE STUDY

FACULTY/PROGRAMME	: FACULTY OF SPORT SCIENCE AND RECREATION	
SEMESTER	: SEMESTER 5	
PROJECT TITLE	: XIAOMI DREAME T20	
NAME	: AMIRUL ZIKRY BIN SHAHRIL AZMIN	
MATRIX NUMBER	: 2020983543	
GROUP/CLASS	: RSR 243 5B	
LECTURER	: DR. ATHIFAH NAJWANI BINTI HJ SHAHIDAN	
SUBMISSION DATE	: 28 APRIL 2021	

TABLE OF CONTENTS

TITLE	PAGE
ACKNOWLEDGEMENT	1
EXECUTIVE SUMMARY	2
1. INTRODUCTION	3
1.1. Background of The Study	
1.2. Problem Statement	
1.3. Purpose of The Study	
2. COMPANY INFORMATION	5
2.1. Background	
2.2. Organizational Structure	
2.3. Products / Services	
2.4. Technology	
2.5. Business, Marketing, Operational Strategy	
3. PRODUCT ANALYSIS	13
3.1. SWOT	
4. FINDINGS AND DISCUSSION	18
4.1. Findings4.2. Discussion	
5. RECOMMENDATION AND IMPROVEMENT	20
6. CONCLUSION	21
7. REFERENCES	22
8. APPENDICES	23

ACKNOWLEDGEMENT

Alhamdulillah, first of all we would like to thank God as finally we were able to finish our assignment that have been given by Dr. Athifah Najwani Hj Shahidan to us. This task had been done with all afford by group members even though a little bit problem were happened among us while doing this assignment. Luckily, all the problems can be settled down and we were able to adapt properly and wisely.

We would like to show our gratitude to Dr. Athifah Najwani Hj Shahidan, our ENT 600 Lecturer, for giving us a good guideline for assignment throughout numerous consultations. We would also like to expand our deepest gratitude to all those who have directly and indirectly guided us in completing this assignment.

Finally, thanks to our beloved friend that always stick together and also work hard to produce a good assignment with all afford and responsibility. Hope that all the afford will give a lot of benefits to us and also to our group project. Million thank also we wish to all our classmate because they also help us in doing our group. They always give us ideas and comments on our project so that we can improve our project in many ways.

EXECUTIVE SUMMARY

This assignment is about to choose the product that I want to elevate it quality by identify the SWOT. This can conclude the product strength, weakness, opportunity and threat. Besides that, I also choose the Xiaomi Corporations which Xiaomi Dreame T20.

The main problem of this product is the dust bin smaller. This problem occurs because of the product itself absorb the debris and dust too fast. When the dust bin were full, the vacuum is not efficient until you throw out the dust and trash inside.

After gather all information of the product, we recommend that this company could use the solution by built attachable dust bin that can easily install and unistall them. So, it can easily remove the dust bin and put the new dust bin. It also can save time. Moreover, every method will come with disadvantage which it may increase the material cost for the product but at the same time, it also can increase the quality and lifetime of the product. Because of that, it may give more satisfaction to the customer.

Mission

"Making quality technology accessible to everyone"

This mission statement meaning that Xiaomi company want to provide the excellent services and products to everyone either for younger and older.

2.2 Organizational Structure



Table 3.0 Organizational Structure

2.3 Products/ Services

PRODUCT/ SERVICES DESCRIPTION		
PRODUCT NAME	Xiaomi Dreame T20 (2021)	
IMPORTANT PRODUCT	Swappable Battery	
CHARACTERISTIC	Smart Sensing Technology	
PRICE OF PRODUCT	214 EUR = RM 1059	
SPECIAL DISTRIBUTION CONTROL	Store at Europe	

Table 4.0 Products and Services