

# FINANCIAL MANAGEMENT PRACTICES FOR SMEs: CASES AMONG SMEs IN KELANTAN

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### **ACKNOWLEDGMENT**

"In the name of Allah, Most Gracious and Most Merciful"

First and foremost, I would like to thank Allah for giving me the strength to finish this report. I would like to take this opportunity to extend my appreciation to my family, especially to my parent, Mr Nik Mohamad Fahmi B Nik Mustapha and Mrs Rohaya Bt Awang who had never stopped motivating me in finishing this research.

It is also a great pleasure to acknowledge my advisor Assoc. Prof. Dr Asry Yusoff, for his patience, understanding, consistence and constructive criticism given in preparing this study. Thank you for being my advisor as well as a coordinator who guides me through this program. I also would like to thank my second examiner Miss Rabihah bt Nawawi and all finance lecturers who throughout the years of my study, has filled me with useful knowledge.

I would like to extent my utmost appreciation to Mr Aminuddin Mohammad, Branch Director of SME Corp Malaysia (Kelantan), Mr Roslan Rafter, my internship training supervisor, and all respondents from W.A.N.N Trading Corporation Sdn. Bhd, Adilah Products, NR Chemichal & Organic Industry (M) Sdn. Bhd., and KB Excel Printing (M) Sdn. Bhd, whom have significantly contributing information and constructive discussion with regard to this research.

Last but not least, my sincere appreciation also goes to all my friends, BBA (Hons) Finance. It has been the best moment of my life. Thank you.

### **ABSTRACT**

Recently, Small Medium Enterprises (SMEs) can be considered as a backbone of the economy. Although their role in the economy is substantial, many SMEs are facing the problem relating to management process. Given that financial management in management process is one of the key aspects the company growth, it is important that this topic is explored in depth. Thus the main purpose of the present study was to investigate the financial management components practiced by the SMEs in Malaysia. The study focused on two main analyses. First, the analysis in six financial management components were identified by previous literature which consist of financial planning and control, financial accounting, financial analysis, management accounting, capital budgeting, and working capital management. For the second analysis is on various types of financial management techniques that were identified under each component stated earlier. The research is conducted on a case study manner which is to concentrate more and consider a situation that is similar to the previous research done. The considered situation is among SMEs in Kelantan area. Source of data are gathered from primary and from secondary data. The primary data is collected and gathered through an interview technique. The findings from the primary data are then is used with secondary data which is taken from previous literature. The findings of this study show six components of financial management practiced by SMEs. There are financial planning and control management, financial accounting management, financial analysis management, management accounting, capital budgeting management and working capital management. A model of financial management practices for SMEs was designed at the end of this study by referring the analysis of findings of this research.

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