

Fundamental of Entrepreneurship

(ENT300)

SIPRAA PRINT & COPY SHOP

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PREPARED FOR:

MISS PHILOMINA FRANCIS

DIPLOMA IN BANKING

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Submission letter

ENT 300 students,

DIPLOMA IN BANKING

CAMPUS 1 UNIVERSITY TECHNOLOGY MARA

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SARAWAK

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LECTURER ENT300

UNIVERSITY TECHNOLOGY MARA

94300 KOTA SAMARAHAN

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DEAR MISS,

ENTREPRENEURSHIP BUSINESS PLAN

As Partial Requirement Of The ENT300 (Fundamental Of Entrepreneurship) We Want To Submit A Business Plan project

- 2. For this purpose, we have decided to do print and copy shop through our business, Sipraa, we choose this type of business since there is less business of print and copy shop and the location that we choose is really strategic.
- 3. as such we submit to you the report on Business plan for your approval, we would like to record our very thankful and appreciation. We hope that you will satisfy with the proposal of our Business plan.

1.0 Introduction

The SIPRAA Printing & Photocopy management team will leads by general Manager who is responsible on preparing the business plan for the business agreed upon that to be opened, leading the other assisting management, organizing the task to be given to the assisting management, and controlling the task run by the assisting management. The marketing manager, on the other hand, will the one the with biggest responsibility on preparing the business marketing plan which includes the marketing process on identifying the target market, determining the market size, identifying the marketing competitors, determining the market share, developing sales forecast and finally marketing strategies. The operating manager will be the one who controlling and monitoring the business operating hour as well as noting the equipment and facilities that will be required in the SIPRAA Printing & Photocopy. Administration Manager is the one who is responsible for the office administration that involve the work of recruiting workers and office admin which will be establish soon. Last but not least, the Finance Manager will be the most important person in our management as she is the person that will be managing the finance of SIPRAA Printing & Photocopy company from the budget he will distributed and final financial statement made that will be the peak point of the success or not of the business.

For conclusion, we should continue our business. This Sipraa will give us chance to gain profit. It is normal at the early stage of business do not gain profit so that there is more efforts for us to increase our profit. The reason why our business should go on because we have a strategic place which near with education place. Instead that our target are student. We believe that our business can be develops.

