



UNIVERSITI TEKNOLOGI MARA

A STRATEGIC MANAGEMENT ANALYSIS
FOR INSTEDT'S NURSING PROGRAMME
IN A CHALLENGING ENVIRONMENT

SYAZLIANA ASTRAN BINTI MOHD IDRIS

2008363809

SALAMAN BINTI ANI

2008748088

NOOR AZAH BINTI MOHAMED

2008516255

EXECUTIVE MASTER OF BUSINESS ADMINISTRATION
FACULTY OF BUSINESS MANAGEMENT

NOVEMBER 2010

ACKNOWLEDGEMENT

With humility and faith, all the praises and thanks are for Almighty Allah S.W.T for His blessing and empowering us in completing this study successfully. Without His Gracious and Mercifulness, this Applied Business Research may not be completed on time.

This Applied Business Research would not have been completed without special gratitude to mention all who are directly or indirectly contributed in this research.

First and foremost, we wish to express our heartfelt gratitude to our advisor, Associate Professor Kamel Taufiq Bin Abdul Ghani for his constant guidance helped us completing our project, for his expertise, kindness, and most of all, for his knowledge. We are very indebted to his patience and invaluable advices that inspired us to see things positively and felt honored with his confidence and trust on our ability. We would like to thank Prof. Dr. Wan Ghazali for his belief and generosity in sharing knowledge and experience with us.

We would like to take this opportunity to convey our appreciation to Institut Sains dan Teknologi (INSTEDT Sdn. Bhd.) for giving us a chance to conduct this research especially to Prof. Dr Mat Jizat Abdol, Chief Executive, Puan Hariza Hashim, Chief Executive Officer and other INSTEDT's staff for their kindness and help. A special gratitude to Mdm Ong Lee Hwa, Principle of Nursing College Johor Bahru for her willingness to help out during the interview session. You will always be remembered and the memories will always on our mind.

This work would not have been possible without the help of parent and student who participate and support in answering the questionnaires which most important part that contributed to the findings of this study.

Our sincere thanks to all friends and colleagues for their cheerfulness and fun. Thank you for the great moments that we have shared together. Only we know the ups and downs in this so called 'Graduate Life'.

Last but not least, a special thank to our family for their continuous support and encouragement especially to our parent and spouse. We wish to dedicate this thesis to them who has faith in us and in every decision that we made in our life.

Syazliana Astrah Mohd Idris

Salamah Ani

Noor Azah Mohamed

ABSTRACT

Nurses are healthcare workers dedicated to treating and educating both individuals and communities. Due to government support, the private colleges take the opportunity to set up new nursing college including Institut Sains dan Teknologi Darul Takzim (INSTEDT) since 2006. The mushrooming of nursing private colleges across the Malaysia to cater the need of the demand of nurses' caused an increase in competition of student enrolment. It also may affect the quality of nursing student when the purpose of setting the nursing college mainly for profit oriented only. It will be difficult for those college which sincere in producing the quality nurses.

The trend of set up new nursing college by other big company which is non academic and corporate organization such as Sime Darby, Bukit Merah and KPJ Healthcare, give an impact to INSTEDT's nursing programme. As a result, INSTEDT's nursing programme faced declining number of student enrollment. Therefore, this applied business research (ABR) is aimed to analyze the INSTEDT's Nursing Programme through the strategic management concept so that it can generate new strategies in a challenging environment. We analyze current market condition for INSTEDT's nursing programme in nursing education industry with the concepts of Opportunities, Threats, EFE and Competitive Profile Matrix whereas, the resources and capability applied the Strengths and Weaknesses with IFE concept. The ABR further explore to generate, evaluate and select strategies including IE, TOWS, SPACE, Ansoff, Grand and QSPM Matrix.

TABLE OF CONTENT

	Page
TITLE	1
DECLARATION	11
ACKNOWLEDGEMENT	111
ABSTRACT	v
LIST OF TABLES	x1
LIST OF FIGURES	x11
LIST OF ABBREVIATIONS	x111

CHAPTER 1: INTRODUCTION

1.1	Background of study	1
1.2	Problem statement	2
1.3	Objectives of study	4
1.4	Scope of study	4
1.5	Significance of study	5
1.6	Organization of study	6
1.7	Limitation of study	8