



#### **OKAYA**

## SOCIAL MEDIA PORTFOLIO

## PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

**FACULTY & PROGRAMME**: FACULTY OF BUSINESS AND MANAGEMENT

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#### **EXECUTIVE SUMMARY**

Facebook Page is designed to help our business. We can use it to develop the digital shopfront, grow our audience and learn more about our customers. They are many types of posting in the Facebook such as hard sell, soft sell, teaser and frequency posting. For the hard sell, it must follow the technique AIDCA while the soft sell, it must follow as a story telling to our customer in Facebook page. On this assignment social media, I choose to do the business by Okaya product. It is because Okaya have their own brand which is the brand is very strong and get a good feedback. Okaya is founded by Mrs Nur Akma. Okaya is a local brand which are many types of product cosmetic they sell. Product of Okaya very popular among people in Malaysia especially makeup artist such as Mua Bella. Product from Okaya such as Okaya Lipmatte, Okaya Eyeshadow Palette and Okaya Mascara have a good quality product. All the ingredient is safe and the founder very take care of the cleanliness. Customers like to buy Okaya's product because of the affordable price and the highest quality same as other product in oversea. All the product from Okaya easily to get from their stockist, agent and dropship.

# TABLE OF CONTENT

T	TITLE	PAGES
COVER PAGE		i
ACKNOWLEDGEMENT		ii
EXECUTIVE SUMMARY		iii
TABLE OF CONTENT		iv
1.0	GO-ECOMMERCE REGISTRATION	1
2.0	INTRODUCTION	
	2.1 Name and address of business	2
	2.2 Organizational chart	2
	2.3 Mission / vision of company	2
	2.4 Descriptions of products	3
	2.5 Price list	3
3.0	FACEBOOK (FB)	
	3.1 Creating Facebook (FB) page	4
	3.2 Customing URL Facebook (FB) page	5
	3.3 Facebook (FB) post – Teaser	6-8
	3.4 Facebook (FB) post – Copywriting (Hard sell)	9-15
	3.5 Facebook (FB) post – Copywriting (Soft sell)	16-22
	3.6 Frequency of posting	23-24
4.0	CONCLUSION	25

## **BODY OF THE REPORT**

# 1.0 Go-Ecommerce registration

