

**ETR 300**  
**ENTREPRENUERSHIP REPORT**

**AGRO-TOUR INSTITUTE**

**PREPARED FOR**  
**ENCIK ABDUL HAMEED BIN MYDIN**

**PREPARED BY**

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<b>NORLILA BINTI WAHAB</b>	<b>97903472</b>

**DIPLOMA IN PUBLIC ADMINISTRATION**  
**DECEMBER –APRIL 2000**  
**MARA UNIVERSITY OF TECHNOLOGY**  
**CAMPUS ALOR GAJAH**



# INSTITUT TEKNOLOGI MARA

## CAWANGAN MELAKA

MARA INSTITUTE OF TECHNOLOGY

Tarikh:

26 Januari 2000

Surat Tuan:

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Surat Kami:

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### KEPADА SESIAPA YANG BERKENAAN

Tuan,

Sukacita dimaklumkan bahawa pelajar-pelajar yang tersenarai namanya di bawah adalah pelajar Kursus Diploma Pentadbiran Awam di Universiti Teknologi MARA, Kampus Melaka. Mereka telah ditugaskan untuk membuat penyelidikan sebagai memenuhi syarat matapelajaran ETR 300 Asas Keusahawanan

Bil.	Nama Pelajar	No. ITM
1.	Badrulsham bin Abdullah	97031061
2.	Samsuri bin Majid	97419868
3.	Wan Muhd Zarimi b. Wan Ali	97420003
4.	Norlila Wahab	97303472
5.	Arijah bt. Othman	97419121

Sukacita saya sekiranya dapat tuan membantu mereka dengan maklumat-maklumat yang berkaitan untuk menjayakan projek kajian mereka. Segala maklumat yang diperolehi akan digunakan semata-mata untuk tujuan akademik dan tidak akan disebarluaskan kepada umum.

Kerjasama tuan saya dahului dengan ucapan ribuan terima kasih.

Sekian.

Yang benar,

**ROZALI HASHIM**  
Ketua Kursus DPA  
Universiti Teknologi MARA  
Kampus Melaka  
b/p Provos

Group Project of Agro- Tour Institute,  
Diploma in Public Administration,  
MARA University Of Technology  
Campus Alor Gajah,  
78000 Alor Gajah,  
Malacca.

Mr. Abdul Hameed Bin Mydin  
Lecturer of ETR 300,  
MARA University Of Technology  
Campus Alor Gajah,  
78000 Alor Gajah,  
Malacca.

10 April 2000

Sir,

**Submission of Business Report.**

Refer to above, we:

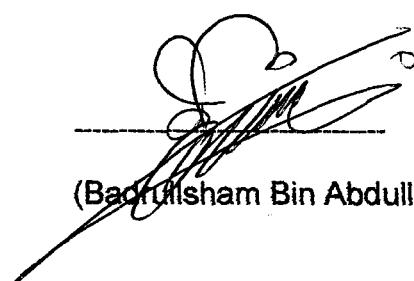
1. Badrulsham Bin Abdullah 97031061
2. Samsuri Bin Majid 97419868
3. Wan Muhd Zarimi Bin Wan Ali 97420003
4. Arijah Binti Othman 97419221
5. Norlila Binti Wahab 97303472

With the successful of our project we would like to submit our Report Agro-Tour Institute as the Final Project of the ETR 300 subject.

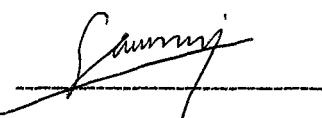
2. This report is the first step to the continue the business in the future.
3. This report contents the introduction, objective, background of the business, business planning, marketing planning, operational planning and financial planning. We also included the reference of this business project.

Finally, we hope that our lecture satisfied with our group project.

Yours Faithfully,



(Badrulisham Bin Abdullah)



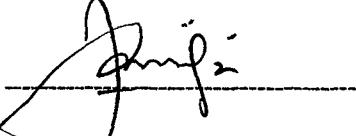
(Samsuri Bin Majid)



(Wan Mohd. Zarimi Bin Wan Ali)



(Norlilia Binti Wahab)



(Arijah Binti Othman)

## **1.0 INTRODUCTION**

Did you realize that Malaysia is the greatest place because it forests still virgin. The fact that come from research done by FRIM notify that 313 species of trees in one km square is still fresh and grow up nicely. It means that our country have high potential in agro-tourism sectors. Nowadays mankinds like to go and travel in the jungle.

We have decided to build this idea by involved in the education side. So we have plan to make an institutes called AGRO-TOUR INSTITUTES.

Agro-Tour Institutes is located at 502, Taman Dimensi, Km. 26, Jalan Lendu, 78000 Alor Gajah , Melaka.

This institute is aimed to give changes to the student who interested in the environment field. Therefore they can learn the agro tourism subject and get the certificated and diploma in our institutes.

These Agro-Tour Institutes in perform with capital around RM220 000.00. The business will be started on January 2003. The capital of this business is get from the sharing of the partnership and loan from bank. We have rented the building from Taman Dimensi in front of UiTM Campus Alor Gajah. The cost rented on the building per month is RM 6000.00. We have took agreement with UPM Serdang to join venture with the program.

Our programmed objective is to give the changes in education to the SPM holder and mature student to take the opportunity in increasing their education