

# FACULTY OF BUSINESS AND MANAGEMENT BACHELOR IN OFFICE SYSTEMS MANAGEMENT (HONS) BA232

#### **PRINCIPLES OF ENTREPRENEURSHIP (ENT530)**



SOCIAL MEDIA PORTFOLIO:

NAZZY.CAKES

# PREPARED BY:

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### MATRIC NO:

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## CLASS:

M1BA232 3C

## PREPARED FOR:

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#### EXECUTIVE SUMMARY

A new café that is slowly getting recognition from the people, Nazzy Cakes is owned by Nornazirah Binti Kamarudin. Nazzy Cakes was the given name for the company that specializes in producing tasty desserts. We aim to produce mouth-watering desserts that will manage to capture the heart of our customers. We are planning to work on coming up with various types of unique desserts, first in Malaysia.

Our business began in early January 2020. Nazzy Cakes has the potential for fast growth, and the first three years will be spent on building financial stability and rising market share. Our business will also run every day of the week. After starting operations, the company will explore the possibility of putting this product in every retail store in Malaysia. Our desserts start became the demand of many people since we are using social media platforms such as Facebook to attract online customers and generate more sales at once.

Since early of this opening, Nazzy Cakes have received bookings of 15 people in a day with a different dessert that Nazzy Cakes provided. According to the customer review, our dessert gave a unique taste because of the secret recipes from Nazzy Cakes that make our customer remembered the taste. Increasing demands for our customer due to the cheap and affordable price that has been given. Hence, this dessert provides a good insight for the continuation of sale to our customers.

We are proud to share that our dessert menu is the only sole unique dessert that can never be found elsewhere. Furthermore, all the ingredients used to prepare the desserts are freshly home-baked and we only use the premium ingredient. Last but not least, the main power of Nazzy Cakes, the staff are all hardworking and very talented. We are proud to say that we have a very strong team bonding and we always strive to improve our dessert day by day.

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### **G0-ECOMMERCE REGISTRATION**

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Nornazirah binti Kamarudin

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Business Instagram Page 
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 Business Website
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 https://www.facebook.com/Nazzy.Cakess

 Type Of Website
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 eCommerce Platform
Experience in International Export : No

#### 1.1 NAME AND ADDRESS OF BUSINESS



#### Figure 1: Nazzy Cake's Logo

Nazzy Cakes which stands for our president nickname that was given name for our company that specialize in producing tasty desserts. Using a part of the president's name because shows that we are using a secret recipe inspired by our family. The purpose of choosing this name because we can challenge ourselves by creating new recipes and inventing new products to improve sales and customer satisfaction. We can express our ideas by experimenting with different ingredients and incorporating different styles in decorating our products. The slogan that we used in this business is "Freshly Baked Goodness" which shows that honesty in your bakery business is the best policy.

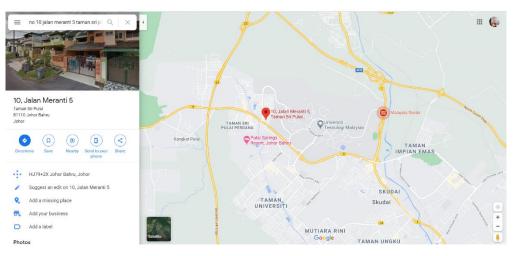


Figure 2: The location of Nazzy Cakes

Nazzy Cakes is located at No. 10 Jalan Meranti 5 Taman Sri Pulai 81300, Johor Bahru Johor. The location of our café is a strategic spot as it is located near the university. Nazzy Cakes is located near Universiti Teknologi Malaysia, Johor. Additionally, the location is placed nearby our retailers and customers. Therefore, we can cut on transportation cost each time we have to deliveries our dessert. We choose a non-complicated location for the benefits of not only us, but we also take our customers and retailers into consideration.