

# FACULTY OF BUSINESS ADMINISTRATION DIPLOMA IN BUSINESS STUDIES (BA111)

## FUNDEMENTALS OF ENTREPRENEURSHIP (ENT300)

## **SUPERTIVE ENTERPRISE**

Prepared by:

ANIS SYAZWANI BT ABDUL RAHMAN	2017230508
AIN NURAFAF BT AZIZAN	2017230436
AYUNIES NAZZAFIQAH BT MOHD NAZMI	2017239648
ANIS AIMAN BT MD ZAMBERI	2017246886
HANAN SOFIA BT ROSLEE	2017230876
KHAIRUNA QURRATU AIN BT ALI HASMI	2017231324

Prepared to:

Sir Mohd Najmie Bin Osman

Date of submission:

23 December 2019

## TABLE OF CONTENT

NO	CONTENTS	PAGE NUMBER
1	ACKNOWLEDGFEMENT	-
2	LETTER OF SUBMISSION	-
3	CHAPTER 1: INTRODUCTION	1-12
4	CHAPTER 2: ORGANIZATIONAL/ADMINISTRATION PLAN	13-20
5	CHAPTER 3: MARKETING PLAN	21-33
6	CHAPTER 4: OPERATION PLAN	34-44
7	CHAPTER 5: FINANCIAL PLAN	(REFER EXCEL FOLDER)
8	CONCLUSION	-
9	APPENDIX	-

## LETTER OF SUBMISSION

Diploma in Business Studies (BA111), Faculty of Business Administration, Universiti Teknologi MARA Cawangan Kedah, 08400 Merbok, Kedah.

21st December 2017

Sir Mohd Najmi bin Osman, Lecturer of Fundamentals of Entrepreneurship (ENT300), Universiti Teknologi MARA Cawangan Kedah, 08400 Merbok, Kedah.

Dear Sir,

### Submission of the Business Plan (ENT 300)

According to the title above, we would like to submit our business plan on the name of Supertive Enterprise consist of all the detail, example, document and the following procedure.

2. This report consists of important component and aspect that have been considered in the beginning of the business. It includes our business profile, structure administrator, financial, marketing, and operation aspect plus all other information regarding the business plan.

Thank you,

Yours sincerely

.....

(ANIS AIMAN BT MD ZAMBERI) General Manager

### ACKNOWLEDGEMENT

In the name of Allah, The Most Gracious, The Most Merciful.

Praise be to Allah, Lord of the Universe who give the blessing and strength to complete the project paper for our group assignment. Peace and prayers be upon His Final Prophet and Messenger Muhammad the ideal role model for human beings.

We would like to take this opportunity to thank our lecturer, Sir Mohd Najmie bin Osman for his support and advice in the completion for this group business plan assignment. We very appreciate what have he done throughout explaining to us about this business plan assignment. May Allah reward him for all his efforts for teaching us subject Introduction to Entrepreneurship (ENT 300) for our last semester in UiTM KEDAH.

We would like to extend our deepest gratitude and special thanks to all who have directly and indirectly guided us in the writing this project paper. We express our deepest appreciation to our beloved parents, families, friends and colleagues for their continuous encouragement. We really appreciated all of the support from all, thank you.

### **Chapter 1 Introduction**

#### **1.1 Introduction of The Business**

Name of the business Nature of business Industry profile

**Business** location

Date of commencement Factors in selecting the proposed business : Supertive Enterprise

: Sports and Recreation

: Supertive Enterprise is a business that based on sport and recreation. Supertive Enterprise begins it operation on 22 February 2020 which located at Jalan Kledang, 31450 Ipoh, Perak. Next, their target market is teenager and adult. Supertive Enterprise consists of six (6) partners. The price range that Supertive Enterprise offer is only between RM5 – RM20. : Jalan Kledang, 31450 Ipoh, Perak

: 22 February 2020

: a) Educate people to live in healthy lifestyle. Based on article from Bernama stated that Ex Minister of Youth and Sport, Khairy Jamaluddin Abu Bakar said Malaysians in general have yet to practise a healthy lifestyle. This is because only 40 percent of Malaysians adopted a healthy lifestyle by making sports as a culture.