

**FACTORS THAT INFLUENCE THE COMPANY PERFORMANCE:
A STUDY AT DISTRIBUTION DEPARTMENT OF TENAGA NASIONAL BERHAD
(TNB) BERA**

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ABSTRACT

Purpose - Increasing number of the debt rate among the consumers lead to a serious loss against Tenaga Nasional Berhad and effects on the company performance; thus, this study was conducted to identify what are the factors that may influence the company performance.

Design/methodology/approach – sixty respondents were assigned to answer the designated questionnaire based on the relevant independents variables consisted of employees' motivation, sufficient training and effective information system.

Findings – Result showed that the sufficient training is the most influential factor in this study based on the multiple regression analysis carried. Therefore, it can be concluded that there are many other factors that may truly explain the dependent variable which is the company performance.

Keywords – Performance, Employees' Motivation, Sufficient Training, Information System

Paper type – Research paper

TABLE OF CONTENTS

CONTENTS	PAGES
DECLARATION OF ORIGINAL WORK	i
LETTER OF SUBMISSION	ii
ACKNOWLEDGEMENT	iii
ABSTRACT	iv
CHAPTER 1.0: INTRODUCTION	
1.1 Background of Company	2 - 4
1.2 Problem Statement	4 – 7
1.3 Research Objectives	7
1.4 Research Questions	8
1.5 Scope of Study	8
1.6 Theoretical Framework	9
1.7 Research Hypothesis	9 - 10
1.8 Significance of Study	11
CHAPTER 2.0: LITERATURE REVIEW	
2.1 Company Performance	13 – 15
2.2 Employees' Motivation	15 – 18
2.3 Sufficient Training	18 – 19
2.4 Effective Information System	20 – 21
CHAPTER 3.0: RESEARCH METHOD	
3.1 Overview	23
3.2 Research Design	23 - 24
3.3 Population	
3.3.1 Target Population	24
3.4 Sampling Frame	
3.4.1 Sample	24
3.5 Data Collection Method	25 - 27
3.5.1 Primary Data	25
3.5.1.1 Questionnaire	25 - 26

3.5.2 Secondary Data	26 - 27
3.6 Data Analysis	27 – 30
3.6.1 Descriptive Analysis	27
3.6.2 Correlation Statistics	28
3.6.3 Regression Analysis	28 – 29
3.6.4 Hypothesis Testing	29
3.6.5 Reliability Analysis	30

CHAPTER 4.0: DATA ANALYSIS

4.1 Overview	32
4.2 Response Rate	32 – 33
4.3 Frequency Analysis	33 – 38
4.4 Descriptive Analysis	39
4.5 Correlation Statistics	39 – 41
4.6 Regression Analysis	41 – 44
4.7 Hypothesis Testing	
4.7.1 T-test	45 – 48
4.7.2 F-test	48 – 49
4.8 Reliability Analysis	49 – 51

CHAPTER 5.0: CONCLUSION

5.1 Overview	53
5.2 Conclusion	53 – 54
5.3 Recommendations	55 – 56

REFERENCES	57 – 61
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APPENDIXES