

# A STUDY ON DETERMINANTS OF SPENDING BEHAVIOR AMONG UMK STAFFS

# NUR HAFIZA BINTI TENGKU MOHD ZAHID 2009626022

BACHELOR OF BUSINESS ADMINISTRATION
(HONS) FINANCE
FACULTY OF BUSINESS MANAGEMENT
UNIVERSITI TEKNOLOGI MARA
KELANTAN

**JANUARY 2012** 

### LETTER OF TRANSMITTAL

Nur Hafiza binti Tengku Mohd Zahid Bachelor of Business Administration (Hons) Finance Faculty of Business Management Universiti Teknologi MARA Kelantan Kampus Kota Bharu 15050 Kota Bharu Kelantan

January 2012

Professor Madya Mohamad Safri bin Ya
The Head of Program
Bachelor of Business Administration (Hons) Finance
Faculty of Business Management
Universiti Teknologi MARA Kelantan
Kampus Kota Bharu
15050 Kota Bharu
Kelantan

Dear Sir,

SUMMISSION OF FINANCE PROJECT PAPER (FIN 667); A STUDY ON DETERMINANTS OF SPENDING BEHAVIOR AMONG UMK STAFFS

I'm required to do a project paper on the above topic. I hereby submitted this report and I really hope that this work will fulfill the requirement for the Bachelor of Business Administration (Hons) Finance.

Thank you.

Yours sincerely,

NUR HAFIZA BINTI TENGKU MOHD ZAHID 2009626022 Bachelor of Business Administration (Hons) Finance

#### **ACKNOWLEDGEMENT**

"In the Name of Allah the Almighty, the Merciful and the Beneficent"

Glory to Allah S.W.T, Most Gracious, the Most Merciful and peaceful upon his messenger Holy Prophet Muhammad S.A.W. All the worship belongs to only Allah. I seek refuge to Allah from the wickedness within and from the evil deeds. I also praised to Allah S.W.T for giving us courage, time, strength and knowledge to complete this project paper properly.

First and foremost, I would like to express my deepest gratitude to my advisor, Professor Madya Mohamad Safri bin Ya for his advices, comments, brilliant suggestions, knowledge and untiring supervision which beyond repayment in preparing this project paper. His constructive comments and advices have been valuable in making this project paper successfully. Not forget to my second advisor, Miss Siti Nor Baya binti Mohd Rashid for her support to complete this study. It would have been impossible without her guidance.

Last but not least, my heartiest appreciation to my family for the love and everlasting encouragement in realizing my own potential and also not to forget for my friends that always support me to complete this project paper. Thank you to them from the bottom of my heart

### LIST OF TABLES

Table	Title	<u>Pages</u>
Table 3.1	Rules of Thumb about Cronbach's Alpha Coefficient Size	39
Table 3.2	Coefficient of Correlation (R)	41
Table 3.3	Coefficient of Determination (R <sup>2</sup> )	42
Table 4.1	Respondent's Gender	47
Table 4.2	Respondent's Age	48
Table 4.3	Respondent's Marital Status	49
Table 4.4	Respondent's Level of Income	50
Table 4.5	Respondent's Academic Qualification	51
Table 4.6	Respondent's Working Experience	52
Table 4.7	The Descriptive Statistics Table	53
Table 4.8	The Descriptive Statistics Table for Spending Behavior	55
Table 4.9	The Descriptive Statistics Table for Income	56
Table 4.10	The Descriptive Statistics Table for Easy Access	
	to Credit (Credit Card)	57
Table 4.11	The Descriptive Statistics Table for Price	58
Table 4.12	The Descriptive Statistics Table for Product Quality	59
Table 4.13	Reliability Analysis of Spending Behavior	60
Table 4.14	Reliability Analysis of Income	60
Table 4.15	Reliability Analysis of Easy Credit to Access (Credit Card)	61
Table 4.16	Reliability Analysis of Price	61
Table 4.17	Reliability Analysis of Product Quality	62

#### **ABSTRACT**

This paper reports an exploratory study on relationship spending behavior with income, easy access to credit (credit card), price and product quality. The objective of the study is to determine the relationship between income, easy access to credit (credit card), price and product quality with spending behavior. For this study, the primary data were used. The data was collected by self-administered questionnaires from 100 respondents among UMK staffs and tested by using regressions analysis. This indicates that most of the respondents agreed that there is relationship between income, easy access to credit (credit card), price and product quality with spending behavior. Overall, the researcher concluded that the entire variables model is acceptable and reliable for forecasting.