

FUNDAMENTAL OF ENTREPRENEURSHIP (ENT 300)

BUSINESS PLAN REPORT



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BUSINESS NAME

BRILLIANT BRAINIAC HOME TUTORING

SUPERVISED BY

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ACKNOWLEDGEMENT

Alhamdulillah for every single blessing Allah has given us, hidden and apparent. We are really grateful and thankful that we managed to complete this business plan successfully to the end within the given time.

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We are so fortune that, all of our group members are very supportive and understanding. We helped each other in gathering information, share all of the ideas, doing the task together and also never give up to find the solution for our problem in order to give the best for this report. This business plans covers the organization, marketing plan, operational plan and financial plan as well as other important things that we have learned.

We express deep and sincere gratitude to all of our friends and classmates that have been helped us directly and indirectly in order to complete this report successfully. The knowledge we shared together and those comments from them helped us a lot to improve more in our report. We truly appreciate it and wish that Allah will repay all of their kindness and endless supports. We really hope that all the sacrifices that we have made in this report will give us the best and outstanding outcomes in return.

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EXECUTIVE SUMMARY

The name given for our company is Brilliant Brainiac Home Tutoring. The motto of our company is "Nurturing Young Minds". The reason for the motto given is because our tutoring service are conducted by five science experts that will guide the young minds on how to ace well in examination as well as in life. This is because the teachers will give our best to help students to aim bigger and see clearer in their studies.

The nature of our business is based on home tutoring services through online learning and also provides face-to-face tutoring within a specific area. Brilliant Brainiac Home Tutoring is a company in which the nature of business entity is partnership, where a legal business entity with five partners carries out the business with a view of making profits, share capital, profits and losses. Our tutoring service fee is around RM50 to RM70 per subject based on their level of education which are either primary students, secondary students or diploma students' level.

Brilliant Brainiac Home Tutoring is started to operate actively on the early year of 2018 at Jalan Medan Pusat Bandar, Seksyen 9, 43650, Selangor. We believed that the selected place is a very strategic location because Selangor was considered as the largest population in our country. We started our business right after we graduated with Diploma of Microbiology. Since this is our first experience in joining this field, we decided to open classes only for science streams students and also secondary students especially those who are struggling with PT3 and SPM examination.

Our aim is not just to gain huge income every single month but, our biggest aim is to provide the best services towards all students out there who need help in studying and how to excel in examination. We provide the latest learning materials and formats especially in SPM examination. Despite this latest pandemic outbreak, our business is still growing well since we also provide an online learning teaching platform for them. Many students got interested in our teaching methods and decided to join our home tutoring. The advantages in our business is every employee has different soft skills and experiences. This will make our business more effective in many ways. Brilliant Brainiac Home Tutoring is a joined venture of five partners, Ms. Zinnirah as General Manager, Ms. Hidayatul as Administration Manager, Ms. Adriana as Marketing Manager, Mr. Daniel as Financial Manager and Mr. Mulhim as Operational Manager. Each of our staff have a great deal of expertise and competence in works. As a result, each partner will take the ownership in order to significantly expand this company to another level.

To sum up, a business plan is a necessary for each entrepreneur in order to run their companies effective and systematically. It also offers insight on steps to be taken, resources needed for achieving the business goals and a timeline of expected performance. Therefore, Brilliant Brainiac Home Tutoring have our own special strategy in order to sustain our company as there are many competitors out there in this business world. We have outlined all the strategies and plans for each department to work on it and give our best. This strategy is intended to inspect the market, to satisfy the customer's satisfaction.