



**SUPPLIER SELECTION CRITERIA AT TEREX JAQUES
(INTERNATIONAL) SDN BHD**

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APRIL 2011

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“DECLARATION OF ORIGINAL WORK”

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Hereby declare that,

- This work has not previously been accepted in substance for any degree, locally or oversea and is not being concurrently submitted for this degree or any other degrees.
- This project-paper is the result of my independent work and investigation, except where otherwise stated.
- All precisely extracts have been distinguished by quotation marks and sources of information have been specifically acknowledged.

Signature:

SYAZA BINTI IBRAHIM



LETTER OF SUBMISSION

April 2011
Project Advisors,
Faculty of Business Management,
Universiti Teknologi MARA,
Kampus Bandaraya Melaka

Attn: Puan Intan Liana Bt Suhaimie

Dear Madam / Sir,

Submission of Project Paper (BM226)
Enclosed please find my submission of project paper title "Supplier Selection Criteria at Terex Jaques (International) Sdn Bhd" for your evaluation.

This dissertation is to be submitted to Universiti Teknologi MARA as a partial requirement for the completion of the Industrial Training course assessment.

Thank You.

Yours faithfully,

SYAZA BINTI IBRAHIM
DATE: APRIL 2011

Supplier Selection Criteria

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Supplier Selection Criteria

ABSTRACT

Supplier selection is the strategy adopted by the manufacturer, to evaluate and select suppliers, which fulfills the requirements of the manufacturer. This case study analyzes the main criteria of potential supplier for Terex Jaques (International) Sdn Bhd. Those criteria are quality, delivery performance and cost. This case study first will identify as many as possible factor for each elements, then the researcher will select the major factor for each elements and conduct research to support each factor.