

Faculty of Civil Engineering
Diploma in Civil Engineering
(EC110 2A)

FUNDAMENTALS OF ENTREPRENEURSHIP

(ENT 300)

UNIVERSAL FITNESS CENTRE

GROUP MEMBERS

NAME	MATRIX NO.
TIMOTHY JOANES	2013789873
WALTER JUDE ANAK MINGGU	2013970829
CALVIN GAERY ANAK PHILIP	2013191973
SHAMER ANAK NICHOLAS FELIX	2013918305
SEBASTIAN BAREK ANAK GERI	2013777013

DATE OF SUBMISSION 25^{TH} SEPTEMBER 2014

Universiti Teknologi MARA (UiTM) Sarawak Jalan Meranek, 94300 KOTA SAMARAHAN

Tel: +6082 - 677 200 Fax: +6082 - 677 300

www.sarawak.uitm.edu.my



Bahagian Hal Ehwal Akademik

Surat Kami:

100-UITMKS (HEA. 30/7)

Tarikh

03 MAC 2014



KEPADA SESIAPA YANG BERKENAAN

Tuan/Puan

BIL.	NO. PELAJAR	NAMA PELAJAR
1.	2013970829	WALTER JUDE ANAK MINGGU
2.	2013789873	TIMOTHY JOANES
3.	2013918305	SHAMER ANAK NICHOLAS FELIX
4.	2013191973	CALVIN GAERY ANAK PHILIP
5.	2013777013	SEBASTIAN BAREK ANAK GERI

Sukacita sekiranya pihak tuan/puan dapat membantu dan memberi kerjasama kepada pelajar di atas dari Program Diploma Kejuruteraan Awam untuk membuat satu kertas projek bagi kursus ENT300 (Fundamentals of Entrepreneurship).

Maklumat-maklumat daripada jabatan/agensi/syarikat tuan/puan amatlah diperlukan bagi melengkapkan kertas projek tersebut. Semua maklumat yang tuan/puan berikan adalah untuk tujuan akademik sahaja.

Sila hubungi Penyelia Projek, PUAN SITI MARDINAH di talian (032-377200) sekiranya pihak tuan/puan ingin mendapatkan maklumat lanjut berkaitan perkara di atas.

Kerjasama daripada pihak tuan/puan kami dahului dengan ucapan ribuan terima kasih

"BERSATU BERUSAHA BERBAKTI"

Sekian

Yang benar



Pegawai Eksekutif bp Rektor

TABLE OF CONTENT

CONTENT	PAGE NUMBER
Acknowledgement	1
Table of Content	2-4
GENERAL PLAN	
Executive Summary	6
Partnership Agreement	7
Application for Business Loan	9
Introduction to Business Plan	10
Factors In Selecting The Proposed Business	11
Future Prospect of the Business	11
Purpose of the Business	11
Business Background	12
Company's Vision	13
Company's Mission	13
Company's Goal	13
Company's Objective	13
Company's Strategies	14
Background	
General Manager	15
Marketing Manager	16
Operation Manager	17
Administrative Manager	18
Financial Manager	19
Logo of Company	20
Business Location	21
u .	
MARKETING PLAN	
Introduction	23
Target Market	24
Marketing Objectives	25
Service Description	26

EXECUTIVE SUMMARY

Universal Fitness Centre is the name of fitness centre that we created. This business is created by five members that are also acting as a manager to this business. This partner contributes capital as agreed in agreement. Our fitness centre is located at Batu Kawa with the service such as gym, boxing classes, Zumba dance classes and yoga classes. Our business hour is at 2:00 p.m. till 10.00 p.m. every day and close on public holiday.

From the agreement that we had make, we are agreed to choose Timothy Joanes as a General Manager, Walter Jude Anak Minggu as a Marketing Manager, Calvin Gaery Anak Philip as an Operation Manager, Shamer Anak Nicholas Felix as an Administrative Manager and Sebastian Barek Anak Geri as a Financial Manager.

INTRODUCTION TO BUSINESS PLAN

According to the book of Fundamental of Entrepreneurship, Business Plan is the written document that serves as a blue print and guide for a proposed business project that one intends to undertake.

Universal Fitness Centre is a partnership business which venture and major with services of fitness services to people around Batu Kawa. This business consists of five shareholders. All shareholders had agreed as stated in agreement letter where the amount of capital, profit and loss will be divide as stated ratio. In other way, the partnership is a perfect option to be taken because the shareholders will always share ideas and knowledge in order to gain profit and provide the best quality services.