

UNIVERSITI TEKNOLOGI MARA





(ENT 300) FUNDAMENTALS OF ENTREPRENEURSHIP

DIPLOMA IN PLANTING INDUSTRY FACULTY OF PLANTATION MANAGEMENT AND AGROTECHNOLOGY UNIVERSITI TEKNOLOGI MARA BRANCH SARAWAK, CAMPUS SAMARAHAN

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Sir Abg Sulaiman bin Abg Salleh Lecturer of ENT 300, Universiti Teknologi MARA, Sarawak Branch, Samarahan Campus, 94300 Kota Samarahan, Sarawak. 16 March 2015

Sir,

Submission of Business Plan Proposal (ENT 300)

Referring to the subject stated above, we would like to submit the proposal of our project paper for our ETR 300 subject.

This business plan was completed according to the guidelines and requirements given according to our subject syllabus. This business plan also constructed to serve as a blueprint and guide for a proposed business venture which covers administration, marketing, operation, and financial aspects.

We hope that this business plan that we proposed does fulfill your requirement. Any mistakes or lack in any area falls fully on us and we appreciate any comments or remarks on our project in order to help us improve it and ourselves as well. Thank you for your guidance and time to go through our business plan and analyzing it. With all our efforts we hope that you will approve this business plan that we produced. Finally, with the cooperation that arises among us can enhance a good collaboration.

Yours sincerely,

(SITI RAFEDAM BINTI ROSILI) General Manager, Master Clean Laundry

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1.0INTRODUCTION

1.1 Name of the company

Master Clean Laundry.

1.2 Nature of business

Basically our organisation is focusing in providing laundry and garment alteration services for the Kota Samarahan people.

1.3 Industry profile

Our business is owned actively by partnership, incorporated as a Master Clean Laundary. Our organisation lead by a small team of talented professionals armed with extensive experience, dedications and confidences. Our target market are student UiTM, student UNIMAS and people at Kota Samarahan area. So, we decided to carry out our business in order to reduce their energy and time to do their laundary. At the same time, we focus to provide high quality service and make the customer satisfied with our service.

1.4 Location of the business

Our company located at Lot 2631, Parcel 41, JalanDatukMohd Musa, Desallmu, 94300 Kota Samarahan, Sarawak.

1.5 Date of the business commencement

We agreed that Master Clean Laundry will begin its operation on 1st May 2016.

2.0 GOALS OF THE ORGANIZATION

2.1 Vision

To become your trusted and laundry service provider in Kota Samarahan.

2.2 Mission

To provide finest quality dry cleaning and laundry services to our customers.

2.3 Objective

- To provide laundry and garment alteration services for customers in the Kota Samarahan area.
- 2. To use our laundry as a tool to reduce the working hour of people in Kota Samarahan.
- 3. To gain as much as possible a permanent customer.
- 4. To provide the customer with a high quality service, therefore they will only use our service if they are entirely satisfied.
- 5. The hour of operation must be convenient and service completion must be timely in order that customers are not harried after long day working.
- 6. To thank each customer for the opportunity to serve them

LASTER CLEAN LAUR