

FACULTY BUSINESS MANAGEMENT

ENT 300

FUNDAMENTALS OF ENTREPRENEURSHIP

'CREAMY CREATION'

PREPARED FOR:

MISS ROSMAH BINTI ABD GHANI @ ISMAIL

PREPARED BY:

NAME	MATRIX NO.
NUR SYAFFIQA NATASYA BINTI MD.HATA	2013461168
FATIN NADIAH BINTI ZAKARIA	2013245358
NUR ZARITH SOFEA BINTI HARUN	2013679068
NUR NISA AFRINA BINTI UJANG	2013219074
NURUL FARRAHIN LIANA BINTI ABD JALIL	2013495466
AZIRA BINTI SULAIMAN	2013283456

CLASS: JBM1195A

BUSINESS PLAN OF CREAMY CREATION

Creamy Creation ,						
No 7, Jalan Kijang,						
Taman Mohd Yassin ,						
86200 Simpang Renggam ,						
Johor Bahru.						
Miss Rosmah Binti Abd Ghani @ Ismail	-					
Lecturer of Fundamentals of Enterpreneurship,						
University Teknologi Mara,						
KM 12, Jalan Muar,	l 12, Jalan Muar,					
85000 Segamat,	at,					
nor Darul Takzim.						
30 August 2015						
Dear Miss,						
PURPOSE OF BUSINESS PLAN						
We are pleased to submit our proposal named as Creamy Creation Enterprise. Creamy						
eation Enterprise focuses on selling cream puff that different filling than usual. Our product						
include variety of filling of cream puff. Thank you.						
Sincerely,						
(Nur Syaffiqa Natasya) (Azira binti Sulaiman) (Nur Nisa Afrina Ujang)(Fatin Nadiah)						
(Nurul Farrahin Liana) (Zarith Sofea binti Harun)						

FUNDAMENTALS OF ENTREPRENEURSHIP (ENT300)

FINAL PROJECT

'CREAMY CREATION'

NO 7, JALAN KIJANG,

TAMAN MOHD YASSIN,

86200 SIMPANG RENGGAM, JOHOR

PREPARED BY:

NAME	MATRIX NO.
NUR SYAFFIQA NATASYA BINTI MD.HATA	2013461168
FATIN NADIAH BINTI ZAKARIA	2013245358
NUR ZARITH SOFEA BINTI HARUN	2013679068
NUR NISA AFRINA BINTI UJANG	2013219074
NURUL FARRAHIN LIANA BINTI ABD JALIL	2013495466
AZIRA BINTI SULAIMAN	2013283456

DATE OF SUBMISSION:

25 August 2015

EXECUTIVE SUMMARY

'Creamy Creation is a company which operates on a small medium industry. Our company main business product is by selling creamy puffs. Our main target market depends on the place in which we can get the higher demand. We will make a survey to gain some information that we can conclude, such as personal observation and interview.

Furthermore, our cream puffs are designed with creative and innovative to attract customer. Some of our product has it owns feeling and taste. As the modification of the creamy puffs is the main strategy to capture our target customer. We took this opportunity to make our new products and to compete with competitors.

For our main objectives, we are considering to increase sales time to time to maximize our company profit. Besides that, we also want to generate product which can tasted by worldwide so that we can expand our business. With buying our products, we hopes can enhance people to be creative even in food fields. We also are considering to established and satisfied by our customer to generate demand among them.

Basically, our company consist of 6 young members that we have their own special skills to bring four company to a glory. They are talented person and high level of creativity from many fields of study such as financial, marketing, operation management and so on. With these special skills we hope to drive our strength towards our company's goal. Teamwork, discussion, commitment among each other, would be the keys towards our success. In the future, we hope to expand our business and let our potential customers know about our products.

1



TABLE OF CONTENT

No.	Title	Page Number
1.	Executive summary	1
2.	Business plan :	2-3
	❖ Introduction	
	 Purpose of business plan 	4-5
	 Objective of business 	6
	❖ Vision and mission	6
	❖ Company logo	7
	 Company / business background 	8-10
	Shareholder/partners/owner's background	11-17
	❖ Benchmark	18.20
	 Location of the business 	21-24
	 Partnership agreement 	25-28
3.	Administration plan :	29-30
	❖ Introduction	
	❖ Objective of administration plan	31
	❖ Organizational chart	32
	List of administrative personnel/manpower	33
	planning	
	Schedule of task and responsibilities	34-35
	❖ Schedule of remuneration	37-38
	♦ List of office equipment and supplier	39
	❖ Administration budget	40
4.	Marketing plan :	
	❖ Introduction	41-42
	 Objective of marketing plan 	43
	 Product or services description 	44-47
	❖ Target market	48-50
	❖ Market size	51-52
	◆ Competitors	53-54
	❖ Market share	55
	❖ Sales forecast	56
	❖ Marketing strategy	57-66
	-price	
	-place(distribution)	
	-product -promotion	
	→ Marketing budget	67
=		
5 .	Operational plan : Introduction	68-69
	Objective of operation plan	70
	 ❖ Process of the Product 	71-74
	 ❖ Process of the Product ❖ Symbol Chart 	71-74 75-79
	❖ Process Flow Chart	80-83
	▼ FIOCESS Flow Chart	0U-03

J