UNIVERSITI TEKNOLOGI MARA CAWANGAN KELANTAN

TITLE:

A STUDY ON FACTORS THAT MAKE PEOPLE PAY ZAKAT

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JANUARY 2012

Letter Of Submission

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15050 Kota Bharu,

Kelantan.   22 DISEMBER 2011

Dear Sir,

SUBMISSION OF INDUSTRIAL TRAINING REPORT (FIN667)

Attached is the Project Paper entitled " The Factor That Make People Pay Zakat" to fulfil the requirement as needed by the Faculty of Business Management, Universiti Teknologi Mara(UiTM).

Thank you.

Yours Faithfully,

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ACKNOWLEDGEMENT

بسم الله الرحمن الرحيم

Assalamualaikum W.B.T

Alhamdulillah and thankful to Allah, with those mercies to help and give me the opportunity to complete this project paper.

First and foremost, I would like to express my gratitude to my advisor, Professor Madya Dr. Hj. Azman Che Omar who has from the beginning gave me guidance, useful advice, encouragement, and supports throughout the way of preparing this project paper. Without him, this project paper would not be completed successfully. Special thanks also to my second examiner, Madam Suraya Husin .

I also dedicate my special thanks to my practical training supervisor at Majlis Agama Islam dan Adat Melayu (MAIDAM), Madam Norliza Muhd Nor for the supervision, advice and guidance from the very early stage of this research as well as giving me extraordinary experiences throughout the work when I was in my practical training coaching.

Finally, my gratitude is also dedicated to my beloved family and friends who will always there for me when I needed them to support me and to all whom involve directly and indirectly along the way to me to finish this study. Their encouragement and loves help me to complete this study successfully.

Thank you.

Table Of Contents

Chapter 1

Abstract

The research emphasizes the factors that make people pay zakat. Zakat is considered to be a religious duty, and is expected to be paid by all practicing Muslims who have the financial means (*nisab*). In addition to their zakat obligations, Muslims are encouraged to make voluntary contributions (*sadaqat*). The zakat is not collected from non-Muslims, although they are sometimes required to pay the *jizyah* tax. For this research ,a structured questionnaire was constructed to collect the necessary data to answer the research question as being framed on related affective factors that make people pay zakat. In this research, the researcher had selected workers who have high probability to pay zakat. This study also required the researcher to analyze the data by using frequency distribution , Reliability Analysis, chi-square, Pearson's r test of Correlation and regression analysis . Based on that, the researcher can determine a systematic association between more than two variables. From the finding, it can be conclude that worship, organization management, tax rebate, income level and attitude and behavior can be the factors that make people to pay zakat . From that , this is important to make sure that worship, organization management, tax rebate, income level and attitude and behavior are the factors that make people pay zakat.