



# **COMPANY ANALYSIS**

### KEKABE BY FENDI ISLAM

**TECHNOLOGY ENTREPRENEURSHIP (ENT600): CASE STUDY** 

STUDENT'S NAME : SAUFINAZIHA BINTI MOHD HAMDAN

FACULTY : FACULTY OF COMPUTER AND MATHEMATICAL

SCIENCE

PROGRAMME: BACHELOR OF SCIENCE (HONS.) STATISTICS

(CS 241)

SEMESTER : 6 | SESION 1 2020/2021

PROJECT TITLE : CASE STUDY OF KEKABE BY FENDI ISLAM

LECTURER : MADAM YUSRINA HAYATI BINTI NIK

**MUHAMMAD NAZIMAN** 

#### **ACKNOWLEDGEMENT**

IN THE NAME OF ALLAH, THE MOST GRACIOUS, THE MOST MERCIFUL

First and foremost, I am very grateful to Allah S.W.T for giving the strength and ability to accomplish this case study within the time given. With all the commitment and hard work, I was able to finish the report of the case study at the appointed time.

Next, I would like to take this opportunity to thank our technology entrepreneurship (ENT600) lecturer of UiTM Kota Bharu, Madam Yusrina Hayati binti Nik Muhammad Naziman. Most thanks for her guidance, support and advice to complete this case study. Besides I would like to thank to the owner of KEKABE, Sir Mohd Azlihaffendi Adenan for his willingness to be interviewed. It gave me such a big opportunity to interview so that I can finish this task.

Lastly, I would like to express my all gratitude and thank all the people for their assistance directly and indirectly to complete this case study.

## **Table of Content**

ACKNOWLEDGEMENT	
Table of Content	i
List of Table	ii
List of Figure	i\
EXECUTIVE SUMMARY	
INTRODUCTION	<i>′</i>
1.1 Background of The Study	<i>′</i>
1.2 Problem Statement	<i>′</i>
1.3 Purpose of The Study	2
COMPANY INFORMATION	3
2.1 Background	3
2.2 Organizational Structure	3
2.3 Product/Services	2
2.4 Technology	∠
2.5 Business, Marketing, Operational Strategy	5
2.5.1 Business strategy	5
2.5.2 Marketing strategy	5
2.5.3 Operational strategy	6
2.6 Financial Achievements	6
COMPANY ANALYSIS	
3.1 SWOT Analysis	
3.1.1 Strength	
3.1.2 Weakness	8
3.1.3 Opportunities	8
3.1.4 Threat	
FINDINGS AND DISCUSSION	10
4.1 FINDINGS	10
4.1.1 MAJOR PROBLEMS	10
4.2 DISCUSSION	10
CONCLUSION	14
RECOMMENDATION AND IMPROVEMENT	15
REFERENCES	16
APPENDICES	17

### **List of Table**

Table 1: Table of Organizational Structure	3
Table 2: SWOT Analysis of Kekabe	7
Table 3: Advantage and Disadvantage of Budget the Expenses	. 11
Table 4: Advantage and Disadvantage of Hire Financial Planner	. 11
Table 5: Advantage and Disadvantage of Recipe in Gadget	. 12
Table 6: Advantage and Disadvantage of Create New Smart Sensor	. 13

#### **EXECUTIVE SUMMARY**

This case study intends to define a business strategy which can be used in the production of a new company. As a student, it is important to have an experience on conducting a case study for actual business activities. Kekabe by Fendi Islam is chosen as the company for this case study. This company located in Dungun, Terengganu.

Since we are now in the pandemic of COVID-19, the researcher needs to find some relevant information about the company from the social media and a short interview by call. The researcher manages to get some history of the company like when the company start the business, how many workers and others.

In addition, the researcher manages to analyses some aspects of the company that include strengths, weakness, opportunities, and threats by using SWOT analysis. From the analysis that being made by the researcher, there are several lists of general issues or problems that researcher able to identify for this company. By using the problems as the indicator, the researcher also has recommended some alternative and best solutions for the major problems that are currently faced by the company. Hence, these alternatives can be applying or practiced by the owners of the company for the business purposes.