UNIVERSITI TEKNOLOGI MARA CAWANGAN TERENGGANU KAMPUS DUNGUN

FACULTY OF HOTEL AND TOURISM MANAGEMENT

EMOTIONAL LABOUR: A CASE STUDY OF SECRET RECIPE'S EMPLOYEES AT KOTA BHARU, KELANTAN

NURBAITIE NATASHA BINTI MOHD GHANI (2014711477) NURZATIL AQMAR BINTI MOHD WAJIAH (2014731245)

This undergraduate report (HTM655) submitted in partial fulfillment of the requirements for the degree of

BACHELOR OF SCIENCE (HONS) IN FOODSERVICE MANAGEMENT - HM242, Universiti Teknologi MARA (UiTM), MALAYSIA

DECEMBER 2017

UNIVERSITI TEKNOLOGI MARA, ©2017
MALAYSIA All Right Reserved

DECLARATION

I hereby declare that the work contained in this research was carried out in accordance with the regulations of Universiti Teknologi MARA and is our own except those which have been identified and acknowledged. If we are later, found to have committed plagiarism or other forms of academic dishonesty, action can be taken against us in accordance with UiTM's rules and academic regulations.

Name of student: Nurbaitie Natasha Binti Mohd Ghani

: Nurzatil Aqmar Binti Mohd Wajiah

Matrix No. : 2014711477

: 2014731245

Program : Bachelor of Science (Hons) in Foodservice Management.

Faculty : Hotel and Tourism Management

Research Title : Emotional Labour: A Case Study of Secret Recipe Employees in

Kelantan.

Name of Supervisor: Fatimah Binti Abdul Ghani

Signature

Date : 17th December 2017

Abstract

In hospitality service industries, emotional labour is the exertion needed to give organisationally desired emotion during communication. It will give both positive and negative effect to organization and customer satisfaction. Employees who have failed to manage their emotion will give a negative effect to their company. It could lead to serious problems such as lack of employee morale and loss of their customers as employees play an important part in expanding business. All customers expect good service prepared for them. So, employees must have intention to fulfill their needs. Therefore, the objective of this study is to examine the level of acceptance of the emotional labour of Secret Recipe's employees. In this research, there are three strategies that are studied further which are standard script, dress code and acting. Participation of questionnaire for this research is 60 respondents among six outlets of Secret Recipe's employees in Kota Bharu, Kelantan. Data was gathered and analyzed by using SPSS version 19. Among the analysis used by the researcher are frequency analysis, descriptive analysis and reliability analysis. From the result, most of the staff agreed that all three strategies helped them in social skills and ability to communicate with customers and can guide employees to satisfy the customers. Besides that, they believe it can increase confidence level and social skills with their customers.

Keywords: Emotional Labour, Standard Script, Dress Code, Acting

Table of Contents

Cha	pters Contents 1	Pages	
	Declaration	i	
	Abstract	ii	
	Acknowledgements	iii	
	Table of Contents	iv	
	List of Tables	vi	
	List of Figure	viii	
1	INTRODUCTION	1	
	1.1 Overview]	
	1.2 Background of Study	1	
	1.2.1 Background of Secret Recipe	3	
	1.3 Problem Statement	4	
	1.4 Research Objectives	5	
	1.5 Research Questions	6	
	1.6 Theoretical Framework	7	
	1.7 Significant of Study	8	
	1.8 Definition of Key Term	8	
	1.9 Standard Operation Procedure (SOP) of Secret Recipe Employee	9	
	1.9.1 Six Basic Service Sequence	9	
	1.9.2 Guest Courtesy	10	
	1.9.3 Telephone Etiquette	11	

	1.9.4 Handling Complaints	12	
	1.9.5 Recommended approach towards customers' complaint	13	
2	LITERATURE REVIEW	20	
	2.1 Overview	20	
	2.2 Emotional Labour	20	
	2.3 Standard Scripts	22	
	2.4 Dress Code	24	
	2.5 Acting	25	
3	METHODOLOGY	27	
	3.1 Overview	27	
	3.2 Research Design	27	
	3.3 Data Collection Procedures	27	
	3.4 Sampling Design	28	
	3.4.1 Targeted Population	28	
	3.4.2 Sampling Frame and Location	28	
	3.4.3 Sampling Elements	28	
	3.4.4 Sampling Technique	29	
	3.4.5 Sampling Size	30	
	3.5 Research Instrument Design	30	
	3.6 Pre-Testing of Instruments	34	
	3.7 Data Collection Process	34	