

### **ENT600**

## **TECHNOLOGY ENTREPRENEURSHIP: CASE STUDY**



# LIEYANA BIZ EMPIRE ~ PIZZA MUSLIM BY ATAR

STUDENT	FATIN NURSUHADA BINTI ISMAIL
ID	2019720289
GROUP	CS2416E
FACULTY	FACULTY OF COMPUTER AND MATHEMATICAL
	SCIENCES
PROGRAMME	BACHELOR OF SCIENCE (HONS.) STATISTICS
LECTURER	MADAM YUSRINA HAYATI NIK MUHAMMAD NAZIMAN

### **DATE OF SUBMISSION:**

28<sup>TH</sup> NOVEMBER 2020

#### **ACKNOWLEDGEMENT**

We would like to express our deepest appreciation to all those who contributed to the completion of this report. A special gratitude goes to our lecturer, Madam Yusrina Hayati Nik Muhammad Naziman who contributed in stimulating suggestions and encouragement, helping us to coordinate this task well especially in writing this report.

We would also like to convey our deep appreciation to all respondents especially to Mrs. Nur Faliyana, the owner of Lieyana Biz Empire for their cooperation in answering our interview honestly and giving a lot of cooperation during this study. Lastly, special thanks to our family and friends for their moral and supports during preparation of this report. These commitments enabled us to succeed in completing this report on time. Thank you.

## **TABLE OF CONTENTS**

NO.	CONTENTS	PAGE
1	Executive Summary	4
2	Chapter 1: Introduction	
	1.1 Background of Study	5 - 6
	1.2 Problem Statement	3-0
	1.3 Purpose of Study	
3	Chapter 2: Company Information	
	2.1 Company Background	
	2.2 Organizational Structure	
	2.3 Products/Services	7 - 12
	2.4 Technology	
	2.5 Business, Marketing and Operating Strategy	
	2.6 Financial Achievement	
4	Chapter 3: SWOT Analysis	13
5	Chapter 4: Finding And Discussion	14
6	Chapter 5: Conclusion	15
7	Chapter 6: Recommendations	16
8	Reference	17
9	Appendix	18

## **LIST OF TABLES AND FIGURES**

NO.	TABLES	PAGE
1	2.1 Company Background	7
2	2.2 Financial Achievement	12
3	3.1 Strengths, Weaknesses, Opportunities and Threats of the Company.	13
NO.	FIGURES	PAGE
1	2.1 Screenshot of the Company's Facebook page	7
2	2.2 Organizational Structure	8
3	2.3 Bar Chart of the Financial Achievement	12

#### **EXECUTIVE SUMMARY**

This study has been done to give an idea on how to apply technology solution in real life based on what students learned about technology entrepreneurship. As a statistic student, it is major for everyone to experience a case study for actual business activity. To complete this task, we got the opportunity to interview the owner of the Lieyana Biz Empire which is one of the Pizza Muslim by Atar that located in Pasir Mas, Kelantan.

We are gather the general information of this company through telephone interview such as company background, product design, services and the technologies use in that company. Besides, the strategies on how the company promote their products and achievement of this company also collected.

While gathering some information from the owner, we can identify a few things about the company's strengths, weaknesses, opportunities and threats through analysis of SWOT. We were also told some of the problems faced by the company. The problems that we can see in this company are about lack of technology, management and workers.

For the further study, we found a great potential to boost the sales if the technology improvement will be made based on the problems. Thus, in this report we will explain in detail about how those technologies can help the company in the future.