



**Universiti  
Teknologi  
MARA**

**KAMPUS ARAU**

---

**Bahagian Hal Ehwal Akademik**

---

Rujukan : 100-UiTMKA (HEA/KK-30/7B)  
Tarikh : 25 Julai 2000

**KEPADA SESIAPA YANG BERKENAAN**

Tuan/Puan,

**PENGESAHAN SEBAGAI PELAJAR UiTM**

TAJUK PROJEK : PROJECT SIEMEN CRAFT  
PROGRAM : DIPLOMA IN BANKING  
KOD KURSUS : ASAS KEUSAHAWANAN (ETR300)

Dengan ini disahkan bahawa nama-nama seperti senarai di bawah adalah pelajar Universiti Teknologi MARA Kampus Arau.

| Bil | Nama                         | No. Kad Pelajar |
|-----|------------------------------|-----------------|
| 1.  | Mohd Faidzul Amar            | 98102581        |
| 2.  | Muhd Imanuddin Zainol Abidin | 98102853        |
| 3.  | Mohd Azam Mohd Mihron        | 97322306        |
| 4.  | Mohamad Sufian Mohd Yusof    | 98102503        |
| 5.  | Azwan Hashim                 | 97363095        |

Untuk maklumat tuan/puan mereka ini sedang mengikuti kursus yang tersebut di atas sebagai keperluan program sebelum dianugerahkan Diploma.

Untuk membolehkan mereka menyiapkan kertas projek tersebut, mereka memerlukan maklumat atau bahan dari pihak tuan/puan.

Sehubungan dengan itu, sukacita kami sekiranya pihak tuan/puan dapat membekalkan apa-apa maklumat atau bahan yang diperlukan oleh mereka seperti brosur, risalah dan sebagainya. Sekiranya bahan yang diperlukan oleh pelajar itu merupakan dokumen penting pejabat, ianya bolehlah dibuat salinan fotostat dan kosnya ditanggung oleh pelajar. Maklumat atau bahan yang diperolehi akan digunakan semata-mata untuk tujuan akademik.

Kerjasama pihak tuan/puan dalam hal ini sangat-sangat kami hargai dan pihak UiTM Kampus Arau mendahuluinya dengan ucapan terima kasih. Sekian.

Yang benar,

  
**DR. HJ. KHUDZIR HJ. ISMAIL**

Timbalan Provos HEA  
b/p Provos

s.k: 1. En. Noordin Ali - Pensyarah  
2. Fail 100-UiTMKA (HEA-30/7B)

**02600 ARAU  
PERLIS**

**Tel : 04 – 9874260**

**Fax : 04 – 9874225**

**E-Mail : khudzir@pc.jaring.my**

## PREFACE

Assalamualaikum w.b.t

**W**e are grateful to Allah s.w.t due to His blessing to us , we have completed the business plan for the “Asas Keusahawanan” subject (ETR 300). This accomplishment is due to the co-operation from each of the members/ shareholders.

Throughout the research and process of completing the business plan, we have run through a lot of difficulties, nevertheless we have gain experiences and we have learnt that there is various numbers of barriers that a businessman should face before experiencing profits in the future.

We would like to thank and express how grateful we are to those who are involved and participate in the process of completing the business plan including our lecturer who have given us a few pointers and advises and to all of those who helped us to complete this project paper perfectly.

Lastly, we hope that all of our work will be blessed by Allah and the outcome of the project paper will be the source of reference and to give new hope to the young entrepreneurs to come forward and get involved in the business sector especially the bumiputeras.

-THE END-

**APRECIATION**

We would like to send our gratitude and appreciations to the entities that have helped us in the collection of information into finishing the project:

- i. En. Ismail Mat from Malaysia National Insurance Kangar, Perlis
- ii. En. Mohamad Hariri Othman from Malaysian Industrial Estates Berhad, Sg. Petani, Kedah Darul Aman.
- iii. En. Superrizal from Bank Islam, Jalan Bukit Lagi ,Kangar, Perlis
- iv. Pegawai Perumahan dan Pemetaan
- v. Pegawai Maybank Assurance Berhad
- vi. Pegawai Telekom Malaysia Berhad
- vii. En. Azhar b. Bakar and Norzanita bte. Bakar (Perniagaan Seni Batu , Alor Merah, Alor Setar, Kedah)
- viii. Bengkel Kemajuan Negeri Bukit Papan.

All of their kindness and generosity are highly appreciated.

Thank You,

## LETTER OF SUBMITTANCE OF BUSINESS PLAN

Diploma in Banking Semester 05,  
Business and Management Faculty,  
Universiti Teknologi Mara,  
02600 Arau,  
Perlis Indera Kayangan.

October 6 2000

---

En. Nordin Ali,  
Pensyarah Tutorial Keusahawanan(ETR),  
Universiti Teknologi Mara,  
02600 Arau,  
Perlis Indera Kayangan.

Sir,

### SUBMITTANCE OF BUSINESS PLAN

As stated from the above, we are submitting the Business Plan which we have completed within the given period.

Five members of students in Diploma in Banking 05 have successfully completed this Business Plan.

Our established business by the name of "Dynamic Kraft" is a business of manufacturing cement pillars. Our business location is at A 138, Jln.2A, Leboh Perusahaan 2 Kawasan Perindustrian Sg. Lalang 0800 Sg. Petani, Kedah Darul Aman.

During the preparation of the Business Plan, we have learned a lot and gaining experiences about the techniques and the challenges that we will face in the near future to

achieve our goals. As far as we concerned, all that we have learned and experienced are very precious to us. All of the co-operation, attention and advises that you have given to us are highly appreciated and we would like to thank you for that.

Thank you,

Yours sincerely,

\_\_\_\_\_  
(MUHAMMAD IMANNUDDIN  
BIN ZAINOL ABIDIN)

Yours sincerely,

\_\_\_\_\_  
(MOHD. AZAM BIN MIHRAN)

Yours sincerely,

\_\_\_\_\_  
(MOHD. SUFIAN B. MOHD. YUSOF)

Yours sincerely,

\_\_\_\_\_  
(MOHD. FAIDZUL B. AMAR)

Yours sincerely,

\_\_\_\_\_  
(AZWAN B. HASHIM)