



**THE INFLUENCE OF EMOTIONAL INTELLIGENCE  
ON EMPLOYEES' PERFORMANCE IN  
JOHOR PETROLEUM DEVELOPMENT CORPORATION BERHAD**

**NOR AZIEYATI BINTI A'YUDIN**

**2014729767**

**BACHELOR OF BUSINESS ADMINISTRATION  
WITH HONOURS (HUMAN RESOURCE MANAGEMENT)  
FACULTY OF BUSINESS MANAGEMENT  
UNIVERSITI TEKNOLOGI MARA  
CAWANGAN MELAKA  
KAMPUS BANDARAYA MELAKA**

**JANUARY 2018**

**THE INFLUENCE OF EMOTIONAL INTELLIGENCE ON EMPLOYEES'  
PERFORMANCE IN JOHOR PETROLEUM DEVELOPMENT CORPORATION  
BERHAD**

**NOR AZIEYATI BINTI A'YUDIN**

**2014729767**

**Submitted in Partial Fulfilment of the  
Requirement for the  
Bachelor of Business Administration with Honours  
(Human Resource Management)**

**FACULTY OF BUSINESS MANAGEMENT  
UNIVERSITI TEKNOLOGI MARA  
CAWANGAN MELAKA  
KAMPUS BANDARAYA MELAKA**

**JANUARY 2018**

**DECLARATION OF ORIGINAL WORK**



**BACHELOR OF BUSINESS ADMINISTRATION  
WITH HONOURS (HUMAN RESOURCE MANAGEMENT)  
FACULTY OF BUSINESS MANAGEMENT  
UNIVERSITI TEKNOLOGI MARA  
“DECLARATION OF ORIGINAL WORK”**

I, Nor Azieyati Binti A'yudin, (I/C Number : 950512015900)

Hereby, declare that:

- This work has not previously been accepted in substance for any degree, locally or overseas, and is not being concurrently submitted for this degree or any other degrees.
- This project-paper is the result of my independent work and investigation, except where otherwise stated.
- All verbatim extracts have been distinguished by quotation marks and sources of my information have been specifically acknowledged.

Signatures: \_\_\_\_\_

Date: \_\_\_\_\_

## LETTER OF SUBMISSION

January 2018

The Head of Program

Bachelor of Business Administration (Hons) Human Resource Management

Faculty of Business Management

Universiti Teknologi MARA (UiTM)

Kampus Bandaraya Melaka

Off Jalan Hang Tuah

75300 Melaka.

Dear Sir/Madam

### SUBMISSION OF PROJECT PAPER

Attached is the project paper titles “The Influence of Emotional Intelligence on Employees’ Performance in Johor Petroleum Development Corporation Berhad” to fulfil the requirement as needed by the Faculty of Business Management, Universiti Teknologi MARA (UiTM).

Thank you.

Sincerely,

-----  
(Nor Azieyati Binti A'yudin)

2014729767

## **ABSTRACT**

The purpose of this study was to analyze the influence of emotional intelligence (EI) on employees' performance in Johor Petroleum Development Corporation Berhad. The factors that affect employees' performance are self-awareness, self-management and relationship management. Furthermore, this research was guided by four research objectives which the researcher needs to answer. The research is quantitative research which the researcher used self-administered questionnaires as instrument to collect data. The data had been collected from 93% of 86 respondents which withdrawn from a total of 110 elements of population by using convenience sampling method. The data are coded using Statistical Package for Social Science (SPSS) version 22.0 after collecting information from the respondents. The study recommended that Johor Petroleum Development Corporation Berhad need to focus on self-management because it gives the biggest impact towards employees' performance. As well as the organization need to focus on self-management and self-awareness as it can lead to the positive behaviors toward work environment which then achieve the organizational goals and objectives.